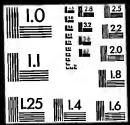




CENTIMETERS



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Thomas A Edison Papers

A SELECTIVE MICROFILM EDITION PART V (1911-1919)

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LETTERBOOK SERIES

General Letterbook Series

The thirty-three volumes in this set contain tissue copies of Edison's correspondence for the period March 1911-June 1918. The last book also contains a few letters from August 1918, January-March 1919, and September 1919. There are no extant letterbooks for the period after September 1919. Most of the letters in the first five books are by Edison and his secretary, Harry F. Miller. The correspondence in the remaining books is primarily by Edison and William H. Meadowcroft, writing as "assistant to Mr. Edison."

Many of the items in the earliest books relate to the commercial and technical development of Edison's alkaline storage battery and its use in automobiles, trucks, locomotives, safety lamps for miners, and country house lighting. Several letters pertain to Edison's organization of the battery business in Europe, including the appointment of John F. Monnot as his representative.

There are also numerous letters relating to Edison's phonograph and motion picture businesses. Included are items regarding the introduction of the Diamond Disc phonograph and the Blue Amberol cylinder record in 1912 and the selection of suitable music and recording artists—a process in which Edison was closely involved. Other letters deal with the development of the Home Projecting Kinetoscope and educational films—a project for which William W. Dinwiddie was hired in December 1911—and the introduction of the Kinetophone (motion pictures with sound) in 1913. The letters from 1915 contain frequent references to the fire of December 1914 that destroyed the Edison Phonograph Works.

After the outbreak of World War I in Europe in August 1914, the letters discuss the effects of the war upon the American chemical industry, the disruption of markets for the carboric acid (phenol) that Edison used in the manufacture of phonograph records, and his experiments toward producing synthetic phenol as a substitute for imported carboric acid. In addition, there are also numerous letters pertaining to Edison's move into the chemical manufacturing business; the construction of benzol absorbing plants in Johnstown, Pennsylvania, and Woodward, Alabama; the erection of additional plants for the manufacture of aniline and other chemicals at Silver Lake, New Jersey; and the sale of his surplus stocks of benzol, toluol, and other chemical

products. The letters from 1915-1918 contain many references to Edison's role as the head of the Naval Consulting Board; his increasing preoccupation with war-related research for the U.S. Government, including submarine research conducted at Sandy Hook, New Jersey; and his extended absence from the laboratory during the period August 1917-May 1918.

A few items deal with Edison's ore milling technologies and the royalties earned by the Edison Crushing Roll Co. Additional correspondence with businessman Henry B. Clifford concerns his proposed application of Edison's ore milling technologies to sites in Colorado. There are occasional letters discussing the cement business and Edison's continuing interest in poured concrete houses.

Among the many letters relating to Edison's personal and family affairs are items regarding his health, diet, and sleeping habits; the activities of his children and other family members; his membership in clubs and societies; his book and journal orders; his charitable donations; improvements at Glenmont, his home in Llewellyn Park, New Jersey; and the upkeep of his winter home in Fort Myers, Florida. Also included are letters pertaining to his friendship with Henry Ford, John Burroughs, and Harvey Firestone and his vacations and camping trips with them. In addition, there are numerous letters in which Edison expresses his opinions and prejudices about a variety of social, religious, political, and economic issues. Included are letters discussing Edison's widely reported ideas about the deleterious effects of cigarette smoking, his support for women's suffrage and prohibition, his attitude toward Jewish bankers and industrialists, his position during the presidential campaigns of 1912 and 1916, and his opinions about the European war.

Approximately 15 percent of the documents, including all substantive letters pertaining to Edison's business operations and personal affairs, have been selected. The following categories of documents have not been selected: routine letters of transmittal and acknowledgment; non-substantive correspondence concerning the ordering and shipment of materials; letters about routine financial transactions; routine or repetitive responses to letters from individuals seeking employment, requesting advice, and offering advice; and responses to other unsolicited correspondence.

The books are numbered from 25 through 54; LB-099, LB-117, and LB-118 lack numbers. Although every technical effort has been made to ensure

the legibility of the documents reproduced in this edition, some letters may be partially unreadable because of spreading or smearing ink or light imprints. In addition, there are occasional pages that are wrinkled or torn.

Unbound tissue copies of outgoing correspondence and interoffice memoranda can be found in the Edison General File Series and in the company record groups.

**General Letterbook Series
Letterbook, LB-086 (1911)**

This letterbook covers the period March-June 1911. Most of the correspondence is by Edison and Harry F. Miller. There are also some letters by George A. Meister and William H. Meadowcroft. Many of the items relate to the commercial and technical development of Edison's alkaline storage battery and its use in locomotives, electric vehicles, and lamps for coal miners. Included is correspondence with business associates, such as Ralph H. Beach, Sigmund Bergmann, Henry M. Byllesby, Heinrich H. M. Kammerhoff, and representatives of the Baldwin Locomotive Works and the Philadelphia & Reading Coal and Iron Co., as well as J.P. Morgan & Co. Some of the letters concern Edison's disappointment with the development of the storage battery business in Germany. There are also documents pertaining to Edison's procurement of chemicals and minerals for experimental and production purposes, including purchases of electrolyte potash from Germany. Additional correspondence with Henry B. Clifford concerns his proposed application of Edison's ore milling technologies and the inventor's cooperation with the proposal. Among the selected items is a representative sample of replies to letters seeking information or Edison's advice and opinion on a variety of matters, including the commercial and technical development of his phonograph business and cement house. Included is a letter from Edison concerning the relationship between bankers and inventors, which he sent to engineer Robert Lozier of the Kountze Brothers' investment house. Among the letters pertaining to family and personal matters are items concerning Edison's homes in West Orange, New Jersey and Fort Myers, Florida; his attitudes on religion, immortality, and agnosticism; his prescriptions for good health and longevity; his collections of books and periodicals; and his charitable donations, including a contribution to the Young Men's Christian Association in Port Huron, Michigan.

The front cover is marked "TAE Letterbook From March-6-1911 to June 28-1911." The spine is marked with similar information, along with the number "25." The book contains 700 numbered pages and an index. Approximately 20 percent of the book has been selected.

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Weaver, Thomas B. 427

Williams W. A. - 545

Winans Richard M. 594

Woodward Harry J. 676

Woods Alexander 680

Young Rev. A. Edward. 187

Marine John C. 169

Young J. Lewis 435

Y. M. O. A. 533

Print

March 6th 11.

E. S. Freeman, Esq.,

P. O. Box No. 236,

Lancaster, N. H.

Dear Sir:-

Your letter of the 2nd instant regarding the auto endurance test through New England received. Mr. Edison directs me to write you that two of our electricians went through New England but did not pass your way.

Yours very truly,

H. C.
Secretary.

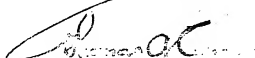
March 4th 1911.

Dr. J. Struthers, Secretary,
The Engineers' Club,
32 West 40th Street,
New York City.

Dear Sir:-

Will you kindly see that my name is
placed on the Application Book of the Engineers'
Club, as endorser to the application of Mr.
Chas. S. Bradley, for membership in the Club.

Yours very truly,



6
March 4th 1911.

Chas. R. Kimberly, Esq.,
Superintendent Tiverton School,
Walhonding, Ohio.

My dear Sir:-

I am in receipt of your favor
of the 1st instant relative to my recent
interview touching on the subject of Immortality.
It gives me pleasure indeed, in my perusal of
the various communications to note other peoples
views on the above mentioned subject.

Kindly accept my thanks for
the letter.

Yours very truly,

first

Mar. 8th 11.

Mrs. Martha H. Kirk,

Post Office Box 544,

South Norfolk, Va.

Dear Madam:-

Replying to your letter of the 3rd instant regarding the magno electric vitalizers which you sent to be recharged, beg to state that we know nothing whatever about them and have no way of charging them. I enclose herewith the Two (\$2.00) and am returning the vitalizers by separate mail.

Yours very truly,

M. C. L.
Secretary.*We know nothing of the "M. C. L."*

Mar. 9th 11.

Mr. J. E. Fries,
Crocker-Wheeler Co.,
Amper, New Jersey.

Dear Sir:-

Mr. Edison directs me to write and thank you for the book entitled "Death and Resurrection" by Björklund, translated by you. He had already purchased a copy from a Chicago concern, he thinks the latter are the publishers of a paper called the "Monist".

Yours very truly,

Secretary.

Mar. 11th 11.

Mr. Arthur J. Rhoades,
care Pennsylvania Salt Mfg. Co.,
Greenwich Point,
Philadelphia, Penna.

Dear Sir:-

Your letter of the 9th instant received.
Mr. Edison directs me to write you that he shall
probably use about 100 pounds daily of cobalt oxide
or hydroxide within a few months, if his present
experiments work out.

The market for cobalt oxide is quite
limited, new uses should be found before the
industry will amount to anything.

Yours very truly,

Secretary.

Hunt

March 16th 11.

American Breeders' Association,
Eugenics Record Office-Eugenics Section,
Mr. H. H. Loughlin, Superintendent,
Cold Spring Harbor, Long Island, N. Y.

Dear Sir:-

Replying to yours of the 1st instant
beg to state that the records mentioned in your
letter have not reached us as yet. Kindly send
a tracer after them and oblige,

Yours very truly,

Secretary.

to it

March 16th 11.

Frank Evans, Esq.,

Fourth Avenue,

Kingsland, Auckland,

New Zealand.

Dear Sir:-

Yours of the 30th of January received.

In reply Mr. Edison directs me to say to you that there is no trouble in concentrating the black sands in New Zealand by magnetic apparatus and briquette the ore by furnaces. But there is no market for the ore that Mr. Edison has heard of.

Yours very truly,

Secretary.

100T
432

March 16th 11.

Robert Grau, Esq.,

53 Elm Avenue,

Mt. Vernon, N. Y.

Dear Sir:-

As requested in yours of the 15th
instant I beg to enclose herewith the contribution
slip which Mr. Edison has signed.

Yours very truly,

Secretary.

March 22nd 11.

Arthur L. Ill, Esq.,

c/o Wm. Campbell Wall Paper Co.,

Hackensack, New Jersey.

Dear Sir:-

Yours of the 19th instant requesting information regarding the cement house received. Mr. Edison directs me to write you that no companies have, as yet, been formed for exploiting the scheme, and will not until the first house has been successfully cast; probably some time this year. I enclose herewith a booklet which contains all the information available at this time.

Yours very truly,

Secretary.

First

March 22nd 11.

Mrs. Nellie Dixon,
Camillus, New York.

Dear Madam:-

Replying to your letter of the 18th
instant beg to state that we only use songs that have
proven successful. I am returning your words as
we have no use for the same.

Yours very truly,

Secretary.

Hint

March 22nd 11.

W. L. Spoon, Esq.,
Burlington, N. C.

Dear Sir:-

Your letter of the 17th instant regarding
the newspaper article on the Acoustiphone received.
Mr. Edison directs me to write you that what you
saw was a newspaper fake; he has not invented
such an instrument.

Yours very truly,

Secretary.

100

17 West

March 22nd 11.

Geo. W. Robertson, Esq.,
Mt. Vernon, Indiana.

Dear Sir:-

Replying to your letter of the 17th instant Mr. Edison directs me to write you that the system you speak of would be a success. You could have an extra battery and work the pump motor from it.

Yours very truly,

Secretary.

100
150

March 22nd 11.

Rev. Malcolm, Esq.,

Conway, Missouri.

Dear Sir:-

Your letter of the 16th instant regarding an idea of yours for a loud talking telephone received. Mr. Edison directs me to write you that the telephone like cut enclosed has been constructed many years ago. There was no particular advantage or increased loudness.

Regarding a position, beg to state that we have no vacancy which we can offer you.

Yours very truly,

Secretary.

P. S. I return herewith your drawing.

Handwritten initials: HW

Mar. 22nd 11.

B. von Helvert,
Markt 90,

Rosendaal, Holland.

Dear Sir:-

Replying to your letter of the 4th instant Mr. Edison directs me to write you that he does not think your scheme is practicable as it would increase the weight too much and requires too much exertion on the part of the driver.

Yours very truly,

Secretary.

March 23rd 11.

Prudential Insurance Co.,

Edmund K. Hopper, Esq.,

Newark, New Jersey.

Dear Sir:-

Replying to your letter of the 3rd of October 1910, beg to state that the following children of Mr. Edison are to be made beneficiaries in connection with policy No. 16816, issued on Mr. Edison's life:-

Marion E. Oeser,

Thomas A. Edison, Jr.,

William L. Edison,

Madeleine Edison,

Charles Edison,

Theodore M. Edison.

If you will kindly forward the necessary amendment form I will have it signed by Mr. Edison.

Yours very truly,

Secretary.

March 23rd 11.

Whiting and Davis Co.,

Plainville, Norfolk Co., Mass.

Gentlemen:-

Replying to your letter of the 15th
of February Mr. Edison directs me to write you
that the sample of wire mesh was received and it is
very likely he will uncover some use for this
interesting material.

Yours very truly,

Secretary.

March 23rd 11.

R. H. Beach, Esq.,
50 Church Street,
New York City.

Dear Sir:-

Enclosed herewith find letter from
Mr. W. R. Lyle, Ripon, Wis. regarding the Beach
car, which kindly give the attention you deem
necessary.

Yours very truly,

Secretary.

7, 55
March 24th 11.

E. H. Johnson, Esq.,
care Union League Club,
New York City.

My dear Johnson:-

Replying to yours of the 22nd
instant would say that the nickel sheet is not
what you require. Why not come over to the
Laboratory and explain to me what is desired?
In all human probability I can put you on the track,
and if you bring a young experimenter over--in two
weeks you would have what you want.

Yours very truly,

March 24th 11.

Handwritten: 441

Charlton H. Smith, Esq.,
Box 237, R. F. D. No. 1,
Seattle, Washington.

Dear Sir:-

Replying to your letter of the 9th instant Mr. Edison directs me to write you that the insects without a doubt would be killed, but it can only be ascertained experimentally if it would or would not injure the trees.

Yours very truly,

J. C. Smith
Secretary.

17
11
4-21

March 24th 11.

Samuel Insull, Esq.,
139 Adams Street,
Chicago, Ill.

My dear Sammy:-

Yours of the 20th instant at hand.
Young Thompson was a mucker at the Laboratory many
years ago. He was with Kennelly. He was bright,
but always appeared to me as "too smart". I have
not known of his doings since he left.

He is a nephew I believe, of Joe
Clark, whom I think you will remember as being
associated with Albert Pulitzer in starting the
New York Journal, and who is now publicity manager
for the Standard Oil Company.

(My impression only) is that you
should investigate Thompson pretty thoroughly.

With kind regards, believe me,

Sincerely yours,

R. C. G.

X 1 17

March 24th 11.

Beer, Sondheimer & Co.,

42 Broadway,

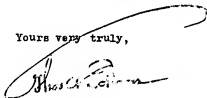
New York City.

Dear Sirs:-

Yours of the 22nd instant regarding cobalt ores received. I had to give up using cobalt and dismantled a plant for working the same at a loss of \$75,000.--an experience which will last me for some time.

I use a small quantity of cobalt oxide. Do you deal in it, and what is the price in 500 pound lots?

Yours very truly,



First
201

March 24, 1911.

M. Bergmann, Esq.,
23-32 Cudenarder Str.,
Berlin, E., Germany.

My dear Bergmann:

Perhaps you had better have Kline come over and see what we are doing in the battery. To-day we are 12,000 cells behind orders, notwithstanding we make 365 cells per day. By April 15th we will turn out 500 cells per day, and I am making machinery to run it up to 2,000 cells. This is no romance; Kline can verify. We are replacing lead batteries at \$800.00 when the same people can buy the lead at \$210.00 and these people have used both lead and Edison. There is no use giving you the reasons why they do so; it would take too long. Perhaps I could sum it up in the remark made by the Superintendent of Hearn & Co. that "A few hundred dollars more or less price between two types of battery was of no consequence to them if they got reliability and mileage, which they did with the Edison battery, and he believed that the Edison battery was much cheaper in the end than a lead battery any way."

Now Bergmann, I think I had better not advise you what to do in connection with the German battery situation, because I do not know all the conditions.

I have not changed my mind in the slightest particu-

3. Bergmann- 2.

lar as to the future of the battery--its use will be enormous.

I have sent you cells and tubes, lithia, etc., to help you out, but Kline will learn that we had to do it by withholding shipments to others.

A few bad figures gotten out so as to make you a piece of a nickel and nickel tubes, which is the most difficult part of the whole business.

I am not charging any overhead expenses. I could ship tubes in quantity at the following prices:

Tubes complete, 14 type, \$43.00 per thousand,

Iron Pockets complete, 14 type, \$5.00 per thousand.

These prices include royalty, factory Orange, packing extra.

At these prices I only charge repairs on tools, depreciation on tools and interest, labor and material, to which I add 12% profit--no general expense. In time we probably be able to materially reduce, as we are constantly experimenting to reduce costs.

Making these tubes here will require a very considerable investment of money on my part, should your orders reach large proportions.

If you buy tubes and pockets, the work in the German factory would be a mere nothing.

I have talked to Rogers and he says we could not use the tools or machines you have, as our machines have been so constantly improved, as well as methods and dies, that they would not work in our system.

S. Bergmann- S.

As to shipping completed cells instead of tubes and pockets, we would supply a limited number until such times as our capacity is brought to 1000 cells daily, which will be about August.

Yours very truly,

A handwritten signature in cursive script, appearing to read "S. Bergmann", followed by a horizontal line.

First

March 25th 11.

Prof. Vincenzo Grimaldo,
Costa Vittorio Emanuele 166,
Bari, Italy.

Dear Sir:-

Replying to your letter of the 21st
ultimo Mr. Edison directs me to write you that he is
so over-worked that he cannot spare the time to
prepare a paper.

Yours very truly,

Secretary.

March 25th 11.

S. B. Way, Esq.,

Union Electric Light & Power Co.,

Twelfth and Locust Streets?

St. Louis, Missouri.

Dear Sir:-

Replying to your letter of the 16th instant would say that the photo was received but was torn in two pieces, while in transit. If you would care to send another I am sure Mr. Edison would be glad to get it.

Yours very truly,

Secretary.

March 25th 11.

George W. Curtis, Esq., Pres.,

Dime Savings and Trust Company,

Peoria, Illinois.

My dear Sir:-

Replying to your letter of the 20th instant regarding the erecting of the monument to the memory of Mr. Robert G. Ingersoll would say that I am not capable of making a public speech; but I should like to add my mite towards the statue, if acceptable.

Some day when the veil of superstition is lifted, Ingersoll will stand out as a great personality.

Yours very truly,

J. G. [Signature]

March 28th 11.

New York Association of the Blind,
 Mr. Walter L. Hervey,
 118 East 59th Street,
 New York City.

Dear Sir:-

Replying to your letter of the 24th
 instant Mr. Edison directs me to write you
 that he does not care to be placed on a
 committee in which he can take no part.

Yours very truly,

Secretary.

7-15
100

March 29th 11.

Messrs. Brentano's,
5th Ave. & 27th St.,
New York City.

Gentlemen:-

Will you kindly send the following
books to the Laboratory:-

The Christ Myth by Drews,

Makers of Men--pub. by Rehman Co., New York,

Food Adulteration by Wiley.

Send the bill to the Laboratory and oblige,

Yours very truly,

Secretary.

Forat
1-11

March 29th 11.

Whitney Blake Jones, Esq.,
78 Sherman Street,
Canton, Ohio.

Dear Sir:-

Your letter of the 27th instant
requesting a position at the Laboratory as
assistant chemist received. Mr. Edison desires
to know what salary you would be willing to
work for.

Yours very truly,

Secretary.

March 29th 11.

Funk and Wagnalls Co.,
44 East 23rd Street,
New York City.

Gentlemen:-

Yours of the 25th instant regarding
the expressing in one word a telephonic message
received.

People generally say, "received a
phone message" or, "he phoned ". I should
think "phonogram" would be the proper word.
They will shorten it to phone.

Yours very truly,

March 29, 1911.

Adjut. Commander U. S. Upnam,
Bureau of Ordnance, Navy Department,
Washington, D. C.

My dear Mr. Upnam:

I am sending you herewith four tracings of assembly of eight "B-1" Cells for a tray to go into a steel box for gun-sighting and firing.

In Sheet I I show the eight Cells assembled side by side, with connection-plugs in the ends of the box. The Plugs D and E, duplicates of which are on the other end, relieve the connection-plug F from taking the end thrust of the tray of batteries.

This arrangement is somewhat long, and it is for that reason we show in Sheet II the assembly as in Sheet I, but with the connection-plugs on the side of the box instead of on the end. The upright pieces D-E in this case take the side thrust of the tray off of the connection-plugs.

In Sheet III I show what I consider to be the best assembly of eight Cells, in this case the plugs being on the end of the box.

Sheet IV shows the same assembly with the connection-plugs on the side.

As to the method of holding the Cells in the tray, etc., I am thoroughly posted and have not complicated this drawing by including it. I would appreciate it very much, however, if you would advise me as to which of these arrangements of Cells you prefer, so that I may have the drawings prepared for your criticism before proceeding to make up an outfit.

Kindly pardon this short delay in getting these to you; but we have devoted a great deal of thought to the matter, which has, of course, taken some time.

I have no prints of these, so kindly return all the drawings with your recommendation.

Yours very truly,

NRH/JPD

First

March 29th 11.

R. M. Johnson, Esq.,
Editorial Department,
The Century Magazine,
Union Square, New York.

My dear Sir:-

You're of the 27th instant at hand.
There is no good padding of myself extant.

You are right when you say a good
architect could improve the appearance of the
proposed cement house.

Regarding the Washington Place
holocaust, I think there is a good solution of
a method of making buildings death proof.

Yours very truly,

Thomas O. S. —

April 1st 11.

American Book and Bible House,
146 North Tenth Street,
Philadelphia, Penna.

Dear Sirs:-

Will you kindly enter Mr. Edison's
name on your list for one years subscription to
GASTRO-ENTEROLOGY beginning with your next
issue. Send the bill to the Laboratory and
oblige,

Yours very truly,

Secretary.

April 1st 11.

The Port Huron Times-Herald,
Mr. Louis A. Weil, Editor,
Port Huron, Michigan.

Dear Sir:-

Yours of the 29th ultimo regarding
the erecting of a Y. M. C. A. building at
Port Huron received.

Put me down for \$100.00. I would do
more were it not for the fact that I can use
surplus money to greater advantage for all the
people in conducting experiments.

Yours very truly,

Thomas A. Edison

April 1st 11.

R. W. Dodge, Esq.,

Ruskin, Tenn.

Dear Sir:-

Your favor of the 27th ultimo received.
You are correct in your theory. There is
absolutely no reason why a man should ever die.
Could the arteries be kept free of scale and our
bacterial environment fought and proper fuel taken
in, life should go on for centuries. All this
will come in time and through high science.

Yours very truly,

R. W. Dodge

April 5th 11.

H. Robinson, Esq.,
41 West 33rd St.,
New York City.

My dear Sir:-

Your letters of the 24th ultimo and
4th instant came duly to hand.

Mr. Edison directs me to say to
you that your book entitled "Inventors and
Inventions" has just been brought to his
attention. He thanks you very kindly for the
same and says its satire is immense.

Yours very truly,

Secretary.

April 8th 11.

Geo. W. Curtiss, Esq., Pres.,

Prime Savings & Trust Co.,

Peoria, Illinois.

My dear Sir:-

I am in receipt of your favor of the 4th instant and cannot possibly do what you request in regard to the address.

However, I enclose herewith my check for \$100.00 toward the statue to be presented to the city of Peoria, by the Ingersoll Monument Association.

Yours very truly,

Thomas A Edison

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April 8th 11.

The Philadelphia & Reading Coal & Iron Co.,
J. T. Jennings, Esq., Electrical Engineer,
Electrical Department, Pottsville, Penna.

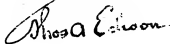
Dear Sir:-

Yours of the 30th ultimo addressed
to the Edison Storage Battery Co. has been handed
me for my attention.

I am now constructing at the Laboratory
several batteries with lamps of different kinds,
for the purpose of experimenting in actual practice
to see what is really needed. I believe I can
make what is desired. ~~in coal mines~~

Would you help me try the experiment in
the mines? If so, I would be delighted.

Yours very truly,

Thomas Edison

April 12th 11.

The Century Magazine,
R. M. Johnson, Esq.,
Union Square, N. Y.

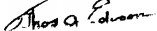
My dear Sir:-

Yours of the 3rd instant received.
I do not want to enter the death-proof building controversy publicly. The idea is, that within each building there be placed one or more vertical circular columns of boiler plate steel, lined with fire brick and closed at the top with double rotating doors to stop all draught; the column ending in the cellar, with a chamber leading to the side-walk also of steel, lined with fire-brick. The circular stairs to have very small steps and a low angle.

Once in this column one would be safe for from one-half to one hour or longer. The columns would be supported from the bottom and need not be more than seven feet in diameter, taking up only about forty square feet of building area.

With a fire drill this device would be a certainty.

Yours very truly,

Thomas A. Edison

April 12th 11.

C. C. Crabtree, Esq.,
620 St. Joe Street,
Rapid City, S. D.

Dear Sir:-

Yours of the 3rd instant enclosing a
prospectus of the Royal American Portland Cement
Company of Rapid City, S. D. received.

In reply Mr. Edison directs me to write
you that there is not a cement company east of the
Mississippi that has made a cent in three years.
The eastern companies for over three years have been
selling cement at a great loss and five have failed
within six months. It is impossible to get capital
to put up new plants, at least here in the east.

Yours very truly,

Secretary.

April 12th 11.

M. L. Cox, Esq.,
Ohio State University,
Columbus, Ohio.

Dear Sir:-

Yours of the 4th instant received.
Mr. Edison directs me to say to you that his
models are so very much scattered that he
positively could not get them together to make
any exhibit.

Yours very truly,

Secretary.

Apr. 12th 11.

John Blakeley, Esq.,
Commonwealth Trust Bldg.,
Philadelphia, Penna.

Dear Sir:-

Yours of the 8th instant addressed to
the Pyro Electric Co. has been handed me for
attention. I do not know anything about the
above mentioned concern except that the Phonograph
Works rented them a room and did some work for them
a number of years ago.

Yours very truly,

Secretary.

Apr. 12th 11.

Philadelphia Book Co.,
17 South Fifth St.,
Philadelphia, Penna.

Dear Sirs:-

As per your letter of the 5th
instant will you kindly send us by mail
a copy of "The Principles of Electro-
magnetism" by Samuel Field.

Send the bill to the Laboratory
and upon receipt of the publication check
it will be forwarded.

Yours very truly,

Secretary.

31
Apr. 12th 11.

H. E. Heitman, Esq.,

Fort Myers,

Florida.

Dear Sir:- *re Pollard &*

Your letter of the 22nd ultimo received. Mr. Edison directs me to write you and say that he sees no reason why he should pay more than the contract calls for. What is the use of a contract if it is not lived up to and if the contractor makes a mistake should he (Mr. Edison) pay for it?

He says he lost on many contracts and no one ever reimbursed him for any of his losses.

Yours very truly,

H. E. Heitman
Secretary.

208

Apr. 13th 11.

Philadelphia & Reading Coal & Iron Co.,

Mr. J. T. Jennings, Electrical Engineer,
Electrical Dep't., Pottsville, Penna.

Dear Sir:-

Yours of the 11th instant regarding the miners lamp received. Mr. Edison directs me to write you that he will start at once and construct two or three kinds of lamps and after they have been tested will send our men with them to you for testing purposes and any suggestions which you may offer.

Yours very truly,

H. S. Allen
Secretary.

7-10-11
April 18th 11.

The Osaka Mainichi Shimbunsha,
Osaka, Japan.

Gentlemen:-

I have received your favor of March 10th., also copy of the Osaka Mainichi Shimbunsha, and note with gratification your enterprise and continually growing success.

Allow me to congratulate you on attaining to the ten thousandth issue of your newspaper, and to wish you a constantly increasing popularity, and many years of prosperity.

Yours very truly,

Thomas A. A.

Orange, New Jersey, April 20th 11.

J. W. Howell, Esq.,
General Electric Co.,
Lamp Department,
Harrison, N. J.

Can you spare me four or five feet Tungsten
wire--small size.

(Signed) Edison.

original sent on y.p. pencil Mr. E's h.w.

April 20th 11.

Messrs. Brentano's,
5th Ave. & 27th St.,
New York City.

Gentlemen:-

Your invoices for the Months of
January, February and March, amounting to
\$59.92 received.

The publications for Mrs. Lewis
Miller, Akron, Ohio, together with other
sundries have all been billed to Mr. Edison.
Will you kindly have the books ordered by
Mr. Edison billed to the Laboratory and Mrs.
Edison's billed to her at Llewellyn Park.
Also issue new invoices as follows, so that
we can straighten out your account, as follows:-

To Mr. Thos. A. Edison: Laboratory:-

1/16-1	Cross Criminal Psychology	5.00	
1-De	Quirios Mod. Theo. Of Crim	4.00	
1/17-1	The Corsican	1.75	
1	Famous Imposters	2.00	
1-Insects	& Disease	1.50	
1 Reason	& Belief	1.25	
1 Subconscious	Phenomena	1.20	\$16.70
1/21 1	Marshalls Reproductions	6.00	
	Postage	.28	
1/17	Express	.54	
1/25 1	Economic Prejudices	.80	
1	Medical Chaos & Crime	2.00	
	Postage	.22	
1	Bergsons Creative Evolut'n	2.50	
	Postage	.18	12.52
			\$29.22

To Mrs. Thos. A. Edison: Llewellyn Park:-

1/11	Scribners	\$3.00	Life	\$5.00	
	Colliers	4.00	Harpers		
	McClures	1.50	Weekly	4.00	\$17.50
	(Sent to Mrs. Lewis Miller)				

Brentano's

- 2 -

	Forward	\$17.50	
2/14	10 Place Cards	\$6.70	
	5 " "	2.50	
	1 Valentine	.50	
	2 Cards	<u>.05</u>	9.75
3/7	McClures	1.50	
	Munseys 1911	<u>1.00</u>	2.50
3/17	3 "If"	.45	
	2 "If"	<u>.50</u>	.95
			<u>\$30.70</u>

This will make the account chargeable
as follows:

Mr. Thomas A. Edison (Lab.)	\$29.22
Mrs. " " " (L.P.)	<u>30.70</u>
	\$59.92.

An early reply will oblige,

Yours very truly,

S. A. McLean
Assistant Secretary.

tw
14 200
April 20th 11.

Mt. Pleasant Cemetery Co.,
Mr. C. H. Prettyman, Sec.,
375 Belleville Avenue,
Newark, New Jersey.

Dear Sir:-

Your circular of the 17th instant to
the lot owners of Mt. Pleasant Cemetery Co.
received. Mr. Edison would like to get more
details regarding the endowment proposition
of the lots.

An early reply will be appreciated.

Yours very truly,

Secretary.

April 20th 11.

Rev. Jas. L. Meagher, Pres.,
Christian Press Ass'n Pub. Co.,
26 Barclay Street, New York.

Dear Sir:-

Your letter of the 10th instant also
your book entitled "The Wonders of the Universe"
came duly to hand. Mr. Edison directs me to
thank you very kindly for the same and says
that he is so over-worked just now that he
cannot find time to read it, but hopes to
read it thoroughly this summer.

Yours very truly,

Secretary.

April 20th 11.

Director of the U. S. Geological Survey,

Mr. George Otis Smith,

Washington, D. C.

Dear Sir:-

Please send me the address of parties
who can supply me with samples of Elaterite,
Tabbyite, or Wiedgerite. I desire to make
experiments to utilize the same in commerce.

Yours very truly,

First

April 20th 11.

N. J. Muhord, Esq.,
Vice-Pres. & Gen. Manager,
Phila. & Reading Coal & Iron Co.,
Pottsville, Penna.

Dear Sir:-

Your favor of the 14th instant
relative to the miners lamps received. Mr.
Wilson directs me to write you that he has
three men at work experimenting on them and
will send them down to you as soon as they are
finished.

Yours very truly,

H. J. Allen
Secretary.

CONFIDENTIAL.

April 20th 11.

P. E. Donner, Esq.,
Donner, Childs & Woods,
Union Bank Building,
Pittsburgh, Penna.

Dear Sir:-

Yours of the 15th instant requesting
information regarding Mr. Alfred J. Thompson's
integrity, received.

In reply Mr. Edison desires me to
write you that the above named person was , when
a young man employed as an experimenter at the
Laboratory. He was a bright young man, inclined
to be "smart" and worked here for two years.

He then went to Havana on some machine
business and we no nothing of his record since.

He is related to Mr. J. I. C. Clarke,
publicity man of the Standard Oil Company.

Yours very truly,

Secretary.

277

April 20th 11.

Messrs. English & Co.,
Box No. 1272,
Johannesburg,
South Africa.

Dear Sirs:-

Your letter of the 20th of March
regarding the cement houses received. Mr.
Edison directs me to write you that he is
not ready to talk business yet. I enclose
herewith a booklet giving a full description
of the proposed idea.

Yours very truly,

Secretary.

April 20th 11.

Leonid Mundigo, Esq.,

c/o Banque de Commerce Privée de Moscow,

Rostoff, a/D., Russia.

Dear Sir:-

Your letter of the 1st instant received.

Mr. Edison directs me to write you that the newspaper statements are not correct, he has not invented any instrument for the relief of the deaf. He is very deaf himself and considers it a great advantage, as the modern world is so noisy.

Yours very truly,

Secretary.

June

April 22nd 11.

Mrs. Rosalie Rhodes,
1113 College Avenue,
East St. Louis, Ill.

Dear Madam:-

Enclosed herewith find money order
for \$2.00 for four tickets for the purpose of
raising the funds to build a Jewish Temple, as
per your letter of the 13th instant.

Yours very truly,

Secretary.

April 22nd 11.

S. Bergmann, Esq.,
23 Oudenarder Str.,
Berlin, N. Germany.

My dear Bergmann:-

I was sorry to hear that you
could not see your way clear to use tubes and
go ahead.

Rogers' has gone over the
tools and says the following are the only ones he
can utilize:-

Blanking Die for Nickel Grid,

Slotting Die for " "

First Bend " " "

Second " " " "

Blanking Die for Iron Grid

Hydraulic " " " "--Type "A"

" " " Nickel "--Type "A"

Two Iron Filling Machines.

Put a price on these; the duties are, I believe,
45 per-cent, and this makes it difficult to buy
more. I have told him to figure out if we
cannot buy some of the parts where ~~Lebanon~~ ^{Lebanon} is a

S. Bergmann.

- 2 -

big item.

Klein was over to get some Tungsten wire. I had some, but mislaid it. I have sent to Howell, of the Lamp Company for more, and as soon as it is received I will mail it to you.

Our Battery Sales are increasing very rapidly. For the last two weeks our sales are about ten thousand dollars per day.

With kind regards, Believe me,
Yours very truly,

246

April 28th 11.

John M. Lansden, Jr., Esq.,
54 Lackawanna Avenue,
Newark, New Jersey.

Dear Mr. Lansden:-

I am sending Mr. R. A. Bachman to look into your methods of factory production with a view of improving the same. He is authorized to make such changes as he deems necessary. He will also install a superintendent, who will take entire charge of the factory. You to act as technical adviser.

Please refer to Mr. H. F. Miller
all office and sales matters.

Yours truly,



Apr. 29th 11.

Robert E. Doan, Esq.,
1327 G Street, N. W.,
Washington, D. C.

Dear Sir:-

Your letter of the 25th instant received.

Cut down your food gradually. Don't use the table as a social adjunct, as it causes too much food to be taken. When you have in the course of time, got the total food down to a certain point, you will start to loose weight. When you notice this gradually increase your food and thereafter keep your weight constant. The food you then take will all be assimilated and will pass into the large of storage intestines, free of food value, which will prevent putrifaction by bacterial action. Putrifactive toxins will cease to pass into the blood and you will sleep better.

You should not try to sleep so much. For forty years I only slept four hours per day and now sleep from five to five and one-half. But it is profound sleep and I rise perfectly refreshed.

- 2 -

You can get into the habit by gradually reducing your sleeping hours over a period of, say, three months; until you sleep only six hours. You will be surprised at the change, providing your arteries have not been hardened by over-eating. ---

Yours very truly,

7 first

Apr. 29th 11.

Richard W. Long, Esq.,
50 Church Street,
New York City.

Dear Sir:-

Replying to your letter of the 24th instant regarding Iron Oxide, Mr. Edison directs me to write you that for testing cement the color is too light, and that he can possibly find a use for it in time.

I enclose herewith our chemist's assay.

Yours very truly,

Secretary.

May 1st 11.

Clarence I. Peck, Esq.,
Monadnock Block,
Chicago, Ill.

Dear Sir:-

Replying to your letter of the 24th ultimo would say that I eat every kind of food, but in very small amounts. If I find I am losing weight I increase it slightly, until it is constant. I avoid the use of the table as a social adjunct.

From my observations of other persons, I should say that I eat one-quarter of the general average for persons who take but little exercise. What little I do eat is so perfectly assimilated that it passes into the large or storage intestine with all food value extracted; leaving nothing that will permit the intestinal bacteria to set up putrifaction.

Yours very truly,

MAY 1st 1911.

H. E. Heitman, Esq.,
Fort Myers, Florida.

Dear Sir:-

Mr. Edison is in receipt of a letter from the Wallace Company, the tone of which is very unsatisfactory to him. He requests me to write you for the copy of his contract re the swimming pool.

Yours very truly,

Secretary.

323

May 1st 11.

National Press Intelligence Co.,

25 West Broadway,

New York City.

Dear Sirs:-

Mr. Edison directs me to write you to
abolish sending clippings to the Laboratory
treating on moving picture subjects.

Yours very truly,

Secretary.

26

May 1st 11.

Dow, Jones & Co.,
44 Broad Street,
New York.

Dear Sirs:-

Mr. Edison instructs me to request
you to discontinue sending the Wall Street
Journal on receipt of this letter. If you will
send a bill for what he owes you, check will be
mailed you at once.

Yours very truly,

Secretary.

May 1st 11.

Rev. W. M. Rochester, Sec.,
The Lord's Day Alliance of Canada,
Confederation Life Building,
Toronto, Ontario, Canada.

Dear Sir:-

Yours of the 22nd ultimo received.

Mr. Edison directs me to write you that we tried
the experiment of shutting down our kilns Sunday
and it seemed to work all right, but inside of two
months nearly all were wrecked and we had to return
to Sunday work.

Yours very truly,

Secretary.

May 2nd 11.

Mrs. Clarence Dally,
103 Clinton Street,
East Orange, N. J.

Dear Madam:-

Enclosed herewith find newspaper
clipping which Mr. Edison desires me to send
you.

Yours very truly,

Secretary.

Index--- Bergmann

April 24th 11.

Edisoncell,

Berlin.

Bergmann:- The prices quoted on tubes are the lowest possible; leaves little or no profit. We get hundred twenty five dollars kilowatt hour three hour rate for submarines eighth inch tubes.

(Signed)

EDISON.

342
May 2nd 1911.

American Lithia & Chemical Co.,

Mr. Wm. H. Crane, President,

50 Church Street, New York.

Dear Sir:-

Your letter of the 21st ultimo regarding
Carbonate of Lithia received. Mr. Edison would
like you to name your price for twenty tons, to
be delivered one ton per month.

Yours very truly,

Secretary.

May 2nd 11.

L. B. Markwith, Esq.,

Box No. 886,

Orange, N. J.

Dear Sir:-

Yours of the 29th ultimo requesting

Mr. Edison's subscription for one of the
concerts in the City of Orange's public
perks received. He directs me to write
you that he will be unable to comply with
your request this year.

Yours very truly,

Secretary.

711 X
May 2nd 11.

S. Klyce, Esq.,

School of Marine Engineering,
Annapolis, Maryland.

Dear Sir:-

Mr. Edison directs me to write you
that he is in receipt of your paper on
"Supplementary Remarks on Theory of Matter"
enclosed in your letter of the 27th ultimo.
He says he has read it but it is beyond his
capacity to comprehend it.

Yours very truly,

H. J. [Signature]
Secretary.

700T
May 2nd 11.

Sam D. Henry, Esq.,

Coon Rapids Enterprise,

Coon Rapids, Iowa.

Dear Sir:-

Your letter of the 28th ultimo regarding an idea of yours for softening the tone of the phonograph received. Mr. Edison directs me to write you that the idea mentioned by you has been used by many persons for years. Mostly every person likes loud records and this is the reason we never have put a device of this kind on the market.

A number of years ago we started to put out a felt valve in the small part of the horn, but it was afterward abandoned.

Yours very truly,

Secretary.

May 3rd 11.

Thos. A. Edison, Jr., Esq.,
Burlington, New Jersey?

DEAR Tom :-

Am sorry you had such bad luck with autos.
Money is a little tight just now with me, but if
a FORD runabout will answer your requirements and
it will go anywhere in the United States with two
persons and is simple. Has interchangeable parts,
which can be gotten quickly, requires cheaper tires,
I will buy you one: providing you do not tell
William I gave it to you but that you saved money to
buy it and to make this the truth I will deduct two
(\$2.) dollars per week from the allowance.

This car is very economical in gasoline
and tires, so you will not have to spend much to
keep it going. I think the price is \$750.00

(Signed) Edison.

P.S.-- Ford has the largest auto works in the World,
and makes one-quarter of all the autos sold
in the United States. They are bought mostly
by the Western farmers.

712 st
557

May 2nd 1911.

My dear Anderson:-

Yours of the 29th ultimo
received. Feeling tip-top.

Salom battery catalogue
came duly to hand. Same old Lead battery---
same old claim---same old result.

With kind regards, I am,

Yours very truly,

To W. C. Anderson, Esq., Pres.,
Anderson Electric Car Co.,
Detroit, Michigan.

May 6th 1911.

P. V. De Graw, Esq.,
4th Ass't Postmaster General,
Washington, D. C.

My dear De Graw:-

I enclose herewith a copy of a
letter which I have just received from a Mr. Leo,
whom I do not know.

Mr. Miller, the postmaster at
Ponce is my wife's brother. He was appointed
by McKinley, they being neighbors. I believe he has
given satisfaction and hope that he will get a
square deal.

Yours very truly,

Ben A. C.

W. J.

May 3rd 11.

Mrs. M. C. Williams,
Wheaton, Minn.

Dear Madam:-

Your letter of the first of March received. It does not matter what one believes, it will change nothing in the end. Scientific men as a rule do not believe in the immortality of the soul; because the more they investigate the works of nature the more firmly they reach that conclusion.

It is almost impossible to control one's belief, and if one can believe the religion of the Bible, they had better not try to shake the belief as it is certainly more consoling.

However, if we all carry out the Golden Rule in this life, we have very little to fear from the hereafter, no matter what our belief may be.

Yours very truly,

May 6th 11.

Dudley S. Crandall, Esq.,
R. D. No. 1--Box No. 24,
Sturgeon Bay, Wisconsin.

My dear Sir:-

Your letter of the 18th of April
at hand. It is a fine letter and I thank you for
giving me a copy. I enclose herewith a paper
called the "Down Homer", which I have just run
across.

Yours very truly,

145
419

May 9th 11.

John H. Wood, Esq.,
156 Broadway,
New York City.

Dear Sir:-

Mr. Edison wants you to cancel the
\$6500.00 insurance on the Greenhouse, also reduce
the insurance on the barn from \$6000.00 to
\$3000.00, and on the horses, vehicles and harness
from \$6400.00 to \$1000.00.

He also wants to know in how many
companies you carry the insurance on his house
and contents, and if they are all good.

Yours very truly,

Assistant Secretary.

43
429

May 9th 11.

American Lithia & Chemical Co.,

Mr. Wm. H. Crane, President,

50 Church St., New York.

Dear Sir:-

Your favor of the 3rd instant received.

Mr. Edison directs me to write you that he is
ready to receive quotations for one ton of Lithia
a month for one year. Contract to start some time
this year.

Yours very truly,

H. A. Miller
Secretary.

May 9th 11.

General Electric Co.,

Mr. W. R. Burrows,

Assistant Engineer,

Harrison, New Jersey.

Dear Sir:-

Yours of the 3rd instant regarding the Tungsten lamps received. In reply Mr. Edison directs me to write you that he wants one and two-tenth volts---1/2--1--2--3 and 4 candle-power. One watt per candle or less. He will be at the Laboratory when you come over.

Yours very truly,

J. W. Edison
Secretary.

First

May 9th 11.

Leon E. Landone, Esq.,
care Franklin Robinson,
Columbia University,
New York City.

Dear Sir:-

Yours of the 3rd instant requesting
an interview with Mr. Edison regarding the
introduction of the kinetoscopes in the common
schools received. Mr. Edison directs me to
write you that he is at the Laboratory most
of the time. Better call up on the phone
when you propose coming, to make sure that he is here.
Phone No. 907 Orange.

Yours very truly,

H. J. Landone
Secretary.

May 9th 1911.

H. Stamm, Esq.,
12 Guilford Street,
London, W. C. England.

Dear Sir:-

Mr. Edison directs me to write you that
he is so over-worked that he cannot find the time
to do anything in connection with your very
interesting communication of the 26th ultimo.

Yours very truly,

Secretary.

May 9th 11.

S. T. Cherry, Esq.,
Otyognomy,
Parsons, Kansas.

Dear Sir:-

As requested in yours of the 28th ultimo
I enclose herewith a photograph of Mr. Edison's
car.

Yours very truly,

Secretary.

May 9th 11.

Robert T. Lozier, Esq.,
Care Kountze Brothers,
New York City.

My dear Sir:-

Your favor of the 4th instant
received. Glad to see that you have made so
good a connection, and also that the large
bankers are connecting up with engineers.
It makes it easier for the struggling inventor
who gets fleeced by promoters.

Yours very truly,

May 9th 1911.

J. P. Morgan & Co.,
Wall & Broad Sts.,
New York City.

Gentlemen:-

Your letter of the 6th instant regarding
the storage battery received. I will be in town
this week and will call and see your honorable
firm.

Yours very truly,

262
411

May 10th 11.

W. S. Mallory, Esq.,
Edison Crushing Roll Co.,
Stewartsville, New Jersey.

Dear Mr. Mallory:-

Please send me copies of all
Crushing Roll agreements. I want to have them
on file to guide me in billing royalty; also, Mr.
Edison may want to see them some time.

Yours very truly,

Secretary.

314

May 10th 11.

Niagara Alkali Co.,

H. D. Ruhn, Mgr.,

Pres. & Gen. Mgr.,

Niagara Falls, N. Y.

Dear Sir:-

Your letter of the 3rd instant received.
Mr. Edison directs me to write you that we purchase
our electrolytic potash from Germany. It is
practically free from chlorides and we would be
glad to have you quote on supplying us as well
as the soda.

Yours very truly,

H. D. Ruhn
Secretary.

May 10th 11.

Soissons, Count de
Beaufort Mansions,
London, S. W. England.

Dear Sir:-

Your letter of the 26th ultimo received.
Mr. Edison directs me to write you that the
newspaper clipping which you enclosed is correct.
He works eighteen hours daily, has been doing this
daily for forty five years. This is double the usual
amount men do. This makes ninety years; add twenty
years for youth and you have one hundred and ten
years as his age. He is still working eighteen hours
and expects to keep it up twenty years more, which
will make his age one hundred and fifty years.

The reason he can work eighteen hours is
because he eats very little, sleeps little and wears
clothes that do not pinch the blood veins in the
slightest.

Yours very truly,

A. M. B.
Secretary.

4
44

May 10th 11.

H. E. Heitman, Esq.,

Port Myers, Florida.

Dear Mr. Heitman:-

I found three letters from
Wallace and Company, copies of which I enclose
herewith. They clearly state what Wallace
proposed to do.

In view of the disagreeable
letter he wrote, I am not inclined to pay any
further sum and suggest if he thinks he has been
unjustly dealt with, that he can sue for it and
let the Court decide. I will allow fifty (\$50.)
dollars toward paying his lawyer.

Yours very truly,

Thomas A. Edison

Enclosures.

May 11th 11.

J. H. Wood, Esq.,

156 Broadway,

New York.

Dear Sir:-

Enclosed find the following policies as
requested in yours of the 10th instant.

On Mr. Edison's barn

\$ 5022 Phenix Ins. Co. \$2000. Expires Oct. 6, 1912
#33257 The Home " Co. \$4000. " Oct. 6, 1912

On Horses, Vehicles and Harness

#207190 Penna. Fire Ins. Co. \$2800. Exp. Oct. 6, 1912
4727 Hartford " " \$5600. " " " "

On Greenhouse

#800797 Granite State Fire Ins. Co. \$2000. Exp. Oct. 6, 12.
379439 Equitable Fire & Marine Ins. Co. \$2000. Exp. 10-6-12
1040507 Commonwealth Ins. Co. \$2500. Exp. Oct. 6, 1912

Yours very truly,

Secretary.

267
493

May 11th 11.

MR. Pleasant Cemetery Co.,

Mr. C. H. Prettyman, Sec.,

375 Belleville Avenue,

Newark, New Jersey.

Dear Sir:-

Your letter of the 10th instant received.

Will you kindly advise me if both of Mr. Edison's
lots are in use?

Yours very truly,

Secretary.

122
525

May 13th 11.

My dear Sammy:-

When you next come to New York if you can spare the time, would like you to drop over to the Laboratory. Want to talk to you about "garraging" and give you some ideas of what is coming, and the great opening for a vast field for the investment of money that is safe and certain.

With kindest regards.. I am,

Sincerely yours,

To Samuel Insull, Esq., Pres.,

Commonwealth Edison Co.,

Edison Bldg.,

Chicago, Ill.

725
505

May 13th 11.

Agnes E. De Monde,
173 Madison Street,
Brooklyn, New York.

Dear Madam:-

Replying to your letter of the 9th
instant Mr. Edison directs me to write you that
he will give the boy a month's trial at the
Laboratory at seven dollars per week.

Yours very truly,

Secretary.

May 13th 11.

American Lithia & Chemical Co.,
Mr. Wm. H. Crane, President,
50 Church St., New York.

Dear Sir:-

Your letter of the 11th instant
quoting on Lithia Carbonate received. In reply
Mr. Edison directs me to write you that he can
buy all the Lithia he wants at fifty five
cents per pound, and your offer therefor does
not interest him.

Yours very truly,

Secretary.

H

May 16th 11.

Robert Grau, Esq.,

53 Elm Avenue,

Mt. Vernon, N. Y.

Dear Sir:-

Replying to your letter of the 13th instant Mr. Edison directs me to write you that the amount is exaggerated; he did not take out foreign patents because he did not realize the value of the invention.

Yours very truly,

Assistant Secretary.

7005
459

May 17th 11.

Jas. W. Byrnes, Esq.,

Rogers-Pyatt Shellac Co.,

79 Water Street, New York.

Dear Sir:-

Mr. Edison directs me to write you
that he would like to loan the book on Shellac,
mentioned in your letter of the 12th instant.

Yours very truly,

Secretary.

May 17th 11.

H. H. Blish, Esq.,
care Harger & Blish,
811 W. Walnut St.,
Des Moines, Iowa.

Dear Sir:-

Your letter of the 9th instant regarding
a phonograph record of a heart beat received. Mr.
Edison directs me to write you that he will have
one of his experimenters see what can be done
regarding the same.

Yours very truly,

Secretary.

X
May 19-1911.

J. Park Channing,
42 Broadway,
New York.

My dear Sir:-

Knowing of your active connection with some of the large mining enterprises of our country, I believe that you would be much interested in a crushing plant which was built last year at Tomkins Cove, New York, for crushing limestone for commercial purposes, which is equipped with my crushing rolls and stationary screens.

The machinery in this plant has capacity of about 10,000 tons in ten hours, and the large rolls will crush single stones weighing 15 to 17 tons.

I have instructed our Mr. Mallory to present this letter to you, and he will be glad to accompany you to the Tomkins Cove plant, which is located only 36 miles from New York, on the West Shore R. R., any time when it will suit your convenience.

- 2 -

I believe that the costs obtainable
by this method of crushing will make commercial
some low grade ore propositions, and I trust that
you will be able to find time to visit the plant
and see for yourself just what is being done.

Yours very truly,

Thomas A.

10-21

May 19th 11.

My dear Kammerhoff:-

Mr. Rogers tells me you have resigned from the battery company and leave in July, and that you would like to come over with us.

I could give you a place in some of my enterprises providing Mr. Bergmann is made to understand that I am not trying to take you away. I would not for an instant do anything to hurt Mr. Bergmann.

I would pay about \$75.00 per week to start with and if you made a success, I of course would increase the amount.

Yours very truly,

272

May 16th 11.

George Otis Smith, Esq.,
 Director-U. S. Geological Survey,
 Washington, D. C.

Dear Sir:-

Will you please favor Mr. Edison with
 the address of mining firms who mine Pumice stone
 in the Nebraska deposits and greatly oblige,

Yours very truly,

Secretary.

440

May 20, 1911.

Messrs. Rogers-Pyatt Shellac Co.,

(Mr. James W. Byrnes)

79 Water Street,

New York City.

Gentlemen:

Replying to yours of the 17th inst., asking for 500 pounds of re-inforced shellac, Mr. Edison directs me to write you that he is not in a position to make a quantity of anything just now, as he is still in the experimental stage. I return herewith your formal order.

Yours very truly,

Secretary.

HM/JTB

447

May 20, 1911.

Mr. J. R. Barber,
1557 Ogden Street,
Denver, Colo.

Dear Sir:

Replying to yours of the 15th inst., regarding a
dry placer machine. Mr. Edison directs me to write you he
has none of these machines left, and does not intend to
make any more.

Yours very truly,

Secretary.

HM/JTB

twist

May 20, 1911.

Mr. Arthur Von Barth,
c/o Edison Storage Battery Co.,
Orange, N. J.

Dear Sir:

Replying to yours of the 17th inst., regarding a pay
roll machine which you have invented, Mr. Edison directs me to
write you that the machine is so much out of his line, that he
could not consider going into it.

Yours very truly,

J.
Secretary.

HM/JTB

T
650

May 20, 1911.

Mr. F. D. Lambie, President,
American Building Corporation,
299 Broadway,
New York City.

Dear Sir:

Replying to yours of the 18th inst., enclosing a letter from the Engineering Record asking for information regarding the Edison Concrete House Moulds, Mr. Edison directs me to write you that of course he is not yet in the business; but you might send Mr. Beall the booklet which is enclosed, and also one of your pamphlets, and tell him that Mr. Edison does not sell the moulds.

Yours very truly,

Secretary.

HM/JTB

19
548

May 22, 1911

Mr. Arthur Williams,
C/o New York Edison Co.,
55 Duane Street,
New York City.

Dear Sir:-

Replying to yours of the 17th inst., regarding the bankers who stood behind ~~the~~ ^{our} company at its beginning, Mr. Edison directs me to write you that the names you mention are the only ones that he can remember who were financially interested in the New York Company. He also says that Edwin Adams of Hamilton Lunier & Company was interested. He will try to be present at the Public Policy Meeting.

Yours very truly,

M:F

SECURITY.

first

May 24, 1911

The Journal Printing Co.,

Sudbury, Ont., Canada.

Gentlemen:-

I enclose herewith check for \$10.50,
covering your bill of May 15th.

Mr. Edison directs me to write you to
discontinue sending the paper, as he is no longer
interested in nickel.

Yours very truly,

J. J.
SECRETARY.L: F
enc.--

Fast

May 24, 1911

Mr. J. W. Smith,
Royal Palm Theatre,
Fort Myers, Fla.

Dear Sir:-

Replying to yours of the 20th inst.,
regarding invention relating to motion picture
machines, Mr. Edison directs me to write you that
he is retiring from commercial work and does not
want to take on anything new.

Yours very truly,

J. W. Smith
SECRETARY.

JWS

First

May 24. 1911

The Automobile Club of America,
54th St. West of Broadway,
New York City.

Gentlemen:-

Yours of the 22nd inst., enclosing
membership card, advising that Mr. Edison has been
elected an Honorary Member of your club, received.
He directs me to thank you for the honor.

Yours very truly,

H. J. ...
SECRETARY.

HJF

First
670

May 25th 1911.

Baldwin Locomotive Works,
Electric Locomotive Dep't.,
Philadelphia, Penna.

Dear Sirs:-

Your letter of the 23rd instant received.
My men are still figuring. I, personally have gone
into the scheme to ascertain if it is a business
possibility. My conclusions are;-- that if it is
done in the way hereafter described that it will be
a highly practicable and commercial success.

Loco with battery for 900 horse-power
hours, discharging for thirty minutes over the ten
miles at the rate of 1500 horse-power, then run on
siding, charge forty minutes to put back all that was
taken out. Crew steps from this loco to a fresh
charged one and so on.

Charging both ends. Only take out three-
fifths of the capacity on each run so as to get rapid
charge rate with fair economy, and surplus for
emergency- like excess coal and water on a steam loco.

- 2 -

Small cells to be used to get radiating surface, to get cooling from fan to prevent too great a rise of temperature. Charge at both ends reduces battery to one-half what it would be if charged at one end only. In this way cost of electrification no matter how great or complex is reduced down to small batteries. There is no other investment for the reason that the commercial power stations now in operation are abundantly able to supply far more current than will ever be used, and, at a cost so low that the railroad company could not possibly put up stations and make it themselves for the same money. The use of the electric loco releases just that many more steam locos over this route, hence, there is no increase here.

It resolves itself down to one item, that is;-- the only cost of electrifying the Chicago R. R. is practically the cost of so many sets of batteries, and the cost of running is the depreciation, interest and current for these batteries.

We have only built a few of these special rapid charge and discharge rate cells and cannot give the cost, but think it would be around forty eight to fifty three dollars per horse-power hour, based on a one hour discharge rate. As far as we know now from the endurance tests, they will give within ten per-cent of the rating, over a period of three years. They can then be transferred to another Loco not requiring so much power and run for another three years; or at the end of three years the

- 3 -

positive plate can be renewed for one-half the original cost, making the cost say \$78.00 per horsepower hour, over a period of six years, or thirteen per-cent depreciation, and still could be transferred.

The laying on the siding forty or fifty minutes only means that a few extra Locos would be necessary over and above what would be required if there was but little waiting for charge. While waiting there is practically no depreciation, hence it resolves itself into a question of interest on the idle investment.

The scheme of eletrification lends itself to a gradual electrification without any disturbance or the raising of large sums of money, or the chance of costly errors.

This feature of taking on current at the end of each short trip (as a Loco would take on coal and water) is, in my opinion, the proper and commercial way to attain the result.

There is only one thing that must be ascertained and that I am testing, to wit:-
How low can I keep the temperature of the battery down by increasing radiating surface by small cells by the use of ventilating fans. That we will let you know as soon as possible.

Please let me know if I am wrong and where I am wrong on the general idea.

501

- 4 -

Yours very truly,

invt

May 25th 1911.

Secretary,
Committee on Admissions,
Engineers Club,
32 West 40th Street,
New York City.

Dear Sir:-

I desire to have my name attached to the application of Mr. Gano Dunn as an endorser and would like to suggest that as this gentleman has just been elected President of American Institute of Electrical Engineers, it would be a welcome act to the great body of its membership if Mr. Dunn's application could be acted upon at an early date so as to place the facilities of the Club at his disposal in the discharge of his presidential duties.

I desire to express my strong personal admiration for Mr. Dunn as an electrical engineer and a man, and believe he will make a most acceptable member of our body.

Yours very truly,

First

May 25, 1911

Mr. Robert Sedgwick,
47 William Street,
New York City.

Dear Sir:-

Replying to yours of the 23rd inst., regarding electric automobiles, Mr. Edison directs me to write you that he only manufactures electric Storage Batteries to run electric cars. He thinks that Mrs. Cary probably wants an electric car which makes no noise and runs perfectly smooth. There are a number of makes of electric cars; the most expensive and best is built by Healy & Co., of New York City and are used by J. P. Morgan and people of that type. The other builders of less expensive cars are the Detroit Electric and the Baker Electric, both having offices in New York City and build cars for the Edison Battery. If she sends around to them, asking to see an Electric with Edison Battery, he is sure they would bring one to her house and give a demonstration.

Yours very truly,

SECRETARY.

421

May 29th, 1911.

Mr. Samuel Insull,
American Institution of Electrical Engineers,
29 West 39th Street,
New York City.

Dear Sir:-

Replying to yours of the 25th inst
regarding your contemplated visit to Mr. Edison at
Orange, would state he requests me to write you that
if you cannot come out to the Laboratory he will go
into New York when you are at the Convention.

Yours very truly,

M:H

Secretary.

451
602

May 29th, 1911.

Mr. E. V. Machette.
120 Liberty Street.
New York City.

Dear Sir:-

Replying to yours of the 27th inst.
asking to supply 10 pounds of Selenium at \$5.00 per
pound, Mr. Edison requests me to write you that 10
pounds is more than he needs for experimenting. He
will, however, take 5 pounds at that price in eticke.

Yours very truly,

M:H

Secretary.

First

May 31st 1911.

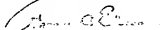
Miss Anne Morgan,
219 Madison Ave.,
New York City.

Dear Miss Morgan:-

I am in receipt of your favor
of the 26th instant. In reply will say, that I
am so over-whelmed with work that I cannot
possibly accept your kind invitation.

Regretting my inability to
join you on this occasion, believe me to be

Yours very truly,



First

June 2nd 1911.

Jas. R. Kaiser, Esq.,
4th Ave. & 27th St.,
New York City.

Dear Sir:-

Yours of the 29th ultimo regarding the automobile being built for you by the Lansden Company has been referred to me. Mr. Edison is the sole owner of the Lansden Company and lately became dissatisfied with the management, re-organizing the sales and manufacturing departments. This caused a little confusion which has now disappeared.

Your chassis will be shipped to New Haven by boat to-morrow, to get the body which I understand is ready.

We are writing the body man to advise when he will ship the complete machine and will write you on receipt of his letter, and will use every endeavor to get it to you as soon as possible.

Regretting the delay and with assurances that everything possible will be done to get the machine to you

- 2 -

quickly,
I am,

Yours very truly,

H. J. Miller
Secretary.

7000

June 2nd 1911.

George Euret, Esq.,

92nd St. & 2nd Ave.,

New York City.

Dear Sir:-

The Lansden Company has been controlled by me for the past two years. Lately I became dissatisfied with the management and made a change, re-organizing the factory and sales departments; Mr. Lansden being no longer connected with the Company.

It is now in better shape to turn out first class machines and I propose completing your order for the five ton trucks at the earliest possible moment, and, to your satisfaction.

Yours very truly,

Thomas A. Edison

June 3rd 1911.

W. A. Williams, Esq.,
University Avenue,
University Heights,
New York City.

Dear Sir:-

Your letter of the 26th ultimo regarding
the Edison Electric Light Co. of Europe, Ltd.,
received. Mr. Edison directs me to write you
that the Company was wound up years ago and a
small dividend was paid. The patents were knocked
out and we did not win out.

Yours very truly,

H.
Secretary.

476

June 3rd 1911.

Arthur Williams, Esq.,
55 Duane Street,
New York City.

My dear Williams:-

Yours of the 26th ultimo
received. I had to turn down Miss Morgan's
invite, I am so completely over-loaded with
work.

Sincerely yours,

James C. [unclear]

June 3rd 1911.

H. M. Byllesby, Esq.,
206 So. La Salle St.,
Chicago, Illinois.

My dear Byllesby:-

Your letter of the 9th ultimo
received.

Your address before the University
of Pennsylvania is very clear and very good. I am
quite surprised that you have such a facility.

I also want to say to you that you
are missing a great opportunity that you do not come
down to Orange and let me explain to you, that
recent developments in my new storage battery is
such that a new epoch in the electric business is
now starting, and those who investigate thoroughly
will reap the benefit. I believe I know as well
as anyone how things will turn out as a business
proposition.

I have read the proceedings of your
last convention and am further surprised.

- 2 -

With kind regards, I am,

Yours very truly,

June 3rd 1911.

H. F. Parshall, Esq.,
Salisbury House,
London Wall,
London, E.C. England.

My dear Parshall:-

Your letter of May 15th received.

Recent improvements in the battery have put a very different complexion on the whole scheme. A new epoch is opening in the electrical business and I believe of enormous extent. To give you a glimpse I state that I propose to furnish a tender of one car attached to an electric locomotive, containing battery which will absorb 800 horse-power in forty-five minutes and give it out at the rate of 1500 horse-power.

This is for the Baldwin Loco. Works for electrification of all the Chicago terminals, thirty one railroads. Insull can furnish the current without effecting his regular load, to any great extent. The electric locomotives replace and release the steam locomotives. There is no third rail or complication; the whole thing comes down to investment and depreciation of battery, only!!!- and the change can take place gradually without disturbance.

- 2 -

The electric zone in Chicago is to be ten miles from the center and the limit of speed is to be twenty miles per hour. The weight of train 1250 tons. I am certain this will be a success.

On the other hand,- on a trolley road at Washington, D. C. four miles long with eight percent grade the storage battery car leaves the barn at six A. M. fully charged and goes into the barn at twelve midnight, also fully charged. It stops four minutes at each end of the line and we ram the current in, so that it takes the trip without drawing out the permanent charge.

The old idea of carrying the charge for the whole day has exploded.

I am driving a one-horse butcher's delivery wagon with only 16 cells, 20 volt motor. It starts charged in the morning and at night it is fully charged when the days work is over; they boost at high density every time they come in for a load. This vehicle sells for \$700.00

Have sold a battery for submarine, 2500 horse-power, charging five hours, discharging two hours. This to some foreign government, cannot find out to whom.

Just get your thinking cap on and think out what it means to have a reliable battery which will take in enough current in ten minutes to run the vehicle ²⁰ miles,

- 3 -

etc., with a waight of about fifty pounds per horse-power hour.

I shall hold off dealing with anybody for a while, as I think there is a big opening for big finances here.

Beach's battery car is now down to 278 pounds per seated passenger, and one road at Concord, North Carolina, has abandoned it's trolley.

Bergmann has made a botch of the German Company. Went ahead with the old type against my advice and protest, and now has no capital to go ahead with the new cell. He has'nt the slightest idea of the value of the battery and wants to sell out.

With kindest regards,

Believe me to be,

Sincerely yours,

First

June 5th 1911.

Lawrence H. Lucker, Esq.,
515 First Avenue, South,
Minneapolis, Minnesota.

Dear Lucker:-

The invitation to your wedding
was received a day or so ago. I am sorry
I cannot be present at the ceremony.

Please convey to the future Mrs.
Lucker and accept yourself my best wishes for
a long and happy married life.

Sincerely yours,

Finer

June 5th, 1911.

Mr. Luce.

Press Clipping Bureau.

65 Park Place

New York City.

Dear Sir:-

Referring to the service which you
rendered to Mr. Miller Mr. Mason would like
to have you come out and talk the matter over with
him as regards the clippings.

Yours very truly,

AM.

Secretary.

First

June 8th, 1911.

Messrs. Mann & MacLeille,

12 East 46th Street,

New York City.

Gentlemen:-

Replying to yours of the 1st inst. Mr. Edison directs me to write you that the bolts for the new concrete house are about 65% finished and on account of the rush on the new storage batteries he had to use the tools and stop making the forms.

He hopes to resume soon and finish them up quickly.

Yours very truly,

Secretary.

AM.

First

June 5th, 1911.

Mr. W. B. McClintock,
22 Nassau Place,
E. Orange, N.J.

Dear Sir:-

Replying to yours of the 2nd inst.
regarding Storage Battery Cars, Mr. Edison directs
me to write you to come over to the Laboratory and
have a talk with him on the subject.

You had better call on the telephone
before coming so that Mr. Edison will be sure to be
there. Our telephone number is 908 Orange, N. J.

Yours very truly,

AH.

Secretary.

Final
68c

June 8th 1911.

W. M. Barrett, Esq., Pres.,

Adams Express Company,

59 Broadway, New York.

Dear Mr. Barrett:-

We will make twenty (20) one and one-half ton trucks complete, except motor, tires and battery for Thirteen hundred, ninety seven (\$1397.00) Dollars each, net cash. Assembling the motors, tires and battery to make complete machine, is included in this price.

We will purchase the tires and motors, getting the manufacturers discount and give you the benefit, without profit to us.

The batteries can be obtained from the Edison Storage Battery Co. at a twenty (20%) percent discount, through the Adams Vehicle Co.

Should, upon the completion of the vehicle, the accountants find that we have made more than fifteen (15%) percent profit on Labor, Material and overhead expenses, we will refund the excess to you.

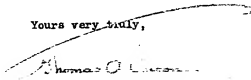
- 2 -

We intend to use the best material and make the best and most lasting vehicle possible. We estimate that the twenty machines can be furnished within six weeks from date of order.

We hope in a few days to give you price for the three two ton wagons.

Regarding your Newark garage we would be pleased to do all the Engineering at cost to us, as a highly successful system would be of great benefit to us.

Yours very truly,

Thomas O. Landon

for the Lansden Company.

June 7th, 1911.

Mr. Charles Deehler.
c/o General Electric Co.,
Harrison, N. J.

Dear Sir:-

Replying to yours of the 5th inst. enclosing a letter from Dr. Horne, regarding electro-magnets, Mr. Edison directs me to write you that he no longer makes magnetic separators, but he thinks they are made by the Letherill Company. The address of this Company can be obtained from the New Jersey Zinc Company, Franklin Furnace, New Jersey.

Yours very truly,

AH.

Secretary.

P.S. I return herewith Dr. Horne's letter.

+93

June 7th, 1911.

Mountpleasant Cemetery Company.

375 Belleville Avenue.

Newark, New Jersey.

Gentlemen:-

Referring to question of
\$400. which you charge Mr. Dixon for the care
of his two lots, will you kindly inform me if
this is subject to withdrawal at any time.

Yours very truly,

J. G.

Secretary.

AM

114
June 7th, 1911.

Mr. A. Bettes,
313 Bloomfield Street,
Hoboken, N. J.

Dear Sir:-

Replying to yours of the 6th inst.
enclosing a written manuscript on mathematical
Chemistry, Mr. Edison directs me to write you that
he is void of a mathematical faculty and he never
could understand your work, and therefore returns
herewith the manuscript.

Yours very truly,

J. T. [unclear]

Secretary.

AH.

590

705
601

June 7, 1911

The Packard Motor Car Co.,
1861 Broadway
New York City.

Gentlemen:

Replying to yours of the 3rd inst., Mr. Edison directs me to write you that Mrs. Edison and himself decided to buy either a Packard, Pierce Arrow or Simplex machine, but his son decided on a Simplex as their shop was near by which made it handy for repairs.

Yours very truly,

H. E. Ho
Secretary.

FW

June 9th 1911.

Marcella Goodspeed,

Hartford, Michigan.

Dear Madam:-

I am in receipt of your letter of the 4th instant. In reply to same would say that the general public have, for years, been calling for louder and still louder records; but I have always maintained that anyone who really had a musical ear wanted soft music. Of course we could mellow it in the record itself and we are now working on a record in which the tone is very soft and mellow.

Yours very truly,

5919

June 17, 1911.

Mr. H. A. Neightman,
Fort Myers, Florida.

Dear Sir:

We have received a letter from the
Rev. W. C. Tyrrell at Fort Myers, reminding Mr. Edison
that about a year ago he promised to subscribe \$50.00
to his church.

Mr. Edison directs me to write you and
send you the check and see that his name is drawn on the
list for that amount. He does not remember promising to
give this.

Yours very truly,

H. J. Miller
Secretary.

A2.

First

June 12, 1911

62.53
The De Laval Co.,
165 Broadway
New York City.

Gentlemen:

Mr. Edison directs me to write you that he has
a problem of separating dirt from melted shellac ~~and~~ a
viscous solution, and he desires information regarding it.

Yours very truly

H. S. Allen
Secretary.

H:W

593
1

June 13th 11.

R. H. Beach, Esq.,
50 Church Street,
New York City.

Beach:-

The opinion of boys here is that the
boosting charge is all right at Concord, providing
that the temperature never gets above 98, and what
is better 95, and that every two weeks the battery
should be given a long charge of twelve hours to
insure that the iron should not go dopy. Also
that particular attention should be given to filling
with water. It should be kept up high as per
instructions and never be permitted to go low, as to
be too close too plates.

The idea boost is:- take out two--fifths
and then boost. If you take out three-fifths before
boost it is harder on battery and not so economical.

Better get a days run schedule showing
ampere input and output on boosts and all data,
mileage etc. on boosts, temperature, water line
and send it to us.

(Signed)

EDISON.

First

June 13th 11.

Louis Hicks, Esq.,
71 Nassau Street,
New York City.

My dear Hicks:-

Your letter of the 9th instant
re the Edison vs. Allis-Chalmers Co. suit
came duly to hand, also the copy of Judge Hazel's
opinion, which I have read. It appears very
strong. I congratulate you for having won out.

Yours very truly,

June 16th 11.

Commonwealth Edison Company,
Louis A. Ferguson, Esq.,
Second Vice President,
120 West Adams St.,
Chicago, Illinois.

My dear Ferguson:-

Yours of the 8th instant received.
The Locomotive type of battery could not be furnished
for several months. I have only one tube filling
machine which is very complicated and it will require
months to make more to turn out cells in quantity.

The Locomotive batteries have
tubes one-eighth of an inch in diameter, whereas the
truck or auto batteries have tubes of one-quarter inch.
The small tubes permit of double the number of plates
in the same cell, hence its great charge and discharge
rate.

If you contemplate using your road
within eight months it would be useless to wait for

- 2 -

the new design. The present one-quarter inch tube cannot be made to charge rapidly enough for Locomotive work.

Yours very truly,

538

June 16th 47

Henry B. Clifford, Esq.,
320 Fifth Avenue,
New York City.

My dear Sir:-

Yours of the 14th instant received.

The leached ore will not be magnetic. You can easily and cheaply briquette this ore and if original concentration is good, it is a desirable ore for blast furnace, if you get your sulphur low enough.

Regarding the building of a mill and spending a lot of money, my advice is-- "Don't do it." Build a small experimental mill which will be inexpensive, with output of two tons daily and work out every detail exhaustively, then you know what you can do and can invest large sums with every assurance of success. My experience is that the majority of men act too quickly on insufficient data.

- 2 -

There is absolutely no reason why a failure should be made in a milling proposition if there is an unlimited supply of ore to be had.

There is not a detail in your proposed process that I am not thoroughly familiar with, except cyaniding.

Yours very truly,

W. A. C.

2001

June 21, 1911

Mr. E. T. Brockman, Pres.,
National Hydro-Carbon Co.,
Pittsburgh, Pa.

Dear Sir:-

Replying to yours of the 14th
inst., Mr. Edison directs me to write you that he is
interested in Elaterite and would like you to send
in a sample.

Yours very truly,

A. J. S.
Secretary.

June 21, 1911

The Delaval Separator Co.,

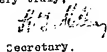
165 Broadway,

New York City.

Gentlemen:-

Replying to yours of the 14th inst., regarding a centrifugal machine, Mr. Edison directs me to write you that it is not a liquid shellac at ordinary temperature which he wants to separate but a liquid about like table syrup at 280° Fahrenheit.

Yours very truly,



Secretary.

June 21, 1911

Mr. Harvey Allison,

58 Hammond St.,

Cambridge, Mass.

Dear Sir:-

Replying to yours of the 19th
inst., regarding a visit to the Laboratory, Mr.
Edison directs me to write you that you can
come at any time.

Yours very truly,

H. J. Allen
Secretary.

192

June 21, 1911

Mr. Henry D. Clifford,
320 Fifth Avenue,
New York City.

Dear Sir:-

Replying to yours of the 18th
inst., Mr. Edison directs me to write you that you
had better come over and see him before you go
West.

Yours very truly,

H. S. Allen
Secretary.

June 17th 11.

Hon. Franklin Murphy,
224 McWhorter Street,
Newark, New Jersey.

Dear Sir:-

Mr. Upton has showed me your letter of June 16th.

In your letter you say:- "It is only frank to say that information has been received that in some instances the Edison Cement has been unsatisfactory, and the Commission, in the discharge of its duty to the public, felt that in so far as possible they must use cement of undisputed quality."

I ask that you let me know the instances where Edison Cement has been unsatisfactory, so that I may investigate them.

I hope you will give me full information regarding this, which I will consider confidential, and that you will permit me to investigate any complaints which may have been reported to you and place before you the Edison Company's statements regarding them.

Yours very truly,

670

June 23, 1911

Baldwin Locomotive Works,
Philadelphia, Penn.

Gentlemen:

Referring to your letter of June 21st. We are pushing the experiments as fast as possible; we are just as anxious as you are. Our problem seems to be solely a question of keeping the heat down by blowing. Today we have a new scheme of blowing and will test tonight. Just as soon as possible, we will give you some of the rough preliminary tests - it looks good.

Yours very truly,

Charles A. Nelson

June 22, 1911.

Mr. Frank H. Bowen,
Simplex Automobile Company,
1562 Broadway, New York, N. Y.

Dear Sir:-

I do not understand your letter in regard to clearance.
What will be the clearance between the road and the lowest point
on the auto? Your letter is not clear to me. Regarding the
box, you can make it either wood or steel.

Very truly yours,

John A. Edison

June 24th, 1911

Mr. James Kohles,
Port Huron, Mich.

Dear Sir:-

Replying to yours of the 14th
inst. Mr. Edison directs me to write you to
send him contract for perpetual care of lots
in Lakeside Cemetery.

Yours very truly,

Secretary.

Wm

Copies of Phone Messages rec'd from and sent to J. P. M. Co.

64^b Index under J. P. Morgan & Co.,

JUNE 26 1911.

Mr. Edison:-

Mr. Porter of J. P. M. Co. phoned that it is reported from Paris that you have given up your European Rights on Battery for Traction on Rails to Beach--and for Submarine purposes to another party. What rights have you accorded Monnot for the sale of your battery for other purposes.

Mr. Porter would like to cable your reply.

Mr. Edison's answer to the above.

-----1

Porter---J. P. Morgan & Co.

Have not parted with any rights. My agent is selling submarine batteries to European Governments-- Beach has no rights. Monnot is simply a dealer in Automobile lighting batteries. I told him to sell in France and if he did satisfactory business I would not sell to other dealers.

Edison.

Message received and answered June 26th 1911.

June 28th 11.

First

Rose M. Stevens,
2004 Military Street,
Port Huron, Mich.

Dear Madam:-

Replying to your letter of the 21st instant Mr. Edison directs me to write you that you may use the name "Edison" for the benefit of the City Hospital. I also enclose herewith a check for \$10.00 toward the receipts of your booth.

Yours very truly,

Edison
Assistant Secretary.

**General Letterbook Series
Letterbook, LB-087 (1911)**

This letterbook covers the period June-December 1911. Most of the correspondence is by Edison and Harry F. Miller. There are also some letters by George A. Meister and William H. Meadowcroft. Many of the items relate to the commercial and technical development of Edison's alkaline storage battery and its use in locomotives, electric vehicles, lamps for coal miners, and country house lighting. Included is correspondence with business associates such as William C. Anderson, Ralph H. Beach, and Sigmund Bergmann. Several letters pertain to Edison's organization of the storage battery business in Europe, including the appointment of John F. Monnot as his representative and his relations with financier H. Herman Harjes of Morgan Harjes in Paris. A few items deal with Edison's ore milling technologies and royalties earned by the Edison Crushing Roll Co. Also included are letters to financial consultant Roger Babson about population statistics and other matters and to author Poultney Bigelow about the use of airplanes during the Mexican Revolution. Among the items relating to family and personal matters are letters concerning Edison's tour of Europe in August 1911 with his wife Mina and his three youngest children. There is also correspondence regarding Edison's winter home in Fort Myers, Florida, his collections of books and periodicals, his charitable donations, and his membership in clubs and societies, including the Essex County Country Club.

The spine is marked "T.A.E. From June 28- 11 Dec. 3, 1911" and "26." The front cover is marked with similar information. The book contains 699 numbered pages and an index. Approximately 15 percent of the book has been selected.

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June 29, 1911

Mr. H. P. Hansen,

345 W. 27th St.,

New York City.

Dear Sir:

In reply to yours of the 26th inst., regarding
the portrait which you have made of Mr. Edison, I let to
advise that he directs me to ask you to send the photo-
graph to Orange.

Yours very truly,

111
Secretary.

THE

June 30th 11.

Ford, Bacon and Davis,
115 Broadway,
New York City.

Gentlemen:-

This will acknowledge receipt of your letter of the 31st ultimo, also the copy of the report which you have made upon the service and equipment of the Philadelphia Rapid Transit Co. for the Pennsylvania State Railroad Commission.

I think this is one of the best reports I have ever read and thank you very kindly for the same.

Yours-very truly,

M. C. C.

June 30, 1911.

The Edison Electric Illuminating Co.,

Mr. L. B. Gibbs, Supt. of Adv.,

39 Boylston St., Boston, Mass.

Gentlemen:

Replying to yours of the 27th inst., I desire to
thank you for the two pennants advertising electric vehicles,
and I consider the idea very good.

Yours very truly,

Harst
60

July 5, 1911

Mr. H. E. Heitman,

Fort Morris, Fla.

Dear Sir:

Enclosed herewith please find letter from
G. E. Shultz of the Shultz Hotel Co., Punta Rassa, Fla.,
which Mr. Edison directs me to send to you and say that
he does not care to invest any more money in this
direction, his first investment was only to help Shultz.

Will you kindly communicate this to Mr. Shultz,
and oblige.

Yours very truly,

Secretary.

EC

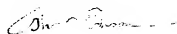
3

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July 6th 1911.

My dear Anderson:-

Your favor of the 1st instant received. In reply thereto would say that I actually have three different rectifiers, all on different principles now on test. I cannot afford to put out anything that is not extremely practical.

Yours very truly,



To W. C. Anderson, Esq., Pres.,
Anderson Electric Car Co.,
Detroit, Michigan.

July 7th 1911.

Burns D. Caldwell, Esq., Vice Pres.,

Delaware, Lackawanna & Western R. R. Co.,

90 West Street, New York City.

Dear Mr. Caldwell:-

Your letter of the 5th instant regarding the application of Rev. William Albert Frye, Pastor of the Methodist Episcopal Church of Orange, for the privileges of membership in the Essex County Country Club under the rule covering the extension thereof, to clergymen resident of Essex County has been received; and I have to-day written the Committee on membership endorsing your proposition.

Yours very truly,

July 7th 1911.

Committee on Membership,
Essex County Country Club,
West Orange, New Jersey.

Gentlemen:-

Mr. Burns D. Caldwell writes me that he has proposed the name of Rev. William Albert Frye, Pastor of the Methodist Episcopal Church of Orange for the privileges of membership in the Essex County Country Club under the rule covering the extension thereof to clergymen resident of Essex County, and I desire to add my endorsement to the proposition.

Yours very truly,

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August 4th 1917.

Edison Portland Cement Co.,

W. S. Mallory, Esq., Pres.,

Stewartville, New Jersey.

Dear Mr. Mallory:-

Replying to your letter of the 3rd instant beg to say that the young man you have reference to regarding the cement bag experiment is Peter Christensen. He would like to have you send him some more gunny cloth, like the last lot he received.

A letter will reach Mr.

Edison if sent care Morgan, Grenfell & Co.,

#22 Old Broad Street, London.

Yours very truly,

H. J. Maltby
Secretary.

First

Sept. 5, 1911

Mr. J. F. Dostal,
c/o Denver Gas & Electric Co.,
Denver, Colo.

Dear Sir:-

Replying to yours of the 19th inst.,
concerning the information that Mr. Edison has
been made an honorary member of the Rejuvenated
Sons of Jove at the last Congress, I beg to state
that Mr. Edison is away in Europe and will not re-
turn until October. At that time I will bring your
letter to his attention.

Yours very truly,

H. J. Miller
SECRETARY

M:F

243
25

Sept. 7th 11.

Edison Crushing Roll Co.,
W. S. Mallory, Esq., Pres.,
Stewartsville, New Jersey.

Dear Mr. Mallory:-

Replying to your letter of the
5th instant beg to state that the following accounts
show the balances as of July 1st 1911:-

Charges:-

Roll Contract Expense	\$35,956.71
Legal & other Exp. a/c Rolls	<u>20,141.01</u>
	\$56,097.72

Credits:-

Royalty on Rolls to 7/1/11	\$39,923.22	<u>39,923.22</u>
NET LOSS		\$16,174.50

In this connection will say that
Mr. Hicks may have some additional charges which we
do not know of as yet.

Yours very truly,

Secretary.

First

Sept. 7, 1911

Mr. Jacob Sommer,
c/o Bogart & Bogart,
World Building,
New York City.

Dear Sir:-

Replying to yours of the 5th inst., regarding concrete houses, I beg to state that the houses being built in Virginia Highlands near Washington, D. C. are not being built with Mr. Edison's moulds. Mr. Edison's moulds are not yet completed, being only about 60% finished.

We enclose herewith a booklet for your information.

yours very truly,

H. C. Miller,

SECRETARY.

M: F
enc.--

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274

Sept. 8th 11.

Edison Crushing Roll Co.,

W. S. Mallory, Esq., Pres.,
Stewartsville, New Jersey.

Dear Mr. Mallory:-

Replying to yours of the 7th instant regarding royalty due the Church Quarry Co. for stone crushed at the Marblehead and White Rock plants of the Kelley Island Lime and Transport Co., I beg to state that the reason these royalties were not paid before is, that I have been trying to get copies of all agreements and particularly the one covering the Marblehead royalty. I think I have them all now.

I have one without date or signatures between the Sibley Quarry Co. and Thos. A. Edison, covering royalty to be paid the first named on stone crushed by the Kelley Island Co. in a certain territory mentioned in the agreement, but it does not specifically mention Marblehead or White Rock. I enclose it herewith and would ask you to fill in the names and dates missing and advise whether it covers

- 2 -

both of the plants mentioned above.

You will notice that the royalty calls for 25% and we are sending them 30%. I presume the latter figure is correct and if so please change the figure in the copy of the agreement.

I enclose a check to the order of the Church Quarry Co. for \$923.49, for royalty to August 1st 1911, which kindly forward if found correct.

Yours very truly,

H. J. ...
Secretary.

2-6

Sept. 11th 11.

Edison Crushing Roll Co.,

W. S. Mallory, Esq., Pres.,

Stewartsville, New Jersey.

Dear Mr. Mallory:-

Your letter of the 9th instant regarding the Roll agreement, also copy of agreement of the Sibley Quarry Co. and Thos. A. Edison regarding the Kelley Island plant received.

Beg to advise that the agreement does not specify whether this is for the Marblehead or White Rock plant, or both. Nothing in the agreement tends to show which plant the contract covers, or whether it covers both, that they are within a radius of seventy five miles from the City of Detroit?

An early reply will be appreciated.

Yours very truly,

H. G. Little
Secretary.

Sept. 26th 11.

The Chatfield Mfg. Co.,
Carthage, Ohio.

Dear Sirs:-

Your letter of the 14th instant regarding the application of Dr. Rosenstein received. Our head chemist Dr. Goldstein, directs me to quote you as follows:-
"Dr. Rosenstein acted as my assistant in the chemical laboratory for one and one-half years. His work during that time was satisfactory and he appeared to be an intelligent, steady man. I found him well posted in theoretical chemistry, both organic and inorganic, as also in analytical work. Whether he is qualified to hold a position requiring technical experience such as is mentioned in the inquiry I am unable to state, since he had no occasion to exhibit any such requirements while working with me." (Signed) Goldstein.

Yours very truly,

Assistant Secretary.

Oct. 10th 1911.

Arthur W. Brady, Esq., President,
American Electric Railroad Association,
Atlantic City, New Jersey.

Dear Sir:-

I would suggest that the Association
appoint a committee to investigate the storage
battery cars now in operation in various parts
of the country, driven by my new battery.

I predict a great future for cars of
this character and think the committee if
appointed will be surprised, both technically
and commercially.

Yours very truly,

Oct. 12th 1911.

My dear Ferguson:-

See enclosed telegram.

I started a garage in Chicago, with the
understanding we would get a good rate.

What can you do for us?

Very truly yours,

Louis A. Ferguson, Esq.,
Second Vice-President,
Commonwealth Edison Co.,
120 West Adams Street,
Chicago, Illinois.

Oct, 18th 11.

W. M. Barrett, Esq., Pres.,

Adams Express Company,

59 Broadway, New York.

My dear Mr. Barrett:-

I am as you know the owner
of the Lamsden Company and we have done everything
possible to make a good truck and give satisfaction
to our customers. But I find that it is impossible
to build a good vehicle and sell it at a profit,
without doing a lot of things no white man should
do; so I have decided to stop building any more
trucks.

Yours very truly,

Oct. 18th 11.

W. D. Lysnar, Esq.,
Gisborne, New Zealand.

My dear Sir:-

Your letter of the 18th of August
regarding the storage battery electric car received.
Enclosed herewith you will find copy of letter
from Mr. R. H. Beach the builder of the cars.

I have not the slightest doubt of
the success of the cars as there are now fourteen
cars running in various parts of the United States,
three roads having given second orders, and the
makers having thirty more on order.

Yours very truly,

Enclosure.

- C O P Y -

Silver Lake, N. J. Oct. 16th 1911.

Mr. Thos. A. Edison,

Orange, New Jersey.

My dear Mr. Edison:-

Attached please find letter from W. M. Lysnar, Mayor of Gisborne, New Zealand. We have a contract from the City of Gisborne dated July 15th 1911 for two single truck cars. These cars are to be equipped each with 105 cells of AS battery. We are at work on the cars and we believe from our study of the conditions at Gisborne that the cars will do their work satisfactorily. Mr. Harris the agent for New Zealand is here and has been here for several months in your battery plant with a view of equipping himself with a technical knowledge so that he can handle these batteries properly. He is coming down here to work in a short time and will go out to New Zealand with the cars and install them. We feel sure that these cars will prove satisfactory. Think you need have no hesitation in so advising Mr. Lysnar.

Yours truly,

(Signed) R. H. Beach

President.

Oct. 18th 11.

My dear Pope:-

I am in receipt of your letter of the 11th instant regarding the organization of the Telephone Pioneers. I am so far behind in work that I could not possibly attend the Banquet; hope it will be a great success.

With kindest regards, I am,

Yours very truly,

To Henry W. Pope, Esq.,

15 Day Street,

New York City.

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517

Oct. 18th, 1911

Mr. E. H. Reithman,
Fort Myers, Fla.

Dear Sir:-

Your letter of August 6th received. Mr. Edison directs me to write you to do nothing to the rock wall. If you think Zeman is not equitable for the position Mr. Edison will look out for another man. I am,

Yours very truly,

H. J. Mott
Secretary.

First

Oct. 18, 1911

C. F. Haynes & Co.,

121 W. Broad Street,

Richmond, Va.

Gentlemen:-

Replying to yours of the 13th inst., regarding delivery wagon, Mr. Edison directs me to write you that the second wagon is now being tested on an endurance run and that he will do nothing until the run is finished. Possibly some defects will show up, necessitating building wagon No. 3 and another endurance run. The road he is testing it on is frightful.

Yours very truly,

J. P. Haynes

SECRETARY.

M:F

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4444

Oct. 18, 1911

Mr. Henry B. Clifford,
c/o "Waldorf" Astoria,
New York City.

Dear Sir:-

Replying to yours of the 16th inst.,
Mr. Mason directs me to write you that he is making
the small machine and Mr. Mason is preparing parts
for a large one.

Yours very truly,

H. B. Clifford
SECRETARY.

H:B

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Oct. 18, 1911

The Lorland-Grannis Company,
310 East Huron Street,
Chicago, Ill.

Gentlemen:-

Replying to yours of Sept. 20th,
regarding Mr. John R. Markle, Mr. Edison directs
me to write you that he knew Markle in the early
days of electrical lighting as an engineer who
put up many electric lighting stations and was
head of an Engineering Company. He has not,
however, followed his career since then.

Yours very truly,

J. M. W.

M:W

SECRETARY.

Oct. 20th., 1911

Mr. F. C. Wolcott,
24 Broad St.,
New York City.

Dear Sir:-

Referring to the invitation to attend the Dinner
to be given in honor of Mr. Charles A. Coffin on November 9th,
Mr. Edison directs me to write you that if he possibly can
he will attend.

Yours very truly,

SECRETARY.

4 Oct
1880

Oct. 10, 1880.

Mr. W. E. Eldridge,
c/o Electric Wagon Co.,
Federal Street,
Boston, Mass.

Dear Sir:-

Replying to yours of the 11th inst.
regarding the demonstrating wagon which you have on hand,
Mr. Edison directs me to write you that he is investigating
the matter, and will write you shortly.

Yours very truly,

H. P. Hildreth
Secretary.

M:H

*P.S. Please write what you consider a good
address for it to be sent to.*

Oct. 19th, 1911

Mr. S. Bergmann,
23 Oudenerder Strasse,
Berlin, N. Germany.

Dear Bergmann:-

When you get Beach's book back from Rathau please send it to E. Podor of the Buda Peste Electric Co. to look over.

I have jacked those battery people up and you will be certain to get your plates in the time promised.

Did you get Kammerhof's letter quoting prices? I reduced the royalty to 40¢ until you can be making money and cut off all general expense and added a very little profit.

Beach is getting lots of car orders; has 12 building and 19 running. There seems to be a big field for these cars.

Will you please get all the data on the Electric Taxicabs in Hamburg. City seems to be full of electric taxis. Get technical data and also Tudor prices and guarantees.

There is a concern in Norfolk, Va. who are making a great success. They are buying lots of batteries. Their scheme is this.

They go into a town, put up posters announcing they will exhibit the Edison System of Lighting Houses by his new Storage Battery at the ----- Hall. Admission free. Then they show 6, 8 and 10 Cell A-4, also B-4, with 4, 6 and 10 C.P. Tungsten Lamps 3/4 Watts per candle, and give their prices and terms; they take lots of orders. They make the man give a cash deposit and charge a monthly rental sufficient to pay for battery in six years. I guarantee them five years. The deposit is for full list price of the battery, to be returned should he give up lighting his house by Electric. Then they charge the battery which costs 14 cents and charge him \$1.25. They send the cells by freight and after two or three weeks they ship another, which is to be used when the first one gets near discharge, -- and it is returned to Norfolk by freight; one charge for ordinary farmer lasts over a month.

S.B.

(2)

Oct. 19/11

They generally put one 10 C.P. lamp in dining room, one in sitting room, 4 C.P. in hall and bedrooms, as when they are through dinner they turn out the light and go into sitting room and turn on the light; when they go to bed they turn that out and light bedroom light until they get to bed; this is the farmer's way. Of course, there are lots of better class houses that use more light; then they use A-6 and ship oftener.

They also do some thing with tug boats, dredges, yachts, and lately have put in fifty sets in automobiles in Norfolk for lighting head and side lights, charging \$1.10 for a charged battery. When the owner thinks his lights are low he goes to the garage and gets another battery that is charged. Most of them come to his little charging station and make the exchange. He makes them deposit the value of the battery. This gives him back his working capital, and the rent pays for battery before it dies. He says there is no end to the amount of business as it is cheaper and better than the Prestolite and everybody well pleased.

This is a fine chance for men with small capital. \$5,000 to build up a big biz. Already several have gone to Norfolk to investigate and are going into it.

I find that since I left we have sold 16 sets, 60 cells each with gas and oil engines, for large private houses in the country. And the boys say it is going to be a big business, but I like the Norfolk scheme best, as its so easy; you don't ask anybody to invest money, - just deposit as surety which can be returned. The Norfolk man says he is sure they will never ask for return of the money.

Yours very truly,

not

Oct. 26th, 1911

Mr. Walter Reutenstrauch,
Columbia University,
New York City.

Dear Sir:-

Replying to yours of the 20th inst. regarding
the proposed visit to Orange, I beg to state that Mr. Keiron
has asked Mr. C. T. Martin of the American Society of Mechanical
Engineers to look after this visit for him, and your previous
letter was referred to him.

Yours very truly,

J. T. Keiron
SECRETARY.

Oct. 25th 11.

Chas. H. Bayler, Esq.,
490 East Rich Street,
Columbus, Ohio.

Dear Sir:-

Replying to your letter of the 25th
ultimo Mr. Edison directs me to write you that
he has not discovered the method of dissolving
Urates of Soda in the joints, but a Doctor Peterson
of New York City uses Tetra-ethylammonium hydroxides
in cases like this.

Yours very truly,

Secretary.

Oct. 25th 11.

E. Kolben, Esq.,

care Kolben & Co.,

Prag-Vysecan, Austria.

My dear Kolben:-

In reply to your letter of the
11th ultimo I find in looking up the contracts
that Bergmann has Germany and Austria-Hungary.
But if he does nothing he will lose his rights.
Wait a little while and see what he does.

Yours very truly,

first

Oct. 25, 1911

Mr. George W. Roberts,
Livingston Hall,
Columbia University,
New York City.

Dear Sir:-

Replying to yours of the 18th inst.,
regarding laws of the human voice, Mr. Edison directs
me to write you that he will be glad to see you. He
is at his Laboratory generally all the time and you
had better telephone the day you propose coming to
see whether he will be there. Our telephone is No.
206 Orange.

Yours very truly,

H. G. Loring

SECRETARY.

E:R

401
492 5.45

Oct. 26th, 1911

Mr. E. S. Opdyke,
c/o The Edison Crushing Roll Co.,
Stewartsville, N. J.

Dear Sir:-

In accordance with Mr. Mallory's letter of the 25th inst., we beg to advise you that during this month to date we have received checks for royalty on Rolls and for other charges on account of the Rolls, as follows:- viz.

1911			
Oct. 7	Tomkins Cove Stone Co. (Sept. Royalty "Tomkins Cove")	\$1025.23	
" 9	Kelley Island Line & Transport Co. a/c Salary & expenses J. McFadden 7/24 to 8/10	145.99	
" 26	Kelley Island Line & Transport Co. Sept. royalty "White Rock" plant	365.36	
" "	" " "Marblehead" "	848.13	
" "	" " "Aron" "	272.40	

In future we will advise you promptly the receipt of checks which apply particularly against the Roll account, and which will enable you to follow up collections to a better advantage from your end.

Yours very truly,

ERH/ES

Thomas A. Edison
per Ed. H. H. H. H. H.

First

October 26th, 1911

Mr. Thomas Dagless,
Little Walsingham,
Norfolk, England.

Dear Sir:-

I beg to acknowledge receipt of yours
of September 4th also the book that you sent Mr. Edison
for which he directs me to thank you.

Yours very truly,

H. A. Miller
Secretary.

M:H

List

October 26, 1911.

Dr. K. G. Frank,
Siemens & Halske,
Room 408 West St. Bldg.,
90 West St., New York City.

Dear Sir:-

Replying to yours of the 23rd., Mr.
Edison directs me to write you that he is at the Laboratory
every day and that you can come at any time but you had
better telephone to make sure that he will be here. Our
number is 908-Orange.

Yours very truly,

J. H. P.
Secretary.

M:H

Oct. 27th 11.

Marconi Wireless Telegraph Co. of America,

J. Bottomley, Esq., Vice-President,

27 William Street, New York.

Dear Mr. Bottomley:-

There seems to be a drive by the Government to put in storage batteries for wireless. I suggest you come over to the Laboratory and look over our works. Perhaps we can make some arrangement that would be mutually beneficial.

Yours very truly,

W. L. F.

First
594

October 26, 1911

Robert Grau,

53 Elm Avenue.

Mount Vernon, N. Y.

Dear Sir:-

Replying to yours of the 26th inst.

Mr. Edison directs me to write you that he will
make the same subscription for your ~~two~~ book..

Yours very truly,

J. E. Allen

Secretary.

M:H

CONFIDENTIAL.

Oct. 27th 1911.

Ira M. Miller, Esq.,

Akron, Ohio.

My dear Ira:-

Yours of the 21st instant received.

I am doing some experimenting on several lots of low grade Colorado gold ore, at the instigation of Mr. Clifford, with the ultimate view of installing some of our cement crushing machinery. The problem is a little tough, but I think I can do it.

I have no connection in a business way with Clifford, but may have later, if, upon investigation, I find he is reliable.

I am enclosing herewith your enclosures as requested.

Yours very truly,

Oct. 27th 11.

Mrs. Harriet Hayden Hayes,
Jackson Park,
Chicago, Illinois.

My dear Madam:-

Your letter of the 26th instant
received. I have a faint recollection of
your brother at Indianapolis.

Your son can come and see the
Laboratory at Orange any time.

Yours very truly,



Oct. 27th 1911.

Poultny Bigelow, Esq.,

Bigelow Farmstead,

Halden on Hudson,

New York.

Dear Mr. Bigelow:-

I am in receipt of yours of the 25th instant also the very interesting letter from the Hindes. This tale probably came from our Military Aeroplane operators alighting on Mexican soil, during the Diaz trouble, when our troops occupied the border.

Yours very truly,

Oct. 27th, 1911

Superintendent of Documents,
Government Printing Office,
Washington, D. C.

Sir:-

Will you kindly forward me the volumes of
WATER SUTLEY BAYERS, containing Nos. 19 to 20 and Nos. 40
to 52. I am informed that these are bound in two volumes,
the prices of which are \$1.50 and \$1.75, respectively. I
enclose money order covering cost of same.

I also desire to obtain SPECIAL COMMISSION REPORTS,
volume XLVI, which I believe contains reports on Mindilla
in foreign countries. If there is any charge for this, kind-
ly let me know the amount and I will forward it.

Yours respectfully,

October 31st 1911.

Mr. J. R. Kinsey,
Newark, New Jersey.

Dear Sir:-

Here is a list of the assets of the
Lansden Company, and the price at which they are
for sale:-

Machinery	\$9418.98
Instruments and Tools	4416.46
Furniture & Fixtures	4843.22
Patterns, Templates & Dies	3115.06
Drawings & Designs	17872.43
Company's Trucks in Use	5435.80
Materials & Supplies	43546.48
Orders in Process	
Chassis and Bodies	23469.90
Complete Chassis & Bodies	39200.00
	<u>\$151338.33</u>

Referring to the orders in process, we
have orders booked amounting to \$63,000.00, which
would be turned over to the purchaser of the assets.

The Company has been in existence over
seven years. It has sold a great number of wagons
which have given satisfaction, and its name and
prestige is an asset of much value.

Yours very truly,

Treasurer.

Oct. 31st 11.

Miss Bonnie R. Ginger,
70 Irving Place,
New York City.

Dear Miss Ginger:-

Replying to your letter of
the 26th instant requesting an interview with
Mrs. Wilson, on "Her Impressions" of the
European trip, beg to say that Mrs. Wilson
objects to giving interviews.

Yours very truly,

first
563

Nov. 1, 1911

Mr. Robert T. Logier,
120 Broadway,
N. Y. C.

Dear Sir:-

Replying to your letter of the 30th ult., regarding a gathering of the old Edison men, Mr. Edison directs me to write you that your suggestion is all right, but you must not have it later than Feb. 11th, as after that date he goes to Florida.

Yours very truly,

SECRETARY.

M:F

First

Nov. 1, 1911

Mr. Chas. E. Fos,
Hunts Point Ave.,
New York City.

Dear Sir:-

Referring to your letter to Mr. Edison,
he directs me to write you to come over again and he
will show you the lights in the house and you can also
see the battery work.

Yours very truly,

M:F

SECRETARY.

Just

Nov. 1, 1911

Mr. William Wetstein,
125 East 82nd Street,
New York City.

Dear Sir:-

Referring to your inquiry, Mr. Edison
directs me to write you to come over again when he will
show you the lights in a house and see the battery work.

Yours very truly,

M:F

SECRETARY.

first
539

Nov. 1, 1911

Mr. Arthur B. Reeve,
225 Fifth Ave.,

New York City.

Dear Sir:-

Replying to yours of the 28th ult., regarding
your book on scientific detective stories, Mr. Edison
directs me to write you that he will be very pleased to re-
ceive a copy of the work when printed. He says if you want
points for those kind of stories, you had better drop over
and see him some time.

Yours very truly,

M:F

SECRETARY.

First

Nov. 1, 1911

Mr. Frank L. Wilson,

c/o Wilson Consolidated Mining Co.,

Salt Lake City, Utah.

Dear Sir:-

Replying to yours of the 26th ult., regarding bismuth, Mr. Edison directs me to write you that he is not in the market yet for it, because of some unknown reason. He gets good results at times and at other times the results are poor. If he can find the reason he shall want considerable bismuth.

Yours very truly,

M: P

SECRETARY.

575

Nov. 4th 1911.

H. E. Heitman, Esq.,
Fort Myers, Florida.

Dear Sir:-

Replying to your letter of the 27th
ultimo Mr. Edison directs me to write you that
it will be all right to build the fence as
mentioned by you and to hire an extra man to
help Zeeman.

He says he will attend to the sprinklers.

Yours very truly,

Assistant Secretary.

Nov. 3rd, 1911

Mr. Joseph Insull,
196 Bartlett Ave.,
Pittsfield, Mass.

Dear Mr. Insull:-

Your favor of the 29th ult. was received. In reply I would say the proposition referred to in the advertisement covers an idea of starting a number of men in business for themselves, using their own capital, as agents in exclusive territory, for promoting the use of my storage battery for lighting isolated residences beyond reach of gas or electric mains, either by rental of batteries, or with batteries charged with small generating outfit. Such a business will place a man also in line for supplying my batteries for lighting and sparking gasoline automobiles, and for recharging these sets. He would also be in a position to take an agency for electric trucks and pleasure vehicles, and for charging batteries generally. There are also a great number of other uses for the battery, as you will see by enclosed list. These will be open to the operations of such agents. Beside, there are some other things coming along, which will fall in line for their energies.

At this immediate present I am interviewing a

J.I.

(2)

Nov. 3/11

number of New York and near by applicants in order to size up the possibilities of the idea. In a short time the matter will be crystallized and then I shall be in position to send you written particulars in detail.

Yours very truly,

November 5th 1911.

To Whom It May Concern:-

The bearer Thomas Conroy
has been employed by me as Coachman continuously
for over twenty five years. His work was always
satisfactory, and there is no better coachman, in
my opinion.

He leaves of his own accord.

Thomas A Edison

526

526
591

Nov. 4, 1911

Mr. S. G. Warner,
c/o The College of the City of N. Y.,
Department of Chemistry.

Dear Sir:-

Replying to yours of the 31st ult.,
regarding physical experiment for moving picture
machines, Mr. Wilson directs me to write you to
come over and see him next Monday morning.

Yours very truly,

SECRETARY.

W.P.

102-28-129
November 7th 11.

My dear Bergmann :-

Yours of October 24th at hand. It is impossible to quote any lower prices than given, without actual loss, and I cannot do this, as I have outside stockholders in the Battery Company and do not own it all.

You say the iron is too high--that you can make it cheaper. You can probably make iron cheaper, but not the kind of iron we make. We buy pure Norway iron, pure sulphur acid, crystallize our sulphate three times and take the greatest precautions. Make 1200 pounds daily, pay \$1.50 wages and \$2.25 for the foreman. Without the iron is made exactly right, I would not guarantee the life for four years, as I do now.

You ask me to quote on nickel hydroxide. This shows you intend to continue with the factory. How you can ever win out, when you are possessed with the idea that you must compete on price with the lead

- 2 -

battery is more than I can figure out. Your present methods and ideas will certainly make it impossible for you to succeed. You will gain considerable experience from what I am doing in France and England. I have arranged to carry a stock of about one thousand cells in London, and the same in Paris, with an expert tester, and keep this stock up.

The firm in Paris who are to merchandise the battery pay full list-price for battery, less 20 percent off. They pay forty cents royalty and also pay custom duty. This makes the cell high in France, but the firm, who are engineers, and who are perfectly familiar with both the Lead and Edison battery, say, that the price of the Edison will be no handicap, as by it they are enabled to open up a very large business in directions where the peculiarities of a lead battery make it impossible.

In England we have a large business in sight, especially from engineering concerns, who are using and are familiar with the Lead battery.

I am sure my advice to you, is correct about doing the business, but in addition get a good business man to work up the

- 3 -

selling end.

Yours very truly,

A handwritten signature in cursive script, appearing to read "Edison", with a long horizontal flourish extending to the right.

S. Bergmann, Esq.,

23 Oudenarder Str.,

Berlin, N. Germany.

first

November 7, 1921.

Dorrell H. Brown,
2 Wall Street,
New York City.

Dear Sir:-

Replying to yours of the 1st inst.
regarding magnetic survey, Mr. Edison directs me to
write you that you and your friends can come any
evening, the maps are here.

Yours very truly,

H. B. Hall,

Secretary.

E.H.

Furst

Nov. 7, 1911.

Mr. W. Dreistach,
317 North 4th St.,
Philadelphia, Pa.

Dear Sir:-

Replying to yours of the 1st inst. regarding wooden plowing, Mr. Elison directs me to write you that the statement is correct. He saw it in Switzerland and Hungary. He says probably he was in better position to see it than your friends as he traveled thousands of miles in automobiles about the farm roads. He says the day is coming when Hungary will be a busy nation and this thing will not occur.

Yours very truly,

W. H. Elison
Secretary.

M.H.

Nov. 7th 1911.

Fred. James Pack, Ph. D.,
University of Utah,
Salt Lake City, Utah.

Dear Sir:-

Replying to your letter of the 1st instant would say that my experience is that tobacco is not harmful after a man is fully formed, except it is used in excess. But the use of paper and tobacco together, in the form of cigarettes is extremely harmful to boys, and causes degeneration. It seems to affect not only their energy but their moral sense also.

Yours very truly,

First

Nov. 9th, 1911

The Architectural Record,
11 East 24th St.,
New York City.

Gentlemen:-

Mr. Edison directs me to write you to cancel his
subscription to the "Record." He does not care to take it
any longer.

Yours truly,

H. M. Smith

HFM/VS

SECRETARY.

577

Nov. 11/11

Mr. H. B. Heitman,
Fort Myers, Fla.

Dear Sir:-

Replying to yours of the 7th inst. regarding Eeemon,
Mr. Edison tells me you had better keep him on and do the best
that can be done until he gets down there. He is now trying
to get another man and he will not expect the place to be as
good as usual.

Yours very truly,

HEB/SS

SECRETARY.

Nov. 7th 1911.

American Museum of Safety,
29 West 39th Street,
New York City.

Gentlemen:-

I beg to acknowledge receipt of
your very kind invitation of the 4th
instant, inviting me to membership on
the American Honorary Committee, and
while I appreciate the honor thus intended
to be conferred on me, I cannot accept, as
I do not like to go on honorary committees.

Yours very truly,

117

November 13, 1911.

Mr. F. J. Stone,

33 Broadway, N.Y.C.

Dear Sir:-

Replying to yours of the 30th ult. regarding the advertisements in the newspapers I beg to state that the proposition referred to in the advertisements covers an idea of starting a number of men in business for themselves using their own capital as agents in exclusive territory for promoting the use of storage batteries for lighting isolated residences beyond reach of gas or electric mains either by rental of batteries or with batteries charged with small generating outfits. Such a business would also place a man in line for supplying batteries for lighting and sparking gasoline automobiles and for recharging these sets. He would also be in a position to take an agency for electric trucks and pleasure vehicles and for charging batteries generally. There are also a great many other uses for the battery as you will see by enclosed list. These will be open to the operation of such agents. Besides there are some other things coming along which will fall in line for their energies.

At the present time Mr. Edison is interviewing a number of New York and nearby applicants in order to size up the possibility of the idea. In a short time the matter will be crystallized and then he will be in a position to send you the part dollars.

Yours very truly,

H. J. Stone

Secretary.

M:H

First
664

Nov. 13, 1911

Mr. Jas. H. Wood,

156 Broadway,

New York City.

Dear Sir:-

Replying to yours of the 10th inst.,
regarding the Chamber of Commerce Dinner, Mr. Edison
directs me to write you that he is going in alone and,
therefore, will be unable to accept your hospitality.

Yours very truly,

H. J. Miley
SECRETARY.

H:8

Nov. 15th 11.

My dear Mr. Harjes:-

I have refrained from writing you about the battery until I had gone over the matter very carefully and decided what to do. While in Europe I have closely observed things and I find that it would be impossible to urge the investment of any money in manufacturing the battery, either in France or England, until a certain preliminary introduction of the battery had been made through a small merchandizing channel; whereby a demonstration and creation of a demand was inexpensively brought about.

There is no doubt that there will be an enormous opening for the creation of new business all over Europe, by this battery, but it would be too expensive to do it in the usual way; for instance as Bergmann has done.

R.H.H.

- 2 -

I have arranged to keep a constant supply of batteries in Paris and London. Mr. Monnot will go ahead, engineer, demonstrate and introduce them gradually, and create a market large enough to warrant the erection of a factory.

I have asked Monnot that when he has demonstrated to everyone's satisfaction, that certain large projects are very desirable in a banking point-of-view, that he shall lay the thing before you and your group to become interested.

I am anxious that anyone who goes into any projects, (based on anything invented by me) shall not meet with loss, but always with profit.

With kind regards, I am,

Yours very truly,

Herman H. Harjes, Esq.,
31 Boulevard Haussmann,
Paris, France.

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Nov. 16th 11.

Mr. S. G. Warner,
c/o The College of the City of New York,
Department of Chemistry,
New York City.

Dear Sir:-

Mr. Edison directs me to write you
that he will accept your proposition, but that
he cannot promise that the position will be
permanent, although he anticipates that it
will be.

He would like you to start as soon
as possible, although he knows you desire to
give some notice to your present employers.
He has the camera.

Yours very truly,

Secretary.

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Nov. 16th, 1911

Mr. Robert Grau,
Mt. Vernon, N. Y.

Dear Sir:-

Replying to your note of recent date, Mr.
Edison directs me to write you that he takes all the
theatrical papers and reads everything you publish.

Yours very truly,

RPM/ES

SECRETARY.

603

7 inst

Nov. 17th, 1911

The American Telephone and Telegraph Co.,
15 Bay St.,
New York City.

Attention of
Mr. J. J. Carty,
Chief Eng.

Gentlemen:-

Replying to yours of the 16th inst., Mr. Edison
directs me to write you to send Mr. Morehouse over any time
to look into his storage battery. He had better telephone
out to make sure that Mr. Edison will be here.

Yours very truly,

HPW/ES

SECRETARY.

faist

Nov. 15th 11.

Isaac Markens, Esq.,
62 Beaver Street,
New York City.

My dear Sir:-

Your pamphlet at hand and I have read it with interest. The Jews are certainly a remarkable people, as strange to me in their isolation from all the rest of mankind, as those mysterious people called Gypsies.

While there are some "terrible examples" in mercantile pursuits, the moment he gets into Art, Music, Science and Literature the Jew is fine. The trouble with him is that he has been persecuted for centuries by ignorant, malignant bigots and forced into his present characteristics, and he has acquired a sixth sense, which gives him an almost unerring judgement in trade affairs.

I.M.


- 2 -

Having this natural advantage over his fellows he has taken too great an advantage of it and got himself disliked by many, as I saw in Europe.

I believe that in America, where he is free, that in time he will cease to be so clamish and not carry to such extremes his natural advantages.

I write you this as I can see from the tone of your book that you are trying to uphold the honor of the Jewish race.

Yours very truly,



First

Nov. 30th, 1911

Mr. Percy Waxman,
Flatiron Bldg.,
New York City.

Dear Sir:-

Replying to yours of the 17th inst., regarding educational films, Mr. Edison directs me to write you that he will have the films and apparatus set up in the Laboratory next month. You can drop him a note and he will let you know when you can come to see them.

Yours very truly,

H. E. Smith

HES/ES

SECRETARY

First
696

Nov. 20th, 1911

My Dear Graf:-

Since my return I have taken up the direction of the musical end of the new disc, because we have no head to the musical end of our recording department, and our selection of people, arrangement of voices, selection of instruments to accompany, has always been left to a man who I do not think is equal to the duty. We use horns when they should be orchestras. We keep instruments in our orchestra which hurt the whole by beating and interfering with the other instruments. We accompany a singer with a loud strident blast, when it should be soft and mellow. Our men play out of time; they do not tune well and we get beats. We have a flute that on high notes gives a piercing abnormal sound like machinery that wants oiling, because the man has had this defective flute for years. It is not in any other orchestra that we have records of. None of the men we have can recognize a good from a bad opera singer; they think if they sing at the Metropolitan Opera House they are fine, whereas it is notorious that many of them are worse agent singers or are great on dramatic parts, their singing being indifferent. They select and record opera which is merely recitative, without tune or con-

Mr. G.

(S)

Nov. 20/11

nection when put on the phonograph. They do not realize that a song which, with the aid of the environment of the stage and the scenery might be good, is dead and of no value on the phonograph where the atmosphere of the stage is absent. The Victor, and in fact, all make the same mistake. They make another mistake and think that because a singer is good on the stage he will be good on the phonograph. This is not the case, because the phonograph exaggerates the tremolo which is present in nearly every voice. It also misses some of the weaker overtones which give beauty to the voice; some singers have strong overtones and others weak, although the former may have less volume.

I have been going over all our records at my house and have already gone through 3000 subjects to get a broad idea of the whole and to draw some general conclusions. I have also had the aid of several people who are opera goers and are familiar with the music and are themselves musicians. Out of this mass I have selected about 250 tunes to be put on the new disc. I also have listened to several hundred Victor discs of their best and selected more from these.

I write you all this because I know you are interested in good music and I want you to help me, as I propose to dictate to our record department just what they are to record and how I want it.

I am now studying the foreign records. I am finding one fine barytone in your Portuguese records named Daddi; also a tenor, whose name I cannot just at this moment recall. These are extremely fine voices for our high-grade work and record well. I understand there are many places in Europe,

Mr. C.

(3)

Nov. 20/11

like Vienna, Brun, Berlin, etc., where there are schools of music for teaching singing; that there are local opera houses where there are permanent singers. It is among these that I think we shall find some fine voices suitable for us and especially for concerted pieces, like Rigoletto and Lucia Sertette. I propose to depend upon the quality of the records and not on the reputation of the singers. There are, of course, many people who will buy a distorted, ill-recorded and scratchy record if the singer has a great reputation, but there are infinitely more who will buy for the beauty of the record, with fine voices, well instrumented and no scratch. These are lovers of good music and are the only constant and continuous buyers of records, hence I propose to put out only this type. (even in the popular) if I have to take it over several times with different voices.

We have hundreds of records with a single voice. These could have been immensely improved by using, in addition, a good chorus of mixed voices and soft accompaniments.

Of the singers we have on the cylinder, and who will answer, are Carmen Helies, Marguerite Sylvia, Amosdevilli, Palma. Selma Kurz has the finest voice of all in her line, but I understand the Victor and Gramophone have secured her exclusively. This is too bad. The greatest contralto in this world is, in my opinion, Palma, and if you can tie her up, we have the star of the contraltos. I suppose Kurz is gone beyond recall.

I see Hammerstein in London has started his Opera

Mr. G.

(4)

Nov. 20/11

House and has great success. He starts out with announcement that he will use no stars in the Opera World and will put on new talent. He is a genius and a fine musician himself. Doubtless you can manage to get some test records from his talent and send them over. If O.K. we could tie them up, or get the best of their repertoire. I do not intend to pay great sums for exclusive, but prefer to pay good price for say 12 records from their particular repertoire which we will select. These will do for list and for advertising purposes and last for two or three years, putting one out now and then. If the Victor then get them I do not much care, as they are in our catalogue permanently and about all the good things they have to offer. The Victor would simply get duplicates and, perhaps, a little addition to their repertoire now and then, but they would be under big expense, whereas we would not, and we would be free to find other singers with the money we saved. My impression is that a singer would be more easily enticed to give the dozen songs by a large lump sum down, and no tie up, than by a continuing contract with much less at first and promises.

I will arrange a list of pieces I want recorded and send them to you to see what you can do. If you could find a professional musician, familiar with instrumentation of all kinds and of Opera and singers, and who would act as consulting musician to you upon the payment of a modest salary for giving you advice, or a sum per hour for each consultation, it might be a good thing for us. This could be done in Vienna and perhaps other cities, and the expense not be great.

Mr. T.

(5)

Nov. 20/11

I think you should attend the Opera and Concerts,
and put it in your expense account, to catch anything new.

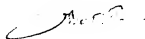
I shall use chamber music quite extensively on
the liso, as the small scratch permits it.

Violin, Cello, Harp and Flute Quartette are
recorded and reproduced most beautifully.

Write me at length and give me your views.

Yours very truly,

CAR/CE



138-5637
666
PERSONAL.

November 20th 11.

My dear Bergmann:-

I told you in Berlin that Kammerhof was here, and that your men could write him and get any information about new things you wanted, and I also told you about the new battery crate. The fact is, Bergmann, your men don't take advantage of their opportunities: you better go over there and raise hell.

You must know that we are very busy and don't know what you want. Your men must ask and we will give full information and send models, if you request it.

The new tray is a fine improvement, as the bottoms of the cans are raised one-half inch; there will be very little trouble from cross currents in wet places.

Please tell your men not to offer batteries outside of Germany and Austria-Hungary, as I am shipping a large number of cells to London and Paris, where I will keep a permanent supply.

B

- 2 -

I have connections over there that are very good, and from the results which I expect they will get you will derive great advantage, because they will show the best way to sell the goods. They intend to use the battery to bring out some things which are rather large affairs. The battery being a minor part, most of the applications will be to things where lead batteries are impossible. Monnot of Paris, is one of the technical men. From their efforts you will get (without cost) the best line for operating in Germany.

I sell the batteries, F.O.B. London and Paris, as they are taken from my stock for spot cash. I know what profit I am going to make, have only one man to pay. He forms the batteries up and ships and divides his time between London and Paris. The parties pay for ware-house and all other expenses.

You should have your battery man write Walter Holland, our electrician of the Edison Storage Battery Co. for explanations of all kinds; about lithia and stuff coming out of pockets. Most of the stuff is the nickel oxide in the little indents outside of the tube which sticks in, in filling the tube in the machine. Nothing should ever come out of the tube itself, except in cases where they have neglected to put the right amount of lithia in, when the cell is first formed. If they make mistakes here some of the material will work out and the cells will not be as high as they should be. We consider this so important that the addition

B

- 3 -

of the lithia in the factory forming is checked by three different men. Our tests here show that it is certain that truck batteries can be guaranteed for three (3) years, all our long endurance tests show four years. Actual use in Hearn and Company's trucks, which have now been running within two and one-half months of three years, still have their full capacity.

Lately I am guaranteeing four (4) years, on the basis that if the battery costs 100 and I guarantee four years to be capable of giving within ten percent of its rated capacity. If it fails within three years they get back twenty-five percent of the 100 percent they paid.

The other day I went over and spent one-half day with your old friend George Ehret. I sold him batteries for seven five-ton trucks--A-12, and guaranteed them for four years. For a long time I could not do anything there and I started to find out why. We found Ehret's electrician would not use Edison batteries. He told Ehret they were no good and a lot of other lies. Ehret investigated and found his own man was a partner in the concern that sold him all the batteries. The old man got his "Dutch Up" and told his man that if he wanted to keep his job to get out of the concern, and that hereafter he was going to use Edison batteries exclusively.

We find that the Electric Storage Battery Co. of Philadelphia make a regular practice of bribing all delivery department officials, all over the country,

B

- 4 -

giving ten percent commission on the batteries and fifteen (\$15.00) dollars for each renewal. Of course I had no show against this kind of robbery. But three concerns have discharged their superintendents and Hearn and Company had their men in jail. I was told by a man who worked for the Tudor Company in England and Germany that they do the same thing. I think that it is a fine thing for me, because when I unearth it, the concern never will buy a lead battery again.

Beach is full of orders--has taken another building.

In the morning I will see about shipping the tubes mentioned in the letter of November 6th.

About guaranteeing by mileage--don't do it. You then guarantee the truck. Generally the trucks are rotten. Just guarantee that the battery will, at the end of three years be capable of giving within ten(10%) percent of its RATED capacity. Note the word CAPABLE! This means--that on account of dirty or bad water, you may have to charge 15 or 20 minutes more at the end of the third year. That has nothing to do with the mileage of the truck, because the battery even at the end of three years always has 20 to 25 percent more capacity than what is usually used for trucking, and they need not charge any more, as they usually over-charge anyway.

B

- 5 -

After you have been doing business for a couple of years and the thousands of trucks over here have passed the two-and-three-quarters to three years all right, you can raise the guarantee to four years and so on.

Meret's lead batteries last nine months, that is the average of hundreds. He uses five-ton trucks and its hard on lead batteries; but just what we want for ours.

Regarding the item about passenger cars. The information you want is in Beach's book. Besides, your engineer can easily find that out without writing us to give him information about German cars we never saw. Why don't he ask us what the drop of voltage would be on A No. 4 wire from Bergmann to Rathnau's office, with a request that we should forward from Orange the exact distance, in kilometers, between Honorable Bergmann's and Honorable Rathnau's.

With kindest regards, I am,

Yours very truly,

Alfred Bergmann

S. Bergmann, Esq.,

4 Sommerstrasse,

Berlin, W. Germany.

17
CONFIDENTIAL.

Nov. 21st 1911.

W. S. Andrews, Esq.,
General Electric Co.,
Schenectady, New York.

My dear Andrews:-

Yours of the 17th received.

Don't send the rectifier; have one of our own here
that works fine. I am going back into the electric
business again, to show some people that I resent
treatment received. This does not apply to you
personally.

Yours very truly,

Wm. G. B. ...

November 15th 1911.

~~CONFIDENTIAL~~
=COPY=

Mr. J. F. Mennot,
Paris, France.

Dear Sir:-

Confirming our various conversations
in the matter of European representation of
Edison Storage Battery Company:-

With the exception of Germany and
Austria, and the sale of batteries for Gov-
ernment use, you are to be the exclusive
European representative of the Edison Storage
Battery Company in the sale of the Edison
Storage Battery, on basis as outlined in the
letter addressed by Mr. F. L. Dyer, Vice-pres-
ident of the Edison Storage Battery Company,
in October 1911, to Mr. Cromelin, of London,
and of which you have a copy.

All inquiries from said Countries
concerning the Edison Storage Battery Company
or Mr. Cromelin, are to be forwarded to you
for attention.

This arrangement is to endure as
long as your results are satisfactory to me.

Yours truly,

First

November 26, 1911.

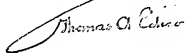
Mr. Joe Mitchell Chapple,
Boston, Mass.

Dear Mr. Chapple:-

I was honored with an invitation to attend the reception tendered to you and Mrs. Chapple on your Twenty Fifth wedding anniversary. but the pressure of a thousand and one business matters made it impossible for me to be present.

Although somewhat belated, I want to offer my sincere congratulations to Mrs. Chapple and yourself as you enter into your Twenty Sixth matrimonial year, and also to wish you that both may see many more anniversaries together.

Yours very truly,

Thomas A. Edison

First

November 26. 1911.

Herr E. Dieter.

Königl. Hofphotograf,

Jungfernstieg, 9.

Hamburg, Germany.

Dear Sir:-

I have received your favor of the 15th instant,
together with the five different photographs which you
so kindly forwarded to me.

Allow me to tender to you my thanks for these
pictures, and to say that they are the finest examples
of the photographic art that I have seen.

Yours very truly,

Thomas A. Edison

625 to 629

Nov. 28th, 1911

Mr. Sigmund Bergmann,
c/o The Bergmann Electrical Works,
23 Oudenarder Strasse,
Berlin, Germany.

My Dear Bergmann:-

Replying to your favor of the 9th instant in regard to early forms of my platinumiridium lamps with long filaments attached at various points, I suggest that you look up Figure 5 of my United States Patent No. 214,637, issued April 22, 1879. You might also examine my United States Patent No. 227,227, issued May 4th, 1880. In this case, long lengths of platinumiridium wire were wound in coils which were grouped together. The coils were connected in series by wires as shown in Figure 4 of the last named patent.

As I understand it, these two references ought to answer your purpose. I do not know of any models of these old lamps around the Laboratory. Undoubtedly they were discarded years ago. *Still it might be possible to find them if it becomes very important to you.*

Yours very truly,

Nov. 30th 12.

W. C. Anderson, Esq., Pres.,
Anderson Electric Car Co.,
Detroit, Michigan.

My dear Anderson:-

Replying to yours of the 23rd instant would say that the tests on your car were in all conditions of battery charge. I only charge it twice a week. You state that under the conditions there is a 72 volt motor in the vehicle. I think there is some error in this. The voltage of motor should have been less than 72, to allow a fair speed on grade when the battery is nearly exhausted. Also for drop of voltage on these grades due to wiring brushes and fields and increased friction in the transmitting mechanism when subjected to increased stresses.

If a 60 volt motor is the standard in a truck to cover grades, why is it not in a pleasure vehicle? The drop of voltage on a 6 percent grade on trucks at the various points should always be considered. Lately, after pounding, even my enemies are making these tests on heavy grades and are finding out a lot of things they never knew before.

Regarding American Express. I saw the manager, and it will not be so easy for the Iron Clad to fool him hereafter. He knows he has been misinformed.

As regards the Adams Express Company, I do not think they will buy, but will build their own electric. ~~Still they may change~~

Yours very truly,
their mind

P.S. I am making some tests on my car -
am likely get drops of voltage, etc. with it. I am sure

First

December 2, 1911.

H. M. Pyllsby, Esq.,

206 So. La Salle Street,

Chicago, Illinois.

My dear Pyllsby:-

Your favor of the 28th ult.
received. I have very much to do, having more than
250 experimenters who depend upon me daily for
directions, and when I go away it greatly disturbs
the organization and myself.

Am getting old and more and
more like to stay at home. However, if I can
arrange matters, I will go to be with you the last
day.

With kind regards,

Believe me,

Yours very truly,

James C. E.

02-0 1-2-3 +

December 2, 1911.

Thomas Graf, Esq.,
c/o Edison Gesellschaft, m.b.h.,
Friedrichstrasse 10,
Berlin, s.w. 48, Germany.

My dear Graf:-

Can Adelaide Patti still sing?
Would it be possible to get a few of her songs
on the new Disc before she passes away.

Also can we get something from
Mary Anderson (Mrs. Snavarro) who resides in
England and was our greatest actress?

Also Duse the Italian actress.

We shall need some of Sarah
Bernhardt's for the new disc also.

Yours very truly,

E.L.

**General Letterbook Series
Letterbook, LB-088 (1911-1912)**

This letterbook covers the period December 1911-March 1912. Most of the correspondence is by Edison and Harry F. Miller. There are also some letters by George A. Meister and William H. Meadowcroft. Many of the items relate to the commercial and technical development of Edison's alkaline storage battery in the United States and Europe, including the pursuit of financial backing from J. P. Morgan & Co. and the use of batteries in automobiles, locomotives, and safety lamps for miners. There are also letters pertaining to Edison's phonograph and motion picture businesses, the choice of suitable music and singers for phonograph recordings, and the development of educational films—a project for which William W. Dinwiddle was hired during December 1911. In addition, there are letters to Charles M. Schwab of the Bethlehem Steel Co. referring to a visit with Edison at his laboratory by the Argentinian naval delegation; Max U. Schoop, pioneer developer of thermal spray devices for coating metals, regarding his proposal to treat phonograph plates with nickel tinsel; and physician and author Joseph Grandson Byrne concerning his medical survey on the causes of seasickness. There is also a letter pertaining to Edison's collaboration with Henry B. Clifford, who sought to use Edison's mining and milling technologies at sites in Colorado. Other letters mention the final illness of Mary Valinda Miller, Edison's mother-in-law; the preservation of laboratory buildings from Menlo Park; and the fate of other old machinery and equipment. There are also inquiries concerning either Edison's proposed poured concrete house or its model; correspondence with New York sculptors Frank E. Elwell and James Earl Fraser; and letters relating to books read by Edison or added to his library, the inventor's donations to charities, his membership in organizations, and his reminiscences about acquaintances from earlier in his career. A few letters discuss the work of former employees.

The front cover is marked "T. A. E. Letter Book From December, 4, 1911 To March, 6, 1912." The spine is marked with similar information, along with the number "27." The book contains 700 numbered pages and an index. Approximately 15 percent of the book has been selected.

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Trust

Dec. 4, 1911

Mrs. Mabel Ashton,
Seventy-Six No.

Dear Madam:

Replying to yours of the 26th Ult. regarding two songs which you desire to sell I beg to reply that songs are not purchased for the phonograph unless they are copyrighted. In other words they must be a success and have had considerable sale to the public before we use them.

Yours very truly,

H. J. Kelley
Secretary.

M:W

Forrest

Dec. 4, 1911

Mrs. Wm. Hespe.

Wading, Morris Co. N. J.

Dear Madam:

In reply to yours of recent date regarding the model for the cement house which was on exhibition at Madison Square Garden, I beg to advise that these cannot be obtained as there is only one in existence and that is in Mr. Edison's Laboratory. You will no doubt be able to get toy houses at any of the Department Stores.

Yours very truly,

H. J. Miller
Secretary.

M:G

First
91

Dec. 4, 1911

Mr. W. W. Dinwiddie,
c/o Alvan Clark & Sons Corp.
Cambridgeport, Mass.

Dear Sir:

Replying to yours of the 29th ult. Mr.
Edison directs me to write you that if you can come ^{to see him} it
would be better than sending a photograph. We may have
an opening for you after January 1st.

Yours very truly,

H. J. Miller
Secretary.

M:W

Dec. 4th, 1911

Miss Frances L. Calveard,
Manager's Office,
Western Union Telegraph Co.,
Louisville, Ky.

Dear Miss Calveard:-

I recently received your memorandum and the Roster of the Western Union Telegraph Company at Louisville, Kentucky in November, 1866, and beg to thank you for your kind thoughtfulness in sending it. It is very interesting to me and recalls the days of long ago. I remember every one of the men whose names are mentioned on this roster. I suppose many of them have passed away.

Yours very truly,

30

Three

Dec. 2nd, 1911

Dr. George F. Kunz,
The National Arte Club,
14 Gramercy Park,
New York City.

Dear Dr. Kunz:-

I am in receipt of your esteemed favor of the 29th ult. In reply let me say that while I am fully in accord with the aims of The Modern Historic Record Association and greatly appreciate the honor of the invitation extended to me, I must ask to be excused from attending your meeting next Saturday Evening. Going to New York is very disagreeable to me these days, for it disturbs my nervous system, and I do everything possible to avoid it. You will oblige me by kindly explaining this to our friends.

In regard to making records, I would say for your information that I am under agreement with the Phonograph Company not to make any records of my voice, so I have never done it.

With all good wishes for the success of your Association in its work, I remain

Yours very truly,

TAE/ES

First

Dec. 7th, 1911.

Mr. Alfred Lieberman.
56 Forrest St.,
Brooklyn, N.Y.

Dear Sir:-

Mr. Bee, and also Mr. Bourguardez, have been telling me about your electric vehicles and the fair show you have been giving my new battery.

For forty years I have always had a hard struggle to introduce my new things, because they generally antagonize a lot of people who have money invested, and I am very grateful to those who treat me fairly.

I went over to see Ehret's Brewery the other day, - the first I have ever seen. Now, suppose you and your father jump into an automobile and come over to see a Laboratory. I think we can show you some interesting things. You can make the trip in one hour. If you decide to come, say, next week, ask on telephone if I will be home, and, if so, come right over at any hour convenient to you.

Yours very truly,

TAE/ES

Final

Dec. 7th, 1911

Mr. George W. Kittredge,
New York Central & Hudson River E.R. Co.,
Grand Central Terminal,
New York City.

My Dear Kittredge:-

Your kind invitation of the 1st instant to be one of the guests of honor at the dinner of The Technology Club of New York was received and much appreciated.

January 13th is a long way off. Possibly I can find time, however, to drop in and see the bunch of "Slide Rulers" on the occasion mentioned, but you will probably remember that I never speak in public.

Yours very truly,

TAE/RS

Handwritten:
H. H. Walker

Dec. 7th, 1911

Albert H. Walker, Esq.,
13 Park Row,
New York City.

Dear Mr. Walker:-

I have received from you a complimentary copy of your book on the History of the Sherman Law, and thank you therefor. In my opinion your work is a model of concise statement of facts.

Before receiving the copy which you were kind enough to send me, I already had the book and have been reading it assiduously. The vagaries of the mental apparatus of mankind, as shown in laws and their interpretation, have a peculiar charm for me, and I love to study them.

Yours very truly,

Dec. 8th 11.

Mr. Etienne de Feder,

Budapesti Altalanos Villamessagi Beszenyirtarasag,
VII, Kazinczy-utca 19, Budapest, Hungary.

Dear Sir:-

Replying to your letter of the 15th ultimo
Mr. Edison directs me to write you that he cannot
understand Bergmann's Company's advice. For the
same mileage the space for the Edison battery is
just the same as the lead and the weight about one-
half. You cannot substitute Edison for lead without
changing the voltage of your motor.

You had better do nothing with the cabs
until Mr. Edison gets the machinery ready to make his
"cab type" battery and developes a taxi-cab for London
and Paris, which he is now doing and which will be
practical.

Replying to your communication regarding
the concrete house proposition, Mr. Edison desires
me to say that the iron moulds are not yet ready.
When they are he will send you full particulars.

Yours very truly,

Secretary.

First

Dec. 7, 1911

Mr. William L. Moffat,
81 Fulton St.,
New York City.

Dear Sir:

Replying to yours of the 6th inst., regarding
the Berkshire White Portland Cement Co., Mr. Edison directs
me to write you that no cement project in the present state
of the industry looks attractive.

Yours very truly,

H. S. White
SECRETARY.

M:W

First

Dec. 7, 1911

Mr. Frank M. Elwell,
12 Hudson Pl.
Weehawken, N. J.

Dear Sir:

In reply to yours of the 6th inst., regarding
an interview with Mr. Edison, he directs me to write you to
come out any time and pour art into his central, but he states
he never wants a statue.

Yours very truly,

H. J. ...
SECRETARY.

M:W

Farist

Dec. 9th, 1911

Mr. Cass. Steele,
 c/o Messrs. J. P. Morgan & Co.,
 Wall & Broad Sts.,
 New York City.

Dear Sir:-

Mr. Edison directs me to write you that he will
 be in New York one day next week, when he will take pleasure
 in calling in to see you.

Yours very truly,

SECRETARY.

WV/S

~~1001~~
360

Dec. 12th 11.

Brentane's,
5th Ave. at 27th St.,
New York City.

Dear Sirs:-

Kindly discontinue sending the various
periodicals sent to Mr. S. O. Edison, 98 Glenwood
Avenue, East Orange, New Jersey, terminating with
the December 1911 issue, as mentioned in your
letter of the 4th instant.

Renew for the year 1912 the same
publications sent to Mrs. Marion E. Oesser during
the year 1911 and send the bill for the same to
the Laboratory.

Yours very truly,

[Signature]
Secretary.

first
125

Dec. 12th 11.

Dr. Joseph Byrne,
29 West 51st St.,
New York City.

Dear Sir:-

Your letter of the 8th instant received.

I quote herewith your three questions asked, and

Mr. Edison's answers thereto.

"Q.- Whether you have ever been susceptible to
measlesickness".

"A.- NO".

"Q.- If so, when did you first discover that you were
immune".

"A.- Always immune".

"Q.- And at what time of life your ear became first
affected."

"A.- Since I have been 10 years of age."

He believes you have a good explanation.

He never vomited and would like to know whether
this has anything to do with control of the spirit
level in the ear.

Yours very truly,

Secretary.

Dec. 18th, 1911

3
121

Mr. W. H. Sheridale,
c/o Allen Clark & Son Corporation,
Cambridge, A.
Mass.

Dear Sir:

Referring to our conversation a few days ago, I
had to say that I can give you a position here at forty-two
dollars (\$42.00) per week, and shall be glad to have you come
ready for work February 1st.

Please advise me of your acceptance.

Yours truly,



Dec. 15th 11.

C. J. Jones, Esq.,
Grand Hotel,
Broadway & 31st St.,
New York City.

My dear Sir:-

Your very kind invitation of the 11th instant to attend the lecture and moving picture of "Buffalo Jones" roping animals in America and Africa received. I am afraid I will not be able to accept-- it being so near to Christmas.

Can't you come over to the Laboratory and see our things before you leave New York?

Yours very truly,

First

Dec. 16/11

Mr. Edward Marshall,
446 West 23rd St.,
New York City.

Dear Sir:-

Enclosed herewith I am sending you article
from the Manufacturers Record.

I wish to state that I am working on a new
Generic law to replace the Sherman Act, but it will take me
some time to complete same. However, when ready will let you
know.

Yours very truly,

TAE/RS

Dec. 15th 1911

Baldwin Locomotive Works,
Philadelphia, Penna.

Attention Mr. Geo. R. Henderson--Consulting Engineer.

Dear Sir:-

Your letter of the 8th instant received.
There are no new developments, except the endurance
tests, now running on the special cells for
locomotives and also some new variations to improve
the rapidity of charge and discharge.

We have about half finished the special
machinery to manufacture about four hundred cells
daily, and hope to have it in operation in four
months.

Yours very truly,

308

Dec. 19th 11.

Messrs. Gibbs & Hill,
Pennsylvania Station,
New York City.

Dear Sir:-

Your letter of the 7th instant received. We have made numerous tests on a special battery suitable for 1000 horse-power electric locomotive, for the Baldwin Locomotive Works. Our work has been solely on the battery tender of the locomotive. We have no data as to the locomotive itself.

They required sufficient storage in the battery car to supply power at the rate of 1250 horse-power for one-half hour; delivering the freight ten miles out of the city to the steam lines. The locomotive then drops its tender and picks up a fresh one, and is ready to take a train back. The dropped car is charged in fifty minutes and is then ready to be used again. This operation takes place at each end. Our tests show that this can be done.

The whole investment to electrify will practically be only the battery tenders, as current can be gotten twenty two hours per day at the sub-stations from the Electric Light companies, who will sell very cheap for this kind of work. The only limit to rapid charging is heat. This, so far, is taken care of by fan ventilation in the car.

If you require further information will be pleased to give it to you.

Yours very truly,

Strictly Personal.

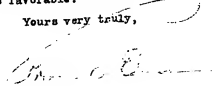
Dec. 19th 11.

My dear Mr. Nichols:-

Yours of the 15th instant received.

I already have a history of your whole career, and as far as I am concerned it is favorable.

Yours very truly,



W. W. Nichols, Esq.,

71 Broadway,

New York.

16
651

Dec. 19th 11.

Dr. Joseph Byrne,
29 West 61st Street,
New York City.

Dear Sir:-

In reply to your letter of the 16th instant I
beg to quote your questions and Mr. Edison's answers
thereto:-

1 Q- Have you travelled or ridden on the sea before the age
of ten?

A- Yes.

2 Q- Have you ever been made dizzy or nauseated by swings,
trains, blows, jars or other such disturbances?

A- No.

3 Q- Is your ear trouble confined to one side exclusively?

A- Both.

4 Q- As a boy did rapid turning on your feet (pirouetting or
dancers) make you dizzy or nauseated?

A- Only dizzy.

5 Q- Do you think such turning would make you dizzy or
nauseated now?

Ans. Yes.

Yours very truly,

Secretary.

First
428

Dec. 19th 11.

W. L. Wilson, Esq.,

Salisbury, Maryland.

Dear Will:-

Replying to your letter regarding the turkeys would say that I made a trip to the produce dealers and commission merchants in Newark who gave me this price this morning, taken from their daily market sheet.

For live turkeys prices run from fourteen to sixteen cents per pound. For dry picked Maryland dressed turkeys average price twenty three cents per pound. The shipper to pay for all crating, also to pay the freight. This to be the same shipped (prepaid) either dressed or alive.

They sell on a commission basis. They receive five (5%) percent on what they sell and are not responsible for any damage or injury to the birds while en route.

Yours very truly,

H. W. Wilson

Secretary.

These are merchants who sell poultry:-
C. H. Barker & Co. 38 Commerce St., Newark, N. J.
Van Clief, B. Sr. 38 Centre Market " "
Quinn & Co. 28 Commerce St. " "

Consistent with the market

December 20th 11.

1-20
201

Bond & Mortgage Guarantee Co.,
176 Broadway, New York City.

Dear Sirs:-

Replying to your letter of the 15th instant would say that Mrs. Edison was called away hurriedly to Ohio to visit her mother who is ill. She is expected at her home in Orange the early part of next week, when I will have the agreement signed and send it to you.

Yours very truly,

J. J. ...
Secretary.

First

Dec. 19th, 1911.

Mr. H. J. Poros,
Chemist, D. L. & W. R. R. Co.,
Scranton, Pa.

Dear Sir:-

When you made me a visit some time ago, we had a conversation about storage battery locomotives for mines, and you may remember I explained to you how entirely unnecessary it is to have an overhead trolley outside. In this connection let me ask you to look over the mailed article in "Mining Science" of December 7th, 1911, which I am forwarding by this mail. This bears out what I then told you. It would seem to me that it is worth while for your people to look into this. Possibly they have been afraid of experimenting too extensively.

Yours very truly,

TAE/ES

First
210

Dec. 19th, 1911.

The Cunningham Piano Co.,
50th St. & Parkside Ave.,
Philadelphia, Pa.

Gentlemen:-

Your favor of the 18th instant is received.

In reply I beg to say that there will be no trouble in making highly artistic piano cases. I am now making phonograph cabinets like the victrola and others, but far finer. This style of cabinet is illustrated in *The Furniture World* of December 14th, which you have undoubtedly seen.

I expect to be in a position in a few months to license manufacturers.

Yours very truly,

TAB/ES

47
450

Dec. 18/11

Mr. Arthur B. Reeve,
c/o Messrs. J. L. Hill & Co.,
225 Fifth Ave.,
New York City.

Dear Sir:-

Your favor of the 16th instant, together with
a copy of your new book "The Silent Bullet", have been re-
ceived, for which please accept my thanks.

I shall read the book at my earliest convenience,
and write to you later on about an interview.

Yours very truly,

30
335

Dec. 21st 1911.

P. H. Cresselin,
care Edison Manufacturing Co.,
Willesden Junction,
London, England.

Dear Sir:-

Mr. Edison would like you to get him literature
relating to co-operative stores in England. By-laws,
Rules, Regulations and Financial Exhibits. One large one,
he says, will answer.

Yours very truly,

J. H. Cresselin
Secretary.

First

Dec. 22nd, 1911.

Mr. D. C. Baile,
2709 West 4th St.,
Duluth, Minn.

Dear Sir:-

Your favor in regard to my statement covering house lighting plants has been received.

In reply I beg to say that I have rented a large residence near by and am having it furnished and equipped with one of the complete plants for demonstration purposes. This will be ready in the near future, and then I will send you word and you can come over, or send a friend, to see it. You will be kept posted.

In the meantime, the figuring out of territory is receiving careful attention, and by the time the demonstrating plant is in full operation, I expect to be in position to allot specific territory to those who then desire to take up the business. We can then consider all the details of arrangements to be made as to material, shipments, payments, etc.

I expect to have smaller size lighting plants to offer after this present type has been thoroughly demonstrated; but do not think they could possibly be brought

D.C.B:

(2)

down to the price you mention.

Yours very truly,

Fritz

Dec. 22nd, 1911.

Mr. Calvin W. Rice,
Secretary, American Society of Mechanical Engineers,
39 West 30th St.,
New York City.

Dear Sir:-

I am in receipt of your favor of the 19th instant in relation to the John Fritz Autobiography, and replying thereto beg to say that I would certainly prefer to have Mr. Fritz's presentation copy. As this is the only copy I need, you may cancel the order suggested.

Yours very truly,

Dec. 23/11

Mr. Chas. C. ~~Ward~~ *Crabb*
512 Washington Street,
Columbus, Indiana.

Dear Sir:-

Your favor of the 18th instant has been received and I have read it with a great deal of interest. You certainly are one of the few real veterans of the phonograph. There are not now many of the "boys" left who have been in the business ever since the tin foil days.

I am always gratified to hear from our enthusiastic salesmen, of which number you are evidently one, so I went to thank you for your letter and to congratulate you that you have been able to rise above your disabilities in the way that you mention. It has been suggested to me that you might like to have an autograph photograph, and I am therefore forwarding one by this mail.

With the Greetings of the Season

Yours very truly,

print

Dec. 27th, 1911

Mr. Robert T. Lozier,
120 Broadway,
New York City.

Dear Sir:-

Replying to yours of the 26th instant, Mr. Edison states that the 10th or around that date will be all right for the Dinner.

Mr. Dyer says that the hotel can put up a fine dinner from \$3.00 to \$5.00 per plate, and that he resides at the hotel and will be glad to see you any time to make arrangements. Mr. Dyer is going away on the 2nd of January on some business.

Anything further that I can do for you, kindly advise and I will attend to it.

Yours very truly,

HPV/ES

SECRETARY.

Wm. H. H. H.

Dec. 28th, 1911.

Miss Ona Otto,
c/o The Bulletin,
San Francisco, Cal.

Dear Madam:-

Your recent letter in regard to the value of motion pictures for educational purposes has been received, and I am glad to learn that the idea has appealed to you so clearly that you are prepared to exploit it in such a progressive way.

When I consider our present system of education and see the children staggering under the weight of a vast mass of mere statements of facts, - just words, - I am not surprised at the almost universal state of mental indigestion exhibited by the pupils of public schools. It is a fact too well known to need argument, that scenes and incidents viewed by the eye are more apt to be indelibly impressed on the brain than similar scenes and incidents described orally or in type would be.

For instance, in teaching geography, the country, people, costumes, customs etc. of China might be described in words very fully and perfectly by a most competent teacher, supplemented by books, with the result that the young mind is confused with a mass of words which have been prepared by mature minds. Now in as much as no two persons ever agree on a mental

O.O.

(2)

Dec. 28/11

concept founded upon mere verbal or oral description, it is not surprising that young pupils would not in this way obtain an adequate idea of China. But if the teaching were illustrated by motion pictures showing the characteristics of the country and its people, every mind would receive practically the same impression which would be indelibly recorded on each brain, and thus the subject would be taught perfectly.

The same line of reasoning applies to the study of history, which to most children is a hardship, being merely a collection of kings, queens, wars, statesmen, and so forth, with a lot of slippery dates thrown in. Of course, the incidents of past history cannot now be photographed, but many of the principal ones can be reproduced in motion pictures, which can be used to tremendous advantage as an aid in impressing historical facts on the pupils' mind.

Again such an abstruse subject as chemistry, as now taught, presents great difficulties to the average pupil, the only redeeming feature being the experiments, but with the aid of the motion picture presents a most alluring study. For instance, to watch the gradual formation of a crystal is one of the most fascinating sights that can be imagined. Not only crystallization, but also a vast number of chemical processes and reactions can be shown beautifully in magnified motion pictures, thus rendering the study of chemistry clear and intensely interesting to children.

I could also mention detail as to other things, such as manufacturing processes of all kinds, mechanics, physics,

O.O.

(3)

Dec. 28/11

animal and insect life, botany, agriculture, etc., but lack of time forbids, for the list is almost indefinite. Suffice it to say that the subject has a most fascinating interest for me, and I am preparing to exploit it very thoroughly, having gathered around me some experts in various lines of work who are now studying with me the best methods of presenting the various subjects. It gives me pleasure to look forward to the time when it will be difficult to get children away from school in contrast to the present when many of them go there with some reluctance.

Allow me to congratulate you in being so far abreast of the times in preparing to devote newspaper space to this subject and thus take part in a popular campaign for the new education that will educate.

Yours very truly,

TAB/RS

December 26th 11.

Mr. Thomas A. Edison, Jr.,

R. F. D. No. 3,

Burlington, New Jersey.

Dear Tom:-

Replying to your letter of the 21st instant your father directs me to write you that the reason he did not approve of the Christmas tree battery was that twice it has been done and once the whole battery was ruined on the railroad by the express company.

When we get our house-lighting outfit worked up we can fit you out, so that you can light your house all the time.

Wishing you the compliments of the season, I am,

Yours very truly,

Secretary.

72001

Dec. 29th, 1911

Dr. George B. McClellan,
Princeton University,
Princeton, N.J.

My Dear Sir:-

The honor you do me in extending an invitation to deliver one of the Spencer Trask Lectures before the University is exceedingly gratifying and very much appreciated. Even if I were not greatly overworked, it would be impossible for me to send you an acceptance, much as I would like to comply with your invitation, for I am incapable of delivering a Lecture.

With kind regards, I remain

Yours very truly,

TAE/RS

First

Dec. 29th, 1911

W. H. Lanman, Esq.,
165 Broadway,
New York City.

My Dear Mr. Lanman:-

I am sure you will understand the reason of the delay in calling in to see you as promised when you recall that I am Mr. Edison's assistant. The position naturally calls for my close attendance here, so I get away but seldom.

I was speaking to Mr. Edison about returning the note books I had borrowed when you had the office at 120 Broadway, and he said that so far as he could see there is no reason why all the note books cannot now be returned to him, as they ought to be here in his possession. He says he only loaned them for the time being.

Of course, this should be done in a business-like manner, and if you will kindly advise me as to whom a letter should be addressed, Mr. Edison will write, making a formal request that the note books be returned to him.

Wishing you a most Happy and Prosperous New Year,

I remain

Yours very truly,

WHM/ES

212

Dec. 12th, 1911.

Prof. W. P. Graham,
I.C. Smith College of Applied Science,
Syracuse, N.Y.

Dear Sir:-

I have seen a copy of a Syracuse newspaper of the 7th instant, containing an interview in which you take issue with what you supposed to be my opinion in regard to the value of a college education.

As I wish to be thoroughly understood on this point, let me say that you must have seen an article in some newspaper that contained only a part of the interview in which I expressed my opinions. In saying that "college training is all right for lawyers and literary persons, but not for engineers" I referred to colleges like Yale, Harvard and Princeton, and immediately emphasized the enormous advantage to engineers of technical schools like the Massachusetts Institute of Technology and similar colleges and universities.

At the time of the interview with me there was a crowd of reporters standing around making notes, Evidently some of them did not get all I said, or else the blue pencil was afterward applied.

Yours very truly,

TAE/ES

Jan. 3rd 1912.

Mayor Herzog,
Reuchling bei Lauf,
Bavaria, Germany.

My dear Sir:-

Will you kindly deliver the enclosed
draft for ONE HUNDRED MARKS to Mrs. Mary Lederer
with Mr. Edison's best wishes.

Thanking you for your attention to
this matter, I am,

Yours very truly,

Secretary.

Jan. 8th 12.

Union Trust Company,

Mr. Chas. R. Dunn, Treas.,

Detroit, Michigan.

Dear Sir:-

Your letter of the 29th ultime received.

Replying to same Mr. Edison directs me to write you that he is doing some experimenting for Mr. Clifford in working out a process for low grade ores. So far the process is quite successful, but there remains more to be done.

It is true that Mr. Edison will exact a small royalty for his trouble.

We can give you no information regarding Mr. Clifford's financial standing, except that his bills here are paid promptly.

Yours very truly,

Secretary.

First

Jan. 10th, 1912

Mr. Carl A. Broessel, Mgr..
The Simplex Automobile Co.,
614 West 83rd St.,
New York City.

Dear Sir:-

Your favor of the 8th inst. to Mr. Edison, with letter from Simms Magneto Co. attached, having been referred to me, beg to state that the trouble with their magneto was not a superficial one as their letter would lead you to believe. We had the magneto examined and carefully adjusted by one of the Simms' men from their factory at Bloomfield. The magneto on test apparently being O.K., in fact on the car, same would respond for a period of about 5 minutes and then lay down completely, developing some internal complaint. Upon replacing same with Bosch magneto all trouble disappeared, proving Simms' magneto defective, and wiring on car O.K. We will keep the Bosch Magneto now on the car, and do not anticipate any further trouble.

Thanking you for your prompt attention and adjustment of this trouble, I beg to remain

Yours very truly,

Nicola
MASTER MECHANIC

H/ES

First

Jan. 10th 12.

Fred. K. Babson, Esq.,
care Babson Brothers,
Marshall Boulevard,
Chicago, Illinois.

Friend Babson:-

Yours of the 4th instant received.

They kept me so busy that I could
not get a chance to go and see you. Could not
prolong my stay. Expect I shall come out again,
soon, in relation to electrification, when I will
come and see you.

With kind regards, I am,

Sincerely yours,

Edison

First

Jan. 8th 1912.

Mr. Russell E. Darr,
1113 New England Building,
Cleveland, Ohio.

My dear Mr. Darr:-

Thanks for the little booklet.

It's a "gem".

Sincerely yours,

James O. Egan

Jan. 12, 1912.

Friend Clowes:-

Yours of the 4th instant received.

I remember you perfectly. Don't think I ever

turned one of the boys down. "I never did".

Sincerely yours,

140

Jan. 11/12

Joe Mitchell Chapple, Esq.,
Boston, Mass.

Dear Mr. Chapple:-

I noticed a while ago that you are putting out
a book of the old time "Heart Songs", and as I am especially
interested in this subject just now, you will oblige me by
sending a copy with your bill.

Yours very truly,

Jan. 13th 12.

Scientific American,
Munn and Company,
361 Broadway,
New York City.

Dear Sirs:-

Yours of the 6th instant requesting an
article on concrete furniture received. Mr. Edison
directs me to write you that he is not yet ready
to talk on the subject mentioned.

Yours very truly,

Secretary.

first

Jan. 15, 12.

F. D. Lambie, Esq.,
299 Broadway,
New York City.

Dear Mr. Lambie:-

Replying to your letter of the 10th instant requesting an interview with Mr. Edison, beg to state that Mr. Edison directs me to write you any time. Better call up on the phone before coming over, to make sure that he is here. Call 907 Orange.

Yours very truly,

Secretary.

First

Jan. 13th 1912.

Henry E. Dixey, Esq.,
549 West 113th Street,
New York City.

My dear Dixey:-

Yours of the 9th instant received.

I am sorry they could not use you at the Bronx
Studios until we get our speaking picture scheme
working.

If you are a little short, I
could make you an advance, on account, of, say
\$50.00 per week for a while. I hope we shall be
ready to do something shortly.

With kindest regards, I am,
Yours very truly,

First
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Jan. 10th, 1912

Mr. George F. Morrison,
Manager, Lamp Works,
General Electric Company,
Harrison, N.J.

Dear Mr. Morrison:-

Your favor of the 6th instant is received, and in reply I beg to confirm what I told you at our interview, namely, that the small building at Menlo Park in which the first commercial incandescent lamps were made is still my property, and I am willing to let you have it for preservation.

You may, therefore, regard this letter as containing a formal presentation of the building to your Company, including full authority to take possession of it and to do as you please with it.

There is no one in charge of the property, so this letter will be all the authorization you will require.

Yours very truly,

TAB/ES

First
370-71

Jan. 10th, 1912

Mr. Sigmund Bergmann,
23 Oudenarder St.,
Berlin, N.,
Germany.

My Dear Bergmann:-

Your favor of the 15th ult. was received, and I am sorry that the two American patents referred to did not help. You might look up the same thing in my British Patent No. 4226 of 1878, figure 52, 54 and 55; also figure 3 in British Patent No. 5306 of 1878.

In my British Patent No. 578 of 1880 there is an arrangement of several filaments in series in one lamp. See figures 6, 7 and 9. It may also be well to look up figure 36 in my British Patent No. 3765 of 1880.

I presume that in your examination of figure 4 of my United States Patent No. 227,227 you did not overlook the fact that an undivided filament in one length was wound over several supporting frames that were contained in the lamp itself.

Yours very truly,

TAE/RS

First

Jan. 16th, 1912

To the Officers and Members of
The Edison Club,
Orange, New Jersey.

Gentlemen:-

On the occasion of your first Annual Banquet, I
wish to express a feeling of gratification that there exists
among our employees a unity of spirit which has led to the
formation of a club whose chief object is to promote social
uplift and the mutual welfare of those whose business lives
are so closely interwoven.

I desire at this time to offer my congratulations
to you on the measure of success you have thus far attained,
and to express the hope that during the year before you the
social work you have begun will so grow in importance and dignity
as to result in mutual and enduring benefit to all.

Yours very truly,

TAE/ES

236

Jan. 16th 12.

Mr. Thea. Graf, Managing Director,
Edison-Gesellschaft m.b.h.,
Friedrichstr. 10,
Berlin S. W. 46, Germany.

My dear Sir:-

Replying to your letter of the 27th
ultimo Mr. Edison directs me to write you that the five
selections made on the Disc by Sarah Bernhardt will
be sufficient for the present.

Yours very truly,

Secretary.

Jan. 16th 12.

James Gaunt, Esq.,
24 West 50th Street,
New York City.

My dear Mr. Gaunt:-

Answering your telegram of even
date Mr. Edison directs me to write you that he will
be glad to see yourself and brother on Thursday
afternoon.

Yours very truly,

Secretary.

7 Nov

Jan. 16, 1912.

Mr. E. A. Inman.

1116 Liberty Street.

Franklin, Penna.

Dear Sir:-

Replying to yours of the 7th
inst. regarding visual records, Mr. Edison
directs me to write you that the same word
in spoken dozens of times, never gives two
records alike when viewed with a microscope.

Yours very truly.

Secretary.

Ed

First

Jan. 16, 1912:

Mr. J. H. Biskley.

Dover, N. J.

Dear Sir:-

Replying to yours of the 3rd
inst. regarding magnetic separator, Mr. Edison
directs me to write you that this is all
crushed up.

Yours very truly,

Secretary.

M:H

Jan. 16, 1912:

file

Mr. John Peters,
Williamsport, Pa.

Dear Sir:-

Replying to yours of
the 1st inst. regarding the telephone.
Mr. Elison directs me to write you that
he don't think a news exchange would pay
here, as our people are not sentimental
enough.

Yours very truly,

Secretary.

E:K

202

Jan. 18th 1912.

W. C. Anderson, Esq., Pres.,
Anderson Electric Car Co.,
Detroit, Michigan.

My dear Anderson:-

Yours of the 15th instant also
copies of proofs received.

If you were to get all the printed
articles about the EDISON battery which come out in
interviews with me and otherwise, you would soon
realize ^{that considerable} publicity was given the EDISON battery.
If it was paid for it would take a bit of money.

We are going to do some regular
advertising soon, that will meet any IRON-CLAD stuff.

Yours very truly,

Thomas A. Edison

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336

January 18, 1912.

Atlas Engine Works,
Indianapolis, Indiana.

Gentlemen:-

Pleased to receive your letter of the 10th.

I do not use engines myself, but so many people come to the Laboratory on all kinds of schemes requiring power, that a concern to whom I can refer them is welcome.

Years ago when the Diesel engine first came out, I was very enthusiastic about it and predicted a great future for it, also gave a number of interviews to the newspapers. But as nothing was done for years, I felt a little cut up about it.

Can you send me photos of smaller sizes and I would also like to have a price list or an approximate price list.

Yours very truly,

St. John's University, New York, N.Y.
St. John's University, New York, N.Y.

first

Jan. 18, 1912

Mr. H. A. S. Howarth,
Lehigh University,
So. Bethlehem, Pa.

Dear Sir:

Answering yours of the 13th inst.,
regarding talking machine, Mr. Edison directs me
to write you that none of the schemes worked success-
fully. The new disc machines will e out in three
months and he thinks you will be satisfied with the
quality.

Yours very truly,

Secretary.

M:W

First

Jan. 18, 1912

Mr. -va M. Miller,

Akron, Ohio.

Dear Sir:

Replying to yours of the 14th inst.,

Mr. Wilson directs me to write you that we are still
experimenting on gold ore and getting good results.

Yours very truly,

W. H.

SECRETARY.

First

January 18, 1912

Mr. Graham Rhoads,
care Mack Bros. Auto Co.,
Chicago, Illinois.

Dear Sir:-

I have looked into the Melies matter. So far as concerns any rights Mr. Carter may have, by reason of his connection with the Melies Company, they will be determined in due time by the Courts. That is a matter in which I cannot interfere, as it is quite out of my hands. I am informed, however, that the suit in question, was brought by Mr. Carter and his associates after a proposition by which they might have secured a license from the Patents Company was rejected by them.

That proposition involved the elimination of an undesirable element from the Melies Company, which, I understand, is practically what is now proposed. But the proposition having been once made, then rejected and suit brought, with its attendant worries and expense, it is now too late to expect it to be favorably considered, if again brought up.

G.B.

- 2 -

If Mr. Carter believes that there are any special and personal reasons why a license should be granted to him, it should be applied for direct to the Patents Company, and it will be given courteous consideration.

Yours truly,

Jan. 18th 1912.

Mr. Charles Schwab, Pres.,
Bethlehem Steel Company,
Bethlehem, Pennsylvania.

My dear Sir:-

Mr. Mallory has spoken to me of your
desire to have some of the Argentine naval people
visit the Laboratory.

I would be happy to show them the
Laboratory at any time and I hope you can come
with them.

Very truly yours,

125
Jan. 22, 1912.

P. H. Crommelin, Esq.,
care Edison Manufacturing Co.,
Willesden Junction,
London, England.

Dear Sir:-

I want to get full catalogues of the
largest music publishing houses in England, Scotland,
Ireland and France; Belgium and Spain. I have Italy
and Graf will get the other countries. I am hunting
for old songs and music.

If there are any bookstores in London
keeping old second-hand music, i.e. in book form,
send address, and if they have a catalogue, send
that.

Yours very truly,

272
4-2-1

Jan. 22, 1912.

Thomas Graf, Esq.,
Edison-Gesellschaft m.b.h.
Friedrichstr. 10,
Berlin, S. W. 48, Germany.

My dear Graf:-

I want the full catalogues of the
largest music publishing concerns in Russia, Sweden,
Norway, Germany and Austria. Cromelin is getting
me the other countries.

Also the names of second-hand book
firms who keep old books of music. I am after
old songs and music.

Yours very truly,

Wm. C. Cress

First

Jan. 22, 1912.

McKernan Drill Co.,

Dover, New Jersey.

Gentlemen:-

I have an air compressor problem--
which may lead to an order.

Yours very truly,

First

Jan. 27th, 1912

Editor of
Evening Times,
Buffalo, N.Y.

Dear Sir:-

In my newspaper clippings I notice an editorial paragraph from your issue of the 13th instant in regard to marketing of product in Germany.

There seems to be a lack of thorough understanding of the true inwardness of the question involved. I think that if you investigated you would find that there is scarcely a factory in Buffalo at the present time which could not export some of its products and sell them abroad for twenty per cent less than their present American prices, even if the American prices gave no profit.

American prices are based on the cost of labor, material and general expense, with an addition of a certain percentage of the whole profit. The general expenses in different manufacturing concerns vary from 20 to 50 per cent of the total cost of labor and material. Therefore, if we increase the output and export this surplus, we add very little to the general expenses, but can sell this surplus abroad at a price from 20 to 50 per cent lower than American prices, without depriving the American consumer of anything. In fact, it gives employment to more men in the factory and also all along the line of production of the increased material used.

I hope the newspapers will appreciate this point. We ought to be the largest manufacturing export nation, and we will be when this point is hammered into the manufacturers by the newspapers.

Yours truly,

TAE/ES

First

Jan. 22nd, 1912

Mr. H. B. Leavitt,
235 West 108th St.,
New York City.

Dear Mr. Leavitt:-

Replying to your favor of the 14th instant as
to your forthcoming book "Fifty Years of Theatrical Management",
I understand that the price of same is five dollars per copy,
and now beg to subscribe for one copy, in payment of which I
enclose check for that amount.

Yours very truly,

Enclosure.

**
First*

Jan. 22nd, 1912

Mr. Paul J. Kruesi,
American Lava Company,
Chattanooga, Tenn.

Dear Mr. Kruesi:-

Your favor of the 15th instant has been received, and in reply I want to say in regard to Walter's action, that no offence has been taken. Both Mr. Insull and I understood that as Walter did not know much about such things he had gone off half-cocked, and so we thought nothing of it but dismissed it from our minds.

Yours very truly,

TAE/ES

First

Jan. 24, 1912:

Miss Lottis M. Koons,
1642 North Clark Street,
Chicago, Illinois.

Dear Madam:

Replying to yours of the 17th
inst regarding quotation, "It is 2% genius and
98% honest effort that brings about success in
any line of work," Mr. Edison directs me to write
you that you can use this quotation for publication.

Yours very truly,

Secretary.

M:H

75

Jan 25-1912

Brentano's
N. Y. City

Dear Sir, Referring to your
Invoice Jan 1-1912 - in which you charge
under date of May of - "Vol 2. Modern
Criminological Science" \$4.50
Express 25 4.75

and that same was delivered to Port
Myers, Florida. In this con-
nection we beg to say that our representative
at Port Myers writes us as follows: -

"Referring to the enclosed invoice, this book
has never been received here. The only
book from Brentano's which is awaiting for
here is "The Principles of Industrial
Management" Express on Aug 24-1911.

Yours very truly,
Thos A Edison

P.S. Can you throw any further light on this matter?
H. A. E. 12

First

Jan. 26, 1912

Mr. August Hilden,
405 Pine St.
Calumet, Mich.

Dear Sir:

Replying to yours of the 13th inst.,
regarding a painting of Mr. Edison, I beg to state
that we are returning same to you by express today
as Mr. Edison does not want it, he has already a half
dozen paintings of himself.

Yours very truly,

Secretary.

E:W

Paragraph from letter received from Monnot of 1/16/12.

Bergmann

263
554

I regret to have to tell you again that Bergmann is still offering his battery for sale outside of Germany and Austria and I find many instances where he has quoted prices very much lower than we can make. This creates a very bad impression especially as he is still supplying a battery of inferior quality. I just received to-day a letter from one of my salesmen who is now in Belgium, that Bergmann has delivered a battery to Robinson and Co. of Antwerp for a commercial truck. The test of this truck was so bad that the people said it was scandalous to deliver such batteries and the results have been spread all over Belgium. As I told you already, this creates a very bad impression and injures your good name in Europe.

P.S. It looks as if you were up against it with the men who are managing your battery Co. — You are right about Kammerhof — I am up against it also —

C O P Y .

DEUTSCHE-EDISON-AKKUMULATOREN-COMPANY G.M.B.H.

DRONTHIMERSTR. 35/36, BERLIN, GERMANY.

Jan. 13th 1912.

Mr. John F. Monnot,
31, Rue Daru,

Paris, France.

Dear Sir:-

Your letter of the 28th ultimo addressed to our Director General, Mr. Bergmann, has been referred to us for attention.

We have noticed your remarks in connection with the sale of the Edison Storage Battery in Europe, but would beg to point out that as we have received no formal intimation from Mr. Edison of the arrangement to which you refer, we cannot naturally regard your letter as official, until this has been duly confirmed from the proper quarters.

With regard to the cells you may require for electric cars sold in Germany and Austria, we shall be pleased to go into this matter further and quote you prices, if you will let us have particulars concerning the sizes of the cells etc. you are likely to need.

Yours very truly,

(Signed) per Berthold.

Bergmann The Co received the notification

208
578

Jan. 27th 1912.

John F. Monnot, Esq.,
31, Rue Daru,

Paris, France.

My dear Monnot:-

Your letter of the 16th instant received.

I have already notified Bergmann about
selling batteries outside of his territory. I will
again notify him so that he will not misunderstand it.

We are making one hundred rectifiers
and as soon as they are ready you will receive one of
the first made.

The small cells will be ready soon.

Yours very truly,

Ko.

291
553

Jan. 30, 1912

Friend Anderson:-

Yours of the 26th instant received.

In re FORD car. I have asked Mr. Ford to send on a car so that we can put on a starter etc. and reduce the number of cells to a minimum and see if we cannot bring the costs down to a point where he can afford to use them.

I will make a price on the battery (if we can get the device O. K.) that will give me a slight profit only, and that is all that anyone can ask. In any event will do all that I can to help Ford even if he has to use a lead battery on account of costs. There will be no trouble about deliveries. The main thing now is to get a simple, practical device.

Yours very truly,

W. C. Anderson, Esq., Pres.,
Anderson Electric Car Co.,
Detroit, Michigan.

Jan. 30, 1911

Mr. F. Hess,
South Pascagoula, Miss.

My dear Sir:-

Your favor of the 17th instant has been received, and in reply I beg to say that I remember with a great deal of interest my trip to Rawlins, Wyoming, in July 1878, where I went with a party of astronomers to make some observations with my Tasimeter. I also remember meeting you and having some discussion with you relative to solar radiation.

I am glad to have your letter recalling these matters, and thank you for your kind greetings, which are cordially reciprocated.

Yours very truly,

first

Feb. 1, 1912

Heff College.
Mr. W. V. Snodderow.
1730 Chestnut St.
Philadelphia, Pa.

Gentlemen:

Please accept Mr. Edison's thanks
for the copy of Dr. Heff's book "Power Through
Perfected Ideas."

Yours very truly,

M:W

Secretary.

Feb. 2, 1912.

Col. Jacob Ruppert,
1116 Fifth Avenue,
New York City.

My dear Colonel:-

I have just been told that you
have ordered Edison batteries for twenty one of
your electrics, for which I am greatly pleased.
All that I want is a chance to make good, and you
will find that with reasonable care the batteries
will have a life so much beyond our guarantee,
that it will surprise you.

When you get an idle three hours,
and the weather is good, get in your auto and come
over and see the Laboratory.

With kind regards, believe me,
Very truly yours,

584
Feb. 9, 1912.

Thomas Gm f, Esq.,
Edison-Gesellschaft m.b.h.,
Friedrichstrasse 10,
Berlin, S. W. 48, Germany.

Dear Sir:-

Your letter of the 20th ultimo addressed to the Kinetophone Studio has been referred to Mr. Edison for his attention. He directs me to write you that the subjects recorded are not satisfactory to him, but that when they are will carry out the idea of showing it first to royalties, through you.

Yours very truly,

Secretary.

Feb. 12, 1912

Mr. Frank H. Fox,
P. O. Box 160,
Pottstown, Pa.

Dear Sir:

Replying to yours of recent date referring
to picture of the buildings at the mines Lechelsville,
Tampa Co. Fla., Mr. Wilson directs me to write you and
thank you for sending this photograph.

Yours very truly,

SECRETARY

Feb. 13th 12.

Nat Hyams, Esq.,
Room 7, Glenn Bldg.,
Cincinnati, Ohio.

My dear Hyams:-

Your letter of the 11th instant
with your good wishes received, for which I thank
you. I remember you and also the play "Dumb
Man Of Manchester" perfectly. Glad, indeed, to
hear that you are healthy and happy.

With kindest regards, believe me,

Sincerely yours,

Feb. 13th 1912.

C. H. Markham, Esq., President,
Illinois Central Railroad Co.,
Central Station, Chicago, Ill.

My dear Sir:-

I enclose herewith a copy of report
made to me by Mr. R. H. Beach, who is introducing
Storage Battery Cars. I am rather puzzled by the
report and really cannot understand who Mr.
Babcock is, or if he represents the Illinois Central?

Yours very truly,

First

Feb. 12, 1912

Mr. Arthur L. Reeve,
c/o J. A. Hill & Co.
225 Fifth Ave.

New York City.

Dear Sir:

Replying to yours of the 5th inst.,
regarding your book "The Silent Bullet" Mr. Edison
directs me to write you that he read the book and
thinks it very ingenious and now, and when he gets
time he will write some briefs, but at present he is
too much overworked.

Yours very truly,

SECRETARY.

L.H.

34
610

Feb. 17th, 1917

Mr. Etienne de Fodor,
Budapesti Altalanos Villamosagi Reszvevnylarsasag,
Budapest, Hungary.

My Dear Sir:-

I have received a handsome copy of the book entitled "Edison", which, I understand, owes its existence to your good self. I wish I were more conversant with the Hungarian language, but would say that so far as my examination of the work goes it appears to be an excellent production, and I trust your expectations in regard to its circulation may be amply realized.

My impressions of my recent trip abroad are still fresh in my mind, and I think there is none more vivid and satisfactory than those of my trip through Hungary, which country far exceeded my expectations in being so full of life and up to date.

I have taken your book home, where it will occupy a place in my library. Mrs. Edison is also well pleased with it.

With kind regards and all good wishes

Yours very truly,

TAR/RS

7-10-18
529

Feb. 13th, 1918

Mr. Francis Johl,
Budapesti Altalanos Villamosagi Reszvenylarasag,
Budapest, Hungary.

Dear Mr. Johl:-

I received your esteemed favor of January 8th in due course, and also a handsome copy of the book you refer to therein, for which I beg to extend my sincere thanks.

As you are aware, I am not fully conversant with the Hungarian language, but I have looked over the book carefully and so far as I can judge it is apparently a very creditable work, and I trust that its circulation will meet with your best expectations.

With kindest regards and all good wishes, I

remain

Yours very truly,

TAS/ES

February 15, 12.

Charles R. Huntley, Esq.,
General Electric Co.,
Buffalo, New York.

My dear Mr. Huntley:-

Your favor of the 12th instant
recieved. Glad to hear that you have "got right"
on the food question. Now, when you feel fine
don't fall back into the old rut and fill yourself
up with excess food, which only putrifies.

That new building is certainly
fine for daylight.

With kindest regards, I am,
Yours sincerely,

42-10-1
COK

Feb. 16, 1912.

My dear Mr. Barrett:-

I send you the attached for your
information.

As you are going into electric
extensively, I think you should pound somebody for
neglecting their business. A few "choice" oaths
thrown around promiscuously, would do a world of
good.

Sincerely yours,

Mr. W. M. Barrett, Pres.,
Adams Express Company,
71 Broadway, New York.

First

Feb. 16th, 1912

To Whom It may Concern:-

The bearer, Ralph Abrogast, has been in my employ as chemist for the last twelve years. He is reliable and a good worker and has no bad habits. He leaves to go into farming.

First

Feb. 16th, 1912

Mr. Adélphus Busch,
St. Louis, Mo.

Dear Sir:-

I take pleasure in introducing to you Mr. Robert Schuttler Hotz, the President of the new Lansden Company, who proposes to go into an energetic campaign in your city to push the electric vehicle business. It may be of interest to you to know that I have recently sold over \$100,000 worth of my storage batteries to breweries in this vicinity for use with their electric wagons.

Yours very truly,

TAE/RS
71

525

Feb. 15th, 1918

Mr. James L. Fraser,
3 McDougall Alley,
Washington Square, New York.

Dear Sir:-

We have been greatly disappointed in not yet having made an appointment with you. I called you on the telephone yesterday afternoon, as arranged, but there was no response.

I am sorry that there has been so much uncertainty about this matter, for Mr. Edison has tremendous interests on hand calling for his attention 16 hours a day, and his time cannot be trifled with.

He says he is willing to have the test taken on Saturday afternoon at the Laboratory, say, about 2 o'clock. If that is impossible for you, he says you can take it at his house on Sunday.

Please telephone Mr. Martin early to-morrow morning (4600 Bryant) and make a definite appointment.

Yours very truly,

WHM/BS

Assistant to Mr. Edison.

First

Feb. 16th, 1912

Mr. Samuel Insull,
President, Commonwealth Edison Co.,
Chicago, Ill.

Dear Mr. Insull:-

I take pleasure in introducing to you Mr. Robert Schuttler Hotz, the President of the new Lansden Company, who proposes to go into an energetic campaign to push electric vehicles in Chicago. As I believe it is to the mutual interest of us all to extend this business as far as possible, I trust he may meet with the co-operation and encouragement of you and your Company.

Yours very truly,

TAE/SS

380
559

Feb. 20, 1912.

W. C. Anderson, Esq., Pres.,
Anderson Electric Car Co.,
Detroit, Michigan.

Dear Sir:-

Replying to your Minneapolis manager's
letter of the 13th instant addressed to you,
regarding the felt coverings used in connection
with the battery, Mr. Edison directs me to
write you that the rubber suggestion is a good one;
rubber faced cloth.

Yours very truly,

Secretary.

February 20, 12.

W. C. Anderson, Esq., Pres.,
Anderson Electric Car Co.,
Detroit, Michigan.

My dear Anderson:-

Please find enclosed a "kickback"
to your letter. Will be pleased to have you "come
back". Inability to make a practical wind-proof
battery box seems to be a specialty of the ANDERSON
"entourage".

Yours very truly,

John A. ...

First

Feb. 21, 1912.

Mr. Charles Bowman,
57 West 111th St.,
New York City.

Dear Sir:

We shall be pleased to accept your offer to bring Miss Grace Chapman, and also without expense to us for the purpose of making an experimental trial for a talking motion picture. For such a trial no costume would be necessary, and a monologue will be sufficient.

This being agreeable, we shall be glad to have her come Friday morning, unless it should be very cloudy - in which case, she could come the first clear morning (except Sunday), leaving

over

Robinson by the 9.30 train (Now spent about 20 minutes earlier) - This will bring her here at about a little after 10, when the sunlight is about right for us.

W. J. Feller

414

Feb. 22, 1912.

J. H. Wood, Esq.,

156 Broadway,

New York City.

Dear Sir:-

Regarding the buildings at Silver Lake purchased from MacAndrews and Forbes; the valuations are as follows:-

Building No. 1, including alterations, cost			\$6500.00
Building No. 2	no	"	6000.00
Building No. 3	including	"	14500.00
Building No. 4	"	"	<u>9500.00</u>
			\$35,500.00

We are carrying too much insurance on this property. Will you please see me about it.

Yours very truly,

Secretary.

First

Feb. 22nd, 1912

Mr. J. L. Labiaux,
17 Riggs Place,
South Orange, N.J.

My Dear Sir:-

I am in receipt of your esteemed favor of the 20th instant, and thank you for sending me the letter and newspaper clippings for perusal. I return the same herewith.

It gives me great pleasure to hear from one whose recollections are still so vivid of the early experiments with the phonograph at Menlo Park. Many years have passed since that time, and the instrument has been very greatly developed.

If you can ever get around here, I shall be glad to show you the latest developments I have made to give it value as a device for reproducing beautiful music.

Yours very truly,

TA3/38

First

Feb. 26, 1912.

Philadelphia & Reading Coal & Iron Co.,
Mr. J. T. Jennings, Electrical Engineer,
Electrical Department, Pottsville, Penna.

Dear Sir:-

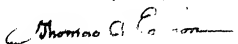
This will introduce to you my assistant,
Mr. Kammerhoff, who brings with him a few hanging
lamps; the same as are used in Germany and England.

We have been working on the small battery
and now feel that they are practical. I feel
certain they will last for three or four years.
How much longer they will last I cannot say. Electric
truck batteries have, so far, shown no loss at the
end of three years, three hundred days per year usage.

Regarding the HAT LAMP, please give Mr.
Kammerhoff all the information possible.

Trusting we will evolve something good, I
am,

Yours very truly,

Thomas A. Edison

318
661

Feb. 26, 1912.

J. F. Monnot, Esq.,
31, Rue Darue,
Paris, France.

Dear Sir:-

As per request of Mr. Edison I enclose
herewith letter received from Mr. B. Poliacoff,
Moscow, Russia, regarding storage batteries.
Kindly give it the attention you deem necessary
and oblige,

Yours very truly,

Assistant Secretary.

512

February 27, 1912

W. N. Barrett, Esq., Pres.,
Adams Express Company,
71 Broadway, New York.

My dear Mr. Barrett:-

I am enclosing herewith further
reports of the Battery company's inspection depart-
ment, which will require more lurid language on the
part of the "head pueh" of Mr. Adams.

Sincerely yours,

Enclosure.

529

Feb. 23rd, 1912

My dear
My Dear Mr. Jehl:-

I am enclosing some newspaper clippings which give an account of the Edison Birthday festivities. The articles are fairly correct, but, of course, they fall short of the great time we had. The best fun of all was that the "old man" was greatly surprised. He knew that something was going on, but did not know the dinner was to be at his house until 10 minutes before he was led in. He thought there was going to be a reception or something of the kind. The model house and concrete chair had been made on the quiet in the Works, and what with that and the lay-out of the dining room and the loving cup and testimonial we gave him a great surprise. He was very happy that night, and so was Mrs. Edison.- In fact, we all were. I am going to send you a copy of the photo of the loving cup. You will see that your name is engraved on it. I wish you could have been with us to have made the occasion still more enjoyable.

With kindest regards, I remain,

Yours sincerely,

P.S.-- I thought you might also be interested to see a list of the guests invited to the dinner, so I send you one herewith

First

Feb. 23rd, 1912

Mr. C. J. McGuire,
408 W. Jefferson St.,
Louisville, Ky.

Dear Mr. McGuire:-

Allow me to thank you for your favor of the 12th instant. I was very glad to receive it, and have read its contents with much pleasure, for they brought back interesting memories of the events that took place so many years ago when I was pounding the key at Louisville in company with yourself and others. I remember every operator you mention, but you left out Billy Lewis and Charles Mixer. I believe Lewis is dead, but Mixer is a Government employee at Washington. He came up to New York on a trip and called over here to see me a few months ago.

I thank you for your kind remembrance of my birthday and beg to express my appreciation of your congratulations and good wishes for that event.

With kind regards and best wishes, I remain

Yours very truly,

TAE/ES

first

Feb. 26th, 1912

Hon. J. Soadden,
Premier, Western Australian Government,
Perth, Western Australia.

Dear Sir:-

Your cable of the 11th instant was duly received, and reply thereto has been unavoidably detained because of the overwhelming mass of business I have had on hand. A cable has been sent to you stating that the information desired will be sent by mail.

You will find enclosed a small pamphlet, giving a general outline of my scheme for pouring concrete houses. This pamphlet was prepared for the purpose of giving information to a large number of inquiries arising out of a public exhibit of a model of the first type of houses which I propose to have constructed a little later on.

It was my intention to have gotten this enterprise started sometime ago, and I had a corps of engineers, draughtsmen and mechanics at work for over two years preparing the drawings, patterns and moulds for this first type of house. As the work was approaching completion, other important matters arose in connection with my Phonograph, Storage Battery and Motion Picture Enterprises. These being active enterprises, which must be kept going, and

(2)

Hon. J.S.

Feb. 26/12

the Poured House not yet having reached its commercial stage, the choice naturally lay in favor of my active interests. Consequently, I have been devoting my energies to those things entirely during the last two years, working night and day to introduce improvements for developing them on the most modern lines and building them up.

Hence, the Poured House has of necessity received but little of my attention during that time. It has not been altogether neglected, however, for the preparation of the moulds has been going on, and they and the patterns have been prepared to a large extent. The moulds for the cellar and part of the first story are now erected in one of the yards adjoining our factories here.

I believe I can see my way clear to take up the subject again in the near future, at which time I expect to resume work on the project and carry it to completion. It may be of interest to add that pourings into a few of the moulds have been made, especially of ornamental parts, and the results have been highly satisfactory and promise well for the ultimate production of complete structures in accordance with my ideas. Some of these parts have been out in the yards continuously for nearly three years, through all conditions of weather, and they show practically no signs of wear or defacement.

I shall be glad to take up the subject with you at some subsequent time, which I hope may be in the not remote future.

Yours very truly,

TAE/ES

125

February 29th, 1912.

Dr. Joseph Byrne,
29 West 61st Street,
New York City.

My dear Sir:

I take pleasure in acknowledging receipt of a copy of your book "On the Physiology of the Semicircular Canals and their Relation to Sickness," which you have been kind enough to send me with your compliments.

Allow me to thank you for your courtesy, and to say that the work is certainly exhaustive, and, what is quite unusual in most works of a similar nature, the subject is fortified with facts instead of theories.

Yours very truly,

fact

March 4, 1912.

M. M. Schoop, Esq.,
Hardturmstrasse 82,
Zurich, Switzerland.

My dear Sir:-

Yours of the 12th ultimo received.

The nickel tinsel received is too thick.
It is also impossible to feed it in definite amounts,
on account of the ragged edges.

We use 20,000 sheets to one inch, and
our machinery is now so perfect that we make it very
much cheaper than the price you give.

Your atomizing process is certainly
a beautiful and important invention and should have
a very wide application where it is adapted. The
gramophone metal must be hard to stand the high
pressure. We now use nickel instead of copper,
which was too soft.

In case I want something made in soft
metals by your process, is there anyone in the
UNITED STATES that is operating your process?

Yours very truly,

**General Letterbook Series
Letterbook, LB-089 (1912)**

This letterbook covers the period March-June 1912. Most of the correspondence is by Edison and Harry F. Miller. There are also a few letters by William H. Meadowcroft. Many of the items relate to the commercial and technical development of Edison's alkaline storage battery and its use in electric delivery trucks. Also included are letters pertaining to Edison's phonograph and motion picture businesses, the choice of suitable music and singers for phonograph recordings, and the development of educational films, a project for which William W. Dinwiddie was hired in December 1911. Additional letters relate to the use of phonographs with telegraphs; the development of concrete highways; visitors to Edison's laboratory in West Orange, including representatives from the German Industrial Commission and the Deutsches Museum; and the election of Edison as a life member of the Museum's board. Among the correspondents are William C. Anderson of the Anderson Electric Car Co. and Marshall C. Lefferts of the Celluloid Co.

The front cover is marked "T. A. E. From - March 6, 1912 To - June 26, 1912." The spine is marked with similar information, along with the number "28." The book contains 701 numbered pages and an index. Less than 10 percent of the book has been selected.

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gabriakiv, C.B. 55

First

March 6th, 1912

Mr. John M. Woolman,
Elmer, N.J.

Dear Sir:-

I sent you the following telegram to-day:

"George A. Mullen was employed many years ago in my electric light business. Don't know financial standing, but otherwise think him all right."

I have not had any dealings with Mr. Mullen for many years other than seeing him once or twice recently. I believe he is now engaged in some branch of the electrical business, but I do not know anything further. So far as I know he is a straight and reliable man.

Yours very truly,

TAS/ES

March 25, 1912.

Myron T. Herrick, Esq.,
Marlborough-Blenheim,
Atlantic City, N. J.

My dear Sir:-

Your letter of the 8th instant
was forwarded to Mr. Edison who is sojourning
at his winter home in Florida, and who directed
me to write you as follows.

"What you want is to get from
the International Correspondence Schools at
Scranton, Pa. one of their LANGUAGE PHONOGRAPHS
and full supply of records for teaching the
French language. You will be surprised at
the ease of learning correct accent, grammar etc.

This machine (French) with its
perfection of articulation of the consonants, will
make the immortals of the French Academy green
with envy when you spring it on them.

Hoping you will have a good time
in "Gay Paree", I am,

Yours very truly,

(Signed) Thos. A. Edison

Yours very truly,

Secretary.

1968

First
700

April 15/12

Samuel Insull, Esq.,
120 West Adams St.,
Chicago, Ill.

Dear Mr. Insull:-

Mr. Edison has received an invitation to attend
the dinner of the Associated Press at the Waldorf Astoria on
the 25th instant, and has accepted. He wishes me to write
and let you know that he will attend this dinner.

Yours very truly,

WHL/ES

First

April 16th, 1912

Mr. Irving Bloomingtondale,
59th St. & 3rd Ave.,
New York City.

Dear Sir:-

On my return from Florida, where I have been for a month, I find a letter from Mr. Arthur Williams of the New York Edison Co., in which he states that he has had a conversation with you in regard to delivery wagons. I have written to Mr. Williams in reply, stating that I would also write to you direct.

Over a year ago I became convinced that there could be constructed a light electric delivery wagon to take the place of the one horse wagon, and that it could be operated with greater economy than the horse wagon. I commenced a series of experiments in the construction of such a vehicle and sent my assistant to visit various large concerns in order to obtain reliable data as to the cost of delivery with horse wagons. Among those visited was your own firm and you very kindly contributed to the data which he was gathering for me, and which has been of considerable value and has been reserved exclusively for my own personal use.

Ever since the early part of summer we have been running our experimental vehicles over the hardest kind of roads in order to develop weaknesses of construction. In so doing we

I. B.

(2)

Apr. 16/18

have constantly brought out defects, all of which have been eliminated from time to time so that our vehicle as at present developed looks as if it would stand almost anything. I am now experimenting to reduce the friction in order to economize in current consumed in running the wagon. As soon as I have the wagon in a shape satisfactory to me, I shall let you know, and would very much like to have you or one of your representatives come over and see it.

It may also interest you to learn that for the past six months we have been running a hard road test to destroy a one ton delivery wagon made by an outside manufacturer for one of the Express Companies. This you could also see, and examine the data.

Yours very truly,

TAB/EE

First
270

April 16th, 1912

Mr. Arthur Williams,
55 Duane St.,
New York City.

Dear Mr. Williams:-

I have just returned to the Laboratory after a month's sojourn in Florida, and find in my correspondence your favor of March 20th, in regard to your conversation with Mr. Irving Bloomingtondale.

I have been experimenting for about a year with a light electric vehicle to take the place of the one horse wagon, and some months ago sent Mr. Meadowcroft around to many of the large concerns to obtain data as to cost of deliveries by horse wagons. He was very kindly received by Bloomingdale Bros., who contributed to the data I have collected. Ever since that time I have been running the small experimental delivery wagons over the hardest kind of roads, in order to bring out troubles. Defects in construction were constantly brought out by this hard test, and we have eradicated them in our construction from time to time, until we think that our present vehicle is so constructed as to stand almost anything. I am now experimenting to further reduce the friction so as to get better economy in cost of operation. As soon as we think we have it right we will advise you,

A. W.

(2)

Apr. 16/12

and we should very much like to have the Bloomingdale's representative come over to Orange and see the wagon. I shall take pleasure in notifying you about this a little later.

It may also interest you to learn that for the past six months we have been running a hard road test in the endeavor to destroy a one ton delivery wagon made by an outside manufacturer for the Adams Express Co. This can also be seen and the data thereon examined.

I enclose carbon copy of a letter to Mr. Bloomingdale.

Yours very truly,

TAB/ES

First
210

April 16th, 1917

J. W. Lieb, Jr. Esq.,
87 Duane St.,
New York City.

My dear Mr. Lieb:-

I have received your favor of the 15th instant in regard to the proposed visit of the German Industrial Commission to the Laboratory and Works, and in reply would say that it will afford me great pleasure to have the party you name come over and see what we have here, and I, therefore, extend a cordial invitation to them. The day and hour you mention will be entirely convenient, as it will afford the visitors an opportunity of going through the Works before closing time.

I shall also take pleasure in providing a lunch, to be served to the party in the Library after their inspection of the plant.

Yours very truly,

PAZ/RS

125

April 16th, 1912

Mr. Wm. H. Maxwell,
City Superintendent of Schools,
500 Park Ave.,
New York City.

Dear Sir:-

Replying to yours of the 3rd instant, regarding magnetized schools, Mr. Edison directs me to write you that if Arrhenius actually conducted the experiments and the results were stated by him, then he would accept them as truth, because Arrhenius is one of the greatest and most conservative physicists in the world, and he suggests that you write direct to him.

Yours very truly,

HME/SS

SECRETARY

First

April 16/12

Mr. George W. Rittenhouse,
44 Sanford Ave.,
Plainfield, N.J.

Dear Sir:-

Replying to yours regarding shutting down the Edison
Portland Cement Co. plant on Sundays, Mr. Edison directs me to
write you that he tried shutting down but we burned our mills
in consequence. However, he stopped everything else about the
plant except what we found was absolutely necessary to run.

Yours very truly,

RFM/RS

SECRETARY.

First
April 18, 12.

Mr. W. M. Barrett, Pres.,

Adams Express Company,

59 Broadway, New York.

My dear Mr. Barrett:

Enclosed find a brief log of the
Linden "destructive test" to-date.

You can gain a good idea of the
terrible condition of the road these tests are made
on, when you see that three sets of wheels have been
destroyed in running 2183 miles. These are the
same quality and make of wheels you have used for
several years on your electrics, and which have not
yet broken after six or seven years of actual service.
Enclosed are photos of the last wheel.

Outside of the accidents nothing
is broken except the rubber water which is not a
part of the chassis. Your observer can check up
the log.

I think we should continue this test until several things besides the wheels break. Because the test is a great assurance to you in investing any large sums. Your directors will never be able to "come back" at you, after this negotiation on your part.

When we stop this test I will give you the test of capacity and condition of the battery, which Wells should see done, and certify as correct.

Your auditing department in computing cost of delivery certainly need not charge off more than ten (10%) percent on the chassis of the vehicle, providing the manufacturer is held strictly to exact duplication of the truck; without any alleged improvements, which you never can be certain of.

Now that you are not to go to jail on account of the Sherman law, stop in your auto and come over and see me, it's only forty minutes from your office.

With kindest regards, I am,

Sincerely yours,

171

April 19th, 1912

J. W. Lieb, Jr., Esq.,
57 Duane Street,
New York City.

My dear Mr. Lieb:-

Mr. Meadowcroft has shown me your letter to him under date of the 10th instant, together with copies of a circular of the National Isolated Power Plant Association and minutes of meeting.

It is utterly absurd either for Mr. Edgerton or any Association such as he represents to try to construe my published words in favor of any Isolated Plant Association. The most ordinary mind should be able to comprehend that the isolated plant in a large city pertains of the nature of middleman, and the most casual reader of the article in the Saturday Evening Post of March 16th will see that my remarks are directed against the middleman in general.

I have always combated the principle of installing isolated plants in a city whose streets are equipped with a network of conductors supplying current from a Central Station, and it is the height of absurdity for any person or Isolated Plant Association to claim that I am arrayed on their side. For nearly 35 years the Central Station has been my ideal for all Electric light and power work in Cities, and I see no reason to change at this late date.

J.W.L., Jr.

(2)

Apr/ 19/12

Mr. Edgerton has not the slightest foundation for stating that there might be any possibility of my joining his Association.

Yours very truly,

TAE/ES

April 23rd, 1912

Miss Augusta I. Corson Metcalfe,
Durham, Okla.

Dear Miss Metcalfe:-

It is with thanks and much appreciation that I make acknowledgment of your interesting favor of the 11th inst. and of the grain of corn bearing a miniature painting by yourself. The latter has been taken to my home, where it is greatly admired and will be preserved with my other mementoes and souvenirs. We also admire your artistic paintings on letter paper and envelope and can scarcely realize that you have had no training in the development of your talents in this direction. I congratulate you upon your success as an artist as well as a farmer.

With all good wishes, I remain

Yours very truly,

204

April 30th, 1912

Mr. William Welles Bosworth,
527 Fifth Avenue,
New York City.

Dear Mr. Bosworth:-

Your favor of the 25th instant was received, and I thank you for the invitation to call in and see your model of the new Western Union Building. I was in the city a few days ago and dropped in to see the Western Union people, who told me about their new sky-scraper.

If I get a chance I will drop in and see your model.

Yours very truly,

TAB/ES

7th
First

April 30th, 1912

To the Pupils of
The Grammar Schools of New Jersey.

Dear young friends:-

I have been asked to write a letter to the boys and girls of the Grammar Schools in New Jersey, telling something of my own school-days. Such a letter as that would be very short, for I really never had any school-days as you understand them. I was rather delinquent when a small boy and instead of sending me to school, my mother, who had been a High School teacher, educated me herself at home. She had only the one pupil, which was fortunate for me as I received thoroughly sound teaching. My mother also taught me how to read good books quickly and correctly, and this opened up a great world in literature. I have always been very thankful for this early training.

I was fond of experimenting, so when I was about 12 years old I got work as a train newsboy in order to earn my own pocket money to buy chemicals and apparatus with which to experiment. My train ran from Port Huron to Detroit, and this gave me opportunity to go to the libraries in the latter city and read books that could not be found in Port Huron, where I lived. I always kept busy and had lots of adventures in trying to add to my store of knowledge, but to tell you the whole story would make my letter too long.

School-days are very different from what they were when I was a boy fifty years ago. You now have beautiful school-houses with modern conveniences and apparatus, and your studies include many interesting subjects relating to the arts and sciences. It seems to me that the boys and girls of the present time ought to be very happy in having these fine opportunities of preparing to do big things in the world.

With all good wishes for your future, I remain

Yours sincerely,

TAB/SS

6+7

April 23rd, 1912

Mr. Arthur Williams,
57 Duane St.,
New York City.

Dear Mr. Williams:-

Pages 379 and 380 of the April number of the Edison Monthly contain a splendid two page reading advertisement of the Dictaphone. The impression conveyed is that the Columbia Phonograph Company is the only real pebble on the beach. We used to think that our hat was in the ring and that we were somebody in the business, but now _____ ! !

And even at that the New York Edison Company uses about one hundred Edison dictating machines!

How did the Columbia people ever slip it in on you?

We are reconciled to the fact that Homer sometimes nodded, but that Williams should _____ !

Yours

WAB/WR

4 not

April 30th, 1912

The Young Edison Society,
Rogers, Ark.

Dear friends:-

Your secretary, Harris E. Corbett, has written telling me of the formation of your Society. I write to say that the honor you do me in giving it my name is greatly appreciated, and I wish you all manner of success.

If the object of your society is to make a study of the great engineering problems of the day, let me say that you have chosen well, for the field is unlimited. On all sides we see unbounded opportunities for young men of intelligence and practical knowledge who are capable of correct thinking and prompt action. Such men are in great and constant demand, and I trust your studies may fit many of you for such positions.

I note you have adopted as your motto "All things come to him who hustles while he waits." If a man will live up to the spirit of this motto he will be a winner in any line of endeavor.

Yours very truly,

TAB/ES

2011
4

May 6 1910.

Mr. W. S. Mallory, President.

Edison Crushing Roll Co.

Stewartville, New Jersey.

Dear Mr. Mallory:-

Enclosed I send you letter from the
Solvay Process Company dated April 27th. I would
suggest that you arrange to have an interview with
them and learn just what the question is regarding
their rolls.

I assure that they believe in
rectorship and they probably know that Thomas A.
Edison, Incorporated, purchased last year one
million, two hundred and twenty five thousand
pounds of Solvay Process Company's soda

Yours very truly

First

May 4th, 1912

Mrs. J. W. MacClatchie,
Medford, Oregon:-

Dear Madam:-

Your favor of the 22nd ult. in regard to the use of some electrical method of "mumding" has been received. In reply I beg to say that my impression is that several inventors are working on this problem, and I think they will ultimately solve it. If life were not so short and there were more than 24 hours in the day, I might be tempted to take up this subject myself, but as it is, my time day and night is so fully occupied with my own extensive affairs that it is impossible for me to think of going into the consideration of anything that does not bear on my active interests, so I must leave this matter to others.

Your cordial invitation to visit you is much appreciated, but I do not see any immediate prospect of accepting it. I had my family out your way about three years ago, and it certainly appeared to me that your climate was the finest in the world.

Yours very truly,

TAE/RS

281
366

May 7th 1912.

The Celluloid Company.

Mr. M. C. Jefferts, Pres..

30 Washington Place, New York.

My dear Sir:-

Your letter of the 6th instant also the two samples of film support received. Mr. Edison directs me to write you that you gave him the figures on nitro-cellulose: can you give him the same figures on aceto-cellulose ?

Yours very truly,

Secretary.

First

May 3rd, 1912

Mrs. Charles E. Hughes,
32 North Arlington Avenue,
East Orange, N. J.

My dear Mrs. Hughes:-

I understand that you are having written a memorial of your late husband, and would like to have an expression of my experience of him as a business associate and friend.

As he was closely associated with me for many years during trying periods of my work, it is with great pleasure that I avail myself of this opportunity to say that he was a most loyal and devoted co-laborer in whatever we were seeking to accomplish. Intelligent, conscientious and industrious to a high degree, his whole energy and endeavor were ever given to advance the work in hand, whatever it might be. I always felt that I could rely on his good judgment and trustworthiness during all of our association.

As a friend I found him invariably true and single-hearted, never swerving from the ideals of true loyalty and friendship, and in all things a gallant gentleman.

All honor to his memory!

Sincerely yours,

TAB/SS

34

7-10-12

May 8. 1912.

H. I. Moyer, Esq..

375 Fulton Street

Brooklyn, New York.

Dear Mr. Moyer:

Mr. Edison is now ready to talk business with you on the proposition of erecting another building at Orange. When may he expect to see you ?

Yours very truly,

Secretary.

May 8, 1912.

Young Men's Christian Association,
Chairman-Colored Branch Committee
of the Board of Directors,

419 Main St., Orange, N. J.

Dear Sir:-

Yours of the 1st instant requesting a
donation for the colored branch, received.

Replying to same Mr. Edison directs me to write you
that he gave the main association one hundred
dollars, and he does not feel like giving any more.

Yours very truly,

Secretary.

First

May 8th, 1918

Mr. Bolton Hall,
University Club,
5th Ave. & 54th St.,
New York City.

My dear Mr. Hall:-

I am in receipt of your favor of the 5th instant, and would say in reply that it is my intention to make exhaustive illustrations of intensive farming with motion picture films taken in all countries where farming receives attention. In the United States we are very much behind France and other countries in intensive farming, and I feel a great interest in the subject not only personally, but also from the standpoint of educational pictures.

Yours very truly,

TAB/MS

288

May 10th, 1917

Mr. H. C. Lefferts,
President, The Celluloid Co.,
30 Washington Place,
New York City.

Dear Sir:-

Your favor of the 8th instant has been received and
its contents noted.

I am very much interested in the acetocellulose
film as the Schools will not allow the use of nitrocellulose.
The eight year school course will require immense quantities
of the acetocellulose film, as there are nineteen million public
school pupils, most of whom attend every day.

Yours very truly,

TAB/RS

First
548

May 10th, 1918

Mr. William Pelzer,
c/o Motion Picture Patents Company,
80 Fifth Ave.,
New York City.

Dear Sir:-

Enclosed herewith find tax bill for 65 Fifth Ave.

They have increased the assessment this year \$15,000. Will
you kindly see if anything can be done to have it reduced.
Please let me know as soon as possible, as we want to take
advantage of the discount in paying the bill.

Yours very truly,

HFM/BS

SECRETARY

First

May 8th, 1912

Sir Tollerache Sinclair,
Travellers Club,
Ball Hall,
London, England.

My dear Sir:-

Through your courtesy and kindness my possessions have been enriched by the wonderful and unique volume which I have just received with your compliments. It is a veritable mine of beauty and art, and I shall take it to my home, where it will be retained as a most interesting memoir.

I extend to you my sincere thanks for so kindly remembering me with this charming volume,

Yours very truly,

TAE/ES

True

May 15, 1912/

Mr. Charles R. Waller.
Cranford, New Jersey.

Dear Sir:-

Replying to your letter of the 11th instant Mr. Edison directs me to write you that the jug of water came, but it had considerable dirt from the rock in it, or the jug was not cleaned out thoroughly with hot water and drained. You had better fix up a sluice and clean the rock so we can get water free from dirt, then fill a jug full, thoroughly cleaned by boiled water, that has been cooled down to hot coffee temperature to prevent cracking glass and rined.

(Signed)

Edison.

First

May 15th, 1912

Mrs. W. A. Lomas,
1413 Freeman Street, (Station B)
Toledo, Ohio.

Dear Madam:-

Your favor of the 9th instant was received, and it has given me much gratification to learn of the pleasure that you derive from the phonograph. I trust that you may enjoy it for many years to come. It is an additional pleasure to receive a letter from one who knew me as a boy, and I thank you for your kindly remembrance.

Yours very truly,

TAE/RS

319

May 17th, 1912

Mr. Parlee C. Grose,
McComb, Ohio.

Dear Sir:-

Your favor of the 11th instant is received,
and I thank you for the photo therein enclosed.

I intend taking up a line of experiments
on windmills, and hope to get at it this summer. If I do,
I shall bear you in mind.

Yours very truly,

TAE/ES

May 10 1912.

My dear Dennison:

Yours of the 15th instant received.

Cannot get any more Molybdenite at

the mine: it's abandoned. Masaba

did it. I am sorry.

Yours sincerely,

W. C. C.

To Henry C. Dennison, Esq.,

15 North Third Street.

Harrisburg, Penna.

4-11-12

May 21st, 1912

Mr. Joe Mitchell Chapple,
National Magazine,
Boston, Mass.

My dear Mr. Chapple:-

Your favor of the 17th instant in regard to eliminating electrification of paper in the press rooms has been received. In reply let me say that I have made no distinct invention covering this subject.

The remedy is quite simple and can be carried out by keeping the press room saturated with moisture, so that the paper will not dry out and become electrified.

The Willimantic Thread Co. have had a good deal of trouble in this direction, and cotton mills also experience a good deal of difficulty from electrification, but I understand that they control it by artificially producing a state of high humidity which is continually kept up. It will probably pay you to make some experiments in the same direction.

I am glad to learn that you are about to become State Printers for the Commonwealth of Massachusetts, and some time when I am in Boston I shall try to give myself the pleasure of looking in on you.

Yours very truly,

TAB/BS

360
608

May 21st, 1912

Mr. Paul V. Cromelin,
National Phonograph Co., Ltd.,
Willesden Junction,
London, N. W.,
England.

Dear Mr. Cromelin:-

I enclose herewith a list of selections from
the Repertoire of Borghese, with Mr. Edison's comments. The
numbers on the lefthand refer to numbers given in a long list
which Borghese gave to Mr. Walter Miller.

Yours very truly,

WHD/ES

92

May 21st, 1912

Mr. Robert H. Smith,
Massachusetts Institute of Technology,
Garrison St.,
Boston, Mass.

Dear Sir:-

Your favor of March 21st and the two text books therein referred to came during my absence in Florida, and were acknowledged by my secretary.

I now desire to make personal acknowledgment of these books and to extend to you my thanks for the same and congratulations on your good work. I am glad to see good elementary books on this subject, as I realize they are not easy to produce. If one has a thorough knowledge of the elementary principles, the more complicated things can be easily explained, especially by one who knows how.

Yours very truly,

TAR/ES

First
522

May 25th, 1912

Newcomb Carlton, Esq.,
Vice President,
The Western Union Telegraph Co.,
195 Broadway,
New York City.

My dear Mr. Carlton:-

Your favor of the 23rd instant has been received and its contents duly noted.

I am afraid there has been a misunderstanding in regard to the detailing of one of your men to the laboratory. My idea was to have a man work on the details of a scheme for the application of the phonograph to telegraphic communication. As a starter, I set up a rough apparatus to show that after a fashion we could transmit and record speech over several hundred miles of wire at a speed of 500 or 400 words a minute. It was this, or something like it, that I wanted to get into commercial shape through a series of experiments. Your man was here only $\frac{1}{2}$ a day ~~or two~~, but we have never seen him since. Valuable inventions require long and severe work. At the present time I am overloaded with a mass of work and would prefer to let the matter rest in abeyance until the fall.

As to the Rectifier, it has no market for telegraphic use except through the Western Union and Postal

N. C.

(2)

May 25/22

Companies. It is such a neat and useful device that I think it should be utilized; so I would say to you, go ahead and use it. If you find it good, set your own price; I don't want much.

Yours very truly,

TAE/ES

First

May 27th, 1912

W. M. Probasco, Esq.,
20 Gramercy Park,
New York City.

My dear Sir:-

I have received your favor of the 16th instant,
and also a copy of the booklet containing addresses and
letters at the occasion of the unveiling of the statue of
Robert G. Ingersoll at Peoria, Illinois.

Allow me to express my thanks for your
courtesy in remembering me with this complimentary copy.

Yours very truly,

TAB/RS

439

May 28, 1912.

H. F. Heltnen, Esq.,

Fort Myers, Florida.

Dear Sir:-

Yours of the 25th instant regarding the
laying of the sidewalks and curbing on both sides
of the McGregor Boulevard, received.

Replying thereto, Mr. Edison directs me
to write you that it will be all right. he will
have his done at the same time as the other
property owners, ^{go} ahead.

Yours very truly,

H. F. Heltnen
Secretary.)

494-495

May 29th, 1912

Hewcomb Carlton, Esq.,
Vice President,
Western Union Telegraph Co.,
195 Broadway,
New York City.

Dear Mr. Carlton:-

Replying to your favor of the 28th instant,
allow me to say that I furnished several rectifiers to Mr.
Atheorn some months ago. If you want to use them I know of one
of your old hand men who is perfectly competent to take hold
of the job and make it go. He worked with me years ago, but I
cannot recall his name.

Yours very truly,

June 3, 1918.

Copy of letter sent to

W. C. Anderson, Esq., Pres.,

Anderson Electric Carriage Co.,

Detroit, Michigan.

My Dear Anderson:-

My machine which you sent me and which I only use occasionally between Laboratory and house, was tested carefully when it arrived, and over our asphalt test course near Newark which is level, gave 66 watts per ton mile. I had it tested again the other day. It now takes 109 watts per ton mile. My man says all is clean and well filled, except the roller bearings; he says it's very difficult to get at them.

Shall I investigate or can you put me wise as to cause of this great change? Can it be roller bearings have got flattened or something of that kind.

We carry 45 lbs. pressure on tires. I am going to pump to 60 lbs. and run it over test road again.

Beach has abandoned roller bearings on his cars, so he found the watts per ton mile kept increasing right along. Have you any experience of this kind.

(Signed) E D I S O N.

Original letter mailed sent to Mr. A.

First
648

First

June 4-1912

Hayes -

Can't you get

Selma to sing "Ave Marie"

signed Edison

original sent 6/11/12 to Wm A Hayes
 c/o Mrs. C. Thomas R.
 Washington D.C.
 heard in New York

First

June 4, 1912.

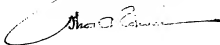
McKiernan Drill Co.,

Dover, New Jersey.

Gentlemen:-

It is very important for us that you
keep your promise as to the date of delivery of
the compressor. Have you sent foundation plans?
Send me details of shaft of pinion. I want to
make my flexible drive connecting motor.

Yours very truly,



P. S.-- Enclosed herewith find sketch.

First

June 6th, 1912

Mr. W. Dinwiddie,
100 Broad St.,
New York City.

Dear Mr. Dinwiddie:-

I did not get an opportunity yesterday to speak to Mr. Edison about the motion picture film of "Life Among the Negritos", but had an opportunity of talking to him about it this morning, and he said that as it will be a commercial proposition he would suggest that you show it to Mr. Plimpton, the Manager of our Bronx Studio, who would pass upon it and report.

Yours very truly,

WHM/RS

First

June 6th, 1912

Deutsches Museum
von Meisterwerken der Naturwissenschaft
und Technik,
Zweibrückenstrasse 12,
München, Germany.

Gentlemen:-

I received your letter signed by Dr. von Miller, Dr. Dyck and Dr. von Linde, and it gives me great pleasure to learn that your Commission found its visit to the United States of such great interest and instruction, and I trust that the ultimate results will redound to the benefit not only of our two Countries, but incidentally to the whole civilised world. I assure you, on my part, your visit to my Laboratory was greatly enjoyed by all.

Allow me to express the gratification I feel in the honor you extend to me in the offer you make to propose to the Governing Council my election as a life member of the Committee of your Museum. It will afford me great pleasure to accept such an election.

I beg to extend the assurance of my continued esteem, and remain

Yours very truly,

TAB/ES

First
617

June 6th, 1912

Mrs. Geo. W. Morgan,
13 Livingston Place,
Stuyvesant Square, East,
New York City.

Dear Madam:-

I must ask you to kindly pardon the delay in replying to your favor of the 29th ult. Mr. Edison had a rather severe cold which kept him away from the Laboratory for a day, and since then has been so exceedingly busy that he has only just had time to take the matter up.

Replying to your letter, he instructs me to say that thus far we have only been able to obtain one semi-satisfactory artist on the harp, because the volume that is required to make a good phonograph record is too great for most players. Artistic work is not the only requirement, but one of the very important questions for our purpose is muscular power, and at the present time that is the reason that your daughter's playing would not be available for phonograph work.

Mr. Edison wishes me to say, however, that he is hoping to obtain a more sensitive apparatus, and if he is successful in his efforts to do so, he would be very glad to make another trial of recording your daughter's playing.

Yours very truly,

WHM/ES

401
620

June 5th, 1912

Mr. H. C. Simon,
76 Gainsboro St.,
Boston, Mass.

Dear Sir:-

Your favor of the 4th instant has come to hand, together with your scenario for teaching the alphabet to children.

I thank you for submitting the same, and would say that it will be put into the hands of my producing men so that they may go over it carefully and report to me as to its practicability for our purpose. I will advise you later as to what their opinions are.

Yours very truly,

TAE/ES

First

June 11, 1912.

Amerson Electric Car Co.

Detroit, Michigan.

Dear Sirs:-

Replying to your letter of the 5th instant would say that we inflated the tires to 70 pounds and found the watts per ton mile came down from 110 to 92; but we use 45 pounds, the tires wearing longer and making the car ride easier at that pressure. There is still 23 watts per ton mile loss, since the machine was first tested. Can you account for it?

Yours very truly.

First

June 8th, 1912

Hon. Edwin A. Stevens,
 Commissioner of State Highways,
 for State of New Jersey.

Dear Sir:-

In an article that appeared in the New York Sun of the 2nd instant I notice that you have been giving special consideration to the questions of drainage and maintenance of roads, which has led me to wonder whether you have had the opportunity of consulting any data as to the concrete roads in the neighborhood of Detroit, Michigan.

I am convinced that such data might probably be of considerable assistance to you, and therefore I am giving this letter of introduction to Mr. Howard C. Williams who is well informed on the subject, and whom I have asked to call on you hoping that he may interest you to the extent of inducing you to send one of your engineers to make a careful investigation and report as to the concrete roads above named.

Trusting that you will kindly accord Mr. Williams the privilege of an interview, I remain

Yours very truly,

TAB/ES

545

June 18, 12.

W. C. Anderson, Esq., Pres.,
Anderson Electric Car Co.,

Detroit, Michigan.

My dear Anderson:-

Replying to your letter of the 15th instant regarding my car would say that we pumped the tires to eighty pounds pressure, but the watts are still ninety per ton mile. It may be in the motor, but as there is no way to get at the motor we are at sea.

Yours very truly,

608

June 18, 19.

H. Cramelin, Esq.,

National Photo. Co., Ltd.,

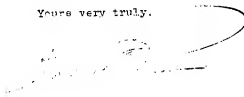
Wilkesden Junction,

London, W. W. England.

Dear Sir:-

Your cablegram regarding the Martinelli negotiations received. I suppose from this you did not take an option, awaiting the arrival of voice or a certain period: and the other fellow stepped in. Hereafter in matters of this kind get an option, then send the voice.

Yours very truly,


 Martinelli

First

June 13th, 1912

Mr. J. F. Monnot,
31 Rue Darn,
Paris, France.

Dear Mr. Monnot:-

Your favor of the 21st ult. came duly to hand,
and its contents have been noted.

I have purposely refrained from writing to
you until after you should have had an opportunity of talking
with Mr. Lisman after his arrival.

You will notice from the letters I have given
Mr. Lisman that I adhere to just what I said in my letter to you,
and nothing will be done to prevent you from making good.

I concealed nothing from Mr. Lisman, as I
never have anything to conceal.

Yours very truly,

TAE/ES

First

June 14th, 1912

Mr. H. V. Pascoall,
254 Washington Ave.,
Newark, N.J.

Dear Sir:-

Mr. Claister of our Works gave me your name and address. He informs me that you are a tenor, and thought you might possibly be an expert night reader.

Mr. Edison desires to have some operatic selections sung for him two or three evenings a week for a while. For this purpose it is necessary to have expert night readers who can sing this class of music at first sight. Of course, he does not expect anything like concert perfection, and does not mind a break now and then. His sole object is to hear the various arias, etc.

Can you do this class of work and would you be willing to give three hours of an evening at a compensation of eight dollars? If so, would you be willing to come over and make a trial during the day some time next week, without compensation?

We would provide an accompanist.

Yours very truly,

WHM/ES

**General Letterbook Series
Letterbook, LB-090 (1912)**

This letterbook covers the period June-October 1912. Most of the correspondence is by Edison and Harry F. Miller. Included are items addressed to President William Howard Taft, longtime Edison associates Edward H. Johnson and Francis Jehl, electrical engineer Charles P. Steinmetz, and chemist Morris Loeb. Many of the letters relate to the commercial and technical development of Edison's alkaline storage battery and its use in electric vehicles and country house lighting. Also included is correspondence pertaining to Edison's phonograph and motion picture businesses, the selection of songs and artists for phonograph recordings, and negotiations with musical talent. Some of the letters indicate Edison's interest in the 1912 presidential campaign and his support for Progressive Party candidate Theodore Roosevelt. Additional items concern books read by Edison or added to his library, visitors to the laboratory, the disposition of old machinery and equipment, and the inventor's donations to charities and his membership in organizations.

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First
151

June 29th, 1912

Col. C. W. Fowler,
Superintendent, Kentucky Military Institute,
London, Kentucky.

Dear Col. Fowler:-

Your favor of the 21st instant has been received, together with a copy of your letter to me under date of May 4th. The original of the latter must have miscarried in the mail.

I have given careful consideration to your desire to name your new science building for me, and beg to express my appreciation of the honor thereby conferred upon me. I therefore take pleasure in assenting to your proposal to name the new structure the "Thos. A. Edison Science Building."

The ideals which have been projected for your Institute, as set forth in your two booklets, are highly commendable, and I trust they may be fully realized in practice.

Yours very truly,

TAB/ES

First

June 25th, 1912

Mr. W. S. Munnelly,
Vernon, Tenn.

Dear Mr. Munnelly:-

Your favor of the 19th instant has been received, and would say in reply that while your project of an Industrial school is one of much interest, I shall have to give you the same answer I gave to the newspapers who interviewed me in regard to a report that I had given two millions to a certain College. My reply was that I could use the money myself to better advantage for the general welfare of the public. It may surprise you to know that I am spending more than my income in producing a series of 6,000 or more motion picture films to educate the nineteen million children who attend the public schools of the United States. By this method the drudgery and difficulty of learning through the medium of books will be done away with, and the more natural and certain method of absorbing knowledge through the eye will be substituted.

I appreciate and thank you for your cordial invitation to visit you, but cannot avail myself of it just now as I am overwhelmingly busy on the above and other work. Possibly at some future time an opportunity to make a visit may be more favorable.

Yours very truly,

TAE/ES

First

June 28th, 1912

The President of
Panama-Pacific Universal Exposition,
San Francisco, Cal.

Dear Sir:-

Allow me to express my grateful acknowledgment of your courtesy in extending to me an invitation to be the guest of the Exposition for the ten days beginning August 4th, next. I am deeply sensible of the honor that you do me in extending this invitation, and regret that I cannot see my way clear to accept the same.

For the last eighteen months I have been overwhelmingly busy in following up to completion some of the important interests which form part of my present life work. These efforts will culminate during the present Summer, and as I am right in the midst of work which I cannot well leave, I do not see any possible way for me to be away at a time that may be regarded as a crucial period in my affairs.

Much as I would like to participate in the interesting ceremonies which are to take place, I am compelled to deny myself that privilege and pleasure, and, therefore, am unable to send you an acceptance of your very kind invitation.

Yours very truly,

TAB/ZS

7101

June 25th, 1912

Mr. Frank S. Price,
President,
Electric Development Association,
Boston, Mass.

Dear Sir:-

Your favor of the 22nd instant regarding the formation of the Electric Development Association has been handed to me, and I have read it with a great deal of interest.

The purpose of the Association is in my opinion one of much promise for the future of the electrical industry, and I beg to express my appreciation of the honor you do me in inviting me to become a member of the Advisory Board of the Association.

It gives me pleasure to signify to you my acceptance of such invitation.

Yours very truly,

TAE/ES

First
111

July 1st, 1912

Mr. Arthur Williams,
55 Duane St.,
New York City.

Dear Mr. Williams:-

I am in receipt of your favor of the 28th ultimo, inviting me to visit the Waterside Stations with Sir Thomas Oliver on September 18th, and to be your guest at dinner. While I thoroughly appreciate your cordial invitation and would undoubtedly enjoy the visit, I do not see any possibility of being present on that occasion, as I am overloaded with work now, and my programme for the summer is filled with important matters that will keep me constantly busy day and night.

Of course, I shall be glad to have Sir Thomas come out to the Laboratory if he so desires, and will thank you to let me know a day or two in advance.

Yours very truly,

TAE/BS

First
289

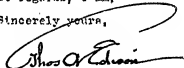
July 6, 1912.

My dear Bergmann:-

I find a letter dated New York, October 7th 1902, in which you send me a check for \$10,000.00. I cannot understand what this is for? I gave Aylsworth \$700.00 of it. Can you tell me why you paid it? If it was just generosity, I had better give you credit for the amount on the German battery account, so that we can settle the account, as the boys say it is long standing and they want to bring the books up.

With kindest regards, I am,

Sincerely yours,



T. S. Bergmann, Esq.,

23 Odenarder Strasse,

Berlin, N. Germany.

First
119

July 10, 1912.

E. H. Johnson, Esq.,
Union League Club,
New York City.

My dear Johnson:-

Replying to your letter of the 6th instant would say that I cannot very well help you on the electric vehicle proposition, as I cannot take sides; having the battery which is used by all in common. While I might help indirectly, I cannot openly and hope you see my position.

Yours very truly,

First
570

July 15, 12.

General Electric Co.,

40 Church Street,

New York City.

Attention Mr. A. W. Burdard,

New York City.

We understand you keep a construction force in Newark, New Jersey, and as we are getting \$15,000 worth of apparatus (retarders, motor-generators etc.) for our Storage Battery plant and want to make sure they are installed properly, we would like to arrange to have your men handle the job. Can we make some arrangement to this effect?

An early reply will oblige,

Yours very truly,

Thos A Edison

First
623

July 13th, 1912

Mrs. Caroline Gardner Bartlett,
68 Lenox Road,
Boston, Mass.

My dear Madam:-

I am in receipt of your esteemed favor of the 10th instant and have noted its contents with much interest.

In reply to your inquiry allow me to say that we have no experimenters abroad, as we do all our experimenting here in Orange. When you return from Europe I hope to have my special apparatus completed, and you can then come over to the Laboratory at any time to make some experiments.

Trusting that you will have a pleasant sojourn in Europe, I remain

Yours very truly,

TAB/ES

First

July 13th, 1912

Mr. A. B. Beaumont,
Oregon Normal School,
Monmouth, Oregon.

Dear Sir:-

Your favor of the 6th instant has been received, and in reply I beg to say that when you come to the Atlantic Coast this summer, I shall be glad to spend a few minutes with you, and will have you shown through the Laboratory as desired.

Yours very truly,

TAE/ES

first

July 10th, 1912

Mr. Geo. D. Buchanan,
342 Washington St.,
Boston, Mass.

Dear Sir:-

I have received your favor of the 3rd instant,
and also the copy of your book "Biyonde Cifrum", with which
you have so kindly complimented me.

Please accept my thanks for your courteous
remembrance. I expect to read the book in the near future.

Yours very truly,

TAE/ES

First
210

July 8th, 1912

Mr. Paul H. Cromelin,
National Phonograph Co., Ltd.,
Willesden Junction,
London, N.W.,
England.

Dear Mr. Cromelin:-

I am uncertain whether or not you have had the two lists of songs that have been sung for Mr. Edison, but in such cases it is always better to give the benefit of the doubt on the right side, so I will enclose these lists for your file.

Among the catalogues which you sent some little time ago to Mr. Edison were two of Reeves', namely, Part 36 and Part 37. Mr. Edison looked over Part 36, and noted the number of books that he would like to have. I enclose the catalogue herein. It is marked by him, showing what he wants. He would like to have you obtain these books of music for him and send them over.

I am afraid, however, that you will be disappointed in getting a good many of the items marked, because I afterwards found Part #37 of the same catalogue, and on comparing it with the copy that Mr. Edison had marked I found that by a remarkable coincidence someone had evidently been of the

P.H.C.

(2)

July 8/12

same mind and picked out a great many of the items that he had noted. Some of them, or duplicate copies, may since have come back to Mr. Reeves, so I am sending the catalogue just as it is in order that you may obtain whatever you can.

Will you please ask Mr. Reeves to mail me two copies of ~~the enclosed~~^{his} catalogue on issues just as soon as it comes out. I will then place it before Mr. Edison at once, and if he desires to procure anything that appears therein, I will send over to you immediately, and thus he will have a better chance of obtaining anything that appeals to him.

Mr. Edison also requested me to ask you to find out what you can about other second-hand music stores and send to him any catalogues that are issued. He seems to think that Quaritch has a secondhand music department and that they issue a separate catalogue. Anyway, Mr. Edison would like very much to have Quaritch's catalogue if such a thing is obtainable.

While you are sending books, Mr. Edison would like to have you obtain the following from Jos. Williams, Ltd., 32 Great Portland St., London:

Music and Its Appreciation or
The Foundations of True Listening
by
Stewart Macpherson

The Modern Orchestra
by
Ch.H. Widor

P.H.C.

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July 8/12

A Selection of Solfeggios
by
Vittorio Ricci

The Analytical Edition of
Beethoven's Sonatas
Edited, Phrased and fingered by
Stewart Macpherson

#2. Thumb Nail Pieces)	on back of Descriptive catalogue
Part 1)	of Important Educational Works
	On Music

Yours shipment had better be made to Thomas
A. Edison, as usual, and in the natural course of events it
will come into my hands. Any catalogues that you should mail at
any time, please have them mailed to me. I am helping Mr. Edison
on these things, but his regular mail goes to his secretary,
H.M. Miller, who might not understand just what these catalogues
were intended for.

Yours very truly,

CHW/BS

First

July 10th, 1912

Mrs. Ellen H. Firobaugh,
402 West Main Street,
Robinson, Ill.

Dear Mrs. Firobaugh:-

"The Story of a Doctor's Telephone" has reached me, together with your kind favor of the 3rd instant, and I want to thank you for your courtesy in complimenting me with a copy of your book.

It certainly has an interesting look at first glance, and I have promised myself the pleasure of reading it soon.

Yours very truly,

TAE/BS

July 2nd, 1912

Mr. Etienne de Fodor,
VII Kasinoy-utaza, 19
Budapest, Hungary.

My dear de Fodor:-

Your esteemed favor of May 29th came to hand in due season, and within the last few days I have also received the souvenir mentioned therein.

To put it mildly, I am fairly overwhelmed with the beauty and magnificence of the album which you have so kindly designed and sent me to commemorate the occasion of my visit to your beautiful City last summer.

As a work of art the album is unique and is the more of perfection to the minutest detail. I have never seen anything of the kind more beautiful. As a token of friendly feeling, and as a souvenir of an enjoyable visit long to be remembered, I shall treasure this album and regard it as one of my cherished possessions.

Allow me to tender my sincere thanks for this handsome gift, and to express my appreciation of the honor you have done me in conferring upon me such a striking and enduring memento of my pleasant sojourn with you.

My wife and family desire to join with me

E.D.F.

(2)

July 2/12

in kindest regards and all good wishes, and I remain

Yours very truly,

TAE/ES

First
83

July 2nd, 1912

Mr. Francis Jehl,
VII, Kazimierz-utca, 19,
Budapest, Hungary.

My dear Jehl:-

Your favor of May 30th came to hand. I delayed acknowledging it until the receipt of the album which was described therein.

From the contents of your letter I was disposed to anticipate something elaborate, but when the souvenir album came, its great beauty was a most complete surprise to me and gave rise to a feeling of unalloyed pleasure and gratification.

I have written to Mr. de Fodor to express my thanks for this unique and memorable gift, and enclose for you a copy of my letter to him. Allow me to also offer my thanks to you for the pains you have taken to write me such an interesting description of the album and its contents. I regard your letter as an addendum to this souvenir and shall therefore preserve it with the album.

With kindest regards, in which my wife and family join me, I remain

Yours very truly,

TAB/ES

82

July 10th, 1912

Mr. Francis Jehl,
VII Kasinósy-utca 18,
Budapest, Hungary.

My dear Jehl:-

I am in receipt of your favor of the 26th ult. in regard to the news item in the "Pesti Hírlap" to the effect that I said to a reporter of the New York Sun that while in your country I saw a woman that was yoked to an ox in ploughing a field.

What I did say was that in Austria-Hungary I saw a woman helping an ox pull a plough. I cannot mention the place, but it was somewhere between Ragaz and the Sommering Pass, near Vienna.

Yours very truly,

TAB/ES

First

July 13th, 1912

Mr. J. Brisbane Walker,
Director of Congresses,
Universal Exposition,
San Francisco, Cal.

Dear Mr. Walker:-

I am in receipt of your favor of the 5th instant, and in reply would say that it is impossible at this moment for me to say whether or not I can make a visit to San Francisco during the coming winter. Just at present I am overwhelmed with work and there does not seem to be much prospect of relief from pressing matters for some time to come. Allow me to thank you for your cordial invitation, however, and to express the hope that I may later find myself in a position to accept.

In regard to the original electric motor car, I am sorry to say that unfortunately it is not in existence. Some boys got access to it and in playing on the car set fire to it, causing its destruction. Otherwise I should have been willing to have it exhibited as you suggest.

Yours very truly,

TAE/ES

38
388

July 15th, 1912

Mr. Arthur Williams;
New York Edison Co.,
55 Duane St.,
New York City.

Dear Mr. Williams:-

We are meeting some little difficulty as to the insurance question in connection with the introduction of the Home Picture Machine in New York, and as you have undoubtedly had somewhat the same experience in regard to some of your electrical devices, I am giving this letter of introduction to our Mr. W. H. Maxwell of our Company, who would like to have a little talk with you on the subject.

Trusting that you will kindly favor him with such advice as you think will be helpful, I am

Yours very truly,

First

July 23, 1912.

Philadelphian & Reading Coal & Iron Co.,

Mr. J. T. Jennings, Electrical Engineer,

Electrical Department, Pottsville, Penna.

Dear Sir:-

I received your letter of July 22nd regarding the Miner's lamp battery and note that you used the outfit made by hand, for about six weeks, without having any serious complaints.

We will make the changes which you suggest as I want to get the battery perfectly satisfactory to all concerned, as there will be very little desire for improvements.

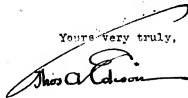
After we make the changes we can give you an approximate price for the first small lot and suggest that we then make six complete outfits, which you can put out under worst conditions of practice. As soon as the tools are made we will be able to give you prices for larger quantities.

P. & R. C. & I. Co.

- 2 -

Regarding the life of the battery, we are
in a position to guarantee the same for three years.
Experience will show that later we can give a still
longer guarantee.

Yours very truly,

A handwritten signature in cursive script, reading "Thomas A. Edison". The signature is written in dark ink and is positioned below the typed name "Thomas A. Edison".

First
311

July 22nd, 1912

The Lansden Co.,
Mr. Chas. Brecher, Sec'y,
233 High St.,
Newark, N.J.

Gentlemen:-

Replying to your letter of the 11th instant, regarding the claim of the Wright-Dickinson Co., Seattle, Washington, for defective parts of hotel bus shipped them last September and as mentioned in their letter of April 20th and yours of April 26th, I beg to say that Mr. Bachman replied to your letter under date of April 30th, a copy of which I enclose. You will notice that he requests you to have them return the broken parts to the factory where they could be repaired or replaced, and we could get a rebate from the wheel maker for the defective wheel. Our guarantee reads:

"The Company guarantees the equipment free from all inherent mechanical and electrical defects, and should any appear within 12 months from time of delivery, new parts will be furnished at the Company's factory for defective parts, provided an inspection by the Company proves the claim. The Company should not be held responsible for work done by apparatus furnished or repairs made by others."

L. Co.

(2)

July 22/12

The fault was not ours that they did not follow out the instructions of the guarantee and return the defective parts, thereby allowing us to make the replacements. We will, however, agree to stand one-half of their bill, and you are authorized to charge Mr. Edison's account with \$55.75, which we consider very fair under the circumstances.

Yours very truly,

HPM/ES

SECRETARY

128

First
303

July 23rd, 1912

The Hoyercraft Shop,
East Aurora, N. Y.

Gentlemen:-

Replying to your letter of the 15th instant,
kindly renew Mr. Edison subscription to the "Philistine",
and send a copy of the book "The Myth in Marriage", upon
receipt of which we will mail you a check.

Yours very truly,

HPM/RS

SECRETARY

First

July 25th, 1912

Mr. W. H. Brook,
Public Service Corporation,
Van Houten & Prospect Sts.,
Paterson, N.J.

My dear Mr. Brook:-

Please excuse the delay in replying to
your favor of the 19th instant. I have been greatly
rushed the last few days. Your check is received and
the picture will be forwarded in a few days.

Your request of a more recent picture of
Mr. Edison will be complied with, and I shall have the
pleasure of sending you one with his autograph, under
separate cover.

I am much interested in the photo of the
fly-leaf of one of Mr. Edison's question books, as I have
been looking everywhere to find copies of these books,
but without success. Mr. Edison wants to know if you
would be willing to lend these books long enough for
him to have a copy made by the typewriter. If so, you
can send same to me by express or registered mail, which-
ever is most convenient to you, and I will see that they

W.M.B.

(2)

July 25/12

are taken good care of.

With kind regards, I remain

Yours very truly,

WHL/ES

17
152

July 10th, 1912

Col. C. W. Fowler,
Supt. Kentucky Military Institute
Lyndon, Kentucky.

My dear Sir:-

I am in receipt of your favor of the 3rd instant,
and also of your interesting catalogue and booklets, for which
please accept my thanks.

In regard to sending you some expression to
place before your cadets, I should be disposed to be brief,
and would, therefore, ask if the following will be satisfactory.

To the Cadets of the Kentucky Military
Institute:

You are here to prepare for the battle
of life. The victor in this, as in other
battles, is the one who thinks best and works
hardest, and keeps at it all the time.

If you think the above would answer your
purpose, please let me know and I will have it written on
a separate sheet of paper and sign it.

Yours very truly,

TAB/ES

First

July 23rd, 1912

Mr. J.J. Jenkins, President,
City Dye Works & Laundry Co.,
3000 Central Ave.,
Los Angeles, Cal.

Dear Mr. Jenkins:-

I am in receipt of your favor of the 15th inst. and of the data therein enclosed. Allow me to thank you for all the information contained in both. It is certainly a pleasure to receive such good data as you have sent me, as there is a great deal of difficulty in obtaining full and correct figures on these costs. I find it next to impossible to get accurate information on this line, for nobody seems to know the real expense of operating their delivery wagons.

Perhaps you will be surprised when I tell you that my small delivery wagon is not ready for the market yet. I have set my standard high, for it is of no use to put out a new type of wagon unless it is thoroughly first class. So far the wagon does not come up to my standard. It is still in experimental operation, but I am running it on a 16 mile course that the average manufacturer would not think of selecting for the purpose, the course being full of rocks and gullies and giving a most severe test.

Up to this time I have not been able to

J.J.J.

(2)

July 23/12

make 1000 consecutive miles without breaking something.
The vehicle is overloaded and is run by two shifts of men,
changing batteries at each 30 miles so as to get a run
of about 100 miles a day. When I succeed in making 1000
consecutive miles without a break I shall certainly be sure
that the depreciation will not exceed 8% of the cost of the
wagon.

I believe that this vehicle, if I ever
get it right, will stand anything, and will probably sell for
\$750, according to mileage.

Yours very truly,

TAB/ES

First

July 24th, 1912

Mr. J. M. Reuck,
c/o Town Talk,
86 First Street,
San Francisco, Cal.

Dear Sir:-

Your favor of the 15th instant is received, and I feel somewhat reluctant to say that it will be simply impossible for me to accede to your request for an article for your special edition. I am working under the pressure of an enormous number of important things, both as regards my extensive business interests and a large volume of experimental work. Although I work nearly eighteen hours a day it is all I can do to keep fairly abreast with all that confronts me. As a matter of fact, I am overworked, but do not see the possibility of any let-up for months to come. Hence, you can readily see it is out of the question for me to add to a burden already greater than it should be.

I have enjoyed reading your interesting letter with its comments on the experience you have had since leaving the effete East. Evidently you have not found in the West either the Garden of Eden or El Dorado. Let us hope that if you return to this end of the continent and once more enjoy the proximity of Broadway and the Bowery that a wave

J.H.R.

(2)

July 24/12

of peace and prosperity will roll your way.

Yours very truly,

TAB/ES

COPY

Heret

July 24th, 1912

Mrs. M. B. Stuart,
1840 Fell St.,
San Francisco, Cal.

Dear Madam:-

The five records have been received from our San Francisco representatives. We are sending them one of our latest type of recorders and asked for a few more records before making any decision in the matter. You will recall when you were here I stated that a recording voice to be acceptable to Mr. Edison must be absolutely free from vibrato or tremolo. The records submitted show this defect in the most pronounced degree in all excepting a few of the highest notes in "Last Rose of Summer". Now it is quite possible that this vibrato effect may be due to some defect in the recording phonograph. I am, therefore, writing Mr. McCracken today, calling attention to this possibility and also sending him, as stated above, a new recorder. I have also suggested that the next record be some simple ballad like "The Last Rose of Summer" rather than operatic selections. With the new recorder and possibly an adjustment of the recording phonograph you may be able to secure some records which will be satisfactory to Mr. Edison.

Yours very truly,

DMB/ES

CHIEF ENGINEER

COPY

First

July 24th, 1912

The Pacific Phonograph Co.,
 618 Mission St.
 San Francisco, Cal.

Attention of
 Mr. McCracken

Gentlemen:-

Referring to your favor of the 15th instant, regarding five records made by Miss Rubie Stuart of your city, these records were received in good condition and have been given a preliminary test. When Mrs. Stuart was here she was particularly advised to see that such selections as were submitted were free from vibrato or tremolo. Mr. Edison is insisting that all recording voices accepted by us be absolutely free from vibrato. Now the records you have sent us show this defect in a very pronounced degree in all the selections with the exception of one or two of the high notes in "Last Rose of Summer", which come out very nicely. It is possible that this tremolo effect may be due to your recording phonograph not running at uniform speed, i.e., there may be some governor trouble, belt condition, or some other mechanical cause for this disagreeable effect.

I am sending you one of our new type home recorders and suggest that when an opportunity occurs you try a few more records like the "Last Rose of Summer", "Hellie Gray", "Happy Days", or some other simple ballad, and see if you cannot secure results entirely free from vibrato. Regardless of quality of the voice or training, it is absolutely necessary to secure a pure sustained tone without any shake whatever for our present system of recording.

I am enclosing herewith copy of letter to Mrs. Stuart.

Yours very truly,

DMS/ES

CHIEF ENGINEER

First

July 29th, 1912.

Mr. S. G. Mc Conaughy,
259 Hilleide Avenue,
Jamaica, L. I.
New York.

Dear Sir:-

Your favor of the 26th instant has been received, and in reply I would say that there is still an opportunity to take up the business of supplying electric light plants for country estates. For some time past I have had my staff working on a demonstration plant in a house near by. My intention was to thoroughly test every part of the installation in order to be in position to conscientiously recommend certain dynamos and engines. The great trouble has been the engine. We have tried quite a number of them, and now have one that we think will be quite satisfactory. As soon as some further tests are made, we will be ready to allot specific territory, and will then advise you so that you can come over and see the plant and discuss the business and if you are still in favor of taking it up.

My new disc phonograph is just about to be put on the market, and is going to be a great seller. If you would care to consider that as a possible business proposition we would be glad to have you come over and have a talk with the officers of the Company.

Should decide to look into this matter, you might drop a line to my assistant, Mr. W. H. Meadowcroft, in advance of your coming.

Yours very truly,

207
224

Aug. 2, 1912.

The Architectural Concrete Co.,
W. S. Mallory, Esq., President,
Stewartsville, New Jersey.

Dear Mr. Mallory:-

Replying to your letter of the 31st
ultime regarding an advance of \$5000.00 toward the
funds of the Architectural Concrete Co., Mr. Edison
directs me to write you that he cannot spare it as
we are very short of cash at this time. He will
pay the Cement Company's advances and that is as
far as he can go at the present time.

Yours very truly,

H. S. Miller
Secretary.

P. S.---The stock certificates of the above mentioned
concern were also received and I will keep them here.

71-7273
264

August 9, 1912.

H. C. Crammelin, Esq.,

National Phone. Co., Ltd.,

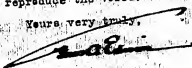
Willesden Junction,

London, N. W. England.

My dear Crammelin:-

It is rumored here that JEAN de
RPSZKE of Paris is coming over to sing in concert
this winter. He is a favorite. Better see
him and tell him that I want to show him the great
improvements in the phonograph, which will be an
aid in his teaching, and also get to agree to make
any records for any company until he hears how
perfect we record and reproduce the voice.

Yours very truly,



First

Aug. 1, 1912.

Philip Farnsworth, Esq.

#42 Broadway,

New York City.

Dear Mr. Farnsworth:-

Your favor of the 30th ult. has been received, and I beg to express my thanks to you for your kindness in offering to me the photograph which was enclosed. I shall take advantage of your courteous offer and keep this photograph.

If you have any desire for one of my later pictures, I will be pleased to send you one on hearing from you to that effect.

Yours very truly,

EFS

First

August 1st, 1912

Mr. Albert F. Shore,
#555 West 12nd St.,
New York City.

Dear Sir:-

Your favor of the 30th ultimo
has been received, and in reply I would say that
the question you ask is too deep for me. I do
not know what form of energy flows through, or
travels on, the nerve fibre. There seems to be
electricity, but I think there is also some other
unknown form of energy which is the principal
factor.

Yours very truly,

A.H.

First

Aug. 3rd, 1912.

Mr. Dwight G. Washburn,
750 - 12th Street, N. W.,
Washington, D. C.

Dear young friend:-

Your mother has asked me to write you a letter explaining the association of your late father, Dwight H. Washburn, with me many years ago.

I comply with much pleasure, as my recollection of him is always an agreeable one. He was one of the few men whom I sent out in 1880 to introduce my telephone transmitter in various parts of Europe. At that time the art of telephony was in its infancy, and consequently the work could only be done by men who combined skill, intelligence and good sense. Through the exercise of all three, and by strict attention to business, your late father was one of my most successful men in carrying out the work that was placed in his hands, and I am glad to say so to his son.

I trust that your career may be as successful, and, with all good wishes, remain,

Yours very truly,

M.

First

Aug. 3rd, 1912.

Mrs. Ella L. Washburn,
730 - 12th Street, N. W.,
Washington, D. C.

Dear Madam:-

Your favor of the 30th instant has been received, and in reply let me say that it gives me much pleasure to send your son a letter such as you suggest, and you will find it enclosed. I trust the boy will turn out to be as reliable and successful a man as his late father was while he was associated with me.

Yours very truly,

TAE/EM.

210
336

August 9th, 12.

Mr. Paul H. Croumelin,
National Phonograph Co., Ltd.,
Willenden Junction,
London, N.W.,
England.

Dear Mr. Croumelin:-

I have received your favors of the 27th and 29th ult., together with duplicates of Bills 7318 and 7319, and the Reeves catalogues, and beg to thank you in Mr. Edison's behalf for your prompt attention to the purchase of musical books for him.

We are awaiting with interest the arrival of the books. I note that you will write later about Quaritch.

Yours very truly,

LVC

First

August 9, 1912.

Mr. H. E. Dick,
Fosterville,
Wisconsin.

Dear Mr. Dick:

Your favor of the 2nd inst.
is received, and I regret that I cannot accommo-
date you by loaning you a dipping needle for
locating iron ore, as I have not one left.

You can get one from Gurney
& Co., Instrument Makers, of Troy, New York.
They make them.

With kind regards,

Yours very truly,

MM

First

Aug. 9th, 1912.

Mr. R. B. Hoover,
Central Union Telephone Co.,
Springfield, Ohio.

Dear Mr. Hoover:

I am glad to receive greetings from one of my old friends, and thank you for your kind note of the 5th instant which revives memories of former pleasant associations, especially when I read the names of some of the boys who were with us in those far away days. I remember most of them well.

It is pleasant to me to see that you are still in the swim, and I trust you may so continue for many years to come.

Thanking you for your good wishes, I

remain

Yours very truly,

FM.

352
645

Aug. 13th, 1912

Mr. H.B. Clifford,
Waldorf-Astoria Hotel,
New York City.

Dear Mr. Clifford:-

Your favor of the 12th instant to Mr.
Edison was received and I placed it on his desk. He has
written a memorandum on it as follows:

"Tell Clifford that he may not be
able to leach, as there may be things in
the mud that will use up his acid. Only
a trial will prove it."

I suppose you will fully understand
this.

Yours very truly,

WHM/ES

P.S. I enclose an envelope which I have had on my desk
for you for past two or three days.

128
545

Aug. 23, 1912.

The Laneden Company,

Chas. Brecher, Sec'y. .

Newark, N. J. .

Dear Sir :-

Replying to your letter of the 22nd inst. enclosing one from the Wright-Dickinson Hotel Co. of Seattle relating to our allowance of one half of bill for repairs to bus. I would say that the offer we made was fair and the very best we can do.

We did not agree to keep the bus running every day but did agree ~~to keep~~ to replace defective parts if sent to factory. They did not return them so we had no chance to replace them and get our rebate from the manufacturer of the defective parts.

Yours very truly,

H. A. Brecher
Secretary.*Pls. return this letter*

First
346

Aug. 19th, 1912

Mrs. Emily Burrell,
La Mascotte,
Gimreh St.,
Ryle,
Sydney, N.S.W.,
Australia.

Dear Madam:-

I beg to acknowledge receipt of your favor of June 21st, and for the two very interesting photographs of your dog and cat at the phonograph. These are certainly quite unique and I shall take a great deal of pleasure in adding them to my collection of pictures at home. Please accept my thanks for your courtesy in writing and in taking the trouble to send me these two photographs.

Allow me to assure you that it is a source of much gratification to me to learn that the phonograph has been a source of so much comfort and pleasure to you. I trust that you may before long have the opportunity of hearing the improved form of disc machine upon which I have been spending a great deal of time during the last 18 months.

I thought that possibly you might like to have an autographed picture, and shall take pleasure in sending one by this present mail.

Yours very truly,

TAE/ES

264
516

Aug. 10th, 1912

Mr. Paul H. Cromelin,
National Phonograph Co., Ltd.,
Willesden Junction,
London, N.W.,
England.

Dear Mr. Cromelin:-

I have received your favor of the 3rd inst.,
in regard to Martinelli, and have noted its contents carefully.

Can you not make a trade with the Columbia
people whereby we can have Martinelli exclusively either by
paying something, or else by making a trade in some way or other?
I want one tenor exclusively for advertising purposes only.

Please see what you can do, and if you think
it is desirable, cable me.

Yours very truly,

TAR/SS

Aug. 20th, 1912

First

Mr. John A. Heller,
Quincy, Illinois.

Dear Sir:-

Allow me to acknowledge the receipt of a
copy of your book "A Teleological View of Nature", and
to thank you for your courtesy in complimenting me there-
with.

Yours very truly,

TAB/ES

First

Aug. 23rd, 1912

Mr. Wm. A. Hayes,
c/o Thomas A. Edison, Ltd.,
25 Clerkenwell Road,
London, E.C.1,
England.

Dear Sir:-

Mr. Walter Miller asked me to send to you direct the selections Mr. Edison made from Edith Walker's Repertoire. You will find same enclosed, and will see that he has written a long memorandum, which you can show to her. Possibly she may express a desire to have this memorandum to keep. In that case, you can take a copy and let her have the original. You are fully authorized.

It does not look like the handwriting of a man who has worked all night for the last two weeks, but such is the fact. He has had one of his extra strenuous spells lately. He left here for breakfast at 9.20 this morning, and will then have three or four hours sleep and probably return soon after lunch.

Yours very truly,

WHM/YS

First
446

Aug. 23rd, 1912

Mr. Chas. F. H. Johnson,
Secretary, Organization Committee,
N. J. State Chamber of Commerce,
Passaic, N. J.

Dear Sir:-

Your favor of the 16th instant with enclosure was received, and I now take pleasure in sending you herewith my acceptance of your invitation to become one of the original directors of the New Jersey State Chamber of Commerce.

Yours very truly,

TAB/ES

First
416

Aug 1 26th, 1912

Mr. W. C. Anderson,
Anderson Electric Car Co.,
Detroit, Mich.

Dear Mr. Anderson:-

Yours of the 22nd instant was received. I note the death of Mr. Henry A. Batchelor. I remember him, but never thought he would make any money. However, I am glad to learn that he made good.

You ask how I am feeling - Well, I worked 122 hours in six days last week, hence I must feel fine - and so.

How is the Honorable Anderson?

Yours very truly,

TAB/ES

First
653

Aug. 26th, 1912

Mr. E. C. Howlett,
Chamber of Commerce,
Boston, Mass.

Dear Sir:-

Referring to your favor of the 17th instant, I beg to say that I have concluded to create a separate Department to handle the Country House Lighting plan. It will probably take two or three weeks to get this organization in working order, but when it is done we shall be ready to proceed on a well defined basis. I would suggest, therefore, that you wait about thirty days before coming down to see the plant and to discuss the matter. If, in the meantime, you desire other information, I would suggest that you write to Mr. M. R. Hutchison at this address.

There was a description of the demonstrating plant in yesterday's New York World.

Yours very truly,

TAE/ES

108
425

Aug. 27th, 1912

Mr. Walter Miller,
Edison Recording Rooms,
79 Fifth Ave.,
New York City.

Dear Mr. Miller:-

Mr. Edison wants you to make disc records
of five duetts to be sung by Mrs. T. G. Staats and Mrs. G. J.
Kirwan when they return from their vacation within the next
two or three weeks.

The selections are as follows:

Duett -- Hear Me -- Norma
" from Forza del Destino
" -- Ave Maria -- Gounod
" -- Ave Maria -- Schubert
" -- Quis est Homo -- Stabat Mater

I have suggested to Mrs. Staats that she
send this letter to you, asking you to make the date.

Yours very truly,

WHM/RS

First

Aug. 28th, 1912

Mr. J. M. Priaulx,
Messrs. Chas. H. Ditson & Co.,
10 East 34th St.,
New York City.

Dear Mr. Priaulx:-

I enclose herewith two lists of Operas for which we want to obtain vocal scores. As far as you possibly can, send these in the original language and English, i.e., where it is an Italian opera, we would like to get the Italian and English words.

As I am going away for a vacation, I beg to ask that you will kindly address the shipment or shipments to Mr. O. Bing, Edison Laboratory, Orange, N.J., and bill the same to Thomas A. Edison, sending the bill also to Mr. Bing so that he can check the same.

We are in a very particular hurry for the following, which are included in the above list, namely:

Stradella
Magic Flute
Joseph in Egypt
Zar & Zimmermann
Le Cid

J.M.P.

(2)

Aug. 28/12

Will you please also send as quickly as possible the following songs:

Ideale	Tosti
Die Nachtigall	Goldmark
Liebesglück	Sucher
Morgan	R. Strauss
Zune Gang	R. Strauss
In Meiner Heimat Wird es Jetzt Frühling	Hildach
Das Erste Lied	Gramann

Yours truly,

WHM/ES

375

Aug. 31, 12.

Julius M. Bier, Esq.,
60 Liberty Street,
New York City.

My dear Sir:-

Yours of the 28th instant regarding
the Non-Inflammable film received. Mr. Edison
desires me to write you that he would like to
see your representative at the Laboratory.
Before coming over would advise you to call up
on the telephone. No. 907 Orange, to make sure
that he is here.

Yours very truly,

~~Wm. H. Wood~~
Secretary.

Furst

Orange, New Jersey.

Mrs. Thomas A. Edison regrets her inability to
accept Monsieur and Madame Morris Loeb's
invitation to assist at the reception to be
given to the members of the Eighth International
Congress of Applied Chemistry, Monday, September,
second, nineteen hundred twelve.

Respectfully yours,

H. F. Mice

Secretary.

August thirty first.

7207

Dostor and Mrs. Edison regret
their inability to accept the
President's invitation for
Wednesday afternoon September
fourth.

To His Excellency
William Howard Taft,
President of the U.S.,
Washington, D.C.

Tuesday, September third.

First
621

Sept. 4. 12

W. S. Andrews, Esq.,
General Electric Co.,
Schenectady, New York.

My dear Sir:-

Replying to your letter of the 3rd instant regarding the origination of the custom of free lamp renewals, Mr. Edison directs me to quote you as follows:-

"I was the first and always insisted on selling light instead of electricity. Had they not changed the Tungsten lamp would have made the companies richer instead of poorer. We sold light for many years when some d---d fool stopped it and sold current, and, all the other sheen followed."

Yours very truly,

W. S. Andrews
Secretary.

~~132~~
701

Sep. 4, 12.

E. H. Johnson, Esq.,
Commercial Cable Bldg.,
20 Broad St., New York.

Dear Mr. Johnson:-

Your letter of the 29th asking
if it is true that Mr. Edison is for "Teddy"
received. In reply he directs me to write you
that of course it is correct. There are many
other reasons why he is for Roosevelt.

Yours very truly,

H. C. Allen
Secretary.

First

Copy of telegram sent to-

W/ R. Long, Sec'y,
Pennsylvania Electric Association,
Bedford Springs, Pa.

Please convey to the Members of your Association my
appreciation of their congratulatory resolution on the thirtieth
anniversary of the beginning of the incandescent lighting industry.

Thomas A. Edison.

First

September 4, 12

The Crane Company.

Mr. H. Hounslea,

45 Mechanic St.,

Newark, N. J.

My dear Sir:-

Your letter of the 30th ult. received.

The reason we do not give the Crane Co. any business is that a year or so ago there was a malicious suit started against the Edison Portland Cement Co. to hurt it's credit. The Crane Company's credit man would listen to no explanation, but dealt with them drastically.

As I am the "angel" of that concern, which he could easily have found out, it made me unhappy; so I told all of my companies and friends to cut the Crane Company out, and deal no more with them: that, of course, made me happy again.

Yours very truly,

J. A. Edison

410

Sept. 12/12

Messrs. Chas. H. Ditson & Co.,
10 East 34th St.,
New York City.

Gentlemen:-

Kindly send one copy of "In the Land of the
Sky Blue Waters".

Your prompt attention will greatly oblige
Yours very truly,

Alma
SECRETARY

HFM/BS

SS/MTH
H/MTH

Finet

Sept 12th, 1912

Deutsches Museum,
Zweibrückenstrasse 12,
München, Germany.

Gentlemen:-

Your favor of the 27th ult. to Mr. Thomas
A. Edison received, but fail to find the certificate which
you say you enclosed. The same was no doubt omitted by an
oversight.

Yours very truly.

HFM/ES

SECRETARY

First

Sept. 12/12

The Farnum Publishing Co.,
First National Bank Bldg.,
Chicago, Ill.

Gentlemen:-

Kindly send to Mr. Edison one copy of "The
Cannibals of Finance" by Arthur B. Stilwell.

Yours very truly,

HFM/ES

SECRETARY

First

Sept. 19, 12.

My dear Steinmetz:-

My friend, T. O'CONNOR SLOANE has
asked me to give a letter of introduction to you,
introducing Mr. Emil Richter, who is visiting
America.

Yours very truly,

Thos. A. Edison

To Dr. Chas. Steinmetz,
Chief Engineer,
General Electric Co.,
Schenectady, New York.

364

Sept. 19/12

Mr. John R. Markle,
3716 Racine Ave.,
Chicago, Ill.

Dear Mr. Markle:-

Referring to the letters you have written me in the last few weeks, I would say that while the proposition you advance is undoubtedly of a great deal of interest, I cannot see my way clear to handle it in the manner you suggest. A great many opportunities have offered to become interested in devices of a similar important nature since the success of my storage battery has been assured, but my commercial interests are already so great and varied that I have tried to steer clear of all side issues, so as to avoid the complexities that would inevitably result by getting too many irons in the fire. No doubt you will be able to interest others, and in that case they would find the storage battery a valuable part of the arrangement. But as far as I am concerned, I am obliged to keep out of all matters not immediately affecting my active business, and simply content myself with being able to supply batteries, etc. to those who find use for them.

It is for similar reasons that I have not allowed the storage battery business to become burdened

J.R.M.

-2-

Sept. 19/18

with the care of agencies. We have no agents for the sale of the storage battery, as our policy is to sell direct to manufacturers of automobiles, etc. and to railroads. We have two or three young men who go out from our office when occasion demands, but they belong to our office force. Hence, you see, I am unable to open an agency, as that would mean an entire change all through our whole system.

Yours very truly,

TAE/TS

First

Oct. 1st, 1912

Mr. Henri Robert, Engineer,
Rue des Tillenles 13,
Le Chaux de Fonds,
France.

Dear Sir:-

Your favor of the 6th ult., in regard to the direct transformation of caloric into electric energy, has been received. In reply I beg to say that some years ago I did some work on this problem, but other matters came up and I was obliged to lay it aside.

I am so exceedingly busy day and night on my business affairs and experimental work that I cannot find time to look up my old records to see just exactly what I did during my invention, but I think you will find in the Patent Office records some patents that I took out, which will show the line of work I was pursuing. At this present time I am not working on this problem and do not see any prospect of my talking it up for a long time to come. No doubt, some inventor will ultimately bring out something that will be of value in this connection.

Yours very truly,

Thomson

TAE/ES

146
589

Oct. 1st, 1912

The Lansdon Co.,
Mr. W. L. Case, Gen'l Mgr.,
394 Prelinghuysen Ave.,
Newark, N.J.

Gentlemen:-

Replying to your letter of the 20th ult., regarding the battery for the runabout sold your company, I have been making a further investigation of the matter and find that the price at which the machine was billed to you, namely \$1850.00, included a battery of "E-18" cells. The machine was built about eight years ago and was equipped with an "E-18" battery. It was kept in New York City for the use of Mr. Lansdon, and when he left the Company it was turned over to Mr. ~~Beckman~~ ^{Beckman}, who borrowed an A-6 battery from the Edison Storage Battery Co. and turned in to them the "E-18" cells. Later he turned the machine over to you with the borrowed cells, which were subsequently billed to you. I should think, therefore, that you are entitled to some sort of an allowance from them for the old cells.

Trusting that this information will enable you to straighten out the matter with them, I remain

Yours very truly,

SECRETARY

HFM/ES

Oct. 2nd, 1912

5414

The Lunsden Co.,
 Mr. W. L. Case, Gen'l Mgr.,
 394 Frelinghuysen Ave.,
 Newark, N.J.

Dear Sir:-

The Wagon returned by the Olsen Cartage Co., of Chicago, now at the Erie Freight Yard in Newark, was inspected today by Mr. Bachman, Mr. Bee and the writer, and was found in such a bad condition that we cannot accept it. They agreed to return the wagon at the end of the year in as good condition as received, less natural wear and tear for the time in service. *Then they have not done!*

We would like you to advise us what the cost would be to put the wagon in usable condition, so that we can arrive at an equitable adjustment with the Olsen Cartage Co. Our Legal Department advised us not to take it from the Railroad until we adjust the matter with the Olsen Cartage Co. They would also like to have all correspondence regarding the wagon.

Yours very truly,

HPK/ES

SECRETARY

Oct. 4/12

Col. J. M. Hurffey,
341 Sixth Ave.,
Pittsburgh, Pa.

My dear Sir:-

Your favor of the 1st instant has been received and its contents noted with much interest.

In reply I would say that Mr. Clifford's statements to you are correct as to the grinding and concentrating process, except as to cost per ton. I have no data on this and Mr. Clifford's figures seem to be low. However, I can say that we have operated the fine crushing rolls for over seven years at our Cement Works at New Village, New Jersey, where you can see them in operation. Clifford is an extreme optimist, and I keep advising him to go slow, and build a small mill at first and try it on the dog, so to speak.

If you investigate personally I think you will find that the process we have here is out of the regular line and quite different from the schemes of the usual process man.

Yours very truly,

TAB/ES

Shes O Edison

435

Oct. 8th, 1912

Mr. W. S. Andrews,
 Albermarle Hotel,
 Madison Square,
 New York City.

My dear Mr. Andrews:-

I am more than pleased this morning to receive your favor of yesterday, in which you tell me that you have had the good fortune to secure one of the old "Z" dynamos at Walsh's. What a fortunate thing it was that you went there first. It saved a whole lot of trouble and now Mr. Lieb will be able to keep this for permanent exhibition. I am glad also that the machine was in such good condition. You secured a prize, and I congratulate you.

Yours very truly,

Wm. H. Caldwell

TAE/BS

SE/EAT
 22/24

First

Oct. 8th, 1912

The Boston Piano Music Co.,
 Mr. W. F. Meins, President,
 Iowa City, Iowa.

Gentlemen:-

Your favor of the 28th ult. has been received,
 and in reply I beg to say that there are two good reasons why
 we set a price upon our goods.

1st. - Because we have a right to do so, which
 right is given us by the United States Government under the
 patent laws.

2nd. - To prevent the ruining of our factory
 business, for if prices were not fixed they could be cut below
 the cost of production by Department Stores and others, and
 regular dealers would refuse to handle the goods.

Your presumption is wrong. - I am going to
 vote for Roosevelt.

Yours very truly,

TAE/ES

RE/SAT

First

Oct. 11, 1912.

Public Service Electric Co.,
Newark, New Jersey.

Dear Sirs:-

Your favor of the 17th ultimo received.

I own the real estate and buildings at Belmont Avenue and Franklin Street, occupied under lease by the Federal Storage Battery Car Company. I have in the past furnished them with current from our plant at the Edison Chemical Works on Belmont Avenue, at Silver Lake, which I also own.

As the present facilities which we operate at the Chemical Works are not adequate either for the Primary Battery or Chemical Works there nor for the Federal Co. at Franklin Street, we plan to secure an installation from you with a supply of current sufficient to provide for all needs, the same to be furnished under one contract, and if I make such contract with you, I would in the future as I have in the past, furnish current to the Federal Company as well as lease the land and buildings to them.

Yours very truly,

John A. ...

RECEIVED
OCT 11 1912

First

Oct. 14th, 1912

The Rodchenko Co.,
14 West Washington St.,
Chicago, Ill.

Gentlemen:-

Your favor of the 9th instant, together with sample of Bull Moose Campaign Novelty, namely, a handanna with song printed thereon, has been received. Will you please send me four dozen of these handannas. Kindly send them to my Assistant, Mr. W. H. Rodowcroft, at this address.

Yours very truly,

J. M. S. Rodowcroft

TAE/RS

First

Oct. 14th, 1912

Mr. A. B. Phontindos,
21 Ellery St.,
Cambridge, Mass.

Dear Sir:-

Your favor of the 6th instant has been received. In reply I beg to say that for some time past I have been making preparations to institute a system of teaching in the schools by means of motion pictures. The plan which I have laid out is quite comprehensive, and will take some time to bring to completion. I have quite a large staff of experts in various lines of knowledge constantly engaged in making motion pictures to be used in various branches of study, and we are accumulating a large number of films to carry out this plan. The work is progressing day and night, but there is a vast amount of it to be done, and it will be some little time before I shall be able to present systematic courses of study for the schools.

We have not yet prepared any pamphlets or literature on the subject of teaching by motion pictures, as it is a little too early as yet. You may be interested, however, in reading an article written by my assistant, Mr. Henderson. This was published in Leslie's Weekly of September 10th.

5889

Oct. 14/18

A.E.P.

-2-

tember 19th. You will undoubtedly find this at one of the
libraries in your vicinity.

I will write to the Monarch of Attica, as
suggested by you.

Yours very truly,

TAE/RS

5590

First

Oct. 17/12

Mr. L. A. Proudfoot,
149 Broadway,
Singer Bldg.,
New York City.

Dear Sir:-

Mr. Edison has been asked to become one of the First One Hundred Life Members of The Luther Burbank Society, which is located in Santa Rosa, Cal. If this is all right, he is desirous of signing the application, and of sending a subscription. He has asked me, however, to write to you to ask you to kindly see if this is all right and let him know at your earliest possible convenience, as the time is limited.

Yours very truly,

Wm. L. Edison

WHL/ES

ASSISTANT TO MR. EDISON

Edison

491

Oct. 17/12

Mr. H. J. Chisholm,
200 Fifth Ave.,
New York City.

Dear Sir:-

I beg to acknowledge receipt of your favor of August 5th, and of letter of your secretary, Mr. Crockett, under date of September 16th, and also of a copy of the pamphlet relating to the Rumford Mechanics Institute, which I have found very interesting. I beg to extend my thanks to you for this pamphlet, which I shall retain in my files.

Yours very truly,

TAN/ES

**General Letterbook Series
Letterbook, LB-091 (1912-1913)**

This letterbook covers the period October 1912-January 1913. Most of the correspondence is by Edison and William H. Meadowcroft. Many of the items relate to the commercial and technical development of Edison's alkaline storage battery, including its use in delivery trucks. Additional letters pertain to Edison's phonograph and motion picture businesses; visitors to his laboratory in West Orange; and the inventor's opinions on economic and political matters, as well as his musical tastes. There is also an item concerning the death of Edison's mother-in-law, Mary V. Miller. Among the correspondents are Edison associate Paul H. Cromelin, financier and Progressive Party leader George W. Perkins, and industrialist Charles M. Schwab.

The front cover is marked "T. A. E. From Oct. 19, 1912. To Jan. 8, 1913." The spine is marked with similar information, along with the number "30." The book contains 694 numbered pages and an index. Less than 10 percent of the book has been selected.

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First

Oct. 21/12

Mr. F. H. Groselin,
c/o Thomas A. Edison, Ltd.,
Willowden Junction,
London, E.C.4, England.

Dear Mr. Groselin:-

Referring to your cover of the 5th instant to Mr. Groselin, in regard to asking a report on the record of Madam Doria. I beg to say that this report was sent to you, but, through an error, the case was made Madam Davis.

However, I give you below a duplicate of the report:

AUGUSTA DORIA

SCALE- un-ten volume- considerable tremolo

SONG --Not good - we have three other singers doing this much better.

HOW DESIRABLE SINGER.

Let me say for your information that Mr. Edison heard this trial record again yesterday, but had no chance to make in his original opinion.

As I am writing, it occurs to me to say to you that sometimes Mr. Edison takes a fancy to a song that is sung for these trials, and wants to get it. We cannot always obtain such songs as the composer's name is not mentioned. Could you not mention the composer's and publisher's names in your memoranda accompanying trial records? It will be a great convenience if you can do so.

Yours very truly,

WHE/ES

W. H. Edison

First
135

Oct. 21, 1912.

J. F. Monnot, Esq.,
31, Rue Darue,
Paris, France.

Dear Sir:-

Enclosed herewith find letter from Messrs.
David Owen and Son, Liverpool, England, requesting
information regarding the storage battery. Kindly
give the same your usual prompt attention and oblige,

Yours very truly,

[Signature]
Assistant Secretary.

First

Cot. 23rd, 1912

Charles L. Edgar, Esq.,
Edison Electric Illuminating Co.,
Boston, Mass.

My dear Mr. Edgar:-

Until the death of my wife's mother a few days ago I had expected to take a day off for the purpose of visiting your Electric Show. My attendance at the funeral, in Akron, Ohio, however, necessitated an absence of several days from the Laboratory at a crucial time in the work on which I have been continuously engaged day and night for the past five or six weeks.

I have just returned and find such important matters awaiting me that I cannot see any possibility of getting away even for a day, much as I would like to see your Show, of which I have heard such glowing accounts.

No doubt you will readily sympathize with the reason of my inability to accept the cordial invitations you have extended to me, so I will leave up to you to take the call for the deed this time.

With congratulations to you and your staff on the success of your enterprise, I remain

Yours very truly,

TAB/SS

Chas. Edison

19
685

Oct. 28th, 1912

Mrs. G. F. Bromley,
215 E. 104th St.,
New York City.

My dear Mrs. Bromley:-

At last Mr. Edison has been able to devote time to hearing a lot of the trial records. Among them, he heard the "Harbor of Love" sung by your son. His criticism on it was that it is too weak in places, and that the solo voice was not mellow on this record. He also criticises the chorus, but, of course, that was not your son's fault. He did not accept the record for commercial purposes.

This criticism has been sent over to Mr. Miller at the Recording Rooms, which leaves the matter in his hands for such attention as he deems necessary to give it under Mr. Edison's general directions.

I am sorry that it has turned out so, but think it well to acquaint you with the facts.

Yours very truly,

WML/ES

W. H. Harrison

First
219

Oct. 30/12

Mr. George W. Perkins,
National Head Quarters, Progressive Party,
Manhattan Hotel,
New York City.

My dear Mr. Perkins:-

Mr Edison has asked me to send to you the
enclosed letter from Mr. Henry B. Haigh, together with
clipping from the North American therein referred to. He
thinks it will interest you.

Yours very truly,

Wm. Hallahan

WHL/ES

First
169

Oct. 30/12

Mr. Harold W. Glauson,
Leslie's Weekly,
225 Fifth Ave.,
New York City.

Dear Sir:-

Replying to your favor of the 26th instant,
asking me to send you a statement of my views in regard to
the electric automobile as a competitor to the gasoline type
for touring, I beg to say that my entire time, day and night,
is so thoroughly occupied in attending to matters of great
importance that I am really overworked. Consequently, I
shall be unable to give the time to comply with your request.

Yours very truly,

TAE/SS

First

Oct. 30/12

Mr. E. T. Goode,
c/o New York Edison Co.,
55 Duane St.,
New York City.

Dear Sir:-

Your letter of the 22nd instant, asking for my impressions of the Electrical Exposition at Grand Central Palace, has been received.

Allow me to say in reply that I could not very well write any impressions of the Exposition, as I was only there once, on the day of the luncheon, and the exhibits were not then ready. I had only a short time to look around, and was afterwards too busy to get over again.

My energies are so concentrated day and night on some very important matters just now, so I shall be unable to spare the time for the interview you mention.

Yours very truly,

TAL/ES

First

Oct. 30/12

Mr. Edward H. Johnson,
20 Broad St.,
New York City.

Confidential

Dear Johnson:-

I never thought at all of the things you speak of in your letter of the 28th.

All I did think of is the fact that our bank account has fallen very low and is still falling - too much so in view of the notes I am carrying in the bank.

I have had great delay in getting our disc machine out, - due as usual to the incompetence of one man. This delay in getting the discs out has tied up in the factory \$200,000 worth of phonographs which I cannot ship without discs.

So you see I am hard pushed for ready cash just now - When I have it you can always have a little slice now and then for personal use.

Regarding the matter of salesmanship, I think you are entirely mistaken about your ability in this line. I believe that without taking any of your time away from what you are doing you could make several thousand dollars a year dead easy.

Yours sincerely,

John C. Johnson

First

Nov. 5th, 1912

Mr. Henry Chase Brearley,
Search Light Library,
450 4th Ave.,
New York City.

Dear Mr. Brearley:-

I received your favor of the 30th ult., and also
copy of your book, entitled "A New Chapter in an Old Story,"
which you have kindly sent me with your compliments.

I accept this little volume gladly and beg
to extend my congratulations to you upon the production of
such a unique and beautiful work. It is exceedingly well done,
and I shall add it to my Library with much pleasure.

Yours very truly,

HCB/ES

First
147

Nov. 5th, 1912

Mr. G. E. Downing,
180 Hillside Ave.,
Newark, N.J.

Dear Mr. Downing:-

I intended to say to you before I left last night that I would send you a letter in regard to your making a trial phonograph record.

However, here it is. Mr. Edison would like you to go to 79 Fifth Ave., New York at your convenience, and see Mr. Walter N. Miller, who will take two trial records and send them out here to Mr. Edison in order that he may hear them and pass upon them. I think it would probably be well for you to write to Mr. Miller first and make an appointment. If you will present the enclosed card when you go to make the records, Mr. Miller will keep it and send it over with them for identification.

Yours very truly,

H. S. Miller

WEM/MS

Encl.

124
 649

Nov. 7th, 1912

Mr. Geo. H. Downing,
 150 Hillside Ave.,
 Newark, N.J.

My dear Mr. Downing:-

Your favor of the 6th instant has been received and its contents noted. I have consulted with Mr. Edison in regard thereto.

On the whole, it may be just as well that you do not go to our New York Recording Rooms at present. They look upon the work as entirely professional and are very exacting in their requirements. As their equipment is altogether commercial, they cannot give the time that experimentation requires. Hence, they might save two, three, four or more records of your songs and send them over to Mr. Edison for his hearing, and their duty would end there. If he wanted you to make further records he would send you there again, and the same process would be gone through.

In view of your desire to experiment a little before making a real record, Mr. Edison suggests that you wait a few weeks, as he expects to rig up a record-making equipment here at the laboratory. He says that when it is ready you may come over whenever you please and experiment in the way you suggest.

Trusting this will be satisfactory, I

remain

Yours very truly,

WHE/es

First

Nov. 8, 1912

Dr. F. L. J. Beettcher,
1211 G Street, N.E.,
Washington, D.C.

Dear Sir:-

I am in receipt of your favor of the ten
instant in regard to the proposition of an universal alphabet.

You ask if the phonograph can be so altered
as to admit readily of setting the same at any particular
place or sound and to prolong and repeat that sound ad libitum.
In reply to your question I would say that it can.

I notice you use the word "graphophone"
throughout your letter. The instrument made by me is called
the "Phonograph", and was so named when I invented it in the
year 1877.

Yours very truly,

TAB/BS

First

Nov. 8th, 1912

Illustrated Outdoor World and Recreation,
2 Duane Street,
New York City.

Gentlemen:-

I am in receipt of your favor informing me
that at the instance of Mr. Chas. Willis Ward you have enter-
ed my name for a complimentary subscription for one year.
Allow me to thank you for the courtesy and to say that I
shall be interested in looking over the publication as it
arrives.

Yours very truly,

TAE/ES

109

Nov. 12, 1912.

Bausch & Lomb Optical Co.,

Rochester, New York.

Gentlemen:

Your letter of the 6th instant regarding
Mr. John R. Anderson, Jr., received.

In reply will say that Anderson is a good
sketcher of ideas, makes perspective pictures very
rapidly of proposed experimental machines and is
pretty familiar with modern manufacturing. Is
pretty fair in systematizing and is a pretty fair
designer.

I would not let him go if it were not for
the fact that he and some of my head men cannot get
along:- perhaps he can with yours.

Yours very truly,

Thomas A. Edison

First

Nov. 12/12

Prof. Dr. Julius Boneth,
Balvány-utca 4,
Budapest, V,
Hungary.

Dear Sir:-

In reply to your letter of the 28th ult.,
allow me to say that I do not drink anything containing
alcohol. I find that I cannot produce results with a brain
made stupid with alcohol.

Yours very truly,

TAE/ES

Thomas A. Edison

1013

10

Nov. 12/12

Mr. George W. Perkins,
71 Broadway,
New York City.

Friend Perkins:-

Will you kindly have one of your men get
out the following data for me:

Leaving out of consideration those Southern
States which always vote for the Democratic party, no matter
who the candidate is, or what the platform promises; and also
leaving out of consideration a conservatively estimated per-
centage of dyed-in-the-wool Republicans who would vote nothing
but the party ticket under any conditions; in other words,
a fixed constant, not amenable to reason;

How many persons voted respectively for
Wilson, Taft and Roosevelt?

Yours very truly,

TAB/ES

First
310

Nov. 13/12

MR. J. M. Prieaux,
 c/o C. H. Ditson & Co.,
 10 East 34th St.,
 New York City.

My dear Mr. Prieaux:-

Mr. Hayes has told me that you have an idea of coming out here to hear our new disc machine and to meet Mr. Edison. I trust it scarcely needs this assurance from me that a visit from you will be very much appreciated. I told Mr. Edison of your intention to come out and see us, and he said that he would be very glad, indeed, to meet you.

Perhaps when you come out here we can have a little talk about arranging for that Quartette to come over and let Mr. Edison hear them.

Yours very truly,

A. C.

WHM/ES

First
321

Nov. 14th, 1912

Mr. Wm. H. Collins,
1615 Decoursey Ave.,
Covington, Ky.

Dear Sir:-

Mr. Edison received yours of the 11th instant
and also the photograph of your mother, which latter is re-
turned herewith.

He states that he never heard of your mother,
and as he is overwhelmed with applications for financial as-
sistance it is impossible for him to respond favorably thereto.

Yours respectfully,

EDISON LABORATORY

WHM/ES

First

Nov. 14th, 1912

Harvard Wireless Club,
Cambridge, Mass.

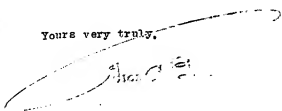
Gentlemen:-

I am in receipt of a letter from your secretary, Mr. H. E. Rawson, announcing the fact that you have elected me an Honorary Member of your Society.

Allow me to thank you and to express my grateful appreciation of the honor you have thus conferred upon me.

Yours very truly,

TAB/LS



RE/FAT

First
601

Nov. 15th, 1912

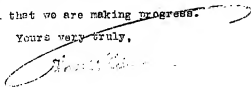
Mr. R. Harry Croninger,
c/o Speedwell Motor Car Co.,
Dayton, Ohio.

Dear Mr. Croninger:-

I am in receipt of your favor of the 13th instant.
making inquiry in regard to the progress that has been made with
the electric light delivery wagon.

Let me say in reply that I am now up to No. 5
experimental wagon, and am still running it over the worse
pieces of road that I could find anywhere. I have set as a
standard of requirements that such a wagon shall run 2000 miles
without a break over this bad road. With No. 5 wagon, we have
succeeded in running 700 miles up to this morning. Of course,
I cannot tell whether No. 5 wagon will live to fulfill my
requirements, but I feel that we are making progress.

Yours very truly,



T/E/ES

First

Nov. 21, 1912.

Miss Bessie Hunt,

Fau Claire, Mich.

Dear Madam:

I beg to acknowledge receipt of your favor of the 16th instant, and am pleased to have such a favorable expression of opinion from you as to the quality of reproduction given by our Blue Amberol record. You will soon have an opportunity to hear my new disc phonograph, which I think will please you still more.

In reply to your inquiry let me say that we will have the best grand opera singers making records for us.

Yours very truly,

First

, Nov. 21, 1912.

My dear Schwab:

I am informed that part of your selling department has operated for several years under a plan originated by Mr. Arthur Jerome Eddy whose book on "the New Competition" I have read.

One of my companies is considering the plan, and I would greatly appreciate it if you would advise me to what extent the plan has been successful or otherwise.

Yours very truly,

First

. Nov. 25, 1912.

Mr. B. C. Tousey,
Coconut Grove,
Florida.

Dear Sir:

Your favor of the twentieth instant
in regard to grapefruit has been received.

In reply I beg to say that I have a
grove of my own at Fort Myers, Fla., and get all the
grapefruit I need from there. Let me suggest that you
get a copy of the Elite Directory and also a copy of
"Who is Who." By sending a nice circular letter to the
parties mentioned in these books, you would probably be
able to work up a direct trade of considerable value.

Yours very truly,

Thomas A. Edison
12

1122
Nov. 25, 1912.

Mr. Wm. H. Collins,
1615 Decoursey Ave.,
Covington, Ky.

Dear Sir:

Your second letter to Mr. Edison was received, and he has made an investigation of the facts you refer to. This investigation shows that you are mistaken in your belief. The night he was born Mr. Edison was washed and dressed by a close relative of the family.

There is another thing in which you are in error, and that is, Mr. Edison's family was never poor in the sense that they needed help from the neighbors.

Yours respectfully,

EDISON LABORATORY.
Edison

First

Nov. 25, 1912.

Mr. L. Hugh Morfee,
#4 Waldegrave Road,
Brighton, England.

Dear Sir:

Your letter has been received and its sentiments and good wishes are greatly appreciated by me. Let me reciprocate by wishing you all success in the profession you have chosen for your life's work. It is a noble profession and there are always great opportunities therein for those whose motto is "Think and work."

In accordance with your request, I am sending a signed photograph.

Yours very truly,

39

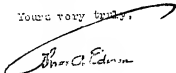
Nov. 28th, 1912.

Gilbert H. Montague, Esq.,
No. 40 Wall Street,
New York City.

Dear Sir:-

Referring to your favors of the 18th and 23rd instants concerning the proposed article for Leclio's Weekly obtained by combining several paragraphs of my letter to the Patent Committee, I beg to say that I have looked over the article you have submitted and am willing that it may be published under my name. I return the article herewith, together with my signature separately, as requested.

Yours very truly,



A.H.

First

Nov. 26, 1912.

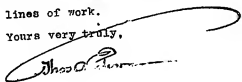
Mrs. Esther Woodberry Barrett,
41 Concord Square,
Boston, Mass.

Dear Madam:

I am in receipt of your favor of the twenty-third instant enclosing booklet in regard to the Boys' Home. Replying to your inquiry let me say that I do not know of any device under the name of the Radiopticon Projector.

If I were a less busy man, I might be able to take time to consider some of the matters you mention, but as it is, my extensive business matters and experimental work occupy my attention day and night, thereby rendering it impossible for me to take up any affairs outside my own lines of work.

Yours very truly,



First

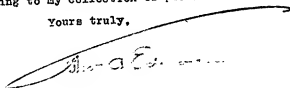
, Nov. 26, 1912.

Mrs. Gertrude Renaud,
General Delivery,
Seattle, Wash.

Dear Madam:

I have received your letter of
the eighteenth instant together with the photograph
of your two fine-looking boys, which I shall take
pleasure in adding to my collection of pictures.

Yours truly,

A handwritten signature, likely "A. A. E.", written in ink with a long, sweeping horizontal line extending to the right.

700
Nov. 26, 1912.

Mr. David P. Wohlhaunter,
700 Ninth Street,
Washington, D. C.

Dear Sir:

Your favor of the twenty-third instant to Mr. Frank L. Dyer has been referred to me. You are probably aware that Mr. Dyer has resigned from the presidency of the Edison Company and has moved his office to New York.

In reply to your inquiry I would say that Mr. Edison does not keep an historical record of his inventions in the shape of physical exhibits. To be sure, he has kept some of them, that is to say, old models of some of his earlier inventions, but there has been no systematic exhibits kept up.

I am thoroughly familiar with what there is around the laboratory in the shape of such exhibits, but I do not know of any of the early lamp socket bases.

I think the only method available for you would be to examine the Edison patents covering the period of his work on electric light inventions. This period commenced 1879 and continued for about twelve years thereafter.

Yours very truly,

George Eastman

First

, Nov. 27, 1912.

Messrs. C. Tennant Sons & Co.,
Agents for R. H. Hunter & Co.,
100 William Street,
New York City.

Gentlemen:

Referring to our correspondence some weeks ago, allow me to say that I am disposed to consider R. H. Hunter & Co. as our agent in Japan for our storage battery as long as the firm would show a continuous working of the territory in good faith. Such an arrangement might include the sale by them of the storage battery for all purposes except for Government work, submarines, etc., in regard to which we are dealing direct with all Governments.

If you will send your representative over here to the Laboratory, we will talk over the proposition and try to arrange a definite basis. I would suggest that you notify my Assistant, Mr. Mandoroff, by letter or 'phone in advance.

Yours very truly,

First

Dec. 4, 1912.

Mr. Bert Bell,
Crop Improvement Committee,
Board of Trade,
Chicago, Ills.

Dear Sir:

I am in receipt of your favor of the twenty-ninth ulto., together with the scenario and photographs enclosed. I am glad to learn that the educational campaign, which I have commenced, is so thoroughly appreciated by you.

In reply to your question I would say that all the work of the Agricultural Station in every kind of crop, and in the most minute details, will be put into the school pictures in due time. There has been a vast amount of preliminary work to do, and I have gathered around me a staff of very competent men for this educational work. We have already got out a large quantity of picture films in various branches of study, but I have not yet started upon the agricultural part of my campaign. However, I shall take it up in due course.

I am not quite sure what you wish to have me do in regard to the scenario which you enclosed in your letter. Do you desire me to have my company give you an estimate as to the cost of a motion picture film made up in accordance therewith.

Yours very truly,

Thomas A. Edison

"B." I return your photograph herewith. They are very interesting.

404

First

, Dec. 3, 1912.

Mr. H. H. Marvin, Pres.,
Motion Picture Patents Co.,
80 Fifth Ave.,
New York City.

Dear Mr. Marvin:

I am in receipt of your favor
of the 2nd instant inviting me to attend the Annual
Dinner to the manufacturers on the 16th instant, and
thank you therefor.

Just now I am very busy indeed,
but if it is at all possible I shall be with you on
that occasion.

Yours very truly,

Clarence

First

Dec. 5th, 1918.

Dr. J. K. Galtra,
406 Portland Block,
Chicago, Ill.

Dear Sir:-

I am in receipt of your favor of the 2nd ultimo asking whether we can furnish motion picture films for making the demonstration specifically mentioned therein.

Replying hereto I beg to say that at present we have our hands full in making films of the Life's History of economic insects, bacteria, and elementary mechanics, and therefore we shall be unable at the present to take anything outside of our school line. These things will take up our whole attention for some time to come.

Yours very truly,

First

, Dec. 4, 1912.

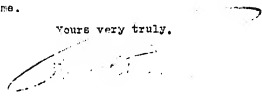
Thomas Robins, Esq.,
13 Park Row,
New York City.

Dear Mr. Robins:

Allow me to thank you for your kind favor of the twenty-sixth ult., and although it is nearly three months in advance of my birthday, I appreciate and thank you for your good wishes just the same.

I have also received the little electric lighting tablet that you were good enough to send me. It is a very neat thing, and I appreciate your courtesy in sending it to me.

Yours very truly,



First

Dec. 6th, 1912.

Mr. C. E. Fitton,
8 Kerwin Street,
Boston, Mass.

Dear Sir:-

I am in receipt of your favor of the 29th ultimo, in regard to the Edison Ore Milling Company.

In reply I beg to say that the company went out of existence many years ago. The process was for extracting gold from certain dry placers. Many trials were made at these placers, and a mill was erected near Santa Fe, Mexico, but in every case the gold was not present to a paying extent. Gross misrepresentations had been made to the Company as to the richness of these dry placers. It was found that none of these representations were true, and when the placers were actually operated the real facts were found out. Finally, the Company was obliged to stop from lack of funds and from its inability to locate placers where the process could be operated with commercial success.

Yours very truly,

C. E. Fitton

427

First

Dec. 5th, 1912.

Mr. Randall Hargreaves,
160 Claremont Avenue,
New York City.

Dear Sir:-

Your favor of the 2nd inst. together with the printed folder, came to hand in due time. It is very gratifying to learn that our friend Mr. Briault carried away with him such a pleasant recollection of his recent visit to the Laboratory.

I have shown your letter and folder to Mr. Edison, who says that when he has a little more time to spare he would be very glad if you would come out here and sing for him so that he might hear your voice. I suppose this would be quite agreeable to you and will let you know when a favorable opportunity offers.

Just now he is busy working day and night on a large accumulation of very important matters, and it is exceedingly difficult for him to make an appointment.

Yours very truly,

Wm. H. R.

First

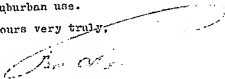
Dec. 11th, 1912.

Mrs. M. Ames Cushman,
484 Lake Avenue,
St. Louis, Mo.

Dear Madam:-

I am in receipt of your favor
in regard to smoke abatement, particularly with
reference to the smoke from locomotives. Let
me say in reply that the storage battery railway
and street car are now being rapidly introduced,
and we believe that in time the Railroads will
adapt it for their suburban use.

Yours very truly,



First
627

Dec. 12th, 1912.

Mr. George White,
Hackensack,
N. J.

Dear Sir:-

I am in receipt of your favor of the 10th instant, in regard to the question of the value of gold. In reply I beg to say that I have never written on this line, but I did make certain statements in an interview which, as I remember it, was printed in "Saturday Evening Post" some where about a year ago.

In my opinion, the use of gold as money and the countless billions of bonds, mortgages, etc., all payable in this fluctuating commodity is a dangerous thing, and some day there will a financial catastrophe.

This letter is personal to you and not for publication.

Yours very truly,

Alfred E. Brown

First
385

Dec. 12th, 1912.

F. P. Fish, Esq.,
84 State Street,
Boston, Mass.

My Dear Mr. Fish:-

I am in receipt of your favor of the 10th inst., asking for an interview. I am afraid you would have a long wait if you tried to catch me in New York, for I go there as little as I can possibly help, and that is only about twice a year. I shall be very glad to see you if you will come over to the Laboratory at any time. I would suggest that you telephone in advance to my assistant, Mr. Hoadovercroft, so as to make sure that the count is clear.

Yours very truly,

Phos a Einarsson

First

531

Dec. 16th, 1912.

Miss Ruth Graham,
159 North 22nd St.,
East Orange, N. J.

Dear Miss Graham:-

Referring to our telephone conversation this morning, I have asked Mr. Edison to set a time when he will hear you sing for him. He says Wednesday morning of this week will be a convenient time, and I would, therefore, suggest that you come over about 10-o'clock in the morning of that day.

Yours very truly,

Wm. H. Edison

First

582

Dec. 16th, 1912

Mr. John W. Howell,
General Electric Co.,
Harrison, N. J.

Dear Mr. Howell:-

Mr. Edison received your favor of the 12th inst. in regard to a photograph for Mr. Remane, who came over to the Laboratory about a year ago. Mr. Edison was very glad to comply with your request, and has autographed a photograph, which I am sending to you by mail today. I trust it will be received safely.

With kind regards and compliments
of the season, I remain,

Yours very truly,

Wm. L. Langford

305

547

Dec. 16th, 1912.

Peter J. Hughes, Esq., President.

Pa. Panama & Pacific Terminal Co.,

Land Title Building,

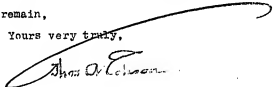
Philadelphia, Pa.

Dear Mr. Hughes:-

Your favor of the 12th inst.
was received, and in reply let me say that I shall
be glad to see you and Major Gillette when he re-
turns from Mexico.

Wishing you the compliments
of the season, I remain,

Yours very truly,

John A. Edison

First

551

Dec. 16th, 1912

Mr. Henry M. Riechenback,
32 King St.,
Rochester, N. Y.

Dear Sir:-

I received your favor of the 3rd inst.,
with newspaper clippings enclosed. Tell me honestly what
you think about the court decision that Eastman invented
the motion picture film.

In my patent I never claimed the film,
but only a film with pictures in sequence taken from a
single point of view to reproduce the phases of motion. I
am under the impression that you developed the Eastman film.

Yours very truly,

Thos A Edison

First

550

Dec. 16th, 1912.

Mr. E. C. Wright,
Advertising Dept.,
Scientific American,
361 Broadway, New York.

Dear Sir:-

Your favor of the 12th instant has
been received and its contents noted.

Let me say in reply that at the
present time we cannot advertise for the reason that
we are so rushed we cannot deliver the goods. How-
ever, we hope to relieve the congestion shortly and
will then start up our advertising again.

Yours very truly,

Wm A Edwards

511

511

Dec. 21st, 1912.

P. P. Fish, Esq.,
84 State Street,
Boston, Mass.

Dear Mr. Fish:-

This is to confirm a telegram sent to
you this morning at Mr. Edison's request. The telegram
reads as follows:

"Can see you on Tuesday morning any
time after eight thirty o'clock.

Thomas A. Edison."

Allow me to suggest for your informa-
tion that trains leave Hoboken at 8.20; 8.30 and 9.30 A. M.
The New York leaving time is fifteen or twenty minutes
earlier. I usually take the 8.20 train.

Yours very truly,

Wm. L. Edison

First

690

Dec. 24, 1912.

Benson Mines Co.,

1410 Real Estate Trust Bldg.,

Philadelphia, Penna.

Dear Sirs:-

Yours of the 20th instant requesting the
loan of a small hand magnet received. Mr. Edison
directs me to write you that some time ago we made
one for you and he would like to know what became
of it.

Yours very truly,

H. F. Miller
Secretary.

241

601

Dec. 23rd, 1912.

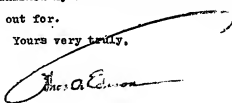
Mr. R. Harry Croninger,
% Speedwell Motor Car Co.,
Dayton, Ohio.

Dear Mr. Croninger:-

Your favor of the 18th instant in regard to the small electric delivery wagon has been received.

In reply allow me to say that it is too early to enter into arrangements of the kind you suggest. I do not want to do anything definite on this line until I have finished my tests and am sure that I have what I started out for.

Yours very truly,



J. A. Edison

First

695

December 24, 12.

Talbot Root, Esq.,
52 Broadway, New York.

Dear Sir:-

Replying to your letter of the 20th instant
Mr. Edison directs me to write you that he is compelled
to hold the Glen Ridge property for a while for storage
purposes until he finishes some buildings at Orange,
when he will be in a position to take up the matter of
its sale.

Yours very truly,

H. C. Hilkey
Secretary.

First

Dec. 23rd, 1912

Mr. Martin R. Thomas,
Cassaday, Kentucky.

Dear Sir:-

I have received your favor of the 19th instant in regard to your idea for talking motion pictures. You are mistaken when you say that you left with me last year specifications and drawings of your idea for synchronized motion pictures. The only thing you did was to write me a letter under date of June 13, 1911, stating that you had a plan for producing talking motion pictures and asking my permission to forward blue prints.

I answered your letter under date of June 20, 1911, stating that this invention had been then already worked out and was in operation, and that it had been exhibited to the press.

If you sent any drawings or blue prints I did not see them. There was no necessity for me to see the specifications and drawings of any outside party, anyway, for I conceived the broad idea of synchronized talking motion pictures about twenty five years ago, as you will find if you examine the newspapers of that time. For a number of years past I have had a staff of experts working out the details of my own plans and have spent a large amount of money perfecting the same. Practical talking motion pictures, embodying my own inventions, had been shown by me to the representatives months before your letter of June 13, 1911 was received. These talking pictures will be exhibited to the public in theatres next month.

Thus, you will see there is no occasion for me to consider the inventions of others in this connection, and I have made the above explanation for your information and to avoid any misunderstanding.

Yours truly,

Thomas A. Edison

Page 1

First

Dec. 24th, 1912.

Messrs. John Daniell, Son & Sons,
757 Broadway,
New York City.

Gentlemen:-

I am in receipt of your favor of the 21st instant making enquiry about the small Electric Delivery Wagon, on which I have been working for some time.

Let me say in reply that at the time my representative called on you, I had built and was testing Experimental Wagon No. 1. The standard of perfection that I had set for a successful vehicle was that it should run at least 2,000 miles over the very worst roads that could be found, and in all conditions of weather, without breaking down. I personally went out and selected the roads, and I can assure you that the ones I chose are something awful; full of seams, ruts and bumps.

Wagon No. 1 broke down, and so did Nos. 2, 3 and 4, although improvement was steadily marked in the progressive numbers. We have taken advantage of our experience with these wagons and now have No. 5 under the same rigid break down test. I am glad to say it looks to me as if No. 5 will accomplish what I have started out to do. If it runs until March 1st it will prove that I have developed an electric wagon that will stand any kind of rough usage and have a depreciation not greater than ten per cent.

As soon as I have completed the development of such a wagon I will arrange with manufacturing concerns to make them in quantity.

Yours very truly,

Wm. A. Elmer

PS Such a wagon on ordinary
roads should go 100,000 miles.
W.A.E.

First

610

Dec. 27, 1912.

Mr. Francis Duenwald,
care Elizabeth Daily Journal,
Elizabeth, New Jersey.

Dear Sir:-

I am in receipt of your favor of the 21st instant in regard to the proposed testimonial to THOMAS JOHNSON BISHOP, and although I do not recall him to mind it will give me pleasure to contribute to your fund for this purpose. I will send a check for \$10. to Mr. Irons.

Yours very truly,

Wm A. C. —

510

627

Dec. 26th, 1912.

Mr. George White,
Hackensack, N. J.

Dear Sir:-

Your favor of the 23d instant, with newspaper clipping enclosed, has been received. Let me say you have been discreet in your quotation.

Some day a great number of high financial people may, over a short period of time, conclude to insert saving clauses in their loans, in addition to payment in gold of a certain weight and fineness. Then a cloud will be thrown over matters financial, and the ball will start rolling. Then there will be an opening for trouble.

Yours very truly,

J. A. Cowan

First
655

Dec. 28th, 1912

Mr. Frank P. Hill,
Brooklyn Public Library,
26 Brevoort Place,
Brooklyn, N. Y.

Dear Sir:-

Your favor of the 26th inst. in regard to thin sheets of nickel for use in making durable books, has been received.

In the development of my storage battery, one of the greatest difficulties I encountered, was to provide a material for insuring perfect electrical conductivity in the positive tube. After a vast amount of experimenting I concluded to use pure metallic nickel in exceedingly fine flakes. The process for making this was developed after much labor and thought. The result was the production of sheets of metallic nickel so thin that 200 of them are only about the thickness of an ordinary business card. For our purpose these sheets are cut into small pieces, about 1/16 of an inch square.

In this product I saw a future possibility of using sheets of metallic nickel, not quite so thin as ours, for making books that would be really permanent. I made a passing reference to this idea in talking one day to a newspaper man, and I presume the news reached you through that channel.

The fact is, the extremely attenuated sheets that we use in our work would be entirely too thin for use in books, and to produce the nickel sheets for the latter purpose would involve a lot of experiment and special apparatus before a standard material could be obtained. I am so very busy that there is no present expectation of my working on the subject, but I have no doubt it will be done by someone in the future.

Yours very truly,



First

634

Dec. 30th, 1912.

Mr. Henry M. Ruchenbach,
32 King Street,
Rochester, N. Y.

Dear Mr. Ruchenbach:

I received your letter in reply
to mine and thank you for same. I have asked our Legal
Department to send you a copy of the opinion in the
Chicago Film suit.

You say you would like to come
over and have a talk with me on film matters. I shall
be glad to see you at any time. Let me suggest that
you notify my assistant, Mr. W. H. Meadowcroft, in ad-
vance and he will see to it that we meet.

Yours very truly,

Thomas A. Edison

First

Dec. 31st, 1912.

T. Commerford Martin, Esq.,
29 West 39th Street,
New York City.

Dear Mr. Martin:-

Your favor of the 28th instant reached me yesterday, but Mr. Edison was so much occupied all day that I did not have a chance at him until this noon, when I showed him the letter.

He is under a tremendous pressure of work just now and is and has been receiving many invitations to attend meetings and other functions, all of which he has been unable to accept, as he has so much that must be done in a given time. It is practically impossible for me to convey an adequate idea to you of the imperative nature of the demands upon his time and attention at present, and for sometime to come. Such is the case, however, and he is obliged to confine himself closely to what he has in hand, for if he does otherwise it means that he takes any lost time out of his scanty sleep. Besides, any interruption in his lines of thought is rather serious. He said to me that under present circumstances he will have to ask to be excused from attending the meeting on January 23d.

With kind regards, and wishing you a happy new year, I remain

Yours very truly,

d

630

Jan. 3rd, 1913.

Mr. Frank P. Hill,
Brooklyn Public Library,
26 Brevoort Place,
Brooklyn, N. Y.

Dear Sir:-

Your favor of the 31st ult.
has been received.

Why not dip all printed matter
in paraffine? It is everlasting, and is
used to prevent decay of old buildings.
Cleopatra's Needle in Central Park was saved
by it.

Yours very truly,

First

Jan. 4th, 1913.

Mr. George W. Perkins,
Progressive National Committee,
Hotel Manhattan,
New York City.

My dear Mr. Perkins:

I want to thank you for your
favor of the 30th ultimo with all its good wishes,
which are most heartily reciprocated.

Will you kindly express to
Col. Roosevelt my thanks for the excellent photo-
graph which he has so courteously autographed and
sent to me. I appreciate it very much and shall
give it a prominent position in my library.

Yours sincerely,

**General Letterbook Series
Letterbook, LB-092 (1913)**

This letterbook covers the period February-March 1913. Most of the correspondence is by Edison and William H. Meadowcroft. Included are letters addressed to physicist Michael I. Pupin and to Edison's European associates Paul H. Cromelin, Thomas Graf, and G. Croyden Marks. Many of the items relate to the commercial and technical development of Edison's phonograph and motion picture businesses, including the introduction of the disc phonograph and the kinetophone (motion pictures with sound). Other letters discuss the use of Edison's alkaline storage battery in miners' safety lamps, for which he won the Rathenau Medal in 1912, as well as its applications in electric vehicles and country house lighting. Also included is correspondence regarding Edison's cement and ore milling business, the procurement of Ortho-Cresol from Germany, and foreign markets for the kinetophone. Additional letters pertain to books read by Edison or added to his library, visitors to the laboratory, Edison's membership in organizations, and the inventor's donations to charities, including a contribution to the Balkan War Relief Fund.

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Wilder, H. L. 552-

Wampton, H. R. 553

Warren, Mrs. A. W. 580-

Wilson, N. B. 604-

Wahman, J. M. 605-

White, Bruce 628

Walsh, E. 629

Wether, E. A. 630

White, A. E. 669-

Woodward, M. T. 689-

Wilcher, Rev. M. P. 690-

Wilson, J. F. 691-

Wickman, A. E. 692-

Young, H. W. 13-84-
Hendel, Miss Lucy L. 14-
Young, Mary. 186-

Z. ulata, C. J. 310-
Ziegler, Minn. A. E. 631

First

Jan. 8th, 1913.

Mr. Will Templeman,

Box 66,

Silver City, New Mexico.

Dear Sir:-

Your favor of the 2nd instant has been received. I am afraid there has been a misunderstanding on your part as to my manufacturing sheet metal to take the place of paper for making books.

The fact of the matter is that in the development of my storage battery, I found it desirable to use small fragments of very thin metallic nickel. I developed a process of manufacturing this material in sheets and then cutting it up into very small pieces. In explaining this one day to a newspaper reporter who had interviewed me, I remarked incidentally that there seemed to be a possibility of some day having imperishable books which would be made up of thin sheets of metallic nickel, obtained in a similar manner.

I am afraid that this has given rise to a public impression that I am manufacturing such sheets for that purpose, but such is not the fact. I am making this thin metallic nickel only for my own purposes, that is to say for my storage battery.

Yours very truly,

4-1

Jan. 9th, 1913.

Mr. Arthur Williams,
55 Duane Street,
New York City.

Dear Mr. Williams:

Your favor of the 6th instant in regard to the awarding of the Rathenau medal was received and its contents carefully noted.

It is exceedingly gratifying to me to have been awarded this medal for my safety storage battery miner's lamp, and I appreciate and thank you for your cordial invitation to attend the meeting on the 23d instant to accept the presentation in person.

If I should do so it would mean quite a serious interruption of important work I have on hand. As you are probably aware, I have been busy day and night for some months past, working on a number of complex problems, and my labors on this line are not yet completed. There are urgent reasons why there should be no delay, hence I cannot see my way clear to get over to New York on the 23d instant.

Yours very truly,

First

Jan. 9, 1913.

Bureau of Associated Charities,
Employment Bureau,
13 Central Avenue,
Newark, New Jersey.

Dear Sirs:-

Your letter of the 4th instant requesting information regarding the ability etc. of Max Young received. Replying to same would say that Mr. Edison had him at the Laboratory for several months. He seems to be sober and industrious, cannot tell you anything about his chemical ability as he worked on one experiment continuously.

Yours very truly,

Secretary.

Final
130

Jan. 10th, 1913.

Mr. Jacob W. Binder.

3 Broad Street,

New York City.

Dear Mr. Binder:-

I am in receipt of your favor of the 8th instant, and in reply beg to say as to the Kinetophone I have made arrangements with a theatrical syndicate to put this apparatus out, and, therefore, am not at liberty to arrange with others for its exhibition.

Now, in regard to my educational pictures I beg to inform you that no public exhibition has yet been made of them as there is still a great deal of work to be done before bringing them out.

I am, however, willing to do something towards your entertainment by making a demonstration of my new disc photograph, which I think would be a surprise and a revelation to you all in its reproduction of beautiful music. As to the length of time that remains for you to say, as we would be willing to give you a whole evening of music if desired. There would be no expense to you for this.

Yours very truly.

first

Jan. 10, 1913.

Prof. M. I. Pupin,
Columbia University,
New York City.

Dear Sir:-

Mr. Edison has received a request for help from the Balkan War Relief Fund Committee of which Mrs. H. Karastoyanoff is President. Their address is No. 1109 Amsterdam Avenue, New York City.

He encloses his check for \$25.00 to you with the request that you forward it to the Lawyers Title Insurance and Trust Company, No. 160 Broadway, New York, the depository, if the Committee is all right. He is not acquainted with them.

Thanking you for your attention, I am,
Yours very truly,

Secretary.

7-0-1

Jan. 10th, 1913

Mr. Frank A. Taber,
Union, New York.

Dear Sir:-

I am in receipt of your favor of the 5th instant in regard to a light electric delivery wagon.

In reply let me say for your information that I have been working on this wagon for over a year and have been steadily making progress. The standard of perfection that I have set calls for the running of an experimental wagon 2000 miles without a break of any kind, the mileage being made over the roughest roads that I can find anywhere.

I personally went out and selected the roads, and I can assure you that they are something awful. Experimental wagons, Nos. 1, 2, 3 and 4 broke down before they reached the end of the test, but the defects of each one were remedied in the succeeding one, and each succeeding one was better than its predecessor.

Experimental wagon No. 5 has been running for sometime and has not developed a break. It looks to me as though this vehicle might come up to the requirements which I have set for it, but the test will not be completed until March. As soon as I have developed a satisfactory vehicle, I shall put it in the hands of manufacturers all over the Country, so that they may make them for the market.

Yours very truly,

7. 24
224

Jan. 11th, 1913.

Mr. A. J. Koenigsmark,
Waterloo,
Illinois.

Dear Sir:

I have received your favor of the 7th instant, and have read the same with much interest.

If you will mail me a liberal sample of the mixed wheat and onions I will look into the matter as soon as I can find a little time. Finally address the sample to my assistant, Mr. W. H. Meadowcroft, at this address, and he will see that I get it.

Yours very truly,

W.A.

Jan. 11th, 1913.

Mr. Chas. E. Speirs,
% D. Van Nostrand & Co.,
25 Park Place,
New York City.

My dear Mr. Speirs:

I am in receipt of your favor of the 9th instant. A few days ago a large package of books came in, from which Mr. Edison selected a number that he wished to keep. I gave the others out to be packed up and returned to you for credit.

I showed Mr. Edison the extract from the Boston Sunday Post, which you were kind enough to send. He was very much interested and has turned it over to the head of the Motion Picture Department.

With kind regards and wishing you the compliments of the season, I remain,

Yours very truly.

P.S.-- Do you happen to have any small books treating of the Mirage. If so, can you send it to me on approval. I have a friend who might want to buy it.

First

Jan. 11th, 1913.

Messrs. Dick Brothers & Co.,
30 Broad Street,
New York City.

Gentlemen:-

Replying to your favor of the 6th instant let me say that for five years past the Cement business has been a losing game. At least half a dozen Companies have gone under. Even the Atlas Co. with Maxwell and the First National Bank people behind it, have had hard sledding.

Within the last three months, however, prices have advanced. Price cutters have learned their lesson, and now all the Companies are doing well. At present nobody in the Cement business has enough money to buy anything. I would advise your customer to hold on to his stock.

Yours very truly,

First

Jan. 11th, 1917.

Mrs. M. B. Stuart,
1840 Fell Street,
San Francisco, Calif.

Dear Madam:

We have received your letter asking us if we are prepared to make a definite promise to take a trial Phonograph record of your daughter's voice if she comes East. We want it distinctly understood that we do not suggest that she come on for that purpose, but should she come to New York we will take a trial record of her voice so that she and others can study it and compare it with other voices.

Should she prove to be available as a singer for the Phonograph, we would consider having her make some records for us if terms can be satisfactorily arranged. We desire, however, to especially call your attention to the fact that the Phonograph is a merciless instrument, and shows up all defects of the voice.

We desire to have it clearly understood that if your daughter comes on East for the purpose of making a trial Phonograph record of her voice it is entirely at her and your risk. We offer no inducement, nor can we offer any encouragement, as the record which you sent on from the West was not made under proper conditions and we cannot form any opinion therefrom as to whether your daughter's voice is a good one for Phonograph records. The opinions which the press or individuals may offer as to Concert singers have absolutely no bearing on the fitness of a voice for the Phonograph.

Yours very truly,

Foot

Jan. 14th, 1913.

Hon. Joaquin Mendez,
Legacion de Guatemala,
Washington, D. C.

Dear Sir:-

I am in receipt of your favor of the 8th instant asking for information in regard to the experiment which I conducted in 1898 on concentrating gold in dry placers.

In reply let me say that the sand was dried and sized by screens of 12 sizes. Each size was allowed to fall from a hopper in a sheet 4 feet long by 1/16" thick, in front of a blast of air, the black sand and the gold being the heavier, were only moved slightly out of line of the falling sheet, and fell on one side of a partition. The sand, being much lighter, was greatly deflected and fell on the other side of the partition. This method yielded 1 ton of concentrate, from 50 to 75 tons of sand, and saved 85% of the gold.

I abandoned the scheme because there are no dry placers in this Country that will pay to operate. All are too small.

Yours very truly,



First
525

Jan. 15th, 1913.

Mr. Robert Clark,
Grand Forks,
British Columbia.

Dear Sir:

I have received your favor making enquiry about my process for treating low grade ores, and in reply beg to say that I am making the experiments on account of a mining engineer named H. B. Clifford, and therefore I cannot give information to other parties. His address is Waldorf Astoria Hotel, New York.

Your letter is very interesting and it seems to me you are to be congratulated on having such an active and courageous wife. It is a source of gratification to me to learn that you and she take so much enjoyment from the phonograph. Let me say for your information that I have been working hard for the last 18 months to improve the quality of musical reproduction, and have succeeded in producing a new kind of reproducer for use with a new type of hard record called the Blue Amberol Record. These are greatly superior to the wax records and I think you would be much pleased with them. You can find out about them from Mr. Babson.

I am sorry I cannot send you a record of my own voice, as there are personal and business reasons why I do not make one. It has occurred to me, however, that perhaps you and your wife might like to have an autographed photograph, and I take pleasure in sending you one by this mail.

Yours very truly,

First

Jan. 17th, 1913.

Mr. C. W. Bender,
4411 Hough Ave.,
Cleveland, Ohio.

Dear Sir:

Allow me to acknowledge receipt of a handsome copy of your Railway Electrical Engineers' Handbook, and to thank you for this interesting addition to my library.

Yours very truly,

Frist

Jan. 23, 1913.

Mr. P. D. Wagoner,

President, General Vehicle Co.,

Long Island City, N. Y.

Dear Mr. Wagoner:-

Referring to the proposed contract for batteries for "Battery Service System" let me say that after mature reflection I much prefer not to enter into any such arrangement. The Hartford case has given rise to trouble with other manufacturers, and any extension on similar lines would simply mean trouble multiplied.

Yours very truly,

First
238

Jan. 20th, 1907.

Mr. Paul H. Crenelin, Managing Director,
 Thomas A. Edison, Ltd.,
 Willesden Junction,
 London, N.W. England.

Dear Mr. Crenelin:-

I have received your letter
 of the 9th instant in regard to Benedetti, and note
 all you say on the matter.

He is no singer, and might get
 more notoriety than he wants in a Court trial. His
 records are of no value. Do the best you can.

Yours very truly,

Thomas A. Edison

First
359

Mr. W. L. Garrison

Brooklyn, N. Y.

Jan. 25, 1913

Dear Will:-

Replying to yours of the 16th inst. Mr. Edison directs me to say to you that he had already parted with the rights for the Kineophone

Yours very truly,

J. P. Sullivan

First
319

Jan. 25th, 1913.

Mr. W. S. Mallory.

Edison Portland Cement Co.,

Stewartville, N. J.

My dear Mr. Mallory:-

On returning to the Office after spending a few days in bed with bronchitis and grip, I find your favor of the 20th instant. From my standpoint it certainly was quite a disappointment to have to take to my bed the day of the Banquet, as I quite counted on being there as as to have an opportunity of talking to you.

Mr. Edison did not approve of the message which you had written for the Cement Era, and I drew up something else for him, and that did not quite please him and he put it aside. He did not particularly care about sending any message at all, as I let it go until the 16th, the day the show opened, and then brought it out again, thinking that he would settle upon something and send it as a telegram.

As you know, he has been very busy of late, working nights again, and he was too busy to take it up. I explained to him that the show opened that day, and that you thought it desirable to send a message, but he said he could not take time to bother with it at all, and therefore sent nothing. It was the best I could do under the circumstances.

I have your large card on the architectural concrete, and shall be much interested in watching the monthly report.

Yours very truly,

First

Jan. 25th, 1914.

Melvil Dewey, Esq.,
Lake Placid Club,
Raven Cl. N. Y.

Dear Mr. Dewey:-

I am pleased to hear from you
after such a long lapse of time since we met in Paris.

It gives me much pleasure to learn
that you are such an enthusiastic believer in my Dictating
Machine, and now I note that you are very desirous of mail-
ing records after you have made them. Let me say in
reply that I have worked a great deal on a mailable record,
but so far nothing will stand the abuse it receives in the
mail. I am sticking to it, however, and think that we may
be able to produce something serviceable by and by.

Yours very truly,

W. D. [Signature]

First

Jan. 25th, 1912.

Mr. H. E. Price,

Price, Manuf'g. & Power Co.,
Winston, Salem, N. C.

Dear Sir:-

I am in receipt of your favor of the 20th instant, concerning some historical data that you are collecting in reference to the early stages of your street railway company.

Let me say in reply that I financed the building of all of Sprague's Electrical Apparatus at that time, and built the same in my shops in Rahensetady, New York, now owned by the General Electric Company.

Yours very truly,

First

Jan. 24th, 1913.

Mr. W. Lester Levy, Secretary,

Motion Picture Exhibitor's League of Michigan,

245 Healey Ave., Detroit, Michigan.

Dear Sir:-

I am in receipt of your favor of the 22nd instant in regard to the Kinetophone, and beg to thank you for writing to me so frankly on the subject.

Let me say in reply thereto that my contract is only for a short period, and this gives me time to bring the invention to a still greater perfection. Afterwards I shall be free to deal direct with the regular moving picture houses, which has always been my intention. In fact, they are the only logical means of giving the Kinetophone its permanent use. I think the real value of the talking pictures will be in opera and drama, supplementing the regular pantomime motion picture.

I beg to ask that you will regard this letter as part of the correspondence and not for publication.

Yours very truly,

141

Jan. 24th, 1913.

Mr. H. B. Leavitt,
615 West 122d Street,
New York City.

Dear Sir:-

I am in receipt of your favor
of the 21st instant, stating that you are going
to take a trip to South America, and asking whether
you can handle the Kinetophone rights for that
country.

Let me say in reply that I
cannot make any arrangements for South America or
for any other country where the Spanish language
is spoken, until later on. Such countries will
have to wait, as we have no Spanish speaking actors
on our staff at the present time.

Yours very truly,

First

Jan. 25th, 1913.

Mr. Charles A. Munn,
361 Broadway,
New York City.

My Dear Munn:

I duly received your favor of the 20th instant asking for information in regard to the method of synchronizing the motion picture machine and the phonograph to produce talking pictures, so that you may publish the same in the Scientific American.

Let me say in reply that we do now want to publish the Scientific details just at present, but will be willing to do so later on. The patent pirates are calling the motion picture songs just now.

Yours very truly,

Thos. A. Edison

File

Jan'y 25, 1913.

Mr. W. Johnston McRay,
32 Montgomery Street
Newburgh, N.Y.

Dear Sir:

I am in receipt of your favor of the
20th instant in regard to my property near
Dona Island, N.Y. and presume you refer to
my property at Stony Point, which contains about
147 acres.

Let me suggest that you make me
an offer for it.

Yours very truly

W. S. McRay

First

Nov. 20th, 1913.

Mr. Louis Hays Des Freres,
20 Broad Street,
New York City.

Dear Mr. Des Freres:-

I am in receipt of your favor of the 20th instant in regard to securing the Phonophone rights for Mexico. In reply let me say that while I am open to negotiation, I don't think that we can do business immediately, as none of the actors who make the pictures can speak Spanish. I expect to make talking pictures for Spanish speaking countries later on, but am not ready at the immediate present.

Yours very truly,

Mesa-Lee

First

Jan. 27th, 1913.

Mr. W. S. Andrews,

General Electric Co.,

Schenectady, N. Y.

My dear Mr. Andrews:-

I am in receipt of your esteemed favor of the 21st instant. I must ask you to kindly excuse me for not acknowledging it more promptly, but I have been sick for two or three days.

I regret to learn that there was nothing new about the insulating material which I sent to you for test. However, we never can tell until we really find out, and I suppose an apology on my part is not necessary, as I presume you are always looking around for something new and good.

Mr. Edison is still very busy working night and day on some difficult problems. He has not gone away to Florida yet, and there is nothing definite about his going. He wishes to go if he can, but at the present time does not see how he is going to be able to get away.

I spoke to him one day about the possibility of your coming down some day with a package of liquid air, and he was much interested and pleased with the idea of being able to ~~make~~ a few experiments with you. ~~and~~. When the time draws near, it would be well for you to give me four or five days' notice, so that we will have no slip-up at this end.

Trusting you are well and with kindest regards, I beg to remain

Yours very truly,

John A. Edison

First
282

Jan. 26th, 1913.

Mr. Carl H. Tellefsen,
1166 Forty-fifth St.,
Brooklyn, N. Y.

Dear Mr. Tellefsen:-

I am in receipt of your favor of the 23th instant, and Mr. Edison has received the photograph of your Eric and also of the real Tellefsen Eric. It is very kind of you to offer to send me a picture of yourself and Mr. Tellefsen, and I shall await ~~his~~^{it} arrival with the greatest of pleasure.

I do not think that you need to go to the trouble of looking up a photograph of Mr. Edison in New York. I think we can send you one from here.

Yours very truly,

John D. Edison

First

Jan. 29th, 1913.

Gerónimo Gohantiano, Esq.,
Filboa,
Spain.

Dear Sir:-

I have received your favor of the 15th instant in regard to the exploitation of the Kinetophone in Spain. In reply let me say that we are not ready yet to enter into negotiations with anyone for Spanish speaking Countries, as there is no one in our troupe of actors who make these pictures, who can speak Spanish. We expect to remedy this defect later on.

Yours very truly,

First
414

Jan. 30th, 1913.

Mr. Thomas Graf,
Friedrichstrasse, 10,
Berlin, Germany.

Dear Mr. Graf:

Mr. Edison has received your letter of
the 17th instant in regard to the making of Mr. Ullrich's
recording.

He requests me to ask you to explain
to Mr. Ullrich that the reason we want him to sing here is
because we have better facilities for recording, and can
therefore make his songs more successful.

Mr. Edison also refers to you the enclosed
letter from Mr. Paul Ritter von Schreitt.

Yours very truly,

J. M. G.

First
522

Nov. 10, 1911

Prof. Luigi Nono,
375 Broadway Street,
New York City.

Dear Sir:-

I received your register of the
Sept. 4, 1911, together with the music and letter, and am very
glad.

I have spoken to Mr. Diven about the
music you have sent, and he says that in a few days when he
has time he will hear our pianist play the Minuet in G major,
which you have composed. After he has heard it, I will let
you know his opinion about it.

Yours very truly,

[TRANSCRIPTION FOLLOWS]

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First

Feb. 12, 1916.

Mrs. M. J. Smith,
211 N. W. 10th St.,
Chicago, Ill.

Dear Mrs. Smith:-

I am sorry to hear of the trouble you are having with your
recording of your singing. I am sure you are a very good singer.

Our records are made by the best of us, and we are
at a loss to know why you are having trouble. I am sure you are
a very good singer, and we are sure you are a very good singer.
While, of course, we cannot professional singing, the method
and apparatus used in making these records is of the best of
work of the world. It would be hard to find a better way to apply
our method in that respect. We have, in fact, a better way to
teach you to sing, and we have a professional point of view, and we are
the only kind of work that we do, and we are unable to offer
any suggestions to you in regard to your main record for your
teacher.

This matter, however, has been studied
out by others. One of our customers is the Chicago-Lovers
Correspondence School of Singing, Kansas City, Chicago, Illinois.
They use the Phonograph for teaching their pupils, in some of the
best and other features of the art of singing. They have
teachers and singers who make model records for sending to the
pupil. They have also, and we have a system of instruction
for making phonograph records by the pupils themselves, which
records are subsequently sent to the School for criticism and
suggested corrections. If they have made an exhaustive
study of the subject, for the purpose of aiding and instructing
pupils, you might be able to obtain some assistance from
them.

Yours very truly,

[TO HELEN BERGER BRYAN (TRANSCRIPTION)]

Jan. 31st. 1913

Mrs. Wm. Jennings Bryan, Jr.,
311 East 4th Street,
Tucson, Arizona.

Dear Mrs. Bryan: -

Please pardon the delay in replying to your favor of the 15th instant. I have been so exceedingly busy that my correspondence is somewhat in arrears.

In regard to advising you as to taking records of your singing for your Music Teacher, I am somewhat at a loss, as our experience does not lie along those lines. While, of course, we record professional singing, the methods and apparatus used by us are the results of many years of hard work and study. It would be impossible for amateurs to apply our methods in their homes. Hence, it would be of no use to advise you from a professional point of view, and as that is the only kind of work that we do, I find myself unable to offer any suggestions to you in regard to your making records for your Teacher.

This matter, however, has been studied out by others. One of our customers is the Siegel-Myers Correspondence School of Music Mens Block, Chicago, Illinois. They use the Phonograph for teaching their pupils in tone production and other features of the art of singing. They have teachers and singers who make model records for sending to the pupil. They have also studied out a system of instruction for making phonograph records by the pupils themselves, which records are subsequently sent to the School for criticism and suggested corrections. As they have made an exhaustive study of the Phonograph for the purpose of aiding and instructing pupils, you might be able to obtain some assistance from them.

Yours very truly,

Thos A Edison

First

Jan. 31st, 1913

Mr. P. H. Rosenzweig,
Fredrikstad,
Norway.

Dear Sir:-

In reply to your enquiry regarding the "Hindophone" allow me to say that we are not prepared to negotiate for foreign rights. We are sorry we cannot make the talking nation, however, and say that the British language. We would be glad to show you a copy of a little book.

Yours very truly,

W. H. ...

First

Jan. 31st, 1913

G. Croydon Marks, Esq.,
57 Lincoln's Inn Fields,
London, W. C. England.

My dear Marks:-

I have receipt of your favor of the 22nd instant and in reply would say that rather than continue business in England and continuously lose money, I much prefer to withdraw entirely.

Many years ago we did business direct with great satisfaction to both ourselves and the factors, and I do not see why we cannot do it again. However, if we cannot, I shall withdraw entirely.

Yours very truly,

First

Feb. 1st, 1913.

Mr. Clyde F. Smith,
W. A. Yeo,
Pullman, Wash.

Dear Sir:-

I am in receipt of your favor of the 22nd ultimo and beg to thank you for your kindness in suggesting the making of records of fairy tales and other stories for children. We have discussed this matter several times during the past year, and you will be interested to know that we intend to carry out the idea when we get our new large disc records ready.

Yours very truly,

232

Feb. 4th, 1913.

Mr. Winthrop L. Rogers,
Secretary, G. Schirmer (Inc)
3 East 43d Street,
New York City.

Dear Mr. Rogers:-

Replying to your favor of the 1st instant let me say for your information that the machine you saw here last Friday is called the new Edison Disc Photograph.

Through our Berlin and London offices we are trying to interest reliable parties and concerns to enter into the jobbing and retailing of this machine in the larger cities of Europe. I think that from what you heard you will agree with me that there will be a large sale of these machines among music lovers the world over.

Yours very truly,

Wm. L. Rogers

First

Feb. 24, 1913.

Mr. John Wylie, Vice President,
Chalmers Publishing Company,
17 Madison Avenue,
New York City.

Dear Sir:-

I beg to acknowledge the receipt
of a copy of the Motion Picture Hand Book by F.
H. Richardson, which you have kindly sent me, and
I thank you for your courtesy in complimenting me
therewith.

Yours very truly,

First

Feb. 5th, 1913.

Mr. W. H. Crane, President,
American Lithia & Chemical Co.,
50 Church Street,
New York City.

Dear Sir:-

Sometime after you left here today I saw
Mr. Edison, and showed him your letter and explained matters
fully to him.

He asked me to write to you to inform you
that the three year contract which he has made is exclusive,
and therefore he could not do anything with anyone else until
the time of that contract has expired.

He also said that he had made investiga-
tions and was entirely satisfied as to the source of supply of
the material. He says that at the present time he is us-
ing about 3 tons per month, but possibly within a year will
increase to 5 or 6 tons per month.

I think this covers the matter that we
discussed.

Yours very truly,

First

Feb. 6th, 1913

Mr. Geo. Chris Sheker,
Brachten,
Holland.

Dear Sir:

In reply to your inquiry regarding the Kinetophones allow me to say that we are not prepared to negotiate for foreign countries, as we have not yet made the talking motion pictures in any but the English language. We expect to make them in other languages a little later on.

Yours very truly,

Thomas G. Edison

First

Feb. 7th, 1913.

Mr. Horace A. Field,
% North Georgia Marble Co.,
Tioga, Ga.

Dear Sir:-

Your inquiry in regard to my work in connection with the separation of iron ores has been received.

In reply let me say that I have gone out of that line of business myself, but there is a mine in New York State called the "Benson Mine", operated by Pilling & Crane of Philadelphia. I think there is a plant in operation at that mine concentrating iron ore, and you could probably see the process in operation by applying to Messrs. Pilling & Crane.

Yours very truly,

Wm. A. S.

First

Feb. 7th, 1913.

International News Service,
200 William Street,
New York City.

Gentlemen:-

I am in receipt of your favor of the 5th instant, asking for permission to take a few photographs of me in my Laboratory, and also a photograph of the Kinetophone. I am quite agreeable to your taking the former, but not the latter photograph at present. Thus far I have not allowed anyone to make photographs of the Kinetophone apparatus for certain business reasons.

If you will kindly write or telephone to my Assistant, Mr. W. H. Meadowcroft in advance of sending your photographer, he will make the necessary arrangements for me to be here at any time they may agree upon.

Yours very truly,

Thomas Edison

First

PHE. 7th, 1913.

Motion Picture Patents Co.,
30 Fifth Ave.,
New York City.

Gentlemen:-

Your favor of the 31st ultimo.

With copy of letter from F. B. Whiting of Lyric Theatre,
Brookport, New York, has been received.

You might say to him in reply that
the contract I have made with the United Fooking Co. is
a short one and ultimately the talking picture will go
into the regular moving picture show. By that time
it will probably be still further perfected.

Yours very truly,

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Feb. 8, 1913.

Mr. Paul H. Cromelin,
care Thos. A. Edison, Ltd.,
25 Clerkenwell Road,
London, E. C. England.

Dear Sir:-

You will find herewith notice from the Liquidator of the Edison Ore Milling Syndicate, Limited, Mr. C. Percival Shaw, 545 Salisbury House, London Wall, London, E. C. England, covering a distribution of 4d per share on 27933 shares of the Syndicate held by Mr. Edison, amounting to £ 460 - 14 - 6.

Will you kindly call for the check and take with you the shares, certificates No. 271 for 20,500 shares, No. 426 for 6833 shares and No. 812 for 600 shares, enclosed herewith, which the Liquidator requires to make endorsements thereon. Return to me the check and shares and greatly oblige.

I am calling on your kindness to do this for us so there will be no chance for the certificates going astray.

Yours very truly,

H. J. Little
Secretary

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Feb. 8, 1913.

W. L. Edison, Esq.,
Salisbury, Maryland.

Dear Will:-

Replying to your letter of the 28th ultimo your father directs me to write you that Tom explained the carburetor you speak of to him about a year ago. He thinks it has already been patented in Germany, as a good deal of work has been carried out over there in burning petrolums of various grades. Thinks a search of our patent office will show that many schemes on this principle have been applied for.

It would be foolish he thinks to spend money on this until a rough search has been made.

Yours very truly,

T. J. Miller
Secretary.

43
First

Feb. 11th, 1913

Hon. Thomas P. Martin,
Benton.

K. J.

Dear Sir:-

I learn that it is proposed to
abolish the Essex County Mosquito Extermination
Commission. Can you furnish me with any printed
matter relating to this subject?

I am also interested to learn
whether, if the Commission is abolished, further ex-
periments are to be carried on in some other way.

Yours very truly,

250

Feb. 14th, 1913.

Mr. Thomas Graf,

Friedrichstrasse 10,

Berlin, Germany.

Dear Mr. Graf:-

Mr. Edison has asked

me to forward to you the enclosed correspondence
in relation to the Kinetophone for Austria-
Hungary.

Yours very truly,

Wm. H. Fox

Enc.

Frost

FEB. 13th, 1913

Mr. Etienne de Podor,
Budapesti Altalanos Villamosagi,
Rozsavenyi Terasasag,
VII Karsinezy - Utea, 19,
Budapest, Hungary.

My dear Podor:-

I have received your esteemed favor of
the 6th instant in regard to the Kinetophone.

Let me say in reply that my agent, Mr.
Thomas Graf, of Berlin is negotiating with some parties who in-
tend to erect a Studio in Berlin to make the talking motion
pictures in the various languages. I can do nothing until
we get a studio. I will send your letter to him.

In answer to your enquiries I would
say that I am enjoying good health, which I attribute to hard
work, light eating, no whiskey, and a clear conscience.

With kindest regards, I remain,

Yours very truly,

Kinet

Feb. 18th, 1913.

Mr. Christian Peteresen,
Kystalgade 30 K,
Copenhagen, Denmark.

Dear Sir:-

I beg to acknowledge receipt of your favor of the 1st instant asking for information in regard to the Kinetophone for producing talking motion pictures.

In reply I beg to say that up to this time we have made these talking pictures only in the English language, but we are hoping to establish a studio shortly in Berlin, where we can make pictures in all the European languages. Until this is done nothing can be accomplished in the way of introducing the talking pictures in any of the European Countries.

Yours very truly,

*Thomas A. Edison**Edison*

First

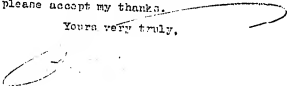
Feb. 16th, 1913.

Mr. Ell. C. Bennett,
1412 Syndicate Trust Building,
St. Louis, Mo.

Dear Sir:-

I beg to acknowledge receipt
of your favor of the 11th instant enclosing
one of the new buttons of the Joyian Order,
for which please accept my thanks.

Yours very truly,



First

Feb. 15th, 1913.

Mr. Thomas O. Baker,
437 Hancock Street,
Brooklyn, N. Y.

Dear Mr. Baker:-

I duly received your favor of the 11th instant, and rejoice to learn that your Club enjoyed the Demonstration last Saturday Evening.

I thank you very much for your cordial invitation, and hope that at some time in the future I shall be able to attend a meeting of the School Eastern Club.

I note with pleasure your kind wishes and congratulations in regard to my birthday and beg to assure you that I appreciate them very much indeed.

Yours very truly,

First

Feb. 14th, 1913.

Mrs. F. R. Constable,
108 South Avenue,
Fishkill - on - Hudson,
New York.

Dear Madam:-

I have received your letter containing birthday congratulations and thank you therefor, and beg to assure you of my appreciation of your kind remembrance and good wishes.

It is quite interesting to learn that you heard one of my early phonographs. I have been working for several years to obtain a more perfect reproduction of music, and the public seem to think that I have succeeded in the new Disc machine which is now being introduced. Should you happen to be in New York City at any time, I would suggest that you call at our Demonstrating Room at 10 - 5th Avenue, where you will be able to hear the latest improvement.

Yours very truly,

First

Feb. 15th, 1913.

Mr. Robert Fairchild,
415 West 5th Street,
Pittsburg, Kansas.

Dear young friend:-

I have received the letter that you sent me. It is interesting to know that you started in to work on wireless telegraphy at such an early age, and I hope that you and the other boys will have great success with it. I am sorry to say that I have no coils or any other apparatus for sale, as I use all these things myself in the Laboratory. I will have one of our young men send you a photograph showing all our factories here.

You ask whether I invented the Edison phonograph, and would say for your information I did invent it in 1878.

Yours truly,

Thomas Edison -

First

Feb 4, 1912

Dear Tom:

Replying to your letter of the 17th inst
written by Mrs Edison in which she says your house
can be repaired, heater and radiators installed etc.
for an estimated cost of \$1800.⁰⁰ Your father
says you can go ahead and have the work done.
With best regards I am

Yours very truly
H. F. Mills

Secretary

First

Feb. 18th, 1913.

Mr. F. P. Shanahan,
134 West 65th Street,
New York City.

Dear Sir:-

I am in receipt of your favor
of the 14th instant in regard to a letter written
by me about the year of 1860, and asking whether
it is of any value to me. In reply I beg to
say that I donot care to acquire it.

Yours truly,

318

Feb. 18th, 1913.

D. Van Nostrand & Co.,

25 Park Place,

New York City.

Gentlemen:-

Will you kindly send me one

copy of "The Principles of Applied Electro-Chemistry"

by A. J. Allmand?

It is published by Longmans,

Green & Company.

Yours very truly,

Thomas A. Edison

him

First

Feb. 19th, 1913.

Dr. G. W. Hilton,
54 Columbus Avenue,
Lynn, Mass.

Dear Sir:-

Replying to your enquiry as to whether I have ever devised a boiler heated by the electric current, I beg to say that I have not. Such a device would be a comparatively simple thing, but it is not yet practicable to carry out the idea on account of the cost of electric current. Some day electric current may be sold at a very low price, and when that time comes it will not take long to provide devices which will enable the house-holder to say good-bye to coal and ashes.

Yours very truly,

W. A. S.

First

Feb. 26th, 1913.

Charles Hathaway, Mgr.,
46 Wall St.,
New York City.

Dear Mr. Hathaway:-

Your favor of the 17th inst., has been received. Perhaps I should apologize for not making a telephone appointment with you, but the fact is I am simply overwhelmed with work and it is with reluctance that I make any appointments whatever, on account of the interference with my work.

In regard to the proposed Trust Company to be formed in Orange, let me say that I prefer not to go into banking at all, nor do I wish to be identified with banks as that business is entirely foreign to my line of research.

Yours very truly,

Thos A Edison

When you have time bring your
wife up to Cab & see the Talking Picture
& some very fine phonograph records any one
I can arrange if you are looking for them.

First

Feb. 24th, 1913

Mr. A. D. Chandler,
% Harper & Brothers,
New York.

My dear Mr. Chandler:-

Mr. Edison received your
favor of the 18th instant, enclosing letter from Mr.
Paul Kellogg, and he says that he will be glad to
arrange for a private exhibition at the Laboratory
any evening except Saturday.

If therefore you will kind-
ly let us know a day or two in advance, we will
arrange matters accordingly.

I return Mr. Kellogg's letter
herewith.

Yours very truly,

Wm. Kellogg

First


Feb. 24th, 1913.

Mrs. Anna L. Armstrong,
% Mr. Robert Fulton Armstrong,
Int. Motor Truck Co.,
57th St. & Broadway,
New York City.

Dear Madam:-

I received your favor of
the 18th inst., the contents of which have been
perused with much interest.

I appreciate the compli-
ments that your husband paid me so many years ago.
and now I beg to express my thanks for all the
good wishes you send me.

Yours very truly,


First

Feb. 24th, 1913.

Mr. George Birdseye,
Lynn,

Mass.

Dear Sir:-

I am in receipt of your favor of the 19th instant, and beg to thank you for your kind congratulations on the successful completion of the Kinetophone.

The extract from your memorandum book is very interesting, and I thank you for sending it to me.

Yours very truly,

First

Feb. 24th, 1913.

Mr. Liebert Crum,
 3 Poroyth Public School,
 Poroyth, Montana.

Dear Sir:-

I am in receipt of your favor of the 17th instant asking me to answer three questions which are therein enumerated. So that the matter shall be entirely clear I will repeat the questions and give my answers below them.

1. - Do you believe that the Western Union Telegraph Company has suppressed inventions that would better the service?

Answer. No.

2. - Are the Telegraph Companies of the United States behind or ahead of those in other countries in equipment?

Answer. Ahead of Europe.

3. - In your opinion, would Government Ownership or Federal regulation be the best thing for the Country?

Answer. I think the Government should own the telegraph but never operate it. I think it should operate it under contract.

Yours very truly,

First

Feb. 24th, 1913.

General Rafael Reyes,
Hotel Mac Alpin,
New York City.

My dear Sir:-

I received your favor of the 22nd instant, and am much gratified to learn that you found your visit to my Laboratory so pleasant. Let me assure you that the pleasure was reciprocal.

I shall be very glad indeed to let you have an autograph photograph of myself for the book that you intend to write, but as to biographical notes, I must ask you to use those that are published in the book that has already been written.

I am much interested to learn about the long trip that you are going to take, and assure you that I shall be glad to see you on your return.

Yours very truly,

W. H. R.

Twist

Feb. 24th, 1913

Mrs. Edward Hale Sears,
594 Farmington Avenue,
Hartford, Conn.

Dear Madam:-

I am in receipt of your favor of the 16th instant, in regard to getting a talking motion picture which would reproduce the coming inaugural address of President-Elect Wilson, and would say in reply that it would scarcely be feasible on account of the surrounding noises and the difficulty of placing apparatus just where it would be suitable for the purpose. In the present state of art there are limitations, but I hope that many of these may be removed as we make greater improvements in the Vinstophone. Let me say for your information that we already have short speeches by President Taft and Ex-President Roosevelt.

Yours very truly,

Wm. L. Sears

First

Feb. 26th, 1913.

Mr. J. Moxam,
W. U. Telegraph Co.,
Detroit, Michigan.

Dear Sir:-

I am in receipt of your favor of the 18th instant in regard to the Kinetophone, and would say in reply that I have made arrangements with the American Talking Picture Company to exploit this invention. All arrangements in regard to territory are made with them, and I send you their booklets herewith.

I do not remember to have heard that Tom Swan died. I am so busy all the time, that I cannot say whether I shall be able to get away to attend the meeting of the Old Time Telegraphers in August or not, but if I can it will be a pleasure to meet some of the old timers.

Yours very truly,

W. A. Swan

Wm. S. Willis
Feb. 25th, 1913.

Mr. S. R. Mc Willis,
Bayview,
Oregon.

Dear Sir:-

I have received your favor of the 17th instant, which has been read with much interest.

I think you are quite right in regard to the beautiful musical quality of the Clarinet, and concur in your opinion. We have been so busy satisfying the Public demand on other things that we have not really had time to pay much special attention to that instrument, but you will get more Clarinet solos after a while.

In regard to the indestructible record, the reason that we use planter paris is that we get a hard surface, and between it and the record material is a thin layer of rubber, which enormously improves the quality and softness of the tone. We are studying continuously to avoid the little troubles that you mention, and I have no doubt that in due time we shall be able to overcome these trifling defects.

Yours very truly,

Wm. S. Willis

July 21, 1913.

My dear Mr. Johnson:

Mr. Edison received the letter you wrote him a few days ago about the difficulty's encountered in regard to the Home Kinetoscope, and he has asked me to write you asking you to drop the matter for a while. It also asks me to say that our men are working on another line which he will explain to you later on.

With kind regards, I remain

Yours very truly,
H. H. Meadows

First

March 3rd, 1913.

Mr. F. W. Znapp,

Merck & Company,

New York.

Dear Sir:-

In reply to the enquiry which you left here a few days ago, in regard to Ottho-Grocol, I beg to say that we use several hundred pounds daily, and will use much more. We buy direct from a German factory.

Yours very truly,

Thomas A. Edison

Edison

First

March 3rd, 1913.

Mr. Thomas Head,
43 Cottage Street,
Cambridge, Mass.

Dear Sir:-

I am in receipt of your interesting letter of the 28th ultimo. Let me say in reply that the Stereoscopic film scheme can be applied to our Home Projecting Machine, but not to the larger projecting machines which are used to exhibit the Motion Pictures in Theatres. The Home Projecting Machine is a smaller type which we introduced last year to enable private parties to have Motion Pictures in their own homes.

Why don't you go into the advertising business? You have the diction and style that win in that line of endeavor.

Yours very truly,

First

March 8th, 1913.

Mr. Melville Clark,
110 Michigan Boulevard,
Chicago, Ill.

Dear Mr. Clark:-

Mr. Edison has requested me to send you a copy of
an opinion from our Legal Department on the subject which we discuss-
ed a few days ago when you were here. The opinion is as follows:

"As far as our agreement with the American Talking Picture
Company is concerned, we are apparently free to put out a
device for operating a Kinetoscope in synchronism with a
piano, as suggested by Mr. Melville Clark. Under this
agreement, the American Talking Picture Company has ex-
clusive rights in Kinetophones, the word "Kinetophone" be-
ing defined to include a Kinetoscope, a phonograph, and a
synchronizing device. If we should put out a synchroniz-
ing device for operating a Kinetophone in synchronism with
a piano, provision would have to be made to prevent the use
of this synchronizer with the Phonograph. This might be
accomplished by limiting the apparatus or selling it under
suitable restrictions. What has been said applies to
the United States and Canada. The agreement which we
are entering into with the Jury Company concerning the
Kinetophone would apparently prevent us from putting out
motion picture apparatus for use with the piano in the
manner suggested in Great Britain."

We should be glad to hear from you as to what
sort of proposition you have to suggest.

Yours very truly,

Wm. L. Edison

Ed. Edison regards the same as confidential.

First

March 6th, 1913.

Mr. John F. Wilson.
Hyton, Utah.

Dear Sir:-

I am in receipt of your
favor of the 18th instant, in regard to my use
of Klatarite. In reply I beg to say that I
am not yet using it, as I cannot get a good
solvent for it.

Yours very truly,

First

March 6th, 1913.

Mr. J. J. Ashenhurst,
South Reynolds Ave.,
Canon City, Colo.

Dear Sir:-

I am in receipt of your favor asking for suggestions in regard to destroying the pests that injure your orchard. Let me say that the only way that I know of at present is to use a number of 50 candle power incandescent lamps in the orchard. These can be arranged with cages and bug traps, and will cause the living insects to fly to the light and be caught. A large number of these devices are used in Germany, and some times many bushels of insects are caught in a single night. It would seem to me that in this way you would be able to overcome the greatest part of the trouble.

Yours very truly,

First

March 6th, 1913.

Mr. C. R. Miller, Editor-in-Chief,
The New York Times,
Times Square, N. Y.

Dear Mr. Miller:-

Replying to your recent favor in regard to the report of an agreement between Klaw and Erlanger and the Shuberts to form a syndicate in the motion picture business, I beg to say that I know nothing about the movements of these syndicates. Let me call your attention to the fact that with all their Theatres they are only a small percentage of the 13000 Motion Picture Theatres scattered throughout the Country. I do not think they intend to compete.

Yours very truly,

**General Letterbook Series
Letterbook, LB-093 (1913)**

This letterbook covers the period March-May 1913. Most of the correspondence is by Edison and William H. Meadowcroft. Included are letters addressed to retailer Julius Rosenwald and celluloid manufacturer Marshall C. Lefferts, as well as to Edison's European associates Paul H. Cromelin and John F. Monnot. Some of the items relate to the commercial and technical development of Edison's phonograph business, including the introduction of his disc phonograph, competition with the Victor Talking Machine Co., and the selection of music and recording artists. Additional documents concern the censorship of motion pictures, the promotion of Edison's kinetophone, and visitors to Edison's laboratory, including school children who were injured while witnessing a demonstration of x-rays.

The front cover is marked "T. A. E. From March, 6, 1913. To May 13, 1913." The spine is marked with similar information, along with the number "32." The book contains 699 numbered pages and an index. Approximately 10 percent of the book has been selected.

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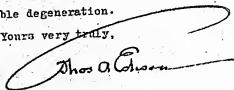
March 6th, 1913

Rev. J. E. Wells,
Mauchula Baptist Church,
Mauchula, Florida.

Dear Sir:-

Replying to your favor of recent date in regard to the poison contained in the paper of cigarettes, I would say that Acrolein comes from the burning of Cellulose, i.e., paper, wood, etc. It is this poison which causes smoke to attack the eyes. It also has a violent action on the nerves, and it is said to produce irreversible degeneration.

Yours very truly,


Thos A. Carson

First

March 6th, 1913.

Maurice Lehmann, Esq.,
61 Rue des Petites Ecuries,
Paris, France.

Dear Mr. Lehmann:-

Your esteemed favor of the 18th ultimo,
with letter from G. A. Le Roy has been received and shown to
Mr. Edison.

I beg to enclose herewith Mr. Edison's
reply to the above letter, and would ask you to kindly forward
it to Dr. Le Roy, as the communication came through you.

In case Dr. Le Roy communicates with
you further showing a desire to submit the details of his in-
vention to Mr. Edison, let me suggest that Mr. Edison prefers
that any inventions so submitted to him should first be made
the subject of an application for patent. This is not only
for his own protection, but also for the protection of the
inventor.

Yours truly,

W. H. Harrison

Enc.

First

March 6th, 1913.

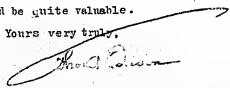
Dr. G. A. Le Roy,
Laboratoire Municipal,
Rouen, France.

Dear Sir:-

Mr. Maurice Lehmann of my Paris
Office has forwarded to me a letter from you in re-
gard to a method of enlarging and amplifying the
phonographic engravings or impressions on cylinders
or on discs.

Let me say in reply that your
suggestion seems to be a very difficult one to carry
out without distorting the music. If, however,
it could be done so as to render it commercially
practicable, it would be quite valuable.

Yours very truly,



First

March 10th, 1917

Mr. F. M. O'Brien,
F. O. Box #42,
Percy, N. H.

Dear Sir:-

I beg to acknowledge receipt of your favor of the 6th instant, asking whether phonograph records of Morse Signals can be made, and beg to say in reply that this can be very readily done, and has been done in the past. One of my staff here learned to receive telegraph messages in this way, some 12 or 13 years ago.

We have never made any of such records for sale, but we will give the matter consideration. Thanking you for your kindness in offering the suggestion, I remain

Yours very truly,

Harold A. Brown

First

March 10th, 1913.

Mr. J. H. Crousel,
949 W. Fort Street,
Detroit, Mich.

Dear Sir:-

I beg to acknowledge receipt of your favor of the 6th instant, and in reply would say that I received the two copies of your book, and beg to express my thanks to you therefor and for your courtesy in complimenting me therewith.

For several months past, I have been exceedingly busy day and night on very important problems that have engaged my whole time and attention. I have been working about 20 hours a day and therefore have not had time to read your book as yet. I hope, however, to be able to find time before long to give myself the pleasure of reading it.

Yours very truly,

First

March 10th, 1913

T. Commerford Martin, Esq.,
29 West 39th Street,
New York City.

My dear Mr. Martin:-

I received your favor of the
7th instant in regard to the Edison Storage Battery for
Central Stations. I have seen Mr. Edison about it,
and he says to tell you that he has not developed the
Central Station Type yet, but it will come in time and
will be a husky one, capable of being fully discharged in
20 minutes if required. He has had this type in
mind for some time past.

Yours very truly,

Wm. L. ...

Farist

March 13th, 1913.

Mr. John H. Davis,
89 Oxford Street,
Portland, Maine.

Dear Sir:-

I am in receipt of your favor of the 10th instant containing a suggestion for the production of a musical sketch with the aid of the Motion Pictures.

Let me say in reply that the thing that you suggest has been done repeatedly. It was introduced in Europe, but the synchronism was not good enough to insure complete success, and I believe it has been practically abandoned.

Yours truly,

Thomas A. Edison

First

March 13th, 1913.

Mrs. Harmon P. Payne,
Quogue,
Suffolk Co., N. Y.

Dear Madam:-

Replying to your enquiry in regard to the possibility of using a Storage Battery Plant for lighting and heating your house, I beg to say that such a plant is operated by means of a gasoline engine, which drives a dynamo machine, and this in turn charges a set of storage batteries. It is quite possible to use the electric current from the storage batteries for heating, as well as lighting, but it would be very expensive indeed. The question of lighting is one in which economy can be shown, but the cost of producing electricity by an individual plant ^{for heat} is too much to render it commercially feasible for individuals. It would cost much less to make the necessary alterations in your house than to get to use electricity for heating, when you are to make the current yourself.

Yours truly,

Thomas N. Edison

First

March 14th, 1913.

Mr. Charles Of,
% McGraw-Hill Book Co.,
239 West 39th St.,
New York.

Dear Sir:-

I am in receipt of your favor
of the 7th instant, in regard to the use of lithia
or lithium carbonate in my storage battery.

In reply let me say that we consume
about 40 tons of lithium carbonate per year.
It is used in the batteries in connection with
Potassio Hydrate. Its action is beneficial, but
the reaction is as yet obscure. We obtain our
supply from Merck & Company, New York.

Yours very truly,

First
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March 14th, 1913.

Mr. Paul H. Gromelin,

25 Clackenwell Road,

London, E. C. England.

Dear Mr. Gromelin:-

Referring to your favor
of the 1st instant, in regard to Stova Film Hand-
ling Patent, I beg to say that our experts have
reported against this device and, therefore, we
do not want it.

Yours very truly,

First
192

March 18th, 1910.

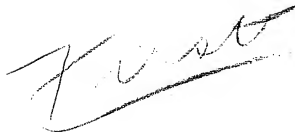
Mrs. Anna P. Siegler,
1408 Broadway,
New York City.

Dear Madam:-

Referring to your favor of the 11th instant, I beg to say that it will be agreeable to Mr. Edison if you and your sisters come on Friday, March 18th, so as to be here in the early afternoon. I would suggest the train on the Lackawanna Railroad, leaving New York at 12.45.

Yours very truly,

H. J. A. C.



March 17, 1913

Secretary National Academy of Sciences
Smithsonian Institute,
Washington, D.C.

Dear Sir:-

I beg to acknowledge receipt of the invitation
of the National Academy of Sciences to attend the
celebration of its semi-centennial anniversary in
the latter part of April.

While I very much appreciate this invitation,
it will be impossible for me to give myself the pleasure
of accepting it, as I have been for many weeks engaged
day and night on exceedingly important matters, which
still need my constant attention.

Yours very truly,

File
472

March 21, 1913.

Mr. Geo. H. Kenn,
21 Wall St.
New York City.

Dear Sir:

Replying to yours of the 17th inst., Mr.
Edison has written him son regarding the matter mentioned
therein and as soon as he receives a reply he will
communicate with you.

Yours very truly,

Secretary.

K:W

Krist
320

March 21st, 1917.

Mr. Julian Martin,
Plantersville, Conn.

Dear Sir:-

I received your favor of the 21st instant, and beg to say in reply to the stereoscopic idea that we have here more than 50 suggestions from different inventors to obtain stereoscopic effects, but not one of them was successful. I cannot see any reason why you cannot try a rough experiment to determine the practicality of your idea.

My Laboratory staff is filled up, and I could not see my way clear to increase it at this time.

Yours truly,

inst

March 20th, 1913.

Mr. Giuseppe Angelini,
5 Ave. Alfredo Felloni,
6 Via Morone, Milan, Italy.

My dear Sir:-

I wish to acknowledge receipt of your
Order of February 22nd insisting that you be paid for three
additional selections which you sang for us over and above the
contract which I had with you, and I wish to again advise you
that Mr. Cronelin has thoroughly stated my position in this
matter in his letter to you dated February 24th, and would say
that it is very unjust for you to insist on payment for these
three selections until I have heard the results from the mat-
rines and see if they are satisfactory. I wish to be perfectly
fair in this matter and stand by my contract and letters, but I
positively decline to pay until I have found that the goods are
satisfactory.

With kindest regards, I beg to remain

Yours very truly,

95
—
380

March 24th, 1913

Mrs. Anna E. Ziegler,
1425 Broadway,
New York City.

Dear Madam Ziegler:-

Since you and your pupils were here last Friday, I have been thinking over a remark which was dropped by Miss Love to the effect that her face felt as if it were sunburned. I write this note simply to suggest to you that it would probably be a good thing to call the Doctor's attention to this fact in connection with the x-ray treatment.

Yours very truly,

First
542

March 25th, 1913.

Mr. W. K. L. Dickson,
 4 Denman Street,
 Piccadilly Circus,
 London, W. England.

My dear Mr. Dickson:-

I have not had the pleasure of writing you or hearing from you for a long time, but I trust that in the meantime the World has been using you well and that you have as little reason to complain as you had when you were here last.

Now I am going to ask you something which you will probably be able to remember. I presume that you have on hand a copy of the Biography that you wrote of Mr. Edison. On Page 300, at the bottom of the page there is some language in quotations, which begins as follows: "In the year 1887 the idea occurred to me that it was possible to devise an instrument which should do for the eye what the phonograph does for the ear", etc. I find that this is from an article in "Gaiety Magazine" of December, 1884.

What I would like to find out is whether there was not one or more interviews with Mr. Edison, published by some magazine in the late eighties, soon after you and he began the experiments, in which Mr. Edison prophesied in outline the combination of phonograph and Kinetoscope. Mr. Edison says he distinctly remembers that he gave a number of interviews around that period, and there seems to be some special one in his mind that was published in one of the well known magazines.

As you were very actively engaged in all that work at that time, you might possibly remember something about it. Mr. Edison is very desirous to get on the track of any such interviews, and has asked me to look it up, and therefore I take the liberty of troubling you in the matter.

If you can give me any information I shall be greatly obliged, and perhaps it may save me visits to some of the libraries.

Trusting that you are enjoying good health, and with kindest regards, I remain

Yours very sincerely,

Edison

Kist

March 24th, 1913.

Mr. Arthur E. Overbury,
690 W. 172nd Street,
New York.

Dear Sir:-

I have received your favor of the 21st instant, the contents of which have received my attention.

Let me say in reply that of the twenty five manufacturers of the Motion Picture films, there are ten licensed under my patent, and every film made by these ten manufacturers must pass the Board of Censors. We never put out an objectionable film. The pirates in the business, and importers of foreign films are the parties who manufacture and put out these objectionable pictures. I have no control of them, although I have fought them for years.

Please consider this letter as a reply to your personal letter, and not for publication or quotation.

Yours very truly,

Trust

Mar. 28, 1913.

Marshall Lefferts, Esq.,

Pres. Celluloid Company.

30 Washington Pl., New York City.

Dear Mr. Lefferts:-

We have another use for celluloid. Have been buying sheets 20 X 48 by 30 thousandths of an inch thick. These sheets are not the right size, there being too much waste. We want discs a little over ten inches in diameter. Can you arrange it so we can get sheets that we can cut without too much waste; if so send one of your factory men up and I will explain.

Yours very truly,

Thomas Edison



Merch 28, 1913.

Mr. Jens Michaelson,
Salem, Mo.

Dear Sir:

Your favor of the 18th inst., to Mr. Edison was received and in reply we beg to say that Mr. Edison himself is very deaf indeed, but he does not use any of the advertised devices to help the deaf to hear.

In speaking to him we have to speak quite loudly, and close by his ear, but when he listens to music he uses a large horn, something like the horn that comes with a phonograph, and has a small piece of flexible rubber tubing attached to the end of it, and a flat washer, so that he lays it against his ear and shuts out all other sound. In this way he can hear singers and can also hear the phonograph. We would suggest to you that you make a trial of this for your own benefit.

Yours very truly,

EDISON LABORATORY.

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March 26, 1913.

Mr. J. M. Hill,
Portland Hotel,
Portland, Ore.

Dear Mr. Hill:

McGraw-Hill handed me your letter of the 17th inst., in regard to the six month record of the Detroit wagon and I want to thank you for your kind interest in sending it to me. I have taken up the matter of having a first class man visit the Pacific coast in the interest of the Edison Battery, and Mr. Bee and I have talked the matter over. Possibly we may be able to put a little more finger into the people we already have out there on the coast.

The newspaper clipping that you enclosed is certainly very interesting, and amusing. At the same time it shows the quality of interest that the kinetophone must have commanded.

With thanks and good wishes, I remain

Yours very truly,

Kirst

March 27th, 1915.

Don Miguel O'Donnell Oquie,
 P.O. Juan 32-30,
 Malaga, Spain.

Dear Sir:-

I must ask you to pardon the delay in
 returning your kind favor as well as in acknowledging the receipt
 of the small barrel of Malaga Wine which you very kindly sent
 me. Allow me to express my thanks for your courtesy and
 interest in sending this Wine.

As in regard to granting exclusive rights
 for the telephone for the whole or part of Spain, let me say
 that my European Agent in Berlin, Mr. Thomas Graf, has been
 negotiating with several parties in regard to this invention
 for Italy, Spain, France and other countries, but no definite
 arrangements have yet been concluded. I expect Mr. Graf to
 come over to America within a few weeks, and he will be ac-
 companied by parties representing these Foreign interests.
 Therefore it will be impossible for me at this time to give any
 definite answer until after I have seen Mr. Graf and the parties
 who will accompany him.

Yours very truly,

First

March 31st, 1913

Mr. William E. Allen,
369 Grape Street,
Vineland, N. J.

Dear Sir:-

Your favor of the 26th instant in regard to concrete buildings has been received, and in reply I beg to say that we have twelve concrete buildings here, some of them quite large, and all of them have been built for us by Mr. R. I. Moyer, 375 Fulton St., Brooklyn, New York. I have the utmost confidence in him, and he has done this kind of work for me for some years past. He is now constructing a six hundred foot building, 4 stories high, up here at my Works at Orange at the present time.

Yours very truly,

Kunst

March 31st, 1913.

Mr. Randall Hargreaves,
160 Claremont Avenue,
New York.

Dear Sir:-

I am in receipt of your favor
of the 27th instant, and I beg to say that you can
come out here any day this week and Mr. Edison will
hear you sing. You had better telephone me in
advance of your coming so that we can make sure that
he will be here.

Yours very truly,

First

April 2nd, 1913.

Mr. L. H. Irwin,
East Fulton Ave.,
Hempstead, L. I.

Dear Mr. Irwin:

Your esteemed favor came to hand, and I have delayed replying thereto until Mr. Edison had passed upon the records which Mrs. Irwin made at our New York Recording Rooms. His criticism is that the quality of the voice is good, but that there is too much tremolo to allow the use of this voice for the Phonograph. You must bear in mind the fact that Mr. Edison always criticizes a voice simply from the phonographic standpoint, and his criticism is not to be taken as a general one. For Phonograph work any considerable amount of tremolo is exceedingly undesirable.

Let me suggest that if Mrs. Irwin would like to come over here and hear the record herself, I think that it would be well for her to do so. Besides, we can perhaps make some suggestions to her that would help her to eliminate this defect. We have made suggestions to other singers that have been found to be beneficial.

Yours very truly,



April 2nd, 1913.

Mr. Spurgeon Cowart,
City of Sparta Executive Dept.,
Sparta, Georgia.

Dear Sir:-

I am in receipt of your favor
of the 27th ultimo containing a suggestion in regard
to attaching an electric motor to a Motion Picture
Machine.

In reply I beg to say that up
to the present time the Insurance Underwriters will
not permit an electric motor to be used, or it would
have been done years ago.

Yours very truly,



April 22nd, 1913.

Prof. Starr Willard Cutting,

The University of Chicago.

Chicago, Ill.

My dear Sir:-

In acknowledging receipt of your favor of the 25th ultimo, let me thank you not only for the congratulation that you offer me and the good words that you have been kind enough to utter in regard to the new Disc Phonograph, but also your criticisms, which I assure you are greatly valued. Let me say finally that intelligent criticisms, such as those that you have kindly volunteered, are always very acceptable to me, and I shall always be pleased to have your further views as you gain more experience with the Disc Machine.

I shall be greatly obliged if you would send me the numbers of some of the Victor records containing the good soprano reproduction that you mention, so that I may compare the same with ours and find out where ours are defective. I think it is perhaps unnecessary for me to emphasize the fact that I am leaving no stone unturned to give the public the very best reproduction of all kinds of music that it is possible to bring out.

Yours very truly,

Kurst
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April 1st, 1913.

Mr. Edward A. Rusell,
La Porte, Indiana.

Dear Sir:-

I beg to acknowledge receipt of
your favor of the 22nd ultimo, enclosing copy of an
address by Francis W. Parker, delivered before the Faculty
of the University of Chicago.

Allow me to thank you for sending
me this copy, which I have read with very great interest.
I should like to be informed whether or not this address
has been published, and if not whether Prof. Parker desires
to publish it. I think it is very fine.

Yours very truly,

Trusts

April 27th, 1913.

Miss Ruth H. Graham,

189 E. 42nd Street,

New Orange, N. J.

Dear Miss Graham:-

Replying to your favor of the 26th ultimo, let me ask if it was not the understanding that you were to go again to our Recording Rooms in New York and sing "Gounod's Ave Maria" for a further trial of your voice on the Phonograph. It seems to me that this was the understanding, to the best of my recollection.

Yours very truly,

Kirst

April 11th, 1913

Mr. Alois Trnka,
76 W. 113th Street,
New York City.

Dear Sir:-

I am in receipt of your favor and in reply beg to say that you can come over here any day next week, between 9 and 12 in the morning or between 2 and 3-30 in the afternoon, and I shall be pleased to hear you play. We have a very good pianist here who can accompany you.

Please advise my Assistant, Mr. W. H. Meadowcroft what day you will come over.

Yours very truly,

Forst

April 11th, 1915.

Mr. Julius Rosenwald,
Chicago, Illinois.

Dear Mr. Rosenwald:-

The Phonograph Company of your City has forwarded to me your favor to them of the 3rd instant, and I beg to say in reply that I quite appreciate the point you make in regard to records. For your information let me say that I have a vast number of record matrices containing selections that will be highly appreciated by everyone who loves good music, but I am unwilling to put them out until I can improve my factory processes so that the reproduction will be free from noises.

I hope to produce the finest music extant and equally as good as the original, and I shall do this without being affected by any idea of pecuniary advantage to myself.

At this time I am concentrating my energies on this subject and fully expect that we shall have a large assortment of fine records in the not remote future.

Yours very truly,

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April 11th, 1913.

Mrs. Anna E. Ziegler,
% Ziegler Institute of Normal Singing, Inc.,
1425 Broadway, New York City.

Dear Mrs. Ziegler:-

In acknowledging receipt of your favor of the 6th instant, let me express my appreciation of your kind interest in my welfare and to thank you for the suggestion and offer that you make.

Let me say, however, that I am familiar with all branches of Science as pertaining to health and take good care of myself, except I don't sleep very much. When I assure you that I am working, eating, sleeping and living practically as I have done during the last forty years, I think you will be prepared to admit that I am not so badly off after all.

What interests me just now is a desire for you to bring over some more good singers.

Yours very truly,

First

April 14th, 1913.

Mr. L. D. Gibbs,
The Edison Electric Ill'g. Co. of Boston,
39 Boylston Street, Boston, Mass.

Dear Brother Gibbs:-

I have received your favor of the 10th instant, and in reply beg to say that I shall be very glad indeed to have my young man look up the New York Sun article if you can give me a little nearer date than "Some time ago".

We have about one half a ton of News-paper clippings in the place, and it would help me a good deal in searching for the one you are looking for if your friend can give me some approximate date.

I am indeed looking forward to a Maine trip this Summer, and shall hope you make it all right and also to drop in and see you on the way.

Yours very truly,

25
599

April 16th, 1913

Mr. J. H. Hill,
The New Washington Hotel,
Seattle, Washington.

My dear Mr. Hill:-

I received your esteemed favor of the 4th instant, and showed it to Mr. Mason personally at once. He wants me to thank you very much for your kind interest and also for the courtesy shown in keeping him so well posted on the condition of matters out there that you have come across in your travels. I know that he appreciates it very much.

You may be quite sure that your letter will be held in confidence. It will not go in to the regular letter file, but will be held here in the Library under my own supervision.

With kindest regards and all good wishes, I remain

Yours very truly,

Trust
W.L.
W.L.

April 17th, 1913.

William L. Mann, Esq.,
Farmers' Bank Building,
Pittsburg, Pa.

Dear Sir:-

Please excuse the delay in sending you the letter for Dr. Kwai. The reason is that Mr. Edison has been so busy day and night that he has not had time to get to it until now.

I trust the enclosed letter will be what Dr. Kwai desires.

Yours very truly,

First

April 15th, 1913.

Mr. Yung Kwai,

First Secretary of the Chinese Legation,

Washington, D. C.

My dear Sir:-

Conforming to the promise made to you at our interview a few days ago, I now repeat the substance of what I stated to you personally in regard to the use of storage battery vehicles in China.

I am strongly convinced that one of the greatest factors in the early opening up and modernizing of China would be enlarged facilities of intercommunication throughout the country by means of railroads for the transportation of passengers and freight. The particular class of railroads I have in mind is such as could be constructed rapidly and so low in cost that the money and labor required for their construction could be furnished by the Chinese themselves.

The class of railroads referred to is the electric road, - not with the trolley - but using electric storage battery cars. Railroads of this character can be rapidly, easily and cheaply installed in any kind of country, whether level or mountainous, and are entirely practicable over 6% to 8% grades. Light weight rails can be used, and, altogether, I think the cost of construction, using native labor, would be less than three thousand dollars per mile, which is vastly lower than the cost of construction of any other class of railroad. In mountainous parts of the country very steep grades could be avoided by taking a longer route, as, with this cheap kind of construction, a few extra miles of road would in most cases be enormously more economical than the cost of cutting through a steep grade.

My opinion is that your Country needs something of this kind, widely installed, so as to open up commercial intercourse and provide easy means of passenger transportation. Eventually, when your commerce and transportation business has

-2-

grown to greater proportions some of these early electric railroads will have grown to such importance that they may be superseded by steam railroads, but by that time China will have grown rich enough to have ample money to finance tremendous enterprises of this character.

Let me reiterate a few points of advantage which the cheap electric railroad has to offer:

1. Such railroads could be narrow gauge, made of light rails, with ties wider apart than usual.
2. On account of the use of storage battery cars, there would be no bonding of rails, no overhead wiring, nor trolleys; each car would be independent of all the others; and there would be no general stoppage if anything went wrong at the power house.
3. Steep grades could be negotiated with a railroad of this character.
4. The constructions of such railroads would be very simple and cheap. With native labor, I think that railroads of this character could be constructed for about three thousand dollars a mile, which is cheaper than making and maintaining good roads fit for ordinary commercial trucks.
5. Railroads of this kind, with storage battery cars, would be available for both freight and passenger service.
6. Power houses could be located at convenient points where the storage batteries could be recharged.
7. The care and maintenance of the Edison storage battery is so simple that highly skilled experts would not be required. Natives of good intelligence could easily be trained into the service.
8. The Edison storage battery is rugged and calls for but little attention. Repairs are infrequent, in fact, I might say, they are practically inconsequential.

In conclusion let me add that there is probably no other one thing that has done so much to build up the suburban districts of the United States as the electric railway, and I think that the introduction thereof into China would open up your Country very rapidly and bring about an enormous change for its rapid advancement as a Nation. It seems desirable in this connection to emphasize the fact that the electric railroads I have mentioned are so cheap in construction that they can be built with Chinese money thus rendering it unnecessary to call for foreign loans for the purpose.

I would suggest that before going into the business on a large scale, you put in an experimental road of, say, twenty five miles and note the results of so doing before extending your operations.

Yours very truly,

Final
 April 16th, 1918.

Santa Fe Watch Company,
 831 Kansas Avenue
 Topeka, Kansas.

Gentlemen:-

I have received your favor of the 9th instant, and have read its contents with much interest. As we cannot purchase objectively that I greatly appreciate your expressions of opinion from our Jobbers and Dealers, as they are the people that handle the goods and have to come in contact with the Public.

I am sure you will give me the credit of having put a tremendous amount of thought into the Photograph business after the many years that I have been engaged on it. Not alone to the technical side of the business have I given an immense amount of thought, but also to the commercial side, and I want to say to you that I have most excellent reasons for not printing the name of the Artist on the "Record". Our business has probably not brought you into intimate contact with marketing, but Mine has. There is a great deal of "faking" and "saw" about work in the musical profession, and I feel that for the present at least I would rather risk the business than be a party to the bringing up of unimproved reputations. I hope and expect that there will come a time when I can meet the requirements of the public along this line in a manner that will be clean and reputable and that will carry weight.

In the next place, let me say that you should not for one moment think that we are going to continue the hatching up of "Records" in the way that we have done. I would say for your record in the way that we have done. I is only preliminary information that what we have done thus far is only preliminary to organizing our factory technique. The reasons that we matched as we did is that we could not get our moulds out fast enough. We would start one off with, say,

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"Kathleen Havourneen", and if we had an extra mould of another selection we would match it up so that it could be utilized, because we were being pushed by every jobber, by telegraph, for more records.

If the second mould happened to be injured by a raw workman, we paired up Kathleen Havourneen with another selection, rather than put the former on the shelf and wait three or four days for its match. This is nearly an example of what we have done to meet the insistent demand telegraphed from various parts of the country.

I glad to be able to inform you that at the present time we are getting things so well in hand that I expect in the near future to be in position to turn out properly matched records in good quantities and of higher quality than before.

I, myself have been "breathing blood" on this job.

Yours very truly,



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April 1936, 1935.

Messrs. Burton & Co.

1410 Maryland

Chicago, Ill.

Gentlemen:-

I received your letter of the 9th instant and 17th of the same month regarding the production of motion pictures of diamonds with the Melville Blank piano, let me say that I can only venture to request that some agreement should first be made between the Melville Blank Piano Company and myself before entering upon a line of experiments. So far as my part is concerned I feel little doubt of being able to accomplish the result desired, and therefore I cannot see any reason why we should not establish a definite business basis before work is commenced. When I talked with Mr. Clark I received the impression that he had some concrete ideas of exploitation in his mind, and am rather surprised that there seems to be some reluctance to formulate a working agreement with me.

I am quite willing to go into the experimental development of the proposed scheme, but have so many things upon which I can employ the facilities of my laboratory that I cannot afford to spend energy, time and money unless there is some definite business arrangement as a basis of my participation.

Yours very truly,



April 15th, 1913

Institute of Electrical Engineers,
29 West 39th Street,
New York City.

Gentlemen:-

In regard to the application of W. E. McMechie for membership, let me say that personally I am not intimately acquainted with Mr. McMechie, nor have I personal knowledge of his electrical career; his experience and attainments are purely matters of statement made to me; but my assistants in the Electrical Department of my Company here have been in close touch with him in connection with my Alternating Current Rectifier, and are impressed with his integrity of character and his ability as an Electrical Engineer.

On the strength of their recommendation, I feel satisfied in endorsing his application for membership in the American Institute of Electrical Engineers.

Yours very truly,

Kurt

April 15th, 1913.

Mr. Charles A. Mann,
361 Broadway,
New York City.

Dear Mr. Mann:-

I hand you herewith a fine Article,
entitled "The Spirit of Invention". It is an address
that was delivered before the Faculty of the University
of Chicago by Francis W. Parker, one of its Trustees.

It has never been published, but the
Author will permit it, and I therefore send it along
to you to see whether you want to publish it.

Yours very truly,

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 452

April 17th, 1913.

Mr. C. E. Goodwin,
 The Phonograph Company,
 229 S. Wabash Avenue,
 Chicago, Ill.

Dear Goodwin:-

From your letter of the 15th, I see you are now getting on to what I meant by our speakers being louder than I wanted them to be and why I wanted to tone them down, but nobody would stand for it. At first I adopted a thick cloth on the grill, but you all turned it down and put on a cloth which is practically mosquito netting.

I thoroughly understand the human ear. To prove a case in an argument I took one hundred (100) records that our best girl passed in the factory and, unknown to her, had her go into one of Mehr's quiet rooms, and she threw out 72 as being too noisy surface.

About two weeks ago, in the Evening, I made an experiment at the house, where my wife complained that there was too much scratch to the records. There were several in the party. I had five different kinds of cloth and also paper in the grills. All the people were in another room 45 feet from the instrument.

I played several tunes, putting grills on and off. The unanimous opinion was that the music was very much sweeter with the grill on, that diminished the volume 25%. That they heard no scratch, and only heard it when 12 feet away, but not enough to notice, but with regular grill the scratch was disagreeable.

These same records they pronounced fine, no scratch, when they heard them in the Library at Laboratory.

Why? Because any outside noise deadens the sensibility of the ear, due to the automatic action that I have frequently explained to you.

You can satisfy any of your customers by using grills with from 1/16 to 1/8 thick of felt on the grill. If a purchaser has a small room and quiet street or in the Country, use a 1/8. Felt is best as it softens and gives no echoes to

Mr. C. E. Goodwin,

-E-

April 17th, 1913.

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mutilate the waves, like the hardwood doors on a Victor, or deflects it in the least.

I am going to take up the grill with the Works so Dealers can be supplied with two or three sizes to suit everyone.

Regarding Victor speaker on our machine, you need not send any. There is not the slightest trouble to do it. We have two or three kinds here now.

Don't get too much enthused over this aspect until a little later.

Regarding selling our reproducers, I will have that stopped.

Have you seen the latest two letters sent out by the Victor Company to dealers, and their Advertisements in re needles?

I hope they will continue to think our vertical record is N. G.

We are on the up grade on quantity and quality of records, I am glad to say.

Yours very truly,



April 18th, 1913.

Mr. Luigi Romano,
375 Broome Street,
New York.

Dear Sir:-

I am in receipt of your favor of the 16th instant, and from its contents fear that my previous letter did not reach you. I wrote you a few weeks ago stating that Mr. Edison had heard your "Kinestophone March", and had sent it to our Recording Rooms, New York City, where a record will be made of it in due time. The Recording Rooms have quite a little work ahead of them, but they will reach your Composition after while, and when a record is made and ready I will let you know.

Yours very truly,

Frost

April 18th, 1913.

Mrs. Francis M. Crossley,
116 W. Sixth Street,
Topeka, Kansas.

Dear Madam:-

I beg to acknowledge receipt of yours of the 12th instant, and desire to express my sincere appreciation of the kind words that you are pleased to say about my new Disc Phonograph. I assure you that it gives me great pleasure to learn that you derived such enjoyment from it.

Let me say for your information that the reason we do not give the names of the artists at present is that there is so much trickery in the musical profession, that there are many reputations that are falsely acquired. There are many Grand Opera singers who get reputations by reason of their fine acting, but who have extremely poor voices for the Phonograph. The general public does not discriminate between reputation due to acting and not to voice, and many people insist that we should record those people who really do not have good voices. I have refused to be a party to this tricky press agent work, and I will only record voices that are really beautiful and musical.

I believe I now have the best voices and instrumental players in the world, including nearly every Grand Opera singer with a good voice, both in the United States and Europe. When I find that the public really approves these on merit I shall be glad to give the names, and I am sure that all lovers of music will agree with me in this policy.

I take pleasure in complying with the request contained in your letter, and send you an autographed photograph by this mail.

Yours very truly,

Krust

April 21, 1913.

Miss Minnie Tracey,
68 West 47th Street,
New York.

Dear Miss Tracey:-

We have received your favor of the 15th instant, and in reply beg to say that I would like to listen to your voice if you will kindly come over to the Laboratory some day next week, either Thursday or Friday. At the same time I shall have the pleasure of showing you my new Disc Phonograph, which I think will surprise you with the quality of reproduction of music. Possibly we may be able to show you the speaking pictures at the same time.

Kindly advise my Assistant, Mr. Meadowcroft what day and hour you will be over, so that he will arrange matters with me.

Yours very truly,

432

April 13rd, 1913.

Mr. W. L. Kann,
Farmers' Bank Building,
Pittsburg, Pa.

Dear Mr. Kann:-

I beg to acknowledge receipt of your favor of the 21st instant, and would say in response to your suggestion that I have mailed you today a set of the Storage Battery Company's literature, which you can hand to Doctor Kwai if you desire.

In regard to the matter of the talking motion pictures, I would suggest that the best way to approach this is for Doctor Kwai to address a letter to Mr. Edison on the subject.

Yours very truly,

Kirst

April 20th, 1913.

Mr. W. A. Hayes,
Recording Department,
Thomas A. Edison, Ltd.,
25 Clerkenwell Road,
London, E. C. England.

Dear Sir:-

Mr. Walter Miller has shown me your favor of
the 6th instant in regard to Anselmi's records.

We have made only one of the Anselmi records
up, and it certainly has a big "squawk", no matter what machine
we play it on. Perhaps the others will be O. K. I will
let you know.

Yours very truly,

547

Hirst
680

April 28th, 1913.

Mr. W. H. Miller

Recording Assistant

Thomas A. Edison, Inc.,

79 Fifth Ave., New York City.

Dear Mr. Miller:-

I return to you Hayes' letter
of April 8th about the Anselmi records, with carbon
copy of my reply.

Yours very truly,

First

May 1, 1913.

Chas. Cooper & Co.,
Clifford Street,
Newark, New Jersey.

Dear Sirs:-

The following is the confirmation of the telephone message to you this afternoon of Copper Sulphate free from iron, which Mr. Edison desired sent you.

"Boil solution-add peroxide of hydrogen, just enough to peroxidize the iron. This makes Ferric Sulphate. Now add Copper Carbonate or Hydroxide, just enough to decompose the Ferric Sulphate, giving free Ferric Hydroxide. You should boil for few minutes after adding the Carbonate. On filtering you will get all the iron on filter without a trace of the liquid".

Yours very truly

E. J. [unclear]
Assistant Secretary.

Kirst

May 1, 1913.

John C. Wiarda Co.,
Green & Freeman Sts.,
Brooklyn, New York.

Gentlemen:-

The following is the confirmation of the
telephone message to you this morning of Copper
Sulphate free from iron, which Mr. Edison desired
sent you.

" Boil solution-add peroxide of hydrogen,
just enough to peroxidize the iron. This makes
Ferric Sulphate. Now add Copper Carbonate or
Hydroxide, just enough to decompose the Ferric
Sulphate, giving free Ferric Hydroxide. You should
boil for few minutes after adding the Carbonate. On
filtering you will get all the iron on filter without
a trace in the liquid".

Yours very truly,

Assistant Secretary.



May 1st, 1913.

American Smelting & Refining Co.,
165 Broadway,
New York.

Gentlemen:-

I am in receipt of your favor of
the 29th instant in regard to the possible use of
Tellurium and Selenium.

In reply I beg to say that I am
still at work experimenting on this line, and have
found one use for Tellurium, but the quantity involv-
ed would not amount to anything. Possibly there may
be more encouragement on the subject later on.

Yours very truly,

Kinet

May 2nd, 1913.

Mr. F. D. Wagner,
1908 N. 14th Street,
Boise, Idaho.

Dear Sir:-

I am in receipt of your favor of the 23rd ultime in regard to an invention that you have made by means of which nearly twice as much music can be recorded on the Disc Phonograph as is now ordinarily placed upon it.

In reply let me say that if your process is to keep the surface speed constant with variable revolutions, you can get twice as much on the record, but this is already patented. There are a number of ways to double the capacity of a phonograph disc, but there are very good reasons why doubling the capacity is not a good commercial proposition.

The best way for you to do is to apply for a patent on your invention, then you can freely talk about your improvement. Unless you previously secure some protection of this kind, I do not care to be made the recipient of any secret.

Yours very truly,

Finet

May 2nd, 1913.

Mr. Francesco Di Pasqua,
236 East 148th Street,
New York City.

Dear Sir:-

Replying to your favor of the
27th ultimo, I would say that in my opinion it would
be a good thing to withdraw the Latin Language from
the course of study in the Public Schools and substitute
the Italian for it. I think this would be an im-
provement.

Yours truly,



May 2nd, 1913.

Leonard H. Wilder, Esq.,
1744 Oregon Ave., N. W.,
Washington, D. C.

My dear Mr. Wilder:-

The pressure of business has been so overwhelmingly great that until now I have had no opportunity of acknowledging receipt of your very kind letter of the 20th ultimo, which was received in due course and read with a great deal of interest.

It is a source of much gratification to me to receive a letter from one who is so well able to analyze the quality of reproduced music as well as yourself. During the last two or three years I have devoted a great deal of time to the study of music from a scientific standpoint, and in that time I have made many interesting discoveries which have been of exceeding great interest to me in my work.

I am still busy in the further development of my Disc phonograph, and hope to have it so perfect that in a short time we shall be able to record and reproduce the finest of Chamber Music. In the meantime, let me assure you of my appreciation of your kind expressions in regard to the progress I have thus far made.

Yours very truly,

Hirst

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May 6th, 1913.

Mr. Giovanni Bradu,
Carnegie Hall,
New York.

Dear Sir:-

I am in receipt of your favor of the 1st instant in regard to the making of records of Roman Catholic Church music, about which we have had some correspondence with Mr. Ruhlmann, of Lockport, and beg to say in reply that I shall be glad to see Mr. Yon if he will come over to Orange.

I am here every day, but would suggest that you or Mr. Yon communicate with my Assistant, Mr. W. H. Meadowcroft before coming over, so that you will make sure of seeing me.

Yours very truly,



May 6th, 1913.

Mr. George French, Publisher,
The Independent,
130 Fulton St. New York.

Dear Mr. French:-

I beg to acknowledge receipt of
your esteemed favor of the 30th ultimo, and also of a
copy of the "The Independent" of last week. I have
read the article you refer to, and also some others.

Modesty forbids any comments
on my part concerning the result of the poll of your
readers. The only thing that troubles me is the fear
(in which my wife shares) that if these things keep up
I may get a swelled head.

Yours very truly,



May 6th, 1913.

Mr. S. R. Mc Willis,

Mayview, Oregon.

Dear Sir:-

I am in receipt of your favor of the 24th ultimo, and beg to say that I have not forgotten my promise that there should be plenty of Clarionet music for the phonograph. We have been overwhelmed with a lot of recording that was in arrears, but we are gradually getting along to the point where we shall be able to take up the matter of Clarionet selections, and I trust it may not be long before we shall be able to satisfy you in this direction.

I am very glad to have your criticisms in regard to the plaster backing on the records, and would say that plaster is alright when the work is done right. Our trouble has been with incompetent foremen by whose negligence we have suffered considerably. We are getting rid of a lot of these men as fast as we can replace them with better workmen. We will make good any bad workmanship on this score.

Yours very truly,

First

May 6th, 1913.

The Sealfeld Publishing Co.,

Akron, Ohio.

Gentlemen:-

Replying to your request for a definition of the word Kinetophone allow me to submit the following:

KINETOPHONE, (from Gr. Kinetos, moving - Gr. phone, sound.) An invention of Edison, consisting of synchronizing apparatus combined with the phonograph and projecting kinetoscope, so arranged and operated as to reproduce simultaneously sound and motion previously recorded and photographed, such reproduction being popularly known as a "talking motion picture." In practice, a motion picture of a speaker or singer is made simultaneously with the taking of a phonograph record of the speech or song. Upon reproduction by the kinetophone, the animated figure of the speaker or singer is shown on the screen, while the speech or song is reproduced by a phonograph conveniently placed. By means of the synchronizing apparatus the motion and sound are so closely related that the motion of the speaker's lips is coincident with the corresponding word reproduced by the phonograph. This same coincidence of reproduction is true of any motion and sound other than speaking or singing.

I am afraid the above may be too long, but you asked for a comprehensive definition and it has been given. The word is really a difficult one to admit of a simple brief definition.

Yours very truly,

625

May 9th, 1913.

Mr. Giovanni Bradi, Sec.,
509 Carnegie Hall,
New York.

Dear Sir:-

I am in receipt of your esteemed favor of the 8th instant, stating that Mr. Yon will call to see Mr. Edison next Monday between two and four O'clock. That will be quite satisfactory, but I would suggest that he make it nearer two than four O'clock.

I would state for your information that the best way to come out here is to take the Lackawanna Railroad, get off at Orange, walk up one block to the main Street and there take a trolley going to West Orange. This trolley will bring Mr. Yon right to the door, and I would suggest that he go to the Gate House in front of the brick building and ask for me.

Yours very truly,

First

May 9th, 1913.

Mr. Joseph Burke,
Burke Electric Co.,
Erie, Pa.

Dear Sir:-

Mr. Edison has asked me to write to you to find out if by any chance you can give us any information about a gentleman named F. H. Losey, a musician and composer. The last we knew of him he lived at 345 West 5th St., Erie, Pa. For all we know, that may still be his present address, but Mr. Edison would like to know whether such is the fact and also what he is doing. Mr. Edison may want to enter into communication with him later, but first wants to obtain this preliminary information and has therefore taken the liberty of writing to you to see if you can throw any light on the subject.

Will you kindly address your reply to me and I will bring it to Mr. Edison's personal attention. Thanking you in advance for any courtesy which you may extend, I remain

Yours very truly,

First

May 13th, 1913.

Mr. Harry C. Hubbell,
6 A Homestead Park,
Newark, E. J.

Dear Sir:-

Your favor of the 7th instant to Mr.

Edison was received and brought to his attention. He is working from eighteen to twenty hours a day, and is so very busy that he cannot make appointments, as all of his time is occupied on very important problems upon which he is working at the present time.

He remarked that you are not the only one that wished that they had never tried to make an Alkaline Storage Battery. He said that if he had known in the beginning the trouble and expense he would no more have taken hold of it (the Alkaline Storage Battery) than he would of a rattle-snake.

Yours very truly,

Wm. L. Edison
Assistant to Mr. Edison.



May 12th, 1913.

Mr. Henry M. Leland,
 Cadillac Motor Car Company,
 1543 Cass Avenue,
 Detroit, Michigan.

Dear Sir:-

I am in receipt of your favor of the 6th instant in regard to your requirement of a self lubricating metal.

In reply I beg to say that the only metal that I know of is the one invented by Babbitt. The general public does not use Babbitt's metal made according to the original formula. I wanted it, and had to search for it. I found it in the transactions of the Royal Society. If made in accordance with the original formula, it is truly an anti-friction metal. I use it altogether in my cement plant, although it costs three times as much as the metal usually called Babbitts.

Possibly it may be too soft for your purposes, but I have sent up to the Plant to obtain a copy of the formula, and when it is received I shall take pleasure in sending it to you.

Yours very truly,

First

May 12th, 1913.

Mr. J. P. Monnot,
31 Rue Daru,
Paris, France.

Dear Mr. Monnot:-

I have received your favor of the 2nd instant, the contents of which I have read with a great deal of interest. I am certainly glad to be posted as to the status of affairs with you.

I have lots of faith and patience, but would ask you to bear in mind that I would always like to keep posted from time to time. You know, of course, how your affairs are progressing all the time, and you may be very well satisfied that everything is working out alright, but unless you let me hear from you from time to time, I am in the dark. As to the matter of Mr. Victor Herold and his battery, I do not see very well how I can advise you in the absence of material development. If any open move is made on their part, please let me know at once.

Yours very truly,

**General Letterbook Series
Letterbook, LB-094 (1913)**

This letterbook covers the period May-August 1913. Most of the correspondence is by Edison and William H. Meadowcroft. Included are letters addressed to longtime Edison associate Samuel Insull; Oskar von Miller of the Deutsche Museum; telegraph magnate and music patron Clarence H. Mackay; and public utility executive and statesman George B. Cortelyou. Many of the letters relate to the commercial and technical development of Edison's alkaline storage battery and its use in railroad cars and electric vehicles. One item concerns the end of ore concentration experiments conducted by Edison on behalf of Henry B. Clifford, a mining engineer and promoter. There are also letters pertaining to Edison's phonograph and motion picture businesses, the choice of suitable music and singers for phonograph recordings, and the development of educational films. Additional documents concern Edison's opinions and prejudices, his charitable contributions, and his reminiscences.

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Woolley, H. 694-

W

Zina, K. 44-

First

May 14th, 1913.

Mr. F. M. Moyer,
Department of History,
De Witt Clinton High School,
500 West 59th Street,
New York City.

Dear Sir:-

I am in receipt of your favor of the 10th instant in regard to projecting motion pictures, so as to secure a view of the same in three dimensions. In reply let me say that we are interested in this subject, but are very doubtful of stereoscopic devices, as we receive suggestions for same at the rate of about ten per week, and none of them have so far proved practicable.

Our Mr. Gall is an expert on this subject, and if you can find time to come over I should be very glad to have you tell him about the method you have in mind. Without doubt, it would be a very great improvement if it were possible to project motion pictures in three dimensions.

If you contemplate coming over to see Mr. Gall, I would suggest that you communicate with my Assistant, Mr. W. H. Meadowcroft at this address, and he will arrange for Mr. Gall to be here when you come.

Yours very truly,



May 15th, 1913.

The Phonograph Company,
229 So. Wabash Ave.,
Chicago, Illinois.

Gentlemen:-

I am in receipt of your favor of the 13th instant concerning the securing of talent in Europe for our disc phonograph records.

In reply let me say that we have a Recording Laboratory in Milan, Italy, the operatic center of the world, where we make regular and trial records.

We have here at Orange phonograph records of about three thousand artists which have been obtained in all parts of Europe. These three thousand artists have been selected from every Opera House, Conservatory and Musical School of any note in all the Countries of Europe.

We have arranged to record songs of every artist who has a good voice, but we will not record Opera Singers who have poor voices but who have a reputation based on acting, personality and stage environment. My disc phonograph is essentially a solo instrument, and the voice must be intrinsically good to be recorded for reproduction therein. Hence, we do not intend to record an artist on the mere fact of a great newspaper reputation, - which may be legitimately due to other things than a good voice.

I am quite aware that this course may lose us the possible patronage of a number of people who through indifference or lack of knowledge do not discriminate between really good music and reputation, but fortunately there is a vast number of those who appreciate and love fine music, and it is to those I am catering. A patronage whose foundation is the intrinsically beautiful is one whose superstructure cannot fall.

Yours very truly,

Kirat

May 16th, 1913.

Mr. Henry M. Leland,
Cadillac Motor Car Company,
1543 Cass Avenue,
Detroit, Michigan.

Dear Sir:-

Referring to my letter of the 12th inst.,

I beg to say that I have received a reply from the Cement

Plant and give you below an extract therefrom:

"Replying to your letter of May 12th, in regard to babbitt metal, I would advise that our babbitt metal has been furnished by Paul S. Reeves, of Philadelphia, who are large manufacturers of bearing metals.

The analysis of the metal is approximately as follows:

89%	Tin
3.5%	Copper
7%	Antimony"

Trusting that this information will be of

service to you, I remain

Yours very truly,

72

Kirst
2/10

Miss Mary Adele Case,
15 West 36th Street,
Near 5th Avenue,
New York City.

May 20th, 1915.

My dear Miss Case:

I have this morning received your card of Friday last, and beg to say in reply that your record came out very nicely, considering that it was barely a trial record. If you would like to come over and hear it we shall be very glad indeed to play it for you.

I have spoken to Mr. Minor about you today, and he desires me to explain that we are extremely congested at the present time with a vast amount of recorded music that we are delayed in getting out, on account of some changes in the technical processes in the factory. Mr. Minor is very desirous of getting clear of this congestion before he takes any steps towards increasing our musical staff, but as soon as matters clear up again he will take up the question of new musical fingers.

If you would like to come over and hear your record, you may come any day. I shall be at any time between 2:30 and 12:00 o'clock or between 5:00 and 8:00 o'clock.

Yours very truly,

Kirst

May 19th, 1913.

Hon. Ben. B. Lindsey,
% Dr. J. H. Kellogg,
Battlecreek Sanitarium,
Battlecreek, Michigan.

My dear Sir:-

I received your telegram, and regret to learn that you have been obliged to have an operation performed, and trust that no bad results may follow. It is reassuring to learn that you are resting and recovering, and I trust that you will make rapid and steady improvement until you have thoroughly regained your health.

I want to express my appreciation of the cordial invitation of Dr. Kellogg to visit the Sanitarium, but I shall be unable to accept the same, as I have no intention of going to Michigan at present. How the report came to be circulated that I was to visit that State is more than I can understand, as I have not said a single word that would give rise to such a rumor. Will you kindly present my compliments and thanks to Dr. Kellogg for his kind invitation, and with kind regards and all good wishes to yourself, I remain

Yours very truly,

First

May 19th, 1913.

Clarence H. Mackay, Esq.,
Postal Telegraph Company,
253 Broadway,
New York City.

Dear Mr. Mackay:-

If the newspaper reports are correct,

you are interested in the "Opera for the People" movement.

It therefore occurs to me that it might

be of interest to you and the musical people with whom you

are associated to learn that I have here at Orange phonographic

records of nearly every Opera singer in Europe, as well as

those of many other singers, in all about 2200 in number.

These records were taken by two men whom I have had over there

for the past two years for the purpose. As you will undoubtedly

surmise, the records have been obtained for voice trials

and contain words singing and the rendering of songs calculated

to bring out the quality of the singers' voices.

If there is any information I can give

you I shall be happy to serve you.

Yours very truly,

First
506

Mr. W. H. Miller,
79 Fifth Avenue,
New York City.

May 20th, 1913.

Dear Mr. Miller:-

Mr. Georges Vigneti, a Concert Violinist, played here for Mr. Edison yesterday afternoon. I gave him a card of introduction to you, and he will call within a few days.

Mr. Edison says to have him play Romanza Andalusia, &c., for Mr. Cronkhite and see what he thinks of it. Mr. Edison says that Vigneti seems to be a good player and he hears no high harmonies as in Skolnik's playing, but he says that Vigneti may not be loud enough. If you think he is O.K. take a trial record with weak piano accompaniment.

Yours very truly,

First

May 20th, 1913.

Mrs. J. M. Shaw,
Belpre,
Wash. Co., Ohio.

Dear Madam:-

Referring to the trial Phonograph record which you made at our Recording Rooms some weeks ago, we beg to say that it has been put through the factory process and Mr. Edison has heard it. He says that while it is commendable in some ways, it is not quite up to his requirements for Phonograph work. At any rate, we are suffering from a congestion of recorded music, which will take us many months to clear up, and not until that has been done, Mr. Edison is not prepared to make any engagements with additional singers.

Yours very truly,

Edison Laboratory.

Kirst
455

May 20th, 1913.

Mr. W. E. Anderson,
Anderson Electric Car Co.,
Detroit, Michigan.

Dear Mr. Anderson:-

I have received your favor of the 16th instant, and cannot account for the rumor that I am to visit Detroit. There is absolutely no foundation for it, and it would be utterly impossible for me to visit Detroit at present. Without doubt, I should enjoy it, as well as the good stories that you have in stock. I should also like to pay a visit to my friend Henry Ford, but it is out of the question at the present time.

I am working night and day on a number of important matters, including both the motor and rectifier. Good things take time; bad things are easy.

Yours very truly,

Power of Attorney.

I hereby appoint William Carman of Menlo Park, in the state of New Jersey my Attorney, with power to negotiate in my behalf with the Pennsylvania Railroad Company for sale of my real estate at Menlo Park aforesaid, subject to final confirmation by me.

Signed at Orange in the County of Essex,
State of New Jersey, this 23rd day of May 1913.

William Carman

Witness

W. H. Heaton

119

May 26th, 1913

7111
527
Mr. Russell S. Gilbert,
67 Cleveland Street,
Orange N. J.

Dear Sir:-

I am in receipt of your favor of the 19th instant, and in reply beg to say that I have consulted Mr. Edison in regard thereto and he states that he will be glad to hear Mrs. Crossly's voice if she will call here some morning or afternoon of this week, except Friday or Saturday. It would be well for you or her to telephone me in advance of her coming, so that I can tell you whether it will be convenient at the time that she desires to come.

Yours very truly,

Direct

May 26th, 1913.

Mr. Alfred E. Pearsall,
% New York Press Club,
21 Spruce Street,
New York City.

Dear Mr. Pearsall:-

Allow me to thank you for your cordial invitation to attend the Dinner of the Old Guard of the New York Press Club on the 28th instant, and to thank you for your courtesy in extending same.

It would give me much pleasure if I were able to send you an acceptance of the invitation, but the fact is, I have been so intensely busy for the last eight or ten months on some very important problems which have engaged the whole of my time and attention day and night. I am working from 16 to 20 hours a day, and it would mean a serious detriment to my interests to allow anything to interrupt me. Hence, I find it impossible for me to devote a single moment to anything besides the matters on which I am engaged.

As to sending you a message by the phonograph, let me explain for your information that I am under agreement with my Companies not to make any record of my voice at this time for certain business reasons.

However, I wish you would express to the Old Guard my best wishes for a good time and regret that I am unable to be present to participate and to meet my old time friends.

Yours very truly,

Wink
1913

May 26th, 1913.

Mr. E. S. Thomas, President,
Lehigh Valley Railroad Company,
143 Liberty Street,
New York.

Dear Mr. Thomas:-

I am in receipt of your favor of the 21st inst. in regard to pulverized limestone for agricultural purposes. Let me say in reply that we sell this pulverized limestone for \$3.00 per ton at the Mill. By improved processes, we hope to get it down to \$2.00 per ton later on, and, if we find it can be ground less fine advantageously, we may be able to reduce the price to a still less figure.

In our present exploitation of the business we employ a number of automobiles for our travelers use, so that they can personally go around the country and see the farmers themselves. For this and other reasons our selling expense is high and keeps the price up, but after the business has got well established, with a natural increase of sales, we shall be enabled to make a much more favorable price to the farmer.

Yours very truly,

15.

First

May 29th, 1913

Mr. Edward M. Baird, President,
Century Opera Company,
Century Opera House,
Central Park, West,
New York.

Dear Mr. Baird:-

I am in receipt of your favor of the 23rd instant concerning the letter which I wrote to Mr. Mackay in regard to records of singers taken Abroad. Let me say in reply that all of these records are out here at the Laboratory, where you can hear them at any time.

If you should desire to come over for that purpose, I would suggest that you communicate with my Assistant, Mr. Meadowcroft, and he will arrange a convenient time so that I can be here when you come.

Yours very truly,

258

61
182

May 28th, 1913.

Mr. J. P. Monnot,
31 Rue Daru,
Paris, France.

Dear Mr. Monnot:-

Referring again to your favor
enclosing a report on the four Walker Trucks shipped to
Harrods Limited, London, I want to inform you that I
have put the matter up to Mr. Insull the head of the
Walker Company, who has replied to my letter stating that
he will look into the matter at once. He is certain to
make good for anything that his Company is responsible
for.

Yours very truly,

First
297

May 29th, 1913

Mr. W. D. Stanford,
Hotel Vanderbilt,
348 Park Avenue,
New York City.

Friend Stanford:-

Your favor of the 24th instant was received in due time, but I have been so very busy that my mail has been about four days behind, and I only got time to read your letter today. I found it very interesting and shall be very glad to have you come over and see me.

I find that it is too late for you to come this week, according to your letter, so let us say on Tuesday next as you proposed. If there is any reason on your part to change the date, please communicate with my Assistant, Mr. Meadowcroft, by telephone and he will arrange accordingly.

Yours very truly,

169

133

May 28th, 1913.

E. B. Thomas, Esq., President,
Lehigh Valley Railroad Company,
145 Liberty Street,
New York City.

My dear Mr. Thomas:-

When I wrote to you a few days ago in regard to pulverized limestone for agricultural purposes my statements were based upon information which I had received some time ago. I sent your letter and the carbon copy of my reply to Mr. W. S. Mallory, the President of my Portland Cement Company, and I have just received from him a letter, of which I send you a carbon copy for your information.

It appears from this latter communication that I made a mistake in figures when I wrote to you a few days ago. However, Mr. Mallory's letter will straighten this out and give you the present facts.

Yours very truly,

First

May 29th, 1913.

Mr. F. D. Underwood, President,
Erie Railroad Company,
Hudson Terminal Building,
60 Church street,
New York City.

Dear Mr. Underwood:-

I am in receipt of your esteemed favor of the 23rd instant in regard to the matter of pulverized limestone for agricultural purposes, and am glad to learn that you think so well of the general proposition.

I shall be delighted to have you come over at any time and pay me a visit. I am here every day, and if you will kindly telephone my Assistant, Mr. Meadowcroft when you expect to come over, he will arrange that I shall be available.

Yours very truly,

Hirst

May 29th, 1913.

Mrs. I. M. Ilson,
Hotel Stafford,
Baltimore, Md.

Dear Mrs. Ilson:

Allow me to acknowledge receipt of the fine photograph of yourself, which has been handed to me by Mr. Volbeer, and to thank you for sending it to me.

I have been reading your reports from day to day and am glad to learn of the success of our only lady demonstrator. Your trip seems to have been in a nature of a triumphal tour.

Yours very truly,

Kinst
462

George B. Cortelyou, Esq.,
President, Consolidated Gas Co.,
New York City.

June 3rd, 1913.

My dear Mr. Cortelyou:-

As I understand that your Company is about to purchase several electric trucks, it seems to me an appropriate time to write and let you know that I have been working for many years to perfect a light, reliable storage battery for vehicle traction in cities. I have accomplished this, and as a result many thousand of trucks are equipped with my batteries; some having been in operation more than four years. The cost is considerably greater than that of the old lead battery, but in the end my batteries are much cheaper.

The Pennsylvania Railroad Company, after twenty years experience with lead batteries, have adopted mine as a standard after a practical test lasting more than three and one half years.

Mr. John W. Lieb, or Mr. Arthur Williams, of the New York Edison Company can give you information as to the reliability of my battery if you care to call them up on the phone.

I hope you can see your way clear to specify these batteries in your new trucks. I can assure you I will make good, and will guarantee them to give full rated capacity at the end of four years, which is three to four times the life of a lead battery.

Yours very truly,

Wm. Kinst

191

First
228

June 2nd, 1913.

Samuel Insull, Esq.,
120 West Adams Street,
Chicago, Ill.

My dear Insull:-

I have read yours of the 27th ult., and
am much obliged for your prompt attention.

I know, and all of our battery people
here know that the Walker Company is very friendly and a
very good customer, but Hutchison did not know about it.

I thought that you ought to be in-
formed in regard to the status of the matter in question.
Before receiving yours of the 27th ult. I had written
Monnot that I would inform you of the condition of things
in this particular case, and told him I knew that you
would see that the Walker people made good.

Yours very truly,

210

First

June 3rd, 1913.

Mr. John Dewey,
% Progressive National Committee,
42nd Street Building,
New York.

Dear Mr. Dewey:-

Your favor of the 26th ultimo
in regard to the Public Education Division of the
Progressive National Service has been received.

While I am entirely in sympathy
with the object of this Division, it would be simply
impossible for me to undertake any active work in con-
nection therewith. I am already overwhelmed with the
work necessitated by my multitudinous business affairs,
and spend from 18 to 20 hours a day thereon. It is
simply out of the question for me to take on anything
else, and therefore I must ask you to kindly excuse me.

Yours very truly,



June 6th, 1911

Mr. W. K. L. Dickson,
4 Denman Street,
Piccadilly Circus,
London, W. England.

My dear Mr. Dickson:-

Although I am somewhat tardy, allow me to acknowledge receipt of your esteemed favors of the 13th and 14th ultimo, and also of the original photograph of the tinfoil phonograph and the item of Continental Currency, signed by Mr. Edison's great grandfather. I have shown Mr. Edison your letter and have also turned these articles over to him. He was very glad to get them, especially the latter.

He noted your remarks in regard to the Cro-Magnon shawl certificate, and also the Kinetoscope shares, and has just marked the word "no" opposite to that paragraph. I suppose he means by that that there is nothing to be realized on them.

In your favor of the 10th instant, you say I have only half answered yours of the 7th of May. If you will kindly let me know where I have been remiss, I shall certainly try to make good.

With kindest regards and many thanks for your courtesy, I remain

Yours very truly,

191
271

June 6th, 1913.

Mr. Samuel Insull,
Edison Building,
120 W. Adams Street,
Chicago, Illinois.

My dear Mr. Insull:-

I am in receipt of your favor of the 4th instant in regard to Madam Jennie Torriani. In writing to me on this matter, it fortunately happens that it coincides with our particular arrangements here.

As you are probably aware, Mr. Edison takes great pride in his new Disc Phonograph, and for the last eighteen months he has been hearing singers himself and he also hears thousands of musical selections. In other words, he is person is passing upon voices and music for recording on the new phonograph. I make all the arrangements for singers to come out here and sing for him, and I am writing to Madam Torriani to come over here some day next week and sing for Mr. Edison. After she has been over I will drop you a line and let you know what Mr. Edison thinks of her.

You would be surprised at the wonderful knowledge of music which Mr. Edison has acquired during the last eighteen months. It is a very interesting story. His analysis of a voice is very remarkable indeed.

Yours very truly,

First

June 6th, 1915.

Madame Jennie Terriani,
877 West End Avenue,
New York City.

Dear Madam:-

I am in receipt of a letter from
Mr. Samuel Insull, of Chicago, stating that you would
like to have an opportunity of doing some work for
the Edison Phonograph.

Let me say for your information that
Mr. Edison is looking for good voices all the time, but
desires to pass upon them personally before records are
made. For this purpose, singers usually come out
here to the Laboratory to make a voice trial for Mr.
Edison. If you are willing to come over and sing for
him I would suggest 10 or 11 o'clock on Monday morning,
or the same hours on Tuesday or Wednesday morning. If
none of these times will suit you, I would suggest about
2 o'clock on Tuesday afternoon or Wednesday afternoon,
next week. Mr. Edison will not be here on Thursday,
but the same hours morning or afternoon on Friday will
be alright if none of the other times are convenient to you.

Will you kindly advise me by letter or
telephone what day you will come out and also whether you
are soprano or contralto.

We have a good accompanist here, so
you will not need to bring one unless you prefer your
own accompanist. It would be well for you to bring
with you a few songs with which you are well acquainted.

Yours very truly,

137

June 10th, 1913.

Miss Marjorie Chandler,
68 Yale Street,
Springfield, Mass.

Dear Madam:-

Replying to your favor of the 5th instant,
we beg to say that Mr. Edison sent your song to our Recording
Rooms to have a trial record of it made at some time in the future.
We have on hand an enormous amount of music to be recorded, and
there is no telling when this song will be reached in its turn.
After a trial record has been made, it would have to be passed
upon by the Committee, as to whether it would be suitable for
placing in our list of records. Until that time, there is no
possibility of saying how much your song would bring, as it would
depend upon public popularity, if it were put upon our list of
records. As to this, however, we cannot advise you at present,
as it might not be passed by the Committee after the trial record
is made.

Yours truly,

Edison Laboratory.



June 10th, 1913.

Mr. Arthur Heafer,
% Arctic Ice Company,
Bloomington, Ill.

Dear Sir:-

Replying to your favor of the 5th instant, we beg to inform you that Mr. Milson has never smoked any cigarettes, and he has an utter detestation of them and will not allow them to be smoked around the Laboratory or the Works. He thinks that the use of cigarettes lead to moral, mental and physical degeneracy.

Yours very truly,
Milson Laboratory.

221

June 11 1913

My Dear Mr Stout,

As you know I have placed the
arbitration affair in the hands of Mr
Mallory & I understand he is trying
to have the papers fixed up as soon as
he can. You can be assured that
I shall carry out that which we
agreed upon, to arbitrate our dispute

Thos A Edison

First

June 11, '13.

TO WHOM IT MAY CONCERN:

This is to certify that

Dr. I. Goldstein worked in my Laboratory four

and one-half years: ~~as chemist~~

Phos A Edison

First

June 11th, 1913.

Miss Marie Alt,
446 Avon Avenue,
Newark, N. J.

Dear Madam:-

It has been suggested to Mr. Edison that he might possibly find your voice suitable for making Phonograph records. If you have any desire to sing for the Phonograph, Mr. Edison would be glad to have you come over and let him hear your voice so that he may judge as to whether it has the necessary qualities to make a good record.

As to the time, Friday of this week or any day next week, except Saturday, will be agreeable to him. The hour may be either about 11-o'clock in the morning or 2-o'clock in the afternoon. If you will kindly communicate with me by telephone or letter I shall be glad to make an appointment.

Yours very truly,

Assistant to Mr. Edison.

First

June 11. 1913

Miss Belle Cave.

Madison, Virginia.

Dear Miss Cave:-

Enclosed find check for \$10.00 which
Mr. Edison directs me to send you for the work among
the mountain people of Virginia, as mentioned in your
letter just received. With best regards to your
brother, I am,

Yours very truly,

Wm. B. R.
Secretary.



June 11th, 1913.

Gulf Pipe Line Company,

Beaumont, Texas.

Gentlemen:-

I am in receipt of your letter of the 5th instant, in regard to battery lanterns. Let me give you information that we have been experimenting on this line for the last year or two, and my Storage Battery Company is manufacturing several thousand of these lamps, with storage batteries, for the coal mine people. I am going to send your letter over to the Battery Company and you will hear from them direct as soon as they are in position to send you one or more for test.

You will find these Miners' lamps alright for the purpose you mention. We have had fifteen of them in use on a test in actual mining, and they have proved perfectly satisfactory.

If you do not hear from the Battery Company in due time, please address Robert A. Packman, General Manager, Edison Storage Battery Co., Orange, N. J.

Yours very truly,

First

June 11th, 1913.

Samuel Insull, Esq.,
120 West Adams Street,
Chicago, Illinois.

My dear Mr. Insull:-

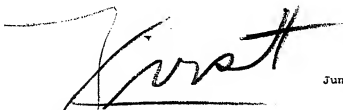
In accordance with my promise, I am writing to inform you that Madame Terriani came over to sing for Mr. Edison yesterday. She brought her two daughters with her, both of whom are singers, one a soprano and the other a contralto. All three of them made voice trials for Mr. Edison, and he gave them as full and fair a test as he gives to anyone. I regret to say, however, that he did not find any of their voices suitable for the Phonograph.

He criticizes every voice merely from the standpoint of the Phonograph, and he has set rather a high standard of excellence. Like many others who come here, Madame Terriani and her daughters sang very well, judged from a general standpoint, but their voices did not have the peculiar qualities that Mr. Edison is looking for.

You know Mr. Edison's great earnestness in all things, and he is exceedingly earnest about finding good voices. You will appreciate this when I tell you that he gives of his time very liberally in hearing singers who come here. Besides, he has had a man traveling all over Europe during the last two years taking trial records of all the opera singers and other well known artists in all the countries of Europe. We have about twenty two hundred of these records here, and out of them Mr. Edison has only found about 10% of voices that he would accept. You will realize from this how particular he is

Of course, I greatly regret that he could not have found some phonograph work for Madame Terriani and her daughters to do. One of the girls was very desirous of going into the moving picture field, and I gave her a card of introduction to the Manager of our Studio up in the Bronx. I think she may be more fortunate than she was at the "abc's".

Yours very truly,



June 13, 1915

W. L. Edison, Esq.,

Salisbury, Maryland.

My dear Will:-

Your letter of recent date received.

Your father directs me to say to you that we have no one here to send, our men are being worked to their utmost capacity. He would advise you to get local men to do the work.

Mr. Edison thinks it would be better for you to take the train and come on and attend to this work yourself.

Yours very truly,


Secretary.

128
459

Louis Hicks, Esq.,
Woolworth Building,
New York City.

June 12th., 1915.

My dear Mr. Hicks:-

I understand that the Scout people
are to send a Committee to Rome about appealing the
Bill suit, and I surmise they may refuse to put up the
money.

Please give me an estimate of what
it will cost if I go it alone.

Yours very truly,

204

June 13th, 1913.

Miss Marie R. Kenney,

10 A Third Fl.,

Brooklyn, N. Y.

Dear Miss Kenney:-

Replying to the letter which you wrote to Mr. Edison in regard to the test record that you made at our Fifth Avenue Recording Rooms, we beg to say that the record has been received here and heard by Mr. Edison, who says that your voice does not possess the qualities that he desires for making phonograph records.

Yours very truly,

Edison Laboratory.

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June 13th, 1913.

Mr. Luigi Romano,
Station A, Box 23,
129 Sleecker Street, New York.

Dear Sir:-

I received your favor of the 26th of May,
and also the manuscript of Edison March, which you sent at the
same time.

Let me say in reply that Mr. Edison has a
vast amount of music on hand to be recorded, more than we can
use in the next twelve months, and I would suggest therefore that
it is useless for you to send him other selections, as there
would be no possibility of making records of them for a long
time to come, even if they were suitable.

Let me say for your information that Mr. Edison
has always declined to assist in the publication of any small
publisher. He has had a great many people apply to him for this
purpose, but he will never consent, as all his capital is tied up
in his large business interests here.

I am sorry that I cannot offer you more
an amount, but I simply tell you the plain facts.

Very truly,
Yours,
Edison.

First
329

June 25th, 1917

Miss Antoinette C. Rippler,
405 Fifth Street,
Brooklyn, N. Y.

Dear Miss Rippler:-

I am writing this just as I
ready to come over and sing there for the
Edison, and I shall be glad if you will come the
next week, except Saturday. The best time for
to come is to look in the morning or about 10 o'clock
in the afternoon. Finally say hello to the boys, but
say and how you will come.

Yours very truly,

First

June 10th, 1913.

Mr. Robert G. Wright,
Freight Traffic Manager,
Pennsylvania Railroad Company,
Philadelphia, Pa.

Dear Sir:-

I beg to acknowledge receipt of your favor of the 8th instant in regard to the matter of pulverized limestone for agricultural purposes. Allow me to thank you for your frank discussion of the matter and also for the pamphlet which you have sent me. I shall read these with a great deal of interest.

Let me say by way of explanation that my Company, the Edison Portland Cement Company, has put out four special salesmen in the field, especially to sell this ground limestone. Each salesman is provided with a Ford automobile so that they can get around quickly among the farmers and cover a great deal of territory.

The various agricultural stations recommend ground limestone in preference to burned and unground lime. We grind our limestone as fine as flour, to permit of even distribution in the soil. We have reduced the price down to a point where, if we go any lower, we cannot make a profit. If we do not reduce the cost, we can sell but a limited amount.

If the railroad companies could see their way clear to lower the freight charges on pulverized limestone, the whole of this saving would be used by us to reduce the price. This in turn would reduce our selling expenses by reason of the increased demand, and thus allow us to put the price at a still lower point. If the railroad companies cannot see their way clear to make such a reduction, for the reason it would establish a bad precedent, we trust they can help us by some other means to get the price down to a lower point so that the farmer may be justified in using this product liberally.

Yours very truly,



June 11th, 1913.

Geo. F. Randolph, Esq.,

First Vice President,

Baltimore & Ohio Railroad Co.,

Baltimore, Md.

Dear Mr. Randolph:-

I receive! your esteemed favor of the 31st ultimo on the subject of ground limestone, and found it very interesting.

I think you are quite right as to the attitude that the Railroad Companies should take in regard to philanthropy. They should do everything they possibly can, however, to help out in this limestone proposition.

My Cement Works has put four salesmen in the field on this special business, and we have furnished each one of them with a Ford automobile so that they can cover a great deal of territory and visit the farmers. It is surprising how much the farmers are getting interested in limestone, and we find that our salesmen have stirred them up and put new life into them.

So much for limestone, and now I want to call your attention to another matter that I think is of some importance to you. It occurred to me that the Baltimore & Ohio Railroad must have a number of short lines that are a burden to the main line and do not pay. Have you ever investigated the Beach Storage Battery Car with my new Alkaline Storage Battery? If not, I think it will pay you to investigate it. Mr. Beach is getting great results, and in my opinion it solves the financial problem of these small branch lines, and will turn them into paying propositions.

Yours very truly,

First

June 16th, 1913.

Comm. Pett. Mignani Carito,
Via dei ~~Mille~~, 61,
Napoli, Italy.

Dear Sir:-

I beg to acknowledge receipt of your letter of the 25th ultimo and also of a copy of your book entitled "The Time of Washington," which you have been kind enough to send me.

I had already read the book before I knew who had sent it to me, and I found it very interesting indeed. Allow me to offer you my felicitations upon the underlying idea of this book, as well as upon the very beautiful language in which you have given expression to your thoughts.

There is no doubt that the Anglo-Saxon mind is brutally practical and that it has very little of the artistic temperament which is so conspicuous in the Italian. A well-balanced blend of the two ought to make the superman.

With thanks to you for your courtesy in complimenting me with a copy of your book, I remain

Yours very truly,

First
323

June 16th, 1937.

Mr. C. E. Goodwin
The Phonograph Company
320 S. Wabash Avenue
Chicago, Illinois.

Dear Goodwin:-

I just received your marked catalogue. I am somewhat surprised at two headings, - to wit, (Air) Bach. This is classical and is a musician's tune. It seems monotonous, but if one listens closely there will be found to be many variations. One man wrote me that when he felt blue he played it over and over by the hour.

The other selections in Heimeck, which is out of the most popular things ever written. In Germany and Central and Eastern Europe, it has had and now has an immense popularity. The man who have heard up to the present time a little less than 15,000 times, it is very beautiful and is full of originality. This is concurred in by the boys here.

The Opera stuff is no good. - poor recording, poor masters, and rotten technique, and the accompaniments ill judged and miserable. Our later Opera records will be found better.

One thing seems sure, that unless I can get the Grand Opera singers to change their singing from the loud dramatic to the lyric volume, their records will not be satisfactory. Every dramatic singer is compelled to over-exert the vocal cords in order to be effective and this brings in false notes and many defects. These defects are not generally heard by the audience in the presence of the conversational hum and other sounds made by 2,000 people together with the large orchestra, but on the Phonograph these defects show up, although their volume is only from 6 to 10% of the total volume of sound emitted by the singer.

The reason you hear blasts on "Mi Chiamano Mimì" is that the commercial speakers will not follow the part where it blasts. I received one of these records from a man in Kansas City. I stated that the record was not recorded right as was only his speaker, but six others in the same thing. I tried it on our laboratory standard speakers and no blast was heard. I then sent for eight commercials and every one blasted. I am having it run down. No difference in measurements here.

Mr. E. E. Goodwin.
 Page 49.
 June 15th, 1914

shown up.

Making good speakers, like good violins, is evidently not easy. We will of course exchange gradually, as it is very little expense and it is important that all users should be enthusiastic. So far, only two or three records fail to track on the commercials.

Give me your idea as to pairing. Opera goes with Opera; Heart songs with heart songs; Violin, flute, harp and cello goes with Violin, Flute, Harp and Cello. How does that strike you? I am going to work on permanent pairing on this line for a regular catalogue.

I received about twenty letters from different people hoping I would never put ragtime, etc., on the line phonographs. I received two letters from people who wanted ragtime. One had an machine and exchanged for Victrola because we couldn't give the same walk type of tune. When shall we believe?

Yours very truly,

Direct
460

June 17th, 1913.

Mr. Albert H. ...
 313 West 20th Street,
 New York.

Dear Mr. ...

I beg to acknowledge receipt of your
 statement of the 16th instant, and am glad to hear
 that you have made trial also of the Sicilian re-
 sulting to our arrangements.

I, too, trust that it will be satis-
 factory and as soon as it is ready will let you know so
 that you can come over and hear it, at which time we can
 renew our pleasant acquaintance.

Sometimes it takes from ten days to
 two weeks to pass through the factory, but I will try and
 have it pushed ahead so that you may hear from it in the
 near future.

Yours very truly,

Wm. J. ...

Prof. Starr Willard Cutting.

Page -2-

June 17th, 1918.

the musical world.

4th - The pairing of records as we do at present is not permanent. We are in the pioneering period and were so short of records that we paired them haphazardly.

I shall shortly make the permanent pairing. It is proposed to pair Opera with Opera - Band with Band and so on. I would like suggestions from you on this subject, somewhat in detail.

Finally, our tests here show that very seldom is the latest recording apparatus at fault. If there are any defects in the record of a singer's voice, it is always found in the voice itself. At one time I thought otherwise.

I now have at Orange, records of the voices of 2000 Opera and Concert singers (soprano and contralto) in Moscow, St. Petersburg - Prague, Berlin, Budapest, Vienna, Milan, Munich, Paris, Lyons, London and Paris - about 1890. There are only twelve good voices in the lot.

Yours very truly,

414

326
440

June 28th, 1913.

Mr. W. S. Mallory, President,
Eaton Portland Cement Co.,
Stewartsville, N. J.

Dear Mr. Mallory:-

I am enclosing herewith a letter from
Mr. C. D. Stanford, an old friend of Mr. Edison's. He was
with Mr. Edison in the old telegraph days at the Boston
Office of the Western Union Company.

You will see from this letter that he
desires to have full information in regard to cement. Mr.
Edison would like to have you send him a full set of your
literature. I have written to Mr. Stanford to this effect
and asked him to communicate directly with you for any in-
formation after he has received your reading matter.

Yours very truly,

Wm. S. Mallory

First

June 30, 1913.

Lucius Monell, Esq.
President,
International Nickel Co.
45 Exchange Place,
New York City.

My dear Sir:

Confirming my telephone message, I wish to ask if you can help me out on supplying nickel for my storage batteries. I have an order for three million dollars worth of these batteries, and it has taken most of my capital to put up buildings and machinery. I would like to get four months time on each shipment. My books are open to your auditor any time.

Yours very truly,

Thomas A. Edison

55

June 28th, 1913.

T. E. Clarke, Esq.,
Assistant to President,
D. L. & W. R. R.,
Scranton, Pa.

Friend Clarke:-

I enclose a note from our Mr. Thompson to our Mr. Bee in regard to storage batteries on railroad cars, about which you and I have had a little correspondence. This is one of our inside memoranda, but I thought I would send it to you just as it is for your information.

We know we are right on this proposition, so with your permission we are going to worry the boys some on this subject.

Referring to the last two sentences of Mr. Thompson's memorandum, I don't know whether there is anything in it, but if there is, why should we not be considered also. My Cement Plant alone gave the D. L. & W. R. R. Co., twenty three thousand cars in the last twelve months, to say nothing of the shipments made by the Phonograph Works and the Storage Battery Co. However, this is a side issue from the real merits

Yours very truly,

Thomas A. Edison

First

June 28th, 1913.

Mr. Alfred W. Doerx,
8 Marlborough Hill,
Wealdstone,
Middlesex, England.

Dear Sir:-

I am in receipt of your esteemed favor of the 6th instant and would say that personally I am in entire sympathy with you on the question of musical selections, but the trouble is we have to cater to the public generally. A good part of the public demand the trash which you mention, and we are compelled to furnish it if we desire to sell our machines.

Let me say, however, that we will soon have lots of music of the class that is enjoyed by real lovers of music, and then they will have a chance to select all they want of this kind.

Thanking you for your kind interest, I remain

Yours very truly,

Wm. G. Schenck

First

June 28th, 1913

Mrs. Mina C. Van Winkle, Pres.,
Women's Political Union of New Jersey,
79 Halsey Street, Newark, N. J.

Dear Madam:-

I beg to acknowledge receipt of your
favor of the 24th instant asking for the use of my name
as a member of your Advisory Board. In reply let me say
that I must be excused for respectfully declining this
honor, as I do not wish to become identified with any
movements of a public nature.

Yours very truly,

Thomas A. Edison

280

July 3, 1913.

Louis Hicks, Esq:
235 Broadway,
New York City.

My dear Mr. Hicks:-

Your favor of the 1st instant is received. All I wanted to see you about was to say go ahead and appeal the suit on the long kiln patent. I think the Circuit Court will refuse to pay anything, and I would like to keep down the expense as low as practicable.

Of course, I will not appeal if you think I have not more than an even chance.

Yours very truly,

328

July 3, 1913.

Mr. Albert Quesnel,
216 W. 99th St.,
New York City.

Dear Mr. Quesnel:

I am in receipt of your favor of the 2nd inst. and in reply beg to say that we had your sample record over here for a few days and then sent it over to our Recording Rooms in New York. Mr. Miller has it, and I have no doubt that he will let you hear it at any time that is convenient to you.

Personally, I enjoyed this record very much, and shall await with interest to see if we have some further ones.

With kindest regards and all good wishes,

I remain

Yours truly,

252

July 3, 1913.

J. Van Nostrand Company,
20 Park Pl.
New York City.

Gentlemen:

Replying to your favor of the 28th ult.
in regard to the publication of Berichte der Deutschen
Chemischen Gesellschaft, I beg to say that you may hold
up the balance of this order until further notice.

Yours very truly,

189

July 9, 1913.

Mr. Geo. B. Cortelyou, Pres.
Consolidated Gas Co.,
4 Irving Pl.
New York City.

Dear Mr. Cortelyou:

I enclose a letter from the manager of our Sales Department, addressed to me, showing that we did not get any of the order of your company for batteries for the trucks. I was hoping sincerely that we would get at least one or two of them, so as to prove that our battery is, in the end, far cheaper and infinitely more reliable than the other.

Yours very truly,

Thomas A. Edison

First

July 3, 1913.

General Vehicle Company, Inc.
Mr. H. W. Hillman,
Green Island City, N. Y.

Dear Mr. Hillman:

Mr. Bachman sent me over your favor
of the 20th ult., and the auto book which you forwarded
to him.

I have read and re-read this auto
book, and I think it is one of the best advertisements
I have ever seen. It is very convincing, and I want to
offer my congratulations to the man who wrote it.

Yours very truly,

Thomas Edison

First

July 1, 1913

Mr. Walter E. Holland,
Anderson Electric Car Co.
Detroit, Mich.

Dear Mr. Holland:

I received your favor of the 27th ult.,
and regret that I did not see you again before you re-
turned to Detroit.

In regard to the motor sent by Mr. Anderson
for experimental trial I want to look at it and possibly
test it, after which I will see that it is returned.

With all good wishes, I remain

Yours very truly,

Thos A Edison

First

July 9, 1915.

Mr. Gebino Vizcarro,
#301 Curtis Bldg.,
#813 Walnut St.,
Kansas City, Mo.

Dear Sir:

I am in receipt of your favor of the 2nd instant, and in reply beg to say that we are experimenting on Candelaria Wax, and we may be able to find a way to use it. I shall be glad to have you quote price per pound in ton lots.

We have never had any of the whiter wax. If agreeable, you can send me a four pound sample to experiment with.

Yours very truly,

First
513

July 16, 1913.

Mr. Robert Brown,
O/c Associated Newspaper Sch 31, Inc.,
#53 East 19th St.,
New York City.

Dear Sir:

Your favor of the 9th instant has been received, and I am very sorry for the delay in furnishing you with the picture that has been promised. I should have written you a few days ago, but have been simply overwhelmed with work for Mr. Edison, and my correspondence has been sidetracked temporarily.

The reason that you have not had a photograph of the First Phonograph before now is that the original was mislaid, and has only just been found. A copy is being made for you, and also copies of some of the other photographs you desire, and I hope to forward them to you tomorrow, or Saturday.

Yours very truly,
G.

Edison
523

July 10, 1913.

Miss Irma Seibert,
#101 Newark Avenue,
Bloomfield, N. J.

Dear Madam:

Your name has been given to us as a harpist, and we write to make an inquiry as to whether you have afternoons at your own disposal, and, if so, whether you would consider a proposition to come over here one, two or three afternoons in the week to play for Mr. Edison. He could not make any certain proposition as to a definite number of afternoons at the present time, but probably could later on. The hours would be from 1 to 5 in the afternoon. If this would be agreeable to you, will you kindly let me know what amount of compensation you would desire per afternoon?

We would furnish all the music. The other players beside yourself would be a violinist and flautist. The latter artiste has not yet been engaged, but we already have a violinist. If you know of a flautist residing somewhere in this vicinity, who reads music quickly, we should be glad to know the name and address.

Let me add for your information that the playing that you would do here would not necessarily be for recording, but would simply be to make Mr. Edison acquainted with certain selections, in order that he could pass upon them for the Phonograph. You will see therefore, that exact perfection would not be expected. I assume of course that you read music readily.

Awaiting the favor of your reply, I remain,

Yours very truly,

Assistant to Mr. Edison.

First

July 10, 1913.

Marquis Cassini Confaloniero,
#1400 New Hampshire Ave., N. W.,
Washington, D. C.

My dear Sir:

I am indebted to you for your courteous
favor enclosing copy of a treatise by your friend, Professor
T. Celzocchi-Onesti, and beg you will extend my thanks to
him for his kind remembrance of me in forwarding this work.
Just now important business affairs necessitate my working
from eighteen to twenty hours a day, but when I can get the
time I hope to have the pleasure of looking over the treatise.

Allow me to assure you of my appreciation of
the kindly feeling, to which you give expression in your
letter.

Yours sincerely,

Pho Adams

First

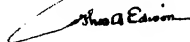
July 11, 13.

Mr. Alfred H. Barker,
Manager Electric Dept.,
J. Stone and Co., Ltd.,
Oceanic House,
Cockspur Street,
London, W. England

Dear Sir:-

The option for certain countries in South America not being availed of, I am now in a position to talk to you regarding the rights for the sale of the Edison Storage Battery in the countries mentioned above.

Yours very truly,

The signature of Thomas Edison, written in cursive, with a long horizontal flourish extending to the left.

July 14th, 1913.

First
1022

Mr. E. Walter Morris,
62 Glen Ridge Avenue,
Glen Ridge, N. J.

Dear Sir:

Your name has been given to us by Miss Irma Seibert of Bloomfield. Mr. Edison is desirous of having some music played to him one, two or three afternoons a week. The instruments will be piano, violin, harp and flute. The time will be from 1 o'clock until 5 o'clock, but at the present moment I cannot say just how many afternoons a week it will be. It may be only one and it may be two or three.

I write to ask whether you would be at liberty to play on such occasions, and if so what compensation you would ask. I assume that you play at night, as the music that Mr. Edison would want played would be selected on the spot. We have all the music here.

If you are unable to take part in this work, I should be greatly obliged if you can refer me to some one who would be able to undertake it.

Thanking you in advance for the courtesy of a reply,

I remain

Yours very truly,

Wm. H. Mason

First

July 14th, 1913.

Mr. J. M. Friaule,
% C. H. Ditson & Company,
10 East 34th Street,
New York City.

Dear Mr. Friaule:

We may possibly want to hire a harp
for a few weeks. If so, can we hire one from Ditson
and Company, and in that case will you kindly quote us
rental price per day, per week or per month?

Awaiting the favor of your reply, I
remain with kindest regards,

Yours very truly,

W. H. McAdams

510

July 14th, 1913.

Miss Irma Reibert,
101 Newark Avenue,
Bloomfield, N. J.

Dear Miss Reibert:-

I beg to acknowledge receipt of your favor of the 11th instant and thank you for your very prompt reply. We shall probably ask you to come over before long, as soon as other arrangements have been made. I am now writing Ditson and Company to make enquiries about renting a harp.

I thank you for giving me the name and address of the flutist. I shall communicate with him at once.

Yours very truly,

Wm. H. ...

West

July 15th, 1913.

Mr. J. Morgenstern,
Director, Opera Chorus Class,
Metropolitan Opera House,
Broadway and 39th Street,
New York City.

Dear Sir:-

Our friend, Mr. J. M. Friaux, of C. H. Ditson & Co., has suggested that you might be interested in some of the things we have here at my Laboratory, and, therefore, I take pleasure in extending to you a cordial invitation to pay me a visit at your convenience, if it is agreeable to you to do so. I think I can show you something that may be of practical interest to you in your work.

I am here every day, but would suggest that you communicate by letter or telephone with my assistant, Mr. W. H. Meadowcroft, in advance of your coming so as to make sure of my being here to see you.

Yours very truly,

Wm. A. Ditson

199
675
July 17th, 1913

Mr. R. S. Clifford,

Waldorf Astoria Hotel,

New York City.

Dear Sir:-

The experiments on the concentration of very poor ores, conducted for your account during the past two years, are now finished and all expenses connected therewith have ceased. For a large majority of very low grade ores where the principal value gets in the very fine slimes, this process will in my opinion, be a success if proper preliminary experiments are conducted on each particular ore, and by an expert familiar with the process.

The process is certainly extremely simple, and the investment is a mere nothing compared with the results. I have taken out a patent on the process, and should you want to introduce the process among the low grade rebellious ore mines, I would be satisfied with a small royalty per ton worked. Of course I would not exact any royalty from the first mill built and operated.

Yours very truly,

Thomas Edison

489
1033

July 18th, 1913.

T. Commerford Martin, Esq.,
29 West 39th Street,
New York City.

My dear Mr. Martin:-

I received your favor of the 16th instant and also the pamphlet issued by Mr. Lillibridge. So far as I know, you have been misinformed about contemplated changes in our advertising force. However, I brought the whole matter to Mr. Edison's personal attention, and he asked me to tell you that we already have two advertising chiefs, each of which has his regular staff of assistants. He also wishes me to say that at present we are doing very little advertising as we are far behind on our orders for goods.

We occasionally have some special advertising work done outside, and there might possibly be an opportunity for Mr. Lillibridge at some future time. Of course, it is superfluous to assure you that if any important changes take place I will bear Mr. Lillibridge in mind.

with kind regards, I remain

Yours very truly,

First

July 18th, 1913.

Mr. W. E. Warilow,
The Electrician,
1-3 Salisbury Court,
Fleet Street, London, E. C.
England.

Dear Sir:-

I have been greatly interested in reading your kind favor of the 4th instant and also the article in "The Electrician" in regard to the long distance run of a storage battery vehicle. Allow me to extend my thanks to you for your letter and also for these articles, which I shall retain in my file as a memento of the first long distance run in Europe of an electric vehicle equipped with my storage battery.

Let me say that I have been much impressed with the optimistic views that you express. The present indications point to a real awakening in Europe of interest in the possibilities of a good storage battery. The use of the battery in this Country is quite extensive and increasing every day.

Yours very truly,

Thomas A. Edison

First

July 21st, 1912

Mr. Charles Berg,
30 Church Street,
New York City.

Dear Sir:-

Referring to your favor of the 26th ultimo asking whether I am in position to furnish batteries for storage battery street cars to anyone who wants to buy them, let me say that the reason I cannot sell my storage batteries for this purpose to others than Beach is that he was the first man to go into that business. He went into it at my instigation, and I told him that I would not sell to others for street car purposes until he had made a reasonable amount of money. He is doing well and I hope that I shall not be morally bound to protect him much longer.

Yours very truly,

Chas. A. E. Green

First

July 22nd, 1913

Mr. J. E. Bradford,
Third & Main Streets,
Ripley, Ohio.

Dear Sir:-

I beg to acknowledge receipt of your favor of the 18th instant, the contents of which have been carefully noted.

Let me say in reply that if there was any lack of synchronism in the sound and motion of the talking pictures that you saw, it was entirely the operator's fault. We know this for a certainty, as all our arrangements of the apparatus provide for an absolutely perfect synchronism, as has been proven every day for a year or more in our own place and by experience in hundreds of theatres in the United States. We find by experience that occasionally there is a lack of harmony by reason of the carelessness of the operator, but it has nothing to do with the perfection of the mechanism.

If you have any improvement to offer at any time, we would suggest that you first obtain a patent for it and then we should be willing to consider it, but we do not care to consider unpatented inventions.

Yours truly,

First

July 21st, 1913.

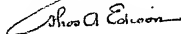
Dr. Oscar Von Miller,
Deutsches Museum,
Mufnummer 3984,
Munohen, Germany.

My dear Doctor:-

Your esteemed favor of the 30th ultimo has been received, and I feel that apologies are due to you and your associates for what seems to have been a delay on my part. Let me say, however, for your information that since we had the pleasure of a visit from you I have been working from 18 to 20 hours a day completing the manufacturing technique of the Disc Phonograph record which you heard when you were here. This work, together with such attention as was imperatively needed for my large business interests, have engrossed the whole of my time and attention and have left me no time to do anything else. Accordingly my mail has suffered a great deal of neglect, with other things. I have taken no vacation at all for nearly two years.

However I would say for your encouragement that I am drawing near to the end of this important work which I have had on hand. After that I shall probably take a little vacation, and as soon as possible afterward will try to redeem the promise that I made to you.

Yours very truly,

A handwritten signature in dark ink, reading "Thomas A. Edison". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

First

July 22nd, 1913.

Mr. Thomas Wardell,
Bradley Building,
171 Central Street,
Lowell, Mass.

Dear Sir:-

Your favor of the 17th instant was received,
and I am glad that you wrote me as frankly as you did.

Let me say in reply that we have improved
the governor so greatly that all types of machines will hold
their pitch perfectly. We have had all types of our machines
on test continuously for twenty hours per day for the past
three weeks with better springs, and we have found that all
of the machines will play the 12 inch records and hold their
pitch with the improved governor.

I must ask you to remember that these in-
struments represent an entirely new departure in talking
machines, and it requires the actual manufacturing of a new
class of machines in large quantities to find out the defects.
I am leaving no stone unturned to make these machines and
records absolutely unique and irreproachable on all points.

Yours very truly,

Thos. Edison

First

July 24th, 1913.

Smith Piano Company,
10 East Main Street,
Marshalltown, Iowa.

Gentlemen:-

I am in receipt of your favor of the 21st instant, and thank you for writing so frankly about the trouble that you are experiencing at the present time. Let me assure you that I quite appreciate the difficulties under which you are laboring, but you will soon have relief.

Our Disc record is an entirely new departure, and as such has required entirely new machinery, apparatus and methods. Everybody disappointed us in supplying the necessary machinery, and we have had a whole lot of technical troubles in starting the manufacture of the Disc record in quantities. It is exceedingly difficult to make, but now we are rapidly getting in shape and have been able to double our capacity in the past ten days. I expect that we shall still further increase our capacity about six times during the next thirty days and then records will be very plentiful. In the meantime, you ought to be receiving a few new ones, which I fully expect will be followed by a much larger and a regular supply of beautiful records.

Yours very truly,

Thos Edison

First

July 26th, 1913.

Mr. Winickie
 Picture Theatre Equipment Co.,
 21 East 14th Street,
 New York City.

Dear Sir:-

I write to inform you that the Motiograph
 Projecting Machine which you sent to my Laboratory for ex-
 periment in connection with talking pictures, has been
 received. We are going to work at once, and I hope to
 succeed in producing a successful attachment to this machine
 so that the talking picture apparatus may be used with it.
 I shall advise you in due time as to the results of our ex-
 periments.

Yours very truly,

Thomas A. Edison

First

July 28th, 1913

Mr. F. E. Hess,
The Royal Typewriter Company,
Royal Typewriter Building,
364 Broadway, New York.

Dear Sir:-

I beg to acknowledge receipt of your favor of the 24th instant and in reply would say that some time ago we built an electric motorcycle using my storage battery. It was built merely for experiment, but the result was such that I am inclined to thank that manufacturers will shortly build them for sale.

In regard to my new Disc Phonograph, I would say that it is now on sale and many of the dealers already have them in stock.

Yours very truly,

Thomas A. Edison

First

July 29th, 1913.

Mr. Bowerman,
 4 Messrs. Post & Flagg,
 Finney Building,
 Newark, N. J.

Dear Sir:-

In accordance with my promise, I send you the
 following information:

The Edison Phonograph Works.

Manufacturers Phonographs
 Automatic Hand Numbering Machines for Banks, etc.,
 Dictating Machines,
 Kinescopes,
 (Machines used in theatres for producing motion pictures)
 Kinetophones, (apparatus for producing talking motion
 pictures)

Rectifiers,
 House Lighting Controllers,
 Small Motors and miscellaneous jobbing work for allied
 Companies.

The drop in profits for year ending Feb. 28, 1912
 as compared with previous year is accounted for by change in
 product of phonographs-to meet a public demand for a new type.

Yours very truly,

Thomas A. Edison

August 1st, 1913.

6 33 / 84
 Mr. T. J. Martin
 c/o The National Electric Light Assoc.,
 29 West 39th Street, New York.

Dear Mr. Martin:

I am in receipt of your favor of the 29th ult., enclosing a letter from Mr. B. H. Drake, of 66 Victoria St., Westminster, London, in regard to our European agent for storage batteries, Mr. J. F. Monnot.

In reply let me say for your information that Mr. Monnot is an independent agent who, for the past three years, has been trying to work up a trade in our storage battery in England and on the Continent. Mr. Edison keeps a stock of batteries in London and Paris (about \$50,000.00 worth) from which Monnot draws in furthering his preliminary pioneering work, and for which he pays, except in cases where demonstrations are made. In the latter case Mr. Edison generally helps him out by loaning the batteries for short periods of time.

Mr. Edison has no understanding with Mr. Monnot other than this, that if he would work up a trade Mr. Edison would not sell to others, providing Monnot used diligence and continuous efforts and was successful. Mr. Edison knew that the preliminary introduction would be a matter of some time and a very difficult proposition.

Mr. Monnot is not a man of capital and must associate himself with a reliable party to obtain it. Mr. Edison has confidence in the man. He is a good engineer and understands the battery business pretty thoroughly. Should he bring to Mr. Edison a group of reliable, non-speculative firms, whose intentions are purely the actual commercial introduction of electric vehicles and tram cars, and not for speculation, such parties being satisfactory to Mr. Edison, he will enter into contract relations for a certain period of time for supplying the battery under proper conditions and restrictions.

I trust this information will be satisfactory for your purpose. I return Mr. Drake's letter herewith.

With kind regards, I remain

Yours very truly,

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Samuel Insull, Esq.,
130 West Adams Street,
Chicago, Ill.

August 1st, 1913.

My dear Insull:-

I have received yours of the 29th ultimo in regard to the statement of Mr. Mason of our Cement Company to the United States Crushed Stone Company.

I will haul Mason over the coals. I myself have abandoned two fifteen hundred horse power ~~Allen~~ General Electric engines and have taken on the Public Service current for the works, also twenty ^{five} hundred K. W. for storage battery work. Taking everything into consideration I found I could not make the power as cheaply as I can buy it.

Use me as a reference. I will pour into your prospects a good letter and tell them what I have done and why.

With kind regards, I remain

Yours very truly,

Thomas A. Edison

First

August 4th, 1913.

Dr. Bernhard C. Hesse, Secretary,
International Congress of Applied Chemistry,
25 Broad Street,
New York City.

Dear Sir:-

Mr. Durand has handed to me your favor of the 30th ultimo, together with the complete set of the Report of the International Congress of Applied Chemistry. The receipt of these volumes has afforded me great pleasure, and will be a most welcome addition to my library. I have had them sent up to my house, and anticipate much enjoyment in reading them from end to end.

I desire to express to the Officers and Executive Committee of this Congress my thanks and appreciation of the courtesy thus extended to me.

Yours very truly,

Wm. A. Edson

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August 4th, 1913.

T. Commerford Martin, Esq.,

Twinbrook Farm,

P. O. Ringville, Mass.

Dear Mr. Martin:-

I am this morning in receipt of your favor of yesterday in regard to our friend Mr. Monnot, and just want to state for your information that we have received a cable from him this morning stating that he has already organized a company and leaves England on the 8th inst., for America. This cable is the first information that he had succeeded in organizing his company, so I am losing no time in notifying you in view of our recent correspondence.

Yours very truly,

First

August 4th, 1913.

Mr. M. W. Rice,
The General Electric Co.,
Hudson Terminal Bldg.,
30 Church Street, New York.

My dear Mr. Rice:

Your favor of the 1st instant is at hand. In reply let me say that I appreciate your willingness to accept my suggestion in reference to payment on contract #24374, and on other contracts now placed or which may be placed with you during the balance of this year for electrical equipment of our new building.

As to the slight modification that you mention, I am willing to go you one better and make the interest 7%. There is no reason why I should ask you to accommodate me and lose money at the same time.

I am glad to note that you have taken steps to push forward our 60 kW motor-generator set and trust it will come along promptly and in good time for our needs.

I suppose you are a busy man these days, but please do not forget that not only does the latch string hang out, but I shall always be glad to see you if you ever find time to run over.

Yours very truly,

J. A. Edison

First

August 4th, 1913.

Mr. Lewis T. Bryant,
Commissioner of Labor,
State of New Jersey,
Newark, N. J.

Dear Sir:-

Your favor of the 31st ultime to our Silver Lake Office has been handed to me for attention. If you would allow Mrs. Erskine to come over to the Laboratory where all our plans are, I shall be glad to go over them with her. Let me suggest that if she is coming over you telephone in advance to my assistant, Mr. Henderson, who will make sure that I am on hand when she calls.

As to the new building at Silver Lake I have ordered that no sides be put on except a little at top. This would give the same effect as if the furnaces were out of doors.

I should be glad to learn what you think of this scheme.

Yours very truly,

Thos A Edison

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END

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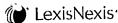
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